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2012-1014

UNITED STATES COURT OF APPEALS FOR THE FEDERAL CIRCUIT

LIGHTING BALLAST CONTROL LLC,

Plaintiff-Appellee,

v.

PHILIPS ELECTRONICS NORTH AMERICA CORPORATION

Defendant,

U.S. COURT OF APPEALS FOR THE FEDERAL CIRCUIT

and

UNIVERSAL LIGHTING TECHNOLOGIES, INC.,

APP 162012

JAN HORBALY

Defendant-Appellant, CLERK

APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS IN CASE NO. 09-CV-00029, JUDGE REED O'CONNOR

NONCONFIDENTIAL JOINT APPENDIX

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REDACTED CONFIDENTIAL MATERIAL

The following documents were designated as containing confidential information pursuant to the Protective Order entered in Lighting Ballast Control, LLC v. Philips Electronics North America Corp. et al., No. 7:09-cv-290, before the United States District Court for the Northern District of Texas. (See A201 – A215) Pursuant to the Protective Order, these documents are precluded from public disclosure.

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Trial Transcript, Volume B, Dated June 13, 2011

Roberts - Direct

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- 1 MR. ROUTH: Object. Mischaracterizes the document.
- THE COURT: Overruled.
- 3 A. I'm sorry. Please ask the question again.
- 4 Q. The last document that we looked at, did it suggest to you
- 5 that Magnitech was contemplating doing a prior art search
- 6 relating to Mr. Bobel's patent?
- 7 A. Yes, it does.
- 8 Q. All right.
- 9 A. Or, yes, it did. Right.
- 10 Q. All right. Now, three years later in 1999, we see this
- 11 document that describes an alleged way to avoid the '529
- 12 patent. Is that right?
- 13 A. That's correct.
- 14 Q. Does this suggest to you anything about whether or not
- 15 | Magnitech was successful in finding any prior art to
- 16 invalidate Mr. Bobel's patent?
- 17 A. It is not conclusive in that regard.
- 18 Q. All right. So --
- 19 A. Finding prior art, even if they found prior art, none of
- 20 which has been presented, that by itself does not invalidate
- 21 | the patent. That is only done through a court action like
- 22 | this today.
- 23 Q. All right.
- 24 A. And so they would still have to proceed on a presumption
- 25 of validity.

Roberts - Direct

- 1 Q. All right. You're indicating you're not aware of any
- 2 documents that have been produced as a result of a prior art
- 3 search that may have been done?
- 4 A. That's true. I'm not aware.
- 5 Q. And even if -- if such a prior art search had generated
- 6 documents, that doesn't necessarily suggest that the patent
- 7 was invalid, either?
- 8 A. That's not my testimony.
- 9 Q. Okay. I may have misspoke.
- 10 A. I said you cannot proceed with the presumption of
- 11 invalidity until a court has ruled that way, so you might take
- 12 | these steps to avoid infringement, even if you believed the
- 13 patent was invalid.
- 14 Q. All right. But, at any rate, this document in 99 does
- 15 seem to suggest some way to avoid a patent. Is that right?
- 16 A. That's absolutely correct.
- 17 Q. All right. It doesn't say anything about the '529 patent
- 18 being invalid?
- 19 A. It does not.
- 20 | Q. All right.
- 21 A. It doesn't even give a hint they believe it's invalid.
- 22 Q. This idea of shifting the inverter frequency, I understand
- 23 that's a concept we haven't totally gotten into with the jury
- 24 yet, but the products that are in issue in this case that you
- 25 are going to be testifying about later, do they shift the

Roberts - Direct

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1 inverter frequency instead of shutting down the inverter?

- 2 A. None of the patents accused in this case shift the
- 3 frequency instead of shutting down. They all shut down.
- 4 Q. All the products --
- 5 A. All the products we are accusing today shut down.
- 6 Q. They shut down.
- 7 A. They shut down the oscillating converter.
- 8 Q. All right.
- 9 MR. SKEELS: Your Honor, may I approach the witness
- 10 | again?
- 11 BY MR. SKEELS:
- 12 Q. Dr. Roberts, I am going to show you a document that is
- 13 | Plaintiff's Exhibit 3. Have you seen that document before?
- 14 A. Yes, I have.
- 15 Q. All right. Let me show this to opposing counsel. This is
- 16 on Plaintiff's Exhibit List. Dr. Roberts, the document I just
- 17 showed you is actually part of a larger document. I want you
- 18 to have the benefit of the entire thing. So, let me get that
- 19 for you, if I may. Dr. Roberts, let me now show you what's
- 20 been marked as Plaintiff's Exhibit 3, which is approximately
- 21 14 pages, that includes the page I showed you a moment ago.
- 22 A. I have seen this longer document also.
- MR. SKEELS: Your Honor, we offer Plaintiff's Exhibit
- **24** 3.
- **25 THE COURT:** 3?

1 MR. SKEELS: Yes. 2 THE COURT: This is not -- Okay. 3 MR. ROUTH: No objection. 4 THE COURT: Plaintiff's Exhibit 3 will be admitted. (Admitted in Evidence as Plaintiff's Exhibit 3. 5 BY MR. SKEELS: 6 7 Q. Now, Dr. Roberts, I'm going to let you hold onto that copy 8 and I have the page. And give us just a moment. I stepped on 9 something. All right. Now, this page in the bottom 10 right-hand corner, Dr. Roberts, has what the lawyers refer to 11 as the Bates number. Do you see that? 12 A. Yes, I do. 13 Where it says ULT 039246? A. Yes, I do. 14 15 All right. Based on that Bates number, what is your 16 understanding of how we or from whom we obtained this 17 document? It was produced by ULT for this case under discovery. 18 19 Q. During the lawsuit? 20 Yes. Α. 21 All right. Now, let me -- you see the bottom paragraph 22 there, Dr. Roberts? 23 A. Yes, I do. 24 All right. Could you read that first sentence at the 25 bottom of the paragraph -- Let me do this. Let me read it

Roberts - Direct

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into the record. The parallel capacitor filament heating
scheme was selected to make easier to design a non-cycling
shut down circuit that automatically restarts the ballast when
a new lamp is installed.

And, by the way, before I ask you your understanding of that sentence, what's your understanding of who authored and signed this document, Dr. Roberts?

- A. That looks like a page from a laboratory notebook of BryceHesterman's and it's signed on January 24th, 1997.
- 10 Q. All right. There's another signature on here I see,
- 11 Dr. Roberts. Do you understand whose signature that that is?
- A. That's Mr. Poehlman who we discussed a few minutes ago in regard to the meeting action items.
- 14 Q. We are going to hear from Mr. Poehlman later this week.
- 15 What is being indicated by Mr. Poehlman's signature on this
- 16 document?

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- 17 A. As his comment in laboratory notes books, the owner of the
- 18 notebook or the inventor since we -- we tend to call them
- 19 invention notebooks, but the invention notebooks gets somebody
- 20 else a second party or maybe even a second or a third to read
- 21 it and witness it and he has to witness that he not only read
- 22 it, but he read it and understood it.
- 23 Q. All right.
- 24 A. Okay.
- 25 Q. Now, we read this first sentence that refers to a filament

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heating scheme and then it refers to shut down and automatic restart. What does this document suggest to you, Dr. Roberts, about what Mr. Hesterman, what problems Mr. Hesterman was trying to solve here? Well, he's designing a filament heating scheme which he calls parallel capacitor which, by the way, is similar to what's used in inexpensive CFL ballasts today to avoid using filament secondary windings which he says in the second paragraph it would be difficult to use those without violating Bobel's shut down patent. So, he's developed an alternate system in order to heat the filaments, one that doesn't require filament windings. Q. All right. He's developing -- in the development of that system at this time. Development of the system. Q. Now, the second sentence here says: Having filament voltage windings coupled to the resonant inductors would make

1 filament voltage windings to heat the filament, the way Bobel's circuit works, the way rapid start circuits work, if 2 he has those filament windings and he wants to detect the 3 4 presence of the lamps, he believes he will violate Bobel's 5 patent, and therefore, in the first sentence he's really 6 trying to develop an alternate way of filament heating that 7 does not require filament secondary windings. 8 All right. Now, it says having filament voltage windings 9 coupled to the resonant inductors, and then if you skip a few 10 words, it says to detect the presence of a lamp. Do the 11 products in this case do that? 12 The accused products in this case all use secondary 13 windings to heat the filaments and they all use DC control 14 currents per '529 patent to detect the presence of the lamp, 15 yes. 16 Q. All right. Now, to be clear, does Bryce Hesterman appear

Q. All right. Now, to be clear, does Bryce Hesterman appear to be trying to infringe Mr. Bobel's patent or does he appear to be trying to find a solution to get around Bobel's patent?

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- A. He's clearly trying to avoid infringing Bobel's patent bydeveloping an alternate solution.
- Q. Do you have an understanding whether or not he or

 Mr. Poehlman was suggesting that if Magnitech were to do

 certain things they would be infringing Bobel's patent?
- A. If they were to include filament heating windings and then
 try to detect the presence of the lamp, they would be

violating Bobel's patent.

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- Q. All right. Now, do you have an understanding as to whether or not Magnitech and Universal heeded this advice of how to avoid Bobel's patent?
- A. I have no idea if they did it in other products, but in the products that are accused in this case, they certainly did not heed the advice in regards to those products.
- Q. All right. Dr. Roberts, I apologize. We took you out of -- we went out of the order I had initially intended a little bit. Let me finish up briefly. You mentioned that you'd you worked at G.E. until 1999 and then in 1999 did you leave General Electric?
- A. I retired -- I retired from General Electric under early requirement in 1999, yes.
- 15 | Q. What did you do at that time?
 - A. I went to the Lighting Research Center at Rensselaer

 Polytechnic Institute in Troy, New York. Now, I had a

 previous association with the Lighting Research Center. I had

 been an adjunct assistant professor there for about a year

 and-a-half before my retirement from G.E., that's an unpaid

 position where I work with them on specific research projects,

 and -- and then subsequent to my retirement I began working

 there in a full-time position as their senior lighting

 technologist while retaining my adjunct professorship

 position.

Roberts - Direct

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Q. Do you still teach there or are you now doing consultingwork exclusively?

A. I left there after about a year and-a-half to begin any own independent consulting business. But I still work with them on a regular basis. We do different kinds of work, which is the reason I left, and they send me clients when they get requests for the kind of work that I do and I send people to them when I get requests for the kinds of things they do. We still work together, even though I no longer work for them.

- Q. And you are now doing consulting work through what company?
- A. Through my own company which began as a sole

 proprietorship in 2000 -- I'm sorry -- in late 2000 and was

 incorporated in May of 2002 in New York state.
- Q. Now, in light of all that we've discussed already,

 Dr. Roberts, you heard the Judge and Mr. Suder and Mr. Routh

 refer during voir dire and during openings about a person of

 ordinary skill in the art?
- **19** A. Yes.

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- Q. Is there any question in your mind that you're a person of ordinary skill in the art for the technology to which this patent is directed?
- A. I easily meet the requirements as a person of ordinary skill in the art.
- 25 Q. All right. Now, as I mentioned a moment ago, you were

Roberts - Direct

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1 | see Mr. Burke here in the courtroom today?

- 2 A. I do.
- 3 Q. Did you read his expert report?
- 4 A. I did.
- $5 \mid Q$. Do you recall approximately within a range of 10 or 20
- 6 pages how long it was?
- 7 A. Fifty pages.
- 8 Q. All right. And he addressed reasons why Universal
- 9 believes they don't infringe. Is that right?
- 10 A. That's correct.
- 11 Q. In that 50 or so page report, did you ever hear -- did you
- 12 ever read anything that discussed that Universal did not
- 13 infringe because their ballasts were not physically or
- 14 actually connected to a lamp when they sell them?
- 15 A. No.
- 16 Q. All right. You're aware of another expert that Universal
- 17 has retained, a gentleman named Dr. Giesslemann?
- **18** A. Yes.
- 19 | Q. Are you familiar with that name?
- 20 A. Yes, I am.
- 21 Q. Do you understand that he may be testifying later in this
- 22 | trial regarding the validity or invalidity of the patent?
- 23 | A. Yes, sir.
- 24 Q. All right. Have you seen his expert report?
- 25 A. Yes, I have.

- 1 Q. All right. Now, you saw on the slide -- in fact, I have
- 2 here one of Mr. Routh's slides from his opening statement.
- 3 I'll come back to the patent in a moment. Do you remember
- 4 seeing this slide, Dr. Roberts?
- 5 A. Yes, I do.
- 6 Q. Do you recall Mr. Routh made a big deal about the
- 7 difference or apparent alleged difference between connected to
- 8 and for connection to. Do you recall that?
- **9** A. Yes, sir.
- 10 | Q. Now, in reading Dr. Giesslemann's report, in looking at
- 11 it, do you recall him using either of those two phrases?
- 12 A. He seemed to use them interchangeably. He has a number
- 13 of -- number of charts where he's looking at prior art to
- 14 determine invalidity or to try to prove invalidity and in
- 15 those charts he mixes and matches connected to and for
- 16 connection to, you know, back and forth as if they have the
- 17 | same meaning, which is the same way I would have applied them.
- 18 He makes no distinction between the terms.
- 19 Q. That's how you understand it as well --
- 20 A. Well, he has in the chart one side he's comparing the
- 21 words of the patent and he's comparing the words to the
- 22 alleged prior art and one has connected to and the other one
- 23 has for connection to. He will compare these two without --
- 24 let's say -- without drawing a distinction between them.
- 25 Q. You have seen anything from any expert involved in this

case to support the position that Mr. Routh took during
popening statements today?

- 3 A. No.
- 4 Q. Let's go back to the patent for a moment. Do you
- 5 recognize this figure at the bottom? Let me ask you that. Is
- 6 that a schematic?
- 7 A. That is a schematic diagram, yes.
- 8 Q. All right. And that's also the same schematic that's
- 9 shown in figure 1 that we're about to look at in a moment. Is
- 10 | that right?
- 11 A. Yes. That's way patents are normally done, figure 1 is
- 12 reproduced on the front page of the patent.
- 13 Q. All right. Now, the abstract here, Dr. Roberts, does this
- 14 also suggest to you the patent is directed towards a lighting
- 15 ballast?
- 16 A. Yes. And then it says a series resonant ballast for
- 17 powering at least one gas discharge lamp.
- 18 Q. All right.
- 19 A. In addition, let me point out at the very end it talks
- 20 about removing the lamp from the outward terminal. So, I
- 21 mean, the patent covers this device. It still covers the
- 22 device when the lamp is removed. It says so right there. You
- 23 remove the lamp. Okay?
- 24 Q. All right. Speaking in terms of removing the lamp, does
- 25 this patent also talk about this issue of re-lamping, putting

1 | the lamp back in?

- 2 A. Yes, it does.
- 3 Q. Does it use that terminology a number of times?
- 4 A. I don't know the exact way it refers to it but it
- 5 certainly refers to that act.
- 6 Q. All right. We'll go through the patent. We may see a few
- 7 instances of that. If you catch one that I miss, feel free to
- 8 point that out. We've seen figure 1. We're going to be
- 9 talking in some detail about this figure. Now, this is a
- 10 | little bit overwhelming and a little bit intimidating for
- 11 | somebody like me, Dr. Roberts, at first glance. Are we going
- 12 to be taking some steps today to try to simplify this and
- 13 | break these components down so that they can be more easily
- 14 understood in terms of how they work?
- 15 A. Yes.
- 16 Q. All right. Let me get the schematic.
- MR. SKEELS: Your Honor, I'm just be scanning my
- 18 outline at the moment. I'm wondering if this would be an
- 19 appropriate time for a break or if you want to keep going.
- THE COURT: Keep going.
- 21 MR. SKEELS: Keep going. Very well. All right.
- 22 BY MR. SKEELS:
- 23 | Q. Let me ask you, Dr. Roberts, I notice that the -- in
- 24 | figure 1 here there's a control circuit shown. Is that
- 25 identified by a particular number?

- 1 A. The dotted line labeled 58 is identified by Mr. Bobel in2 the patent as the boundary of the control circuit.
- 3 Q. All right. We're going to be discussing that in some
- 4 detail today. Is that right?
- 5 A. That is correct.
- 6 Q. All right. Now, I believe you mentioned earlier that the
- 7 heart of Mr. Bobel's invention was this notion of combining
- 8 shut down circuitry with restart circuitry and using a
- 9 control, a DC control current, to help detect the presence or
- 10 absence of a lamp. Is that right?
- 11 A. In combination with the direct current blocking means,
- **12** yes.
- 13 Q. Okay. Is there a direct current control signal shown in
- 14 this schematic, Dr. Roberts?
- 15 A. It's that dotted line that starts at the upper left and
- 16 traces a particular path and then ends up at an input terminal
- 17 to a control circuit.
- 18 Q. Does it in fact travel through a filament of the lamp?
- 19 A. Yes. That object of 18 in the middle that looks like an
- 20 oval track is intended to be the lamp, the two filaments are
- 21 shown, and the DC control current is shown flowing through the
- 22 filaments.
- 23 Q. All right. Very well. Now, in terms of the importance of
- 24 this specific circuitry within this control circuit, do you
- 25 regard the specific arrangement of those components within the

- 1 control circuit to be the novel part of Mr. Bobel's invention?
- 2 A. No, I don't.
- 3 Q. All right. Let me show you figure 3. We just looked at
- 4 the control circuitry a moment ago. Where is the control
- 5 circuitry here in figure 3, Dr. Roberts?
- 6 A. Well, it's -- it's not shown there, only the connection,
- 7 the -- that CTa, that terminal CTa is the input to the control
- 8 circuitry, but it's not produced in figure 3.
- 9 Q. What's the significance of that to you?
- 10 A. Mr. Bobel is showing us in alternate configuration, moving
- 11 from one lamp to two lamps with his DC control circuit, and
- 12 the rest of the circuitry in the dotted line is the same. He
- 13 doesn't need to reproduce it.
- 14 Q. All right. We're going to be hearing more today and this
- 15 week about DC blocking means and DC blocking circuits. Does
- 16 this figure 3 show what the patent refers on to as DC blocking
- 17 | circuits?
- 18 A. It shows three DC blocking circuits, yes.
- 19 Q. Are those numbered as 57?
- 20 A. 57, 301, and 50.
- 21 Q. All right. Now, within those DC blocking circuits and,
- 22 again, you've heard a lot of talk today about the preferred
- 23 embodiment and certain examples that are shown in Mr. Bobel's
- 24 patent. Is that right?
- 25 A. Yes.

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1 Q. Now, do the preferred embodiments speak in terms of having

2 DC blocking circuits composed of certain components?

- 3 A. Yes.
- 4 Q. All right. Within these DC circuit boxes I've out lined,
- 5 how many components are within each of those boxes?
- 6 A. There are two components within each box.
- 7 Q. What are those components?
- 8 A. One is the filament heating winding which we've seen
- 9 before in rapid start circuits and the other is a series
- 10 connected capacitor that the Court has construed as -- Well,
- 11 anyway, it's a series connected capacitor which is part of the
- 12 DC blocking means.
- 13 | Q. All right. We're not going to get into much detail about
- 14 what all these different components do, but so the jury
- 15 understands what a capacitor is, for example, you recall we
- 16 spoke earlier today about alternating current and direct
- 17 | current.
- **18** A. Right.
- 19 Q. Can -- Let me ask you this, these lines here, do they
- 20 represent like copper wire, for example, or some path along
- 21 | which the current can travel?
- 22 A. The lines -- I'm sorry. The lines can represent wires or
- 23 they represent logical connections on the diagram. They don't
- 24 have to be the same as physical wires.
- 25 Q. All right. But in any event, if direct current, DC, is

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1 traveling along this path towards the capacitor, can DC go

- 2 through a capacitor?
- 3 DC cannot go through a capacitor.
- 4 That's by virtue of what a capacitor does, it blocks DC?
- 5 It's two metal plates separated by an insulator. It only
- flows for a short period of time until it charges the 6
- 7 capacitor and then it stops flowing.
- 8 O. All right. What about alternating current? Can
- 9 alternating current pass through or --
- A. Alternating current passes through and the higher the 10
- 11 frequency the easier it passes through.
- 12 Q. What is the function of these secondary windings shown in
- 13 figure 3, Mr. -- I think you mentioned these curlicue things
- 14 are the secondary winding?
- 15 As in all rapid start circuits, those secondary windings
- 16 provide power for the filaments so they can be properly
- 17 heated.
- 18 All right.
- 19 And that AC voltage that they develop, the AC current they
- 20 produce, flows through the capacitor to the filament windings,
- 21 even though the capacitor is there.
- 22 Q. All right.
- 23 All right? Α.
- 24 Let me show you just a few more sections in this
- 25 specification and then we're going to move on to the claims

MR. SKEELS: I'm just asking for his understanding. 1 2 THE COURT: If you can answer based on that language. 3 If you can discern from that language. THE WITNESS: I do not --4 THE COURT: Hold on. Hold on. 5 6 THE WITNESS: I'm sorry. 7 THE COURT: Testify to what that language means to 8 you. 9 THE WITNESS: Okay. 10 This language by itself does not imply integrated 11 circuits. The language by itself says driven oscillators. Driven oscillators don't necessarily need integrated circuits 12 13 but they can definitely include them. 14 So, one of the things that could be driving it would be an 15 integrated circuit? 16 It could be, yes. 17 Do you have an opinion or an understanding of whether 18 Mr. Bobel would have been aware of integrated circuits in 1993 19 when he applied for this patent? 20 MR. ROUTH: Same objection. 21 THE COURT: Okay. Reading that language, if that language suggests to you anything, you can testify to your 22 23 understanding of what that language suggests to you on the 24 subject. BY MR. SKEELS: 25

Q. Let me withdraw that question, Dr. Roberts, and ask it this way. You testified you're one of skill in the art for this particular technology. You've indicated that integrated circuits have been around at least as early as 1964 and you've seen them in ballasts as early as 1980. As one skilled in the art, do you have an opinion as to whether others skilled in the art would have been aware of integrated circuits in 1993?

- A. I think anybody skilled in the art would have been awareof integrated circuits in 1993.
- Q. All right. And, finally, we're going to have some other slides in which we look at the claims, but you understand for the benefit of the jury we're going to spend most of our time focused here on claim 1. Is that right?
- 14 A. That's true.
- Q. All right. Now, Dr. Roberts, this is a version of figure 1 that I'll represent to you that it's identical except all the little numbers and labels have been taken out so it's easier to read. Do you recognize that as being, as far as the components are concerned, identical to figure 1?
- 20 A. I do.
- Q. Now, we color coded this, Dr. Roberts. Do you need to share something with the jury in terms of your ability to follow all the color schemes?
- 24 A. I am a bit colorblind, mostly red/green colorblind.
- 25 Q. All right.

1 To the extent that Mr. Skeels uses colors he calls red, I 2 cannot distinguish them from green. 3 I never said I mastered my colors, but I'm doing by best. In any event, Dr. Roberts, if I have to ask about a certain 4 color, the jury understands. Let me find one of my blow-up 5 over here. 6 Your Honor, may I enter the well? 7 MR. SKEELS: 8 BY MR. SKEELS: 9 Q. What I'd like to do, Dr. Roberts, is to have the jury be 10 able to see the language of claim 1 while at the same time 11 allow you to walk them through the limitations of claim 1. So, before we get to an actual product with Universal, they've 12 13 seen how all these limitations or what we call requirements sometimes are satisfied by figure 1. 14 15 MR. SKEELS: Members of the jury, is that something 16 you all can read or see? 17 THE WITNESS: Mr. Skeels, you may be blocking some 18 partial view. I'm not sure if the jury can see that. 19 MR. SKEELS: I'm going to try a different easel. Can 20 you all see that? 21 JUROR: I can't see it too well. 22 MR. SKEELS: All right. 23 JUROR: I need glasses. 24 BY MR. SKEELS: 25 Claim 1 is also in your notebook, so if you need to turn

- Q. And they -- there's a DC control signal coming from those
 DC input terminals.
- 3 A. Yes. The path we indicated earlier, along this line
- 4 through the filament, through a resistor partially obscured by
- 5 this line, down through this filament and into the control
- 6 circuit.
- 7 Q. And is that drawn in brown, Dr. Roberts?
- 8 A. Looks good to me.
- 9 Q. All right. And the next part of the preamble refers to
- 10 adapted to power at least one gas discharge lamp having
- 11 heatable filaments. Does this schematic, Dr. Roberts, show a
- 12 | -- that it's adapted to power a gas discharge lamp?
- 13 A. This is a gas discharge lamp showing and it has two
- 14 heatable filaments which are heated by secondary --
- 15 Q. So in the charts we've been looking at, I could put a
- 16 checkmark next to the preamble because this schematic
- 17 | satisfies all the requirements of the preamble. Is that
- 18 | right?
- 19 A. Yes, it does.
- 20] Q. All right. Now, the first element refers to a voltage
- 21 source means providing a constant or variable magnitude DC
- 22 | voltage between the DC input terminals. What do you
- 23 understand all that language to mean, Dr. Roberts?
- 24 A. A full bridge rectifier connected to 630 Hz power line
- 25 | that provides power to the --

Q. All right. Now, in this particular schematic, we don't see a rectifier, but is there any doubt that this circuit would be run by using a rectifier to convert the AC from the wall to DC?

- A. It's so common in DALI circuits that I at first didn't notice it was missing.
- Q. All right. So, would anybody skilled in the art recognize that to convert AC from the wall to DC for use in this circuit that in electronic ballasts that can only be done by a
- 11 A. 99.9% of the time that's how you do it, yes.
- Q. All right. Now, the next limitation refers to output terminals connected to the filament of the gas discharge lamp?
- 14 | A. Yes.

rectifier?

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- 15 | Q. Does this schematic show output terminals?
- A. There are four output terminals showed by these four nodes. One, two, three, four nodes. This is where the ballast connects to the lamp.
- Q. Is it fair to say that there's two sets of two output terminals?
- 21 A. Two sets of two.
- Q. All right. And I'll indicate, Dr. Roberts, that those,
- 23 for the benefit of the jury, those are highlighted in purple.
- 24 All right. Now, based on your understanding of output
- 25 | terminals connected to the filaments of the gas discharge

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1 lamp, does this schematic satisfy that requirement of the 2 claim? 3 Α. Yes, it does. 4 Q. All right. So, we can put a checkmark next to what we 5 refer to as the voltage source limitation? A. Yes. 6 7 All right. Excuse me, the output terminals limitation. 8 Now, the next section is a bit longer. It reads as follows: 9 Control means capable of receiving control signals from the DC 10 input terminals and from the resonant converter. 11 I need to move to the other side of this. I think 12 everybody can -- I won't be blocking it --13 THE COURT: When you talk though I need you to speak 14 up good and loud. I'm sure that our court reporter heard it, 15 but I didn't. But that's okay, just as you go forward --16 THE WITNESS: I said I'm going to move to the side so I wouldn't block these people. I assume everybody could still 17 18 see it. I will speak up. I'm sorry, sir. 19 MR. SKEELS: May I approach this easel, Your Honor? 20 Thank you. Let's set this here. You may still be able to see 21 it there or you can follow along in your notebooks if you are 22 reading claim 1. BY MR. SKEELS: 23 24 Q. Now, this control means limitation, Dr. Roberts --25 Α. Yes, sir.

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- 1 Q. Again, it starts off by referring to a control means
- 2 | capable of doing certain things. Does this figure 1 schematic
- 3 | show a control circuit of some sort?
- 4 A. Yes, it does.
- 5 Q. And is it highlighted in blue?
- 6 A. Yes, it is.
- 7 Q. All right. Now, the claims in this control means part of
- 8 the claim are talking about four different functions. Is that
- 9 right?
- 10 A. Well, it's described as three. We have reconfigured it a
- 11 bit as four and the Court has accepted our reconfiguration of
- 12 the functions.
- 13 Q. The Court would be okay if we describe the four functions
- 14 that are described here?
- 15 A. That's my understanding by reading judgments of the Court.
- 16 Q. So, it says capable of receiving control signals from the
- 17 DC input terminals. Is that the first function, Dr. Roberts?
- 18 | A. Yes, it is.
- 19 Q. I'm going to -- I'm going to call it control signal, CS.
- 20 Receiving a control signal from the DC input terminals. Is
- 21 | that right?
- 22 | A. Yes, sir.
- 23 Q. Now, going along with that, is there a second function,
- 24 without necessarily going in order here, is there a second
- 25 | function described in the control means limitation in terms of

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- 1 | why it receives a control signal?
- 2 A. It receives the control signal from the DC input terminals
- 3 to initiate oscillations.
- 4 Q. Is that the second function, Dr. Roberts, to initiate
- 5 | oscillations?
- 6 A. Yes, it is.
- 7 Q. All right. Now, if we continue reading, it refers to
- 8 control means that also are able to receive a different kind
- 9 of control signal, a signal from the resonant converter. Is
- 10 that right?
- 11 A. Yes, it is.
- 12 | O. Would that be our third function?
- 13 A. Yes.
- 14 | Q. To receive a control signal from the resonant converter.
- 15 We spent some time today talking about the resonant converter
- 16 and you've already identified that in red. Is that right?
- 17 | A. Yes.
- 18 Q. All right. And then the fourth function that's cited by
- 19 this limitation is what, Dr. Roberts?
- 20 A. To stop the oscillations when it receives the second
- 21 | control signal.
- 22 Q. So, is it fair to say, Dr. Roberts, that the first two and
- 23 the second two go together?
- 24 A. Yes.
- 25 Q. All right. Now, could you show for the jury and tell the

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jury whether or not this circuit shows it receiving a control
signal from the DC input terminals?

- A. Yes, it does. It's the one that we traced, it starts here, goes through the filaments, goes through this filament,
- 5 and ends up entering the control circuit right at that spot.
- Q. And that spot you pointed to at the top of the blue box, is that what you referred to as the input terminal of the
- 10 | O. And the second one is oscillation?
- **11** A. Yes.

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12 Q. Based on -- Dr. Bobel -- I mean, Mr. Bobel describes in

That's in figure 1, CFTA, that's the input --

- 13 his patent, does it initiate the operations of the converter?
- 14 A. Yes, it does.

control circuit?

- 15 Q. All right. This third function is to receive a control
- 16 signal from the resonant converter. Does it do that?
- 17 A. Yes, it does.
- 18 | Q. Can you show the jury?
- 19 A. Okay. This particular circuit happens to receive both
- 20 control signals at the same input point to the control
- 21 circuit. The second control signal is the voltage at the
- 22 intermediate node which is the junction between the conductor
- 23 and the capacitor which happens to be the same where the DC
- 24 | current flows. It's a high voltage DC signal which appears
- 25 here when there's no lamp connected or the lamp will not

- 1 start. That's a second control signal from the resonant
- 3 Q. You pointed a moment ago to what you referred to as an
- 4 intermediate node?

converter.

- 5 A. That's right.
- 6 Q. What do you mean by an intermediate node?
- 7 A. The intermediate node is the junction between the resonant
- 8 | conductor and the resonant capacitor.
- 9 Q. All right. And does this control circuit then stop the
- 10 oscillations of the resonant converter?
- 11 A. Yes, it does.
- 12 Q. All right.
- 13 THE COURT: Okay. We'll go ahead and take our
- 14 afternoon break now. So, about fifteen minutes. If you will
- 15 go on back to the jury room. Mr. McGaha, if you will stay
- 16 here, then we can talk.
- 17 (Jury out except for juror McGaha.)
- 18 THE COURT: Okay. Why don't you come around that
- 19 easel there so everybody can see you and --
- MR. SKEELS: I'm sorry.
- 21 THE COURT: Denver, are you -- do you have this?
- 22 Okay. Good. Now, go ahead -- Now, what's -- tell me what
- 23 | the problem is.
- JUROR: The problem is I'm a single father of two
- 25 young girls and thought I could make arrangements where my

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1 children could stay at home. I live 120 miles an away. 2 thought I could make arrangements they could stay at home and 3 it appears I'm not going to be able to do that without having 4 to bring those girls here with me or something, so --THE COURT: The -- you know, in the jury selection 5 6 part, we heard folks raise this issue, and candidly, Mr. Suder 7 and Mr. Routh both talked, and while these are not necessarily 8 legal excuses to excuse a jury -- to excuse a potential juror, 9 both Mr. Suder and Mr. Routh agreed, as courtesy, really, to allow folks to be excused that have these types of problems. 10 11 The problem now is you've been selected --12 JUROR: Yes, sir. 13 THE COURT: -- as one of the jurors to hear the case, 14 and so it's not like we can take the person who was sitting 15 next to you and stick them on the -- on the panel to hear the 16 case. 17 JUROR: Right. 18 THE COURT: And so that -- that really is the 19 problem. Now, I -- because of the distance that you live from 20 the courthouse, I'm able to authorize the clerk's office to 21 get you a hotel room here in Wichita Falls so that you're 22 close and they can stay there. Does that help you or does that --23 24 JUROR: Oh, I mean -- that would help me out 25 immensely. But you're asking me to put my girls in a motel

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back doors there. Thank you.

MR. SKEELS: Doctor Roberts, I believe we had finished going through the preamble and Element A, which we referred to as the voltage source element, and the second one was the output terminals. We addressed that. The third was control means, and I believe we just finished addressing now Figure 1 from Bobel's patent shows how that control circuit is able to perform all four of those functions. Is that right?

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Α. Yes.

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- 10 All right. Now, let's move onto the final limitation.
- And you understand, Doctor Roberts, sometimes we will use the 11
- 12 word "element" or "limitation" or "requirement," and those are
- 13 simply the things that the claim requires?
- 14 Yes, I do understand that.
 - All right. I will try to use them more consistently, but sometimes we use them interchangeably.

So the final requirement of Claim 1, direct current blocking means coupled to the output terminals is operable to stop the flow of the control signal from the DC input terminals whenever at least one gas discharge lamp is removed from the output terminals or is defective. That is a mouthful, so let's see if we can break it down into bite-sized pieces.

First of all, do you understand that the Court has given some instruction in terms of how you should construe and

1 | understand this requirement?

- A. Yes, I have. Yes, I do.
- 3 | Q. Now, you will recall that the Court identified what the
- 4 | corresponding structure is for this means plus -- this direct
- 5 | current blocking means requirement. Right?
- 6 A. Yes. That is correct.
- 7 Q. And what did the Court identify in the patent as
- 8 representing corresponding structure?
- 9 A. A capacitor, and they identified these two capacitors,
- 10 | this one on the left and this one on the right connected to
- 11 | these windings.

- 12 Q. All right. Now, let's look at the patent really quickly
- so we make sure the jury has the benefit of what the Court has
- 14 defined as or referred to as the corresponding structure. Let
- 15 | me place this on here for a moment, Doctor Roberts. And I
- 16 | will represent to you that this is from Column 3 of the '529
- 17 | Patent.
- Do you recall that the Court referred back to the
- 19 | specification and described what the corresponding structure
- 20 | is as described in Column 3 line 53 through line 55 and then
- 21 | also line 56 through line 57?
- 22 A. I am sorry. What is your exact question?
- 23 | Q. All right. Do you have an understanding in terms
- 24 | of understanding how to interpret and apply this direct
- 25 | current blocking means language from the claim, the Court

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instructed the parties to refer back to the specifications to 1

- 2 better understand what is meant, and in so doing the Court
- 3 referred to Column 3 lines 53 through Column 3 line 58?
- 4 I believe that is correct.
- All right. I know that was a little bit confusing, so 5
- 6 let me get another colored pen.
- 7 MR. ROUTH: I don't know if I should object if I
- 8 just disagree with his characterization of the Court's ruling,
- 9 but I think he is misstating your instruction.
- 10 THE COURT: Okay.
- 11 (BY MR. SKEELS) Let me ask you with respect, Doctor
- 12 Roberts, to this language here, does it refer to certain
- 13 capacitors?
- 14 It refers to capacitor 8 and capacitor 25.
- 15 All right. Now, turning back to the schematic we were
- 16 looking at, we have removed the numbers, but do you recall
- 17 that this capacitor here was labeled in Figure 1 as
- 18 capacitor 8?
- 19 Yes. That one is 8, and the other one I referred to is
- 20 capacitor 25.
- 21 All right. So in looking at this figure, does it, in
- fact, show DC blocking capacitors that are -- That correspond 22
- 23 to the capacitors the Court identified?
- 24 The Court identified these specific capacitors on
- 25 Figure 1 labeled 8 and 25.

Q

- 1 Q. All right. Now, the remainder of the claim language, if
- 2 | we keep going it, says DC blocking means coupled to the output
- 3 terminals. What do you understand that to mean?
- 4 A. It means that in this case that one end of the capacitor
- 5 | is connected -- I am sorry. The capacitor is connected to at
- 6 | least one pair of output terminals.
- 7 Q. So you pointed to the green block on the right and
- 8 demonstrated how that is connected to the set of output
- 9 terminals on the right. Correct?
- 10 A. This capacitor is connected to that output terminal.
- 11 | Q. All right. Now, is it also connected even if it has to
- 12 go through a secondary winding to get there to the other
- 13 | output terminal that is also highlighted in purple?
- 14 A. It is connected through the secondary winding, yes.
- 15 | Q. Now, on the left side do we have another capacitor
- 16 | highlighted in green?
- 17 A. Yes, we do. That is capacitor 8.
- 18 Q. And Is that coupled to the other set of output terminals?
- 19 A. It is connected to this output terminal directly and this
- 20 one indirectly through the secondary winding.
- 21 Q. Now, do you understand the Court's ruling To require that
- 22 | there must be DC blocking capacitors to account for or
- 23 | accounted to each set of output terminals?
- 24 A. Yes.
- 25 | Q. And, in fact, is that what this figure shows?

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Yes, it does. 1

2 All right. Okay. Now so we get our terminology

3 straight, we have described -- Let me zoom this out a moment.

4 Just so we are clear on the capacitors that you are talking

5 about, are there other capacitors shown in this circuit

6 diagram?

7 Certainly. They are the two resident capacitors and

8 three capacitors in the control circuit shown in this one, and

9 there are these two capacitors, sometimes called the half

10 bridge capacitors.

11 Okay. So are these capacitors in the control circuit,

12 for example, sometimes referred to as charging capacitors, or

13 could they be referred to that way?

14 They could be.

15 And then you assigned a particular name or label to these

16 two capacitors in green. How did you refer to those

17 capacitors?

18 For those capacitors, using the Court's instruction,

19 these are the DC blocking means or DC blocking capacitors.

20 That is a good point. Is each capacitor -- Under the

21 Court's ruling, is each capacitor a DC blocking means, or did

22 the capacitors together collectively make up, thus, the DC

23 blocking means?

24 The capacitors together make up the DC blocking means, in

25 my understanding.

All right. So the DC blocking means in this schematic 1 are represented which the two capacitors collectively in 2

Yes, I believe they are in green.

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green?

Now, continuing on with this DC blocking means requirement, after it says that are coupled to the output terminals, it says operable to stop flow of the control signal from the DC input terminals whenever at least one gas discharge lamp is removed from the output terminals or is defective. Let me deal with the last part of that language that says -- I am going to put it up here on the screen for a moment so the jury can have the benefit of this.

It says whenever at least one gas discharge lamp is removed from the output terminals or is defective. you understand that language to mean?

- Well, whenever a gas discharge lamp is removed is obvious. It is removed from the socket, not connected to the output terminals. The word defective in the context of this claim has been understood -- is understood to mean when the filament in a particular lamp is actually physically broken.
- All right. So you traced the DC control path earlier. 0. When the language says whenever a lamp is removed or is
- 23 defective, is it referring to any situation which this brown
- 24 DC control path is broken?
 - Yes, it is. Α.

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Q. And that could happen by the lamp being removed or by a filament that is in that path breaking?

A. I am sorry. The lamp defective part refers to the filament being broken; and the lamp removed part covers when the lamp is removed, the DC control current is then stopped.

Q. Very well. So the claim language requires direct current blocking means coupled to the output terminals and operable to stop flow to the control signal from the DC input terminals whenever at least one gas discharge lamp is removed from the output terminals or is defective. Does this schematic in fact teach and satisfy that requirement?

A. Yes. Let me point out what is being stopped. I mean, obviously if these weren't here at all it would also stop. The purpose of this capacitor is to keep the current from flowing through the secondary winding which, as we discussed for a while, is needed to heat the filaments of the lamp and the preferred operation of these lamps. If the capacitor were not here, this current could flow through the secondary winding even in the absence of the filament. By putting a capacitor here we then make sure that when this filament is broken or missing, then the current is stopped and doesn't get the flow through the secondary.

Q. All right. Very well. And what happens, Doctor Roberts, in a situation using this circuit design if, after the lamp is removed, it is put back in?

1 A. When the lamp is put back in and the circuit is allowed

- 2 | to flow, it then flows into the control circuit and it will
- 3 | reinitiate oscillations through by actually charging this
- 4 | capacitor, and then this particular device breaks down and the
- 5 oscillations are initiated.
- 6 Q. All right. Very well. I am going to let you return to
- 7 | your seat, Doctor Roberts. Thank you.
- 8 I am going to show you -- Doctor Roberts, I think you can
- 9 do this from your chair, but I did want to look at Claims 2
- 10 | and 5. I believe you have already described to the jury the
- 11 | components that make up the oscillating resonant converter.
- 12 | Is that right?
- 13 A. Yes. That is correct.
- 14 | Q. And you referred to -- in part you referred to this
- 15 resonant capacitor. Is that right?
- 16 A. Mr. Skeels, if you could shrink that down a bit, it would
- 17 | make it easier to see.
- 18 | Q. You refer to resonant capacitor?
- 19 | A. Yes, I do.
- 20 Q. And this resonant conductor?
- 21 A. Yes I did.
- 22 | Q. And you see that Claim 2 requires a resonant converter to
- 23 | be comprised of a capacitor and an inductor?
- 24 A. Yes.
- 25 \ Q. And further, that those components need to be connected

13

1 | in series via an intermediate node?

- 2 A. That is correct.
- 3 Q. And this schematic, Doctor Roberts, is the inductor and
- 4 | the capacitor connected in series via an intermediate node?
- 5 A. Yes, they are.
- 6 Q. All right. And I may be using an older version. Is the
- 7 | intermediate node actually on the left side of the inductor?
- 8 A. The diagram is not positioned properly. Yes, it is at
- 9 | the left side of the inductor.
- 10 | Q. So if I put a circle here, this is the intermediate node
- 11 here. Is that right?
- 12 A. That is correct.
- 13 | Q. All right. Now, turning then to Claim 5 -- Which is
- 14 | another claim that has been asserted in this case. Is that
- 15 | right?
- 16 A. That is correct.
- 17 \ Q. You see that it refers to the device recited in Claim 1.
- 18 You understand that these are what are referred to as
- 19 dependent claims since they refer to Claim 1, and in order to
- 20 | infringe Claim 5 you have to first meet all the requirements
- 21 | of Claim 1 and then meet the additional requirement of
- 22 | Claim 5?
- 23 A. Yes, I understand that.
- 24 | Q. All right. And this says the device, according to
- 25 | Claim 1, wherein the direct current blocking means includes a

capacitor and is connected effectively across at least one heatable filament.

Looking back at our schematic again, do these -- Do the DC blocking means, in fact, include capacitors?

- A. Yes, they do.
- 6 Q. I mean, does the DC blocking means include capacitors?
- 7 A. Yes, it does.

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- 8 Q. And are they connected across -- connected effectively
- 9 across at least one heatable filament of at least one gas
- 10 | discharge lamp?
- 11 A. Yes, they are.
- 12 Q. Now, to be clear in terms of what is meant by connected
- 13 | across, what do you understand connected across to mean?
- 14 | A. Connected to both of the terminals of that two terminal
- 15 device, which is a filament. A filament has two terminals it
- 16 is connected across. It is connected to each of those two
- 17 terminals of each filament.
- 18 | Q. All right. So, for example, Doctor Roberts, I have two
- 19 chairs here and they both have armrests. For purposes of
- 20 demonstration, if these are my two lamp filaments and my arms
- 21 | are here, am I connected across this chair?
- 22 A. Yes, you are.
- 23 | Q. All right. Now, if I move over to Mr. Suder's chair, I
- 24 | am in between these two chairs, and let's say this is a lamp
- 25 | and this is a lamp. Am I now connected between the two chairs

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or between the two lamps? 1

- 2 You are connected between the two lamps.
- 3 All right. Now let me show you Figure 3. Is that
- 4 understanding of what it means to be connected across or
- 5 connected between, does this appear to be a replication of
- Figure 3? 6
- That is a simplified version of Figure 3 without the 7
- numbers, Figure 3 of the '529 without the numbers. 8
- 9 So here on this DC blocking circuit on the left, is that
- connected across this lamp filament? 10
- That one is connected across and the center one is 11 Α.
- connected between. 12
- 13 Between these two lamps?
- 14 Between those two lamps, and the right hand one is
- 15 connected across.
- 16 All right. Now, just to be clear on what output
- 17 terminals are, since the issue will come up again, these are
- identified in purple here. This is one set of output 18
- 19 terminals. Is that right?
- 20 I will take your word for it that it is purple, yes.
- 21 All right. And then up top here we have two output
- 22 terminals. Those are output terminals. Is that right?
- 23 That is correct. Α.
- And this is a set of output terminals here on the right? 24
- 25 That is correct. There are three sets. Α.

- Q. Now, explain to the jury why these at the bottom here are not output terminals?
- 3 A. Those are not connected to the ballast in any way. That
- 4 | would be a wire within the fixture that connects one pin of
- 5 one lamp socket to another pin on another lamp socket but does
- 6 | not connect to the ballast, so it is not an output terminal of
- 7 | the ballast.
- 8 | Q. All right. In this Figure 3 -- By the way, Doctor
- 9 Roberts, how would you describe the DC blocking means? Does
- 10 | it meet the DC blocking means limitation as well?
- 11 A. Yes, it does.
- 12 | Q. And is that by virtue of the three capacitors highlighted
- 13 in green?
- 14 A. Yes, it is.
- 15 Q. And those taking collectively make up the DC blocking
- 16 | means?
- 17 A. Yes, they do.
- 18 Q. All right.
- 19 MR. SKEELS: May I approach the witness, Your Honor?
- THE COURT: Yes.
- 21 | Q. (BY MR. SKEELS) Doctor Roberts, I am now handing you
- 22 | what has been marked as Plaintiff's Exhibit No. a 54. Is that
- 23 | the colored version of Figure 1 that we just discussed?
- 24 A. It appears to be the same.
- 25 | Q. All right. And do you believe that -- Does that

- 1 | accurately reflect a summary of the issues we just discussed
- 2 | in terms of that schematic satisfying all the requirements of
- 3 | Claim 1?
- 4 A. Yes, it does.
- 5 Q. And do you believe that exhibit would be helpful to the
- 6 | jury in understanding your testimony?
- 7 A. I think it would.
- 8 MR. SKEELS: Your Honor, we offer Plaintiff's
- 9 Exhibit No. 54 into evidence.
- MR. ROUTH: Can I see it?
- 11 THE COURT: Yes.
- MR. ROUTH: I have no objection.
- 13 THE COURT: It will be admitted.
- MR. SKEELS: Thank you, Your Honor.
- 15 Q. (BY MR. SKEELS) Let me hand you what has been marked as
- 16 | Plaintiff's Exhibit No. 55. Is that the replica of Figure 3
- 17 | that we just discussed?
- 18 | A. Yes, it is.
- 19 Q. And it is also color-coded?
- 20 | A. Yes, it is.
- 21 | Q. All right. And does it accurately reflect your opinions
- 22 | with respect to whether or not the schematic shown in Figure 3
- 23 | infringes or satisfies all of the requirements of Claim 1 of
- 24 | the '529 Patent?
- 25 A. Yes, it does.

1 And do you believe this exhibit would be helpful to the 0. jury in understanding your testimony? 2

Yes, I do. Α.

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MR. SKEELS: Your Honor, we offer Plaintiff's 4 5 Exhibit No. 55.

MR. ROUTH: No objection.

THE COURT: It will be admitted.

MR. SKEELS: Your Honor, may I publish these to the jury as well?

THE COURT: Yes.

MR. SKEELS: Thank you.

(BY MR. SKEELS) Now, Doctor Roberts, we are going to 0. start looking at these seven representative products. you describe to the jury some of the things you did in order to evaluate these products and to make a determination of whether or not they infringed?

For each product I looked at diagrams such as this, which describe how the electrical components -- the electronic components of any electronic product are interconnected, and that information, together with values on all of the complement parts, uniquely describes how the particular device operates. And in addition to that, we looked at wiring diagrams showing how lamps are connected to the ballast. had available to us parts lists so we could interpret that one particular diagram, and for those ballasts that use computers

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inside microprocessors inside, we had made available to us the microprocessor code that runs on those microprocessors so we could understand how they work, really how the microprocessor processes the information for initiating and shutting down the oscillations. All right. Now, I have also put on the board, because that one, in particular, of our seven product groups, that may be the most difficult one for the jury to see. And these are not easy to read, but I put this on the screen as well. You will see that this is Bates numbered down in the bottom right number ULT 38, and I will represent to you that this represents -- this corresponds to what we referred to as Linear Group 1. Is this a schematic that you reviewed? Yes, it is. But before we go ahead I would like to get on the record that on my own laptop, and with the Court's permission, I have that same diagram so I can blow it up. These diagrams are very hard to read, sometimes very hard to read the numbers on the diagrams, and this is a high resolution copy, one of the originals, so I can blow this up so I can look at it in detail if I need to identify a part. It is the same diagram you are looking at in each case. Okay? All right. Now, so let me see if I can summarize the things you looked at. You mentioned the schematic on the screen and also looking on your laptop. Α. Yes.

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1 Q. You mentioned wiring diagrams. Let me put up on the --

2 A. Yeah. There is some confusion. This could be considered

3 | a wiring diagram, but when we say wiring diagrams we mean

4 | those diagrams published by Universal to show how lamps are to

5 | be connected to their ballasts, and those same sheets of paper

6 | which are really product specification sheets show additional

7 | information beyond the wiring of the lamps. They show the

various lamps that can be run on a particular ballast and the

9 | ballast performance when running those lamps.

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10 | Q. All right. Now, we have labeled this collection of

11 documents that correspond to this product as Joint Exhibit

No. 77. The first page of that exhibit is this schematic.

Let me put some other documents up here and ask you to

14 | identify them for the jury so they can --

15 A. That is the product specification sheet for this product.

You can see the product name at the top. It says EB254PUNV-D.

17 | Q. And is that the Universal product we are looking --

18 A. Yes. The product is B254 without the leading E. It is

that name I read, and E means generation E.

20 Q. All right. Now, you mentioned a wiring diagram. Does

this product specification also include wiring instructions?

22 | A. Yes. At the lower part of the sheet you can see diagrams

23 | for how you could connect either one lamp -- I am sorry. Both

24 | of these are two-lamp wiring configurations. Usually it is

for one and two. These are two-lamp wiring configurations for

- 1 | both linear and compact fluorescent lamps. These are large
- 2 | compact fluorescent lamps, but they are still officially
- 3 | compact. And there is a notation under the upper one that
- 4 describes how to make the connection for a single lamp instead
- 5 of two lamps.
- 6 Q. All right. So these are the linear lamps here where I
- 7 | highlighted?
- 8 A. Yes. That is correct.
- 9 | O. And this shows how to wire the CFLs?
- 10 A. Yes. Officially let's call them single-ended lamps.
- 11 | Q. Single-ended lamps?
- 12 A. Right.
- 13 Q. Now, talk to me a moment about this chart that is here in
- 14 | the middle. What information does this communicate to you,
- 15 Doctor Roberts?
- 16 A. Okay. These are really pretty versatile ballasts. They
- 17 | can run a variety of lamps. They can run either one or two
- 18 | lamps in general. They can run different types of lamps. And
- 19 | they can operate at either 120 volts input or 277 volts input
- 20 | with the same product.
- 21 | Q. So does this column here I am now highlighting towards
- 22 | the left show that it can be used in a one-lamp -- Well, let's
- 23 | see --
- 24 A. That column is for the number of lamps being used at a
- 25 | particular time. Some of the rows are for one lamp and some

Q. We will go through and draw them. In any event, you
don't understand that to be -- Well, never mind. We will move
onto the next one, output terminals connected to the filaments

Let me hand you, Doctor Roberts, a purple pen, if I can find it, and ask if you can identify the output terminals on this schematic. How many sets of output terminals are there?

- A. There are three sets of output terminals for a total of six terminals.
- 10 | Q. Would you indicate that?

of the gas discharge lamp.

- 11 A. These are the upper two.
- Q. While you are working and drawing that, Doctor Roberts, is it your understanding that we are using a color scheme that
- 14 | will correspond to the colors we used previously when we
- 15 described Figures 1 and 3 of the patent?
- 16 A. I will take your word for it.
- 17 Q. All right.

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- A. On the middle pair there is three and four and on the lower pair there is five and six.
- 20 Q. All right. Thank you, Doctor Roberts.
- And based on your understanding of this language output
 terminals connected to the filaments of the gas discharge
 lamp, does this product in fact satisfy that requirement?
- 24 | A. Yes, it does.
- 25 Q. All right. So we will go to our checklist, Doctor

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1 Roberts. And, again, is it your expert opinion that this

- 2 product Linear Group 1 satisfies the voltage source
- 3 requirement?
- Α. Yes.
- 5 And the output terminals requirement?
- 6 Yes. Α.
- 7 All right. Let's move on next to the control means
- 8 requirement. And these last two, as you know, are a bit more
- complicated so we will work our way through them.
- 10 You recall we talked earlier about the four functions of
- 11 the control means requirement. Is that right?
- 12 Α. Yes.
- 13 Now, a concept that hasn't been discussed in very much
- 14 detail today is this concept that in certain claims a patentee
- 15 can use a specialized kind of language called means plus
- 16 function claiming. Do you understand that?
- 17 A. Yes, I do.
- 18 And what do you understand a means plus functioning
- 19 requirement to be?
- 20 It means you look back in the specifications to see what
- 21 particular arrangement of parts are being used to satisfy that
- 22 particular claim, and then you need to provide the same
- 23 function with essentially similar -- in essentially similar
- 24 manner producing essentially similar results.
- 25 Q. That was an unfair question. Let me try it this way.

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1 You understand that an inventor can use claim language that

- 2 | recites a limitation by stating the function as opposed to
- 3 describing a particular structure that performs that function.
- 4 A. Yes, I do.
- 5 Q. All right. And do you have an understanding that in this
- 6 | case the Court has ruled that Requirement C the control means
- 7 | requirement is this special kind of claim called -- or special
- 8 | kind of requirement called a means plus functions requirement?
- 9 | A. Yes, I do.
- 10 Q. Do you also understand that Element D is a special kind
- 11 of claim called a -- direct current blocking means requirement
- 12 | is also a means plus function?
- 13 | A. Yes, I do.
- 14 | Q. All right. So in doing your infringement analysis, did
- 15 | you understand that you were effectively instructed by the
- 16 | Court to perform -- go through some certain steps to do that
- 17 | infringement analysis?
- 18 | A. Yes.
- 19 | Q. All right. So did you understand that the first part of
- 20 | that analysis was to identify the functions that are recited
- 21 | in that requirement?
- 22 A. Yes, I do.
- 23 | Q. And you understand we went through that process earlier.
- 24 | I wrote it on the board.
- 25 A. Right.

- Q. And you were able to identify four functions?
- 2 A. Yes, I was.

- 3 Q. Now, even though the Court and the attorneys have been
- 4 | very clear that the claims are, what govern the invention, you
- 5 understand that in a limited context the Court will point you
- 6 | back to very specific excerpts in the specification and say,
- 7 "Okay. Now, Doctor Roberts, this is what is the structure
- 8 | that corresponds to those functions"?
- 9 A. Yes.
- 10 Q. All right. And do you have an understanding that the
- 11 | Court in this case identified a segment of the specification
- 12 | at the bottom of Column 3 and onto the top of Column 4 that we
- 13 | will look at it in a moment, but he identified that specific
- 14 | limited part of the specification and said, "Okay. Doctor
- 15 Roberts, that is the corresponding structure that has to be
- 16 | part of your analysis"?
- 17 | A. Yes.
- 18 | Q. And, in fact, let me use one of Mr. Routh's slides that
- 19 he used during his opening statement. Some of these were
- 20 helpful. This does a nice cull-out. Do you recall -- Were
- 21 | you here during opening statement when Mr. Routh described
- 22 | that there is a part of the specification at the bottom of
- 23 | Column 3 and going onto the top of Column 4 that is what the
- 24 | Judge has identified as the corresponding structure for the
- 25 | control means requirement?

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- 1 A. That is correct.
- 2 | Q. All right. Now, do you have an understanding, Doctor
- Roberts, that all of this is sometimes referred to as the
- 4 | Control Circuit 58?
- 5 A. Yes.
- 6 Q. And is that because it is labeled as 58 in Figure 1?
- 7 A. I believe so.
- 8 Q. All right. And so if we refer today to the Control
- 9 | Circuit 58, you will understand and the jury can understand
- 10 | what we are referring to?
- 11 A. Yes.
- 12 Q. All right. Now, in terms of deciding whether or not
- 13 | these products infringe, let me ask you this. Do any of the
- 14 | products utilize the identical control circuitry taught in
- 15 | Figure 1, and in this portion of the patent by Mr. Bobel do
- 16 any of Universal's products use that very identical control
- 17 | circuit?
- 18 A. No.
- 19 Q. All right. Do you have a further understanding, Doctor
- 20 | Roberts, that the Court in his rulings has indicated and under
- 21 | the patent laws has stated that once you identify the
- 22 | corresponding structure you must then compare that to the
- 23 | accused products Universal's products and determine if they
- 24 | have the same structure or an equivalent structure?
- 25 A. Yes.

- Q. You recall there was some discussion of that during jury selection as well?
- 3 A. Yes, I do remember that.
- Q. And do you have an understanding if you determine, as one skilled in the art, that the structure is equivalent, that
- 6 | there is infringement?
- 7 MR. ROUTH: Object, Your Honor.
- 8 THE WITNESS: That is one of the steps.
- 9 Q. (BY MR. SKEELS) Let me rephrase it. I will withdraw the 10 question.
- Do you have an understanding, Doctor Roberts, that if you
- 12 | find that the structure in Universal's products for the
- control circuitry is equivalent to the control structure shown
- in Mr. Bobel's patent, then the Universal product has met the
- 15 | requirement of the control means requirement?
- MR. ROUTH: Same objection, Your Honor.
- 17 THE WITNESS: I believe that is one of three
- 18 | requirements I have to meet.
- 19 THE COURT: Overruled.
- 20 Q. (BY MR. SKEELS) I think we are trying to establish, Your
- 21 | Honor --
- MR. ROUTH: If the question is what is his opinion,
- 23 I don't mind. But if he is saying he can find infringement, I
- 24 | don't believe that is this witness' role.
- THE COURT: Just ask him his opinion.

1 MR. SKEELS: All right.

- 2 Q. (BY MR. SKEELS) Doctor Roberts, in order to form your
- 3 opinions as an expert in terms of whether or not Universal's
- 4 products infringe, do you have an understanding that you have
- 5 | to make a determination as to whether Universal's control
- 6 circuit is the same or equivalent to the control circuit
- 7 | taught in Mr. Bobel's '529 Patent?
- 8 A. Yes.
- 9 Q. All right. And if you determine that Universal's
- 10 | products do, in fact, use an equivalent control circuit, do
- 11 | you understand that you may give an opinion as an expert that
- 12 | that requirement of the claim language is met?
- 13 A. That particular limitation of the claim language is
- 14 | therefore met, yes.
- 15 Q. All right. So you don't have to prove an identical
- 16 | control circuit in order to establish infringement?
- 17 A. That is correct.
- 18 Q. All right. Now, you may recall that after Mr. Routh
- 19 | shared this slide with the jury, his very next slide was this
- 20 | slide.
- 21 A. Yes, I remember that.
- 22 | Q. And what was your reaction, Doctor Roberts?
- 23 A. Shocked.
- 24 | Q. Why is that?
- 25 A. Because that is nothing to do with the means plus

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function interpretation from the Court. 1

- 2 O. You understand that the Court has never identified
- 3 anything in Column 7 or 8 as the corresponding structure for
- 4 the control means?
- 5 That is true. That is correct.
- All right. Now, after identifying the four functions 6
- 7 that we have already talked about, and then going back into
- the patent to see what the corresponding structure is that the 8
- Court has identified the Control Circuit 58, did you then 9
- undertake to compare Control Circuit 58 from Bobel's patent to 10
- 11 the control circuit used in the Linear Group 1 product?
- Yes, I did. 12 Α.
- 13 All right. And were you able to identify control
- circuitry in the Linear Group 1 product? 14
- 15 Yes. Α.
- 16 All right. Let me hand you a blue pen and ask if you can Q.
- 17 identify the control circuitry.
- 18 I just want to check one boundary on one chart. Should I
- 19 draw the boundary of the control circuit?
- 20 Q. Yes, please.
- 21 It includes here, up through here, and this is the two
- 22 switches. I am sorry. I need to refer to my diagram again.
- 23 This one is so hard to read. Okay.
- All right. Now, you identified earlier the input 24
- 25 terminal, the control means. That is where the DC input

terminal entered the control means. Is that right? 1

- 2 Α. Yes.
- 3 You are pointing to a circle on the bottom right portion
- 4 of the schematic?
- 5 Yes. Α.
- 6 Does this control circuit, in fact, perform the same Ο.
- 7 function, the first function of receiving a control signal
- from the DC input terminals? 8
- Yes, it does; right at that terminal I identified. 9
- 10 All right. And when it does that, does it then initiate
- oscillations? 11
- 12 It does. The signal flows down through these resistors
- 13 through these discreet transistors and eventually over the
- integrated circuit only into a pin labeled EN2 which enables 14
- 15 oscillations.
- 16 Okay. So you referred to some pins. I am not sure that 0.
- 17 is concept that has been introduced to the jury yet.
- 18 The integrated circuit is a large collection of
- 19 semiconductor parts on a single piece of silicone, and they
- 20 are put together for specific purposes to do advanced
- 21 functions. So instead of having a hundred separate
- 22 transistors and resistors, you grow them all on one small
- 23 silicone chip. It is much less expensive, it is more
- 24 reliable, and smaller. And these go into a packet. You then
- 25 take the chip and put them into a package, and there are

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various leads on the electrical connection that go to the circuit for performing various functions--providing power, ground --

THE COURT REPORTER: I am sorry. I am having trouble hearing you.

pin, the ground pin, various pins which receive signals, and other pins which may essentially output signals. So for the hundreds of parts in the integrated circuit you are still limited to a certain number of pins on the package which are electrical connections. They are called pins because they are pins that go into a socket or soldered into a board. This particular circuit, which is identified by that rectangle, has I think 14 pins on it.

THE WITNESS: Various functions such as the power

- Q. Doctor Roberts, why don't you go ahead and highlight in blue the rectangle that makes up the integrated circuit?
- A. The integrated circuit is this particular chip, is that particular device right there on the diagrams.
- 19 Q. And did you hear during opening statements, Doctor, Mr.
- 20 | Routh refer to the integrated circuit as the control circuit?
 - A. He did. It sounded to me that he was saying that the integrated circuit really comprised the entirety of the control circuit, when in reality it comprises only a portion of the control circuit, and there are a number of discreet electronic components outside of the integrated circuit that

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1 | are part of the control circuit, and it is these parts that

- 2 | bear the really close similarity to those in the '529 Patent.
- 3 | Q. Do you recall seeing this slide during Mr. Routh's
- 4 opening statement?
- 5 A. Yes, I did.
- 6 Q. And he indicated that the control circuit taught by
- 7 | Bobel's patent is so different than used by Universal's
- 8 | patent, and he relied on that slide. Do you recall that?
- 9 | A. Yes.
- 10 | Q. What was your reaction?
- 11 A. That those very parts exist in the control circuits of
- 12 | the ULT products. Even though they are not specifically
- 13 | identifiable within the integrated circuit, they are
- 14 | specifically included actually, in their reality, in the
- 15 | external components of the control circuit of the ULT products
- 16 | that I analyzed.
- 17 | Q. So in the big blue box or shape that you used to put
- 18 | around the control circuitry, do you find within that control
- 19 | circuitry diodes?
- 20 A. There are indeed diodes. There is a diode in the lower
- 21 | right hand corner, there are a number of diodes there. Yes, I
- 22 do find diodes.
- 23 Q. What about resistors?
- 24 A. I certainly find resistors. There are numerous
- 25 resistors.

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1 What about capacitors? Q.

- 2 There are numerous capacitors in the circuit. There is
- 3 one there, there is one there. Yes.
- Now, do some of their control circuits also have
- 5 transistors?
- 6 This one, yes, they almost all -- I think they all do. Α.
- 7 This one has five discreet transistors shown outside the
- 8 integrated circuit.
- 9 What about DIACs?
- I know that some of them include -- I would need to see 10
- 11 the other diagram. This one -- I know that some product
- 12 groups specifically include a Zener diode that a ULT patent
- for that particular describes as being a functional equivalent 13
- of being a DIAC, which I agree 100 percent with. And this one 14
- 15 may include a Zener diode. I just don't see it identified on
- 16 the diagram here, but it may or may not.
- 17 All right. Now, did you understand that you then had to
- 18 make a determination about whether the Linear Group 1 control
- 19 circuitry was equivalent to the control circuitry taught by
- 20 the '529 Patent?
- 21 Yes, I did. Α.
- 22 Q. Did you reach an opinion in that regard?
- 23 This is equivalent.
- 24 And what is the basis for -- Why do you say that in your
- 25 expert opinion, as one skilled in the art, that it is an

1 equivalent?

- 2 Because it provides the same function in essentially the
- 3 same way with essentially -- in substantially the same way and
- substantially the same result. 4
- 5 All right. Now, did you also reach a determination that
- 6 the changes to you, as one skilled in the art, were
- 7 insubstantial?
- 8 A. Yes, I did.
- 9 And do you have an understanding that the legal test for Q.
- 10 determining an equivalent structure is whether, to one skilled
- in the art, the differences are insubstantial? 11
- 12 Yes, I do. Α.
- 13 Do you have a further understanding that another
- 14 additional step you can take to reach your conclusions is to
- 15 go through a three-step test that the lawyers sometimes refer
- 16 to as a function-way-result test?
- 17 Α. Yes.
- 18 And did you determine that this control circuit performs
- 19 the same function?
- 20 Yes, I did. Α.
- 21 Did you determine that it performs those functions in Q.
- 22 substantially the same way?
- 23 Α. Yes, I did.
- 24 And did you determine that they achieve substantially the
- 25 same result?

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- 1 A. Yes, I did.
- 2 | Q. Does this circuit, in fact, start the oscillations?
- 3 A. Yes, it does.
- 4 Q. And does it shut down the oscillations?
- 5 A. It shuts it down by signal from the resonant converter,
- 6 yes.
- 7 | Q. So have you reached a conclusion with regard to whether
- 8 or not this requirement of the Claim 1 is met by the Linear
- 9 | Group 1 product?
- 10 A. Yes, I have.
- 11 Q. Let's move on, Doctor Roberts, to the last limitation.
- 12 You understand that that is what we call the direct current
- 13 | blocking means requirement?
- 14 | A. Yes, I do.
- 15 | Q. And I am going to hand you what is a green pen and ask if
- 16 | you can identify the DC blocking means in this schematic,
- 17 | please.
- 18 | A. Before I do that, I do want to point out that there is
- 19 | indeed a Zener diode in this control circuit. It is just too
- 20 | hard to read on this diagram, but the Zener diode is right
- 21 | there in the circuit and it performs the same function as one
- 22 | of the DIACs in Mr. Bobel's circuit.
- 23 | Q. We do have a magnifying glass if you need it.
- 24 | A. It won't help. It is very blurry. Do you want me to
 - 25 do --

- 1 Q. Before you get to the direct blocking means, let me ask
- 2 | you one more thing about the control circuitry I want to ask
- 3 | about the IC, which you testified was not the entirety of the
- 4 | control circuitry but part of it. Did you have information
- 5 | about the integrated circuit?
- 6 A. I had the manufacturer's date issued for the integrated
- 7 | circuit. This is a commercially-available integrated circuit,
- 8 | not a custom device built for ULT. The manufacturer's date
- 9 issued. It is available through the manufacturer.
- 10 | Q. I am going to put on the screen, Doctor Roberts, the
- 11 | cover page -- Let me ask you if you can identify -- this is
- 12 exhibit -- Joint Exhibit No. 89. Can you identify for the
- 13 | jury what that is?
- 14 A. That is the integrated circuit used in this product
- 15 group.
- 16 Q. Okay. Now, were you able to read this data sheet and
- 17 | have access to it?
- 18 A. Yes, I was.
- 19 Q. And did it provide useful information?
- 20 | A. It provided all of the information I needed. It defines
- 21 | exactly how the device works from the outside, what each pin
- 22 does in the way it functions and the way the device reacts to
- 23 different voltages on the pin; on the terminals of the device,
- 24 | which I am referring to as pins.
- 25 Q. You talked about the pins, Doctor Roberts. This is

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1 | page 2 of that same L6574 data sheet. Are these little

2 | squares on the outsides of the rectangle, are those the pins

- 3 | you are referring to?
- 4 A. Those are the pins. And I now see this is a 16-pin
- 5 device instead of a 14, as I previously said.
- 6 | Q. We will forgive you this one time, Doctor Roberts.
- 7 A. I understand. Thank you.
- 8 Q. Do you see this chart at the bottom?
- 9 | A. I do.
- 10 Q. Does this tell you what all the pins do?
- 11 A. Yes, it does.
- 12 Q. Was that sufficient information for you to determine how
- 13 | this control -- how this I operated in connection with this
- 14 product?
- 15 A. Well, actually there is additional discussion inside the
- 16 data sheet that goes into more detail about what each pin
- 17 does. For example, in this particular chart, the important
- 18 | pins EN1 and EN2 have the same description, but inside the
- 19 data sheet describes in much greater detail how each pin
- 20 | functions.
- 21 | Q. All right. These are the pins EN1 and EN2 there?
- 22 A. That is correct.
- 23 Q. And these pins were associated with what you described as
- 24 | either turning on or turning off the oscillations?
- 25 A. Right. And, in fact, there is a typographical error for

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1 the EN1 pin. It is a disabled pin.

- 2 0. Right.
- 3 Which is described properly inside.
- 4 All right. Now let's move onto the DC blocking
- 5 limitation, Doctor Roberts. I previously gave you a green pen
- which is still in your hand, and would you please identify for 6
- 7 the jury the direct current blocking means, please?
- 8 Α. There are three of them. There are three separate
- 9 There is one right here associated with the upper capacitors.
- 10 pair of output leads, there is another one right there
- 11 associated with the middle pair of output leads in series with
- 12 the middle secondary, and there is a third one right there
- 13 associated with the lower pair and in series with the third
- 14 secondary.
- 15 All right. So just so we keep our terminology
- 16 straight--this jury is taking on a lot of information in a
- 17 day--those are three DC blocking circuits or three DC blocking
- 18 capacitors that make up --
- 19 A single DC blocking means.
- 20 All right. Very well. And are those DC blocking
- 21 capacitors that you indicated, are they, in fact, coupled to
- 22 the output terminals?
- 23 Yes, they are. One end each is connected to an output
- 24 terminal and another end is connected through the secondary
- 25 winding, and perhaps in one case some additional capacitors.

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2 | there must be a DC blocking capacitor to account for each set

Do you understand pursuant to the Court's ruling that

- 3 | of output terminals?
- 4 A. Yes, I do.

- 5 Q. And is it shown in this product?
- 6 A. Yes, it is.
- 7 | Q. Now, are those DC blocking capacitors operable to stop
- 8 | the flow of the control signal from the DC input terminals
- 9 when at least one gas discharge lamp is removed from the
- 10 | output terminals or is defective?
- 11 A. Yes, they are. That is basically this one down there, or
- 12 | that capacitor down there.
- 13 Q. So could you show the jury, for example, if you were to
- 14 | pull out that top lamp and break the DC control path in that
- 15 | way, what would happen?
- 16 A. Because the middle set of terminals is connected to these
- 17 | two series connected filaments, one in each lamp, if either
- 18 | lamp is removed it is like pulling out a lamp on a Christmas
- 19 | tree string. If either lamp is removed, then this connection
- 20 | is broken to the middle terminal and the DC current -- and the
- 21 DC control current will stop.
- 22 Q. All right.
- 23 A. So this one pair of terminals senses when either of the
- 24 | two lamps is taken out --
- 25 | Q. All right.

1 members of the jury may be able to see it. It is resting on 2 the floor leaning up against the table.

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- Doctor Roberts, do you see Mr. Routh refers to one-shot triggers? Do you see that?
- 5 Α. Yes.

- 6 Is there any requirement in Claim 1 that the product use 0. 7 a one-shot trigger?
- 8 Α. No.
- 9 All right. Do you see here that it talks about simple
- 10 discreet components versus intelligent circuits here on the
- 11 first row? Do you see that?
- 12 Α. Yes.
- 13 And we did, in fact, confirm that the accused product
- uses an IC. Is that right? 14
- 15 Yes. Α.
- 16 But it also uses discreet components. Is that right?
- 17 Α. Yes.
- 18 All right. Do you see here in the second to last row it
- 19 talks about strike/restrike lamps without DC control signal?
- 20 Can you point the jury to any language in Claim 1 that talks
- 21 about restrike versus strike, that makes a distinction between
- 22 striking and restriking?
- 23 Α. No.
- 24 Let me ask you, we talked about the four functions of the
- 25 control circuit, and we talked about starting the

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oscillations. And you recall that testimony and some of my 1

- 2 questions on that?
- 3 Α. Yes.
- All right. And you recall that Mr. Routh described 4
- 5 during his opening statement that their products, some of
- 6 their products start in one way but they -- even if they
- 7 restart in a different way. Do you recall that?
- They -- Well, you used slightly different language, but 8
- 9 yes, I do recall that.
- And what was your reaction to that? 10
- We are talking about things that are not relevant to 11 Α.
- Claim 1 of the '529 Patent. 12
- 13 All right. Q.
- They do indeed behave differently in the preferred 14
- embodiment in the '529, but those are not requirements of 15
- 16 Claim 1 of the '529.
- All right. So when the Claim 1 refers to initiating the 17
- oscillations, does it make any distinction between whether the 18
- product initiates oscillations on restart versus making --19
- 20 initiating oscillations at the initial start-up?
- 21 It simply says to initiate oscillations, and the DC Α.
- control current in these produces does initiate oscillations 22
- 23 after lamps have been replaced.
- 24 So that is why you stated earlier that this product
- 25 satisfies that claim language?

- 1 Α. Yes.
- 2 Doctor Roberts, do you recall seeing this slide where
- 3 Mr. Routh highlighted some language about whether or not the
- ballast will not draw any power from a powerline source? 4
- 5 Α. Yes.
- Is any of this highlighted language part of Claim 1? 6
- 7 Α. No, it is not.
- All right. Is Claim 1 focused on shutting down the 8
- 9 oscillations?
- 10 Yes, it is. Α.
- 11 And on restarting the ballast when a lamp is reinserted? Q.
- 12 Α. Restarting the oscillations when the lamp is reinserted.
- All right. Are you able to find -- Were you able to find 13
- any language in Claim 1 that says anything about not drawing 14
- 15 any power from a powerline source whenever lamps are removed
- 16 or inoperative?
- 17 Α. No.
- "How we ended up in Court." Do you recall seeing this 18
- slide, Doctor Roberts? 19
- 20 I believe so, yes.
- 21 Okay. And do you see the second bullet point says ULT 0.
- had its own designs and its own patents? 22
- 23 Yes. Α.
- 24 All right. Did you also hear Mr. Suder talking during
- 25 opening statement about respecting --

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Α.

I did.

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MR. ROUTH: Your Honor, I don't believe this is in any portion of any disclosed opinion or testimony relating to this witness. I don't think his report touched it, and I don't think he talked about it in his deposition. MR. SKEELS: Your Honor, Doctor Roberts did disclose in his expert report that he relied on a number of -- a lot of documents, including various patents, including patents ULT holds, so this is what this is going to with respect to insofar as ULT tries to avoid infringement by suggesting they have their own patents. We are entitled to explain why that is really not an accurate or proper defense. MR. ROUTH: I don't object to them explaining that through a witness who either has knowledge or disclosed that knowledge in a report. There is nothing this witness has ever said about that subject. THE COURT: I will have to look to his report, so go to another subject and I will try to look at it this evening. MR. SKEELS: Very well. (BY MR. SKEELS) Doctor Roberts, let's take a look at Linear Group 2. I am going to put another schematic up for you. Okay? All right. Now, Linear Group 2, the representative product here is model number B224PUNV-C, generation A. Did you review this product, Doctor Roberts?

1 have an understanding, Doctor Roberts, that sometimes when it

- 2 comes to patent claims the preamble is considered a
- 3 | requirement of the claim and at other times, depending on the
- 4 | particular case, the preamble is not considered part of the
- 5 | claim in terms of it being a claim requirement?
- 6 A. Yes.
- 7 Q. Let me ask the question this way. Do you have an
- 8 | understanding as to whether or not Judge O'Connor in this case
- 9 has ruled on whether the preamble is one of the requirements
- 10 | that must be met in this claim?
- 11 A. I honestly don't remember.
- 12 Q. All right.
- 13 A. I know he has ruled. I honestly don't remember which way
- 14 he has ruled.
- 15 Q. All right. Let's assume for a moment that Judge O'Connor
- 16 | has ruled that the preamble is, in fact, a requirement of the
- 17 | claim.
- 18 A. Okay.
- 19 Q. Does that impact how you interpret the remainder of the
- 20 | claim? Do you have an understanding as to whether or not that
- 21 | should influence or inform your analysis of the other claim
- 22 requirements?
- 23 | A. Well, it generally informs my analysis, the other claim
- 24 | requirements. I honestly don't know what you are asking.
- 25 Q. All right. Fair enough. We will move on.

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1 Let me give you, Doctor Roberts, a black pen, and ask if

- 2 | you can identify the voltage source, whether or not this
- 3 | schematic satisfies the voltage source requirement?
- 4 | A. There is a full wave bridge rectifier right there, that
- 5 | will convert the 60 hertz AC coming in on these terminals into
- 6 DC on these terminals.
- 7 | Q. All right. And let me hand you now a purple pen and ask
- 8 | if you will please identify the output terminals.
- 9 A. There are six output terminals in three pairs. There is
- 10 | the upper pair, the middle pair, and the lower pair.
- 11 | Q. All right. Now, are those output terminals, as you
- 12 | understand the claim language, does this product satisfy the
- 13 | requirement of output terminals connected to the filaments of
- 14 | the gas discharge lamp?
- 15 A. Yes, it does.
- 16 Q. Let me now move to the control means requirement, Doctor
- 17 Roberts. And I will hand you a blue pen. Would you please
- 18 | identify the control circuitry on this product, Doctor
- 19 Roberts? If it would be helpful, I have something if you want
- 20 to look at --
- 21 | A. There is always on question about how I did this.
- 22 Q. Here is this.
- 23 A. Thank you, Mr. Skeels. Okay.
- 24 | Q. All right. And does this product also include an
- 25 | integrated circuit within the control circuitry?

- A. It includes the same integrated circuit we saw before in a very similar control circuit, yes.
- 3 Q. All right. And does this control circuitry perform all
- 4 four of the functions claimed in this requirement?
- 5 A. It does.
- 6 Q. It receives two control signals, and it starts and stops
- 7 | the oscillations?
- 8 A. Yes. It receives the second control signal a little bit
- 9 differently than the first one, but it receives the second
- 10 | control signal -- I mean, it does receive the second control
- 11 signal.
- 12 | Q. If you haven't done so already, and I am not sure, Doctor
- 13 Roberts, would you show for the jury the input terminal of the
- 14 | control means where the DC control signal enters into the
- 15 | control circuitry?
- 16 A. The DC control signal enters the control circuit here at
- 17 | Yellow 2, at that label Yellow 2, which has been obscured by
- 18 | my writing.
- 19 Q. And does that then initiate oscillations?
- 20 A. That does initiate oscillations by, again, causing signal
- 21 | to be applied to pin EN2 of the integrated circuit, which is
- 22 | the enable pin.
- 23 | Q. And does it also receive a control signal from the
- 24 | integrated converter?
- 25 | A. Yes, it does. It receives a signal from the current

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1 flowing through the lower switch, and that signal goes to pin

- 2 EN1.
- 3 All right. Could you identify with a circle or an X the
- 4 input where that control signal comes into the control
- 5 circuitry?
- It comes in about right there. 6
- 7 All right. Now, let me hand you a green pen now, Doctor
- 8 Roberts, and ask if you could please identify the direct
- 9 current blocking means on this schematic.
- 10 There are three capacitors that make up the direct
- current blocking means. There is one up here that is 11
- 12 connected in series with the top secondary winding, there is
- 13 one right here that is connected in series with the middle
- 14 secondary winding and also connected to the output terminal,
- 15 and the third one is down here connected to the third
- 16 secondary winding and also the lower -- the lower pair of
- 17 output terminals.
- And if I were to ask you the same questions I were to ask 18
- 19 you about Linear Group 1 with respect to the control circuitry
- 20 and whether or not it is an equivalent to the Control
- 21 Circuit 58 taught in Mr. Bobel's patent, would your answers be
- the same? 22
- 23 Yes, it is equivalent. Α.
- 24 0. Did you perform the same analysis?
- 25 Yes, I did. Α.

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And did you determine that the differences were 1

- insubstantial?
- Yes, I did. 3 Α.
- 4 And that is your expert opinion, as one skilled in the
- 5 art?
- 6 Yes. Α.
- 7 All right. I am sorry. I backtracked a moment to the
- control means to ask you if you had determined that it was an 8
- 9 equivalent structure.
- Yes, I did. 10
- You have now gone ahead to the next requirement, the 11
- direct current blocking means. You have now identified three 12
- 13 DC blocking capacitors. Is that right?
- 14 Yes. That is correct.
- And those collectively make up the DC blocking means? 15
- 16 Α. Yes, they do.
- 17 Are they coupled to the output terminals?
- 18 Α. They are.
- Do they account for each of the output terminals. 19
- There are three of them, and one for each of the 20
- three pairs of output terminals. 21
- 22 And the DC blocking collectively, is it operable to stop
- the flow from the DC input terminals whenever at least one gas 23
- 24 discharge lamp is removed from the output terminals or is
- defective? 25

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1 Yes, it is; through the middle pair of output terminals

- 2 which are connected to one filament of each of the two lamps.
- 3 So if you remove either lamp, the DC control current is
- 4 stopped.
- 5 All right. While you are up there, let's go ahead and
- 6 identify -- I don't have it up, but the language of Claim 2 is
- 7 right here. Is the resonant converter comprised of a
- 8 capacitor and an inductor?
- 9 Yes; inductor, capacitor.
- 10 And is it -- are those components connected in series via
- 11 an intermediate node?
- 12 Yes. The intermediate node is right here.
- 13 Would you circle in red, please? Q.
- 14 Yes. So if that is an inductor, that is the capacitor,
- 15 and they are connected together through an intermediate node.
- 16 Q. Moving to Claim 5, you have discussed the DC blocking
- 17 means from Claim 1. Does the DC blocking means include at
- 18 least one capacitor?
- 19 Yes, it does.
- 20 And is the DC blocking means connected effectively across
- 21 at least one heatable filament of at least one gas discharge
- lamp? 22
- 23 Yes, it is. The upper filament of the upper lamp and the
- 24 lower filament of the lower lamp.
- 25 Q. All right. And Doctor Roberts, have you reached

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1 Let me put up the wiring diagram. This, by the way, is

2 Joint Exhibit No. 81, which includes the schematic.

- 3 exhibit also includes in its collection this --
- 4 It can accommodate up to three lamps.
- 5 All right. Now, does it also operate in a two-lamp
- 6 configuration?
- 7 Α. Yes, it does.
- 8 All right. For today's purposes in terms of describing
- 9 how this operates in an infringing manner, can you tell the
- 10 jury whether we are going to be describing in a two- or
- 11 three-lamp configuration?
- We are going to be describing this in a two-lamp 12
- 13 configuration.
- 14 All right. Now, let's look first at the preamble of
- 15 Claim 1, Doctor Roberts. Does this schematic reflect an
- 16 energy conversion device?
- 17 Α. Yes, it does.
- 18 Does it employ an oscillating resonant converter
- 19 producing oscillations?
- 20 Α. Yes, it does.
- 21 Does it teach having DC input terminals producing a
- 22 control signal?
- 23 Yes, it does. Α.
- And is this device adapted to power at least one gas 24
- 25 discharge lamp having heatable filaments?

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- Yes, it is. 1
- 2 All right. Does this product also satisfy the voltage Ο.
- 3 source limitation?
- Yes, it does.
- 5 Does it teach a rectifier? 0.
- 6 It does. Α.
- 7 And that is what converts the AC to the DC?
- It has a full wave rectifier, yes. 8
- Does it also satisfy the Requirement B of having output 9
- 10 terminals connected to the filaments of the gas discharge
- 11 lamps?
- 12 Yes, it does. Α.
- 13 Q. Does it satisfy the control means requirement?
- 14 Yes, it does.
- 15 Now, if I were to ask you the same questions that I asked
- you before with respect to whether or not you went through the 16
- 17 appropriate means plus function analysis by first identifying
- the functions by then referring to the corresponding structure 18
- 19 identified by Judge O'Connor, and then comparing that
- 20 corresponding structure to the control circuit taught by
- Mr. Bobel to determine whether or not it was the same or 21
- 22 equivalent, did you, in fact, do that analysis?
- 23 Yes, I did. Α.
- 24 And did you determine that this Linear Group 3 product
- 25 uses -- has an equivalent structure?

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Yes, I did. 1 Α.

- 2 All right. Does this product again use an integrated
- 3 circuit as part of its control circuitry?
- It uses the same integrated circuit as Group 1 and 2,
- 5 L6574.
- And you were able to determine that the control structure 6 Q.
- 7 was equivalent because, in your mind as an expert, one skilled
- 8 in the art, the differences as far as you were concerned were
- 9 insubstantial?
- 10 That is correct. Α.
- And you followed up on that analysis by also performing 11 0.
- this function wave result analysis? 12
- 13 Α. Yes, I did.
- 14 And you determined that the control circuit taught by
- 15 Linear Group 3 performed the same functions?
- 16 Α. Yes.
- 17 And substantially the same way?
- 18 Α. Yes.
- 19 To achieve substantially the same result?
- 20 Α. Yes.
- 21 All right. And does this Linear Group 3 product also 0.
- satisfy the direct current blocking means requirement of 22
- 23 Claim 1?
- 24 Α. Yes, it does.
- 25 Does it teach DC blocking capacitors coupled to each or 0.

- 1 | accounting for each set of output terminals?
- 2 A. Yes. There are more than three sets of output terminals
- 3 and on this one each one has a DC blocking capacitor.
- 4 | Q. Let me have you go ahead and have you draw the DC
- 5 | blocking means in green. And I can give you a black pen and
- 6 you can draw how the lamps can be configured in a two-lamp
- 7 | configuration. I will put the black pen up here and you can
- 8 | use it when you are ready for it.
- 9 A. There is five sets of output terminals.
- 10 Q. Doctor Roberts, let me stop you real quick. Draw the
- 11 output terminals in purple and the DC blocking units in green.
- 12 Thank you.
- 13 A. This is one pair, two pairs, three pairs, four pairs, and
- 14 | five pairs. So there are ten output terminals. There are
- 15 | five pairs of output terminals.
- 16 Q. All right. Let me take that purple pen off your hands.
- 17 | With the black pen would you draw the two lamps that are being
- 18 | used --
- 19 A. Do you have the color chart to refer to? Considering
- 20 there are five sets of terminals, I want to make sure I get
- 21 | them on the right place.
- 22 | Q. I do.
- 23 A. Thank you. Okay. So in a two-lamp configuration you
- 24 | don't use the lower two pairs.
- 25 Q. All right. I am now going to hand you -- Now that you

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Roberts - Direct

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- Q. Long day yesterday, wasn't it?
- 2 A. It was.

- 3 Q. All right. Let's see if we can continue moving through
- 4 these and get through your testimony. Just to summarize what
- 5 | we went through yesterday, Dr. Roberts, you recall we looked
- 6 at Exhibit 77 which were the technical documents for the
- 7 Linear 1 product?
- 8 A. Yes, sir.
- 9 Q. And you concluded that that product infringed claim 1, 2,
- 10 and 5. Is that right?
- 11 A. That's correct.
- 12 Q. And then we looked at exhibit -- Joint Exhibit No. 79
- 13 which were the technical documents for the Linear 2 product
- 14 and likewise you concluded that those products infringed
- 15 claims 1, 2, and 5. Is that right?
- 16 A. I do not remember the document numbers but I remember the
- 17 | product groups and the infringement, yes.
- 18 Q. All right. Let's go ahead and move on to the Linear
- 19 Group 4 product, Dr. Roberts. And those documents as far as
- 20 the Court's exhibits are concerned are from Joint Exhibit 82.
- 21 Those are the technical documents and I'll ask you the same
- 22 | question that I asked you before. Did you review technical
- 23 documents associated with that product?
- 24 A. I did.
- 25 Q. Did you review the product schematics?

Roberts - Direct

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- 1 | A. I did.
- 2 | Q. And you reviewed a product specification and wiring
- 3 | diagram?
- 4 A. Yes. And the parts list, yes.
- 5 Q. And the components parts list. And did you have
- 6 everything you needed to reach a conclusion as to whether or
- 7 | not --
- 8 A. Yes, I did.
- 9 Q. I'm sorry. You had -- you were able to have all the
- 10 | information you needed to make a determination of
- 11 infringement?
- 12 A. Yes, I did.
- 13 | Q. And just to be clear, we talked about the wiring -- the
- 14 | wiring diagrams and the product specifications yesterday and
- 15 you indicated that they include information -- Let me show you
- 16 this one real quick.
- 17 A. They show the customer the lamps that can be run on that
- 18 particular model ballast whether in one or two lamp
- 19 configuration or sometimes more, depending on the ballast, and
- 20 the performance data when running those lamps at various line
- 21 voltages.
- 22 Q. Okay. And you're referring to the product dated, you're
- 23 referring to that chart at the top half of the page?
- 24 A. That's correct.
- 25 Q. In order to gather that data, ULT has to do some sort of

- 1 product testing or verifications at one of their facilities by
- 2 hooking these ballasts up to actual lamps and writing down
- 3 this data?
- 4 A. Well, somebody certainly has to do that and I'm assuming
- 5 ULT does it in-house and does not contract it out.
- 6 Q. And the same would be true of all the products that we're
- 7 looking at today?
- 8 A. Yes.
- **9** Q. And yesterday?
- 10 A. Yes..
- 11 Q. All right. Dr. Roberts, we have up on the easel for you
- 12 | the Linear Group 4 product and I'm going to --
- 13 A. Mr. Skeels, can I request the hand microphone that I had
- 14 yesterday? Thank you, sir. Is this on? Yes, it is. Okay.
- 15 And would you like me to draw the lamps on this figure?
- 16 Q. Yes, if you would. I am looking for my pen.
- 17 A. There are two of them up here.
- 18 MR. SKEELS: May I proceed into the well again, Your
- 19 Honor?
- THE COURT: Yes, sir.
- 21 BY MR. SKEELS:
- 22 | Q. Dr. Roberts, let me give you a black pen and ask if you
- 23 | would again go ahead and draw the lamp that's involved in this
- 24 | two lamp configuration.
- 25 A. Okay. These terminals are clearly labeled as red, yellow

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and blue, which is the standard configuration of the three sets of terminals. They're not always labeled that way in the diagrams, they are not always labeled at all and sometimes labeled differently.

The red pair goes to the top filament of the top lamp. The yellow pair goes across the center -- the lower filament of the top lamp and the upper filament of the lower lamp. And the blue pair goes to the lower filament of the lower lamp.

- Q. Thank you, Dr. Roberts. I'm going to hand you a red pen and ask if you would please identify the oscillating resonant converter.
- A. The oscillating resonant converter, it's one of those incredibly difficult to read diagrams. Let me refer to my better copy. Make sure I have the capacitor right.
- 16 Q. Your Honor, I also have a chart if it would assist you --
- A. The resonant conductor is right here and the resonant capacitor is right there. The two switches are there and those constitute the identified components of the resonant converter as identified by the Court.
- Q. Thank you, Doctor. I'm going to hand you a brown pen and ask if you can please trace the DC control signal.
- A. The DC control signal starts at the DC input terminals
 which is the output of the four way bridge right here. Closed
 along this line. Through these conductors and the power

conditioning circuit. Through diode. Down here -- I'm sorry, this is too fuzzy. Excuse me.

It branches off here. Goes to the yellow leads. And then into the two -- and then into the two filaments connected to the yellow leads, back into this yellow lead, into the lower yellow lead, and then into the control circuit. Excuse me a second. Oh, okay. I'm sorry.

And then down this way into a terminal that's labeled DCC. And that terminal matches the label over here. So, it jumps over there. This has a different integrated circuit than the other control circuits and in this case the DC control current actually provides power for the integrated circuit. So, it comes from this label over to the label which is the power label for that integrated circuit.

- Q. All right. We'll address the integrated circuit in a moment.
- 17 A. All right.

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- Q. Is this device, is it adapted to power at least one gas discharge lamp with heatable filaments?
- A. Yes, it is. It's adapted to power two. Well, it's adapted to power one or two. We are showing it in the two lamp configuration.
- Q. Thank you, Dr. Roberts. Let me hand you a black pen and also a purple pen and ask if you would, please, identify the rectifier with the black pen?

Roberts - Direct

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The four way bridge rectifier is composed of these four 1 2 diodes that are there inside that -- that black circle.

3 what was the purple?

- With the purple pen, would you, please, identify the 4 5 output terminals, Doctor?
- 6 The six output terminals, which are three pairs, there are 7 the two of the upper pair, red, there are the two of the 8 yellow pair, and the two of the blue pair.
- Q. Let me now hand you a blue pen, Dr. Roberts, and if you 9 believe one of your charts may be helpful in drawing the 10 control circuit --11
- Yes. I would like to see that. I'm going to begin, 12 13 there's always the issue of the upper right -- I'm sorry. 14 Around the two switches. Do you have the chart? I want to see what the -- Okay.
- 16 Could you also with that blue pen, Dr. Roberts, indicate 17 where the two control signals are received?
- 18 The first control signal is received, the one from the DC 19 control current is received over there, as I indicated. second one is received -- I'm sorry. The second one is 20 21 received at the top of the resonant capacitor right there.
- 22 The signal from the resonant converter comes from the 23 intermediate node, the junction between the resonant inductor 24 and the resonant capacitor.
- 25 In determining the requirements, Dr. Roberts, did you

Roberts - Direct

1 undertake that the analysis that you understand the law

2 requires to determine whether or not this is an equivalent

3 structure to the control structure 58 taught by Mr. Bobel's

- 4 patent?
- 5 A. Yes, I did.
- 6 Q. Did you determine that it was equivalent?
- 7 A. Yes, I did.
- 8 Q. All right. You determined -- you went through four
- 9 functions -- it performs those four functions?
- 10 A. Yes, it does.
- 11 Q. And you determined that it --
- 12 A. It shuts down and it restarts based on the proper control
- 13 | signals.
- 14 | Q. The oscillations shut down --
- 15 A. The oscillations are shut down and the oscillations are
- 16 | restarted based on the proper control signals.
- 17 Q. Let me now hand you a green pen, Dr. Roberts, and ask you
- 18 to please identify the direct current blocking means on this
- 19 particular schematic.
- 20 A. There are three capacitors -- Let me use this -- all
- 21 right. The capacitor right there. There is a capacitor which
- 22 is here which is extremely fuzzy and I'm apologizing for that
- 23 being that way. And there's another one here.
- 24 Q. All right. And have you determined that this product
- 25 schematic or this product that's represented by the schematic

Roberts - Direct

Page 16

1 satisfies the DC blocking means requirement?

- 2 A. Yes, it does.
- 3 Q. It meets all the limitations that we've seen here in the
- 4 | language of the direct current blocking means?
- 5 A. Yes. When we remove either lamp, the filaments connected
- 6 to the yellow terminals are removed and that blocks the DC
- 7 | control current from flowing at that spot.
- 8 Q. All right. Now, let me ask you about claim 2. Have you
- 9 determined that whether or not it satisfies claim 2?
- 10 A. Yes, it does. There's a -- the resonant inductor and the
- 11 resonant capacitor are connected directly together at the
- 12 | intermediate node.
- 13 | Q. Have you identified that intermediate node?
- 14 A. Not specifically.
- 15 Q. Would you do that, please?
- 16 A. It's right there. Okay.
- 17 Q. And with respect to claim 5, Dr. Roberts, have you
- 18 determined whether or not this infringes -- whether or not --
- 19 do you have an opinion as to whether this product infringes
- 20 | claim 5?
- 21 A. There are two terminals connected across filaments of
- 22 | lamps at the top of the upper lamp and the bottom of the lower
- 23 | lamp, the red terminals and the blue terminals are connected
- 24 across.
- 25 Q. All right. And, Dr. Roberts, with respect to our chart

```
here, have you reached an opinion as to whether Linear Group 4
1
2
    product infringes claim 1?
3
        Yes, sir, I have.
    Α.
4
        What is that opinion?
5
        It does.
    Α.
6
        And you have reached an opinion with respect to whether or
7
    not it infringes claim 2?
8
        It does.
         Dr. Roberts, I'm going to hand you what's been marked as
9
    Plaintiff's Exhibit No. 66. I'm going to hand you what's been
10
    marked as Plaintiff's Exhibit No. 65. And I'm going to mark
11
    the chart on which you were drawing as Plaintiff's Exhibit No.
12
13
     67. Do you believe that these would assist the jury in
    understanding your testimony?
14
    A. Yes, I do.
15
16
              MR. SKEELS:
                          Your Honor, at this time we offer
17
    plaintiff's 65, 66, and 67.
18
              MR. ROUTH:
                          No objection, Your Honor.
19
              THE COURT:
                          They will be admitted.
20
         (Admitted in Evidence as Plaintiff's Exhibits 65, 66, and
21
     67.
              MR. SKEELS: Your Honor, may I now publish that chart
22
23
    to the jury?
24
              THE COURT: Yes.
25
    BY MR. SKEELS:
```

Roberts - Direct

Page 18

- 1 Q. All right. Dr. Roberts, while the members of the jury are
- 2 taking a look at that, I'm going to put up the next schematic.
- 3 We're moving on from the linear products to the CFL or compact
- 4 fluorescent lamp products. Is that right?
- 5 A. That's correct.
- 6 O. Now, let me ask you, Dr. Roberts, did you look at
- 7 documents associated with the CFL 1 product and the CFL 2
- 8 products?
- 9 A. Yes, I did.
- 10 Q. And, Dr. Roberts, I'm holding a lamp in my hand. Is that
- 11 | an example of a CFL?
- 12 A. Yes, it is. The type of CFL to be used with these
- 13 ballasts. The type that does not have its own built in
- 14 ballast.
- 15 Q. It's sometimes referred to as a one end lamp?
- 16 A. A single ended lamp.
- 17 Q. A single ended lamp. Now, again, the same question I
- 18 asked you before. With respect to documents that you
- 19 reviewed, did you review -- did you have available to you all
- 20 the documents you needed to reach a determination of
- 21 infringement for the CFL Group 1 products?
- 22 A. I did.
- 23 | O. Now, you're aware that the -- the products have been
- 24 | lumped into a CFL 1 group and a CFL 2 group?
- 25 A. Yes.

- 1 Q. And have you -- have you reviewed the documents from both groups?
- 3 A. Yes, I have.
- Q. And are the -- do you have an opinion as to whether there are any differences between those two groups?
- A. Well, in respect to anything that is related to the infringement of the patent, they are identical.
- 8 Q. Were the schematics identical?
- A. Well, there are possibly small differences in the schematics, they are different product groups by ULT, but in regards to everything related to infringement, they are identical.
- Q. So, in terms of the things we're going to discuss and draw today for purposes of infringement by the CFL Group 1 product, do all those things apply equally to the CFL Group 2 product?
- 16 A. Yes, they do.
- 17 Q. All right.
- MR. SKEELS: Your Honor, may I publish this CFL lamp
 to the jury? Thank you.
- 20 BY MR. SKEELS:
- Q. And so the record is clear, Dr. Roberts, you understand
 the parties Joint Exhibit list, Exhibit 83, are the technical
 documents for the CFL 1 group and Exhibit 85 are the technical
 documents for the CFL 2 group. You indicated you reviewed all
 those documents?

- 1 A. Yes.
- 2 Q. All right. Now, Dr. Roberts, is this a product that is
- 3 capable of operating in either a one lamp or a two lamp
- 4 configuration?
- 5 A. Yes, it is.
- 6 Q. And are you going to be discussing it -- which of those
- 7 | configurations are you going to be describing?
- 8 A. In a one lamp configuration.
- 9 Q. Let me hand you a black pen, Dr. Roberts, and ask you if
- 10 you would go ahead and draw the one lamp.
- 11 A. I'm going to draw the lamp as a linear lamp with the
- 12 understanding that a CFL is nothing more than a linear lamp
- 13 folded up, so it takes up less space. It's still one complete
- 14 discharge lamp when you take a look at it. So, even though
- 15 this is a CFL, the picture will be linear. I just can't draw
- 16 | well enough to do a CFL.
- So, there's one filament connected to the upper
- 18 terminals which are generally red. I'm not sure if they are
- 19 | labeled in this one that way and one filament connected to the
- 20 lower terminals in this analysis.
- 21 Q. All right.
- 22 A. And we don't use the middle terminals.
- 23 Q. Okay.
- 24 A. Which are generally yellow.
- 25 Q. Now, does this product have an oscillating resonant

1 | converter?

- 2 A. Yes, it does.
- 3 Q. Would you please identify those --
- 4 A. It has a resonant inductor right there. It has a resonant
- 5 capacitor there and two switches there and there.
- 6 Q. And does this schematic show DC input terminals producing
- 7 a control signal, Dr. Roberts?
- 8 A. Yes, it does. The DC input terminals are at the output of
- 9 the four way bridge. Do you want me to draw the control
- 10 signal.
- 11 Q. Yes, please.
- 12 A. The control signal flows across there, flows up, flows
- 13 across this lead, flows through these resistor strings, out a
- 14 terminal through the upper filament, back -- back into the
- 15 lower -- into the second of the upper terminals. I need to
- 16 | find -- oh, I'm sorry. Goes down. There's a resistor across
- 17 the L terminal so it can flow even when there's no lamp
- 18 connected to there. It then flows down here and it flows into
- 19 the blue terminal -- I'm sorry -- into the filament connected
- 20 to the lower terminal which is normally blue and then back
- 21 into the lower of the lower terminals, the second of the lower
- 22 terminals, and then enters the control circuit right there.
- 23 Q. Dr. Roberts, I'm handing you a black pen. Could you,
- 24 | please, identify the components that comprise the -- satisfy
- 25 | the voltage source requirement?

- 1 A. The voltage source requirement is the four way bridge
- 2 rectifier which are these four diodes over at the input.
- 3 Q. All right. And then I'm going to hand you a purple pen
- 4 and ask if you could please identify the output terminals,
- 5 Dr. Roberts.
- 6 A. There are six output terminals. One, two, three, four,
- 7 five, six.
- 8 Q. So, are there three sets of output terminals?
- 9 A. There are three sets of output terminals. Three pairs of
- 10 output terminals.
- 11 Q. Are those output terminals for connection to the
- 12 | equivalent gas discharge clamp?
- 13 A. Yes, they are.
- 14 Q. In your understanding of the language, does this satisfy
- 15 this -- What I'm going to do, Dr. Roberts, is to sometimes
- 16 refer to these elements as A, B, C, and D, so we have the
- 17 preamble and then A, B, C, and D and the element B is the
- 18 output terminal. Does that in your opinion, does that satisfy
- 19 that requirement?
- 20 A. Yes, it does.
- 21 Q. All right. I'm going to now hand you a blue pen,
- 22 Dr. Roberts, and ask if you would please identify the control
- 23 circuit.
- 24 A. May I see your chart again. Okay. It's -- that's up
- 25 here. Go up and include these parts over there. Come across.

We exclude the resonant converters -- I'm sorry -- the resonant converter switches.

- Q. Dr. Roberts, just a reminder, you don't have to talk us through it, but if you are going to mention the components, make sure you speak up so our court reporter can follow you.
- 6 A. Okay. Okay. I'll be quiet. I'm sorry.
- Q. Would you also identify with the blue pen, Dr. Roberts, the point at which the DC input terminal, the DC control signal is received?
- A. That's this point identified previously at the lower of -at the lowest of the six terminals. It enters the control
 circuit between two diodes which I cannot read the numbers of
 there on that particular chart.
- 14 Q. All right.

3

4

5

- Q. Would you also identify the input terminal for the control
 means where the -- where it received the control signal from
 the resonant converter?
- A. The control signal from the resonant converter is right
 here. It's at the intermediate node. It's at the top of this
 set of four resistors. In fact, I believe -- it's secured in
 that diagram as a small capacitor at the top. Yes. I'm
 sorry. There are three resistors and a capacitor at the top
 instead of four resistors and it enters at the top of that
 capacitor.
 - Q. All right. And did you review this product, Dr. Roberts,

1 to determine whether or not it performs all the functions

- 2 required by requirement C?
- 3 | A. I did.
- 4 O. And does it?
- 5 A. Yes, it does.
- 6 | Q. And did you determine that -- did you then compare this
- 7 | control circuit to the control circuit 58 taught by
- 8 Mr. Bobel's patent?
- 9 A. Yes, I did.
- 10 Q. Did you reach a determination as to whether or not they
- 11 | were equivalent?
- 12 | A. Yes, I did.
- 13 Q. Did you reach a determination?
- 14 A. They are.
- 15 Q. Why did you reach that conclusion?
- 16 A. Because they perform the same function in substantially
- 17 the same manner to achieve substantially the same result.
- 18 Q. All right. In other words, does it shut down the
- 19 oscillations?
- 20 A. It shuts down the oscillations when the circuit is
- 21 unloaded, when the lamp is removed, when a lamp fails and when
- 22 a lamp fails to start, and it restarts the oscillations after
- 23 a lamp has been removed and replaced.
- 24 Q. All right. And does this control circuit include, among
- 25 other things, an integrated circuit?

- 1 A. Yes, it does. It's the same integrated circuit we saw in
- 2 | linear groups 1, 2, and 3.
- 3 Q. All right.
- 4 A. And it works obviously in the same manner has that control
- 5 circuit for linear groups 1, 2, and 3.
- 6 O. That's the L 6574 IC?
- 7 A. Yes.
- 8 | Q. Let me hand you then, Dr. Roberts, a green pen and ask you
- 9 if you would please identify the correct term blocking means.
- 10 A. There are three of them. There's one here, which is the
- 11 series with the secondary, there's one here in the series with
- 12 the middle secondary, and there's one here in the series with
- 13 the lower secondary.
- 14 Q. And does the direct term blocking means that you've
- 15 identified, Dr. Roberts, satisfy requirement D?
- 16 A. When the lamp is removed, the DC control current is
- 17 completely stopped at the upper pair of terminals and/or at
- 18 the lower pair of terminals.
- 19 Q. So, it stops control of the flow signal?
- 20 A. Yes, it does.
- 21 | Q. When the DC path is broken?
- 22 A. Yes.
- 23 | Q. All right. With respect to claim 2, Dr. Roberts, does
- 24 | this product, in your opinion, infringe claim 2?
- 25 A. Yes, it does. The resonant capacitor and resonant

- 1 conductor are connected directly together at an intermediate
- 2 node.
- 3 Q. I'll give you a red pen so you can identify the
- 4 intermediate node.
- 5 A. It's this connection point right there. Okay.
- 6 Q. All right. With respect to claim 5, Dr. Roberts, have you
- 7 reached a conclusion or an opinion as to whether it infringes
- 8 | claim 5?
- 9 A. Yes. The -- both the output terminals show they're
- 10 | connected across the filaments of lamps.
- 11 Q. All right. Dr. Roberts, in your opinion, did you reach an
- 12 opinion as to whether or not this product infringes claim 1 of
- 13 | the '529 patent?
- 14 A. Yes, it does.
- 15 Q. So, we can go ahead and check all these requirements that
- 16 | we went through. Is that right?
- 17 A. Yes.
- 18 | Q. And did you reach an opinion as to whether or not the
- 19 | product infringes groups -- claims 2 and 5?
- 20 A. It does.
- 21 Q. All right. Dr. Roberts, I'm going to hand you what's been
- 22 marked as Plaintiff's Exhibit No. 68. I'm also going to mark
- 23 the schematic on which you drew with the markers as
- 24 | Plaintiff's Exhibit No. 69 and I'm going to hand you what's
- 25 been marked as Plaintiff's Exhibit No. 70. Do you believe

```
1
    these exhibits would be helpful to the jury in understanding
    your testimony?
2
3
    A. Yes, I do.
             MR. SKEELS: Your Honor, at this time plaintiffs
4
    offer Plaintiff's Exhibits No. 68, 69, and 70.
5
             MR. ROUTH: If we can see them. I want the make sure
6
7
    I understand the order. No objection, Your Honor.
              THE COURT:
                          They will be admitted.
8
9
         (Admitted in Evidence as Plaintiff's Exhibits 68, 69, and
    70.
10
11
             MR. SKEELS: Your Honor, may I now publish this chart
12
    to the jury?
13
              THE COURT: Yes.
             MR. SKEELS: Thank you.
14
    BY MR. SKEELS:
15
    Q. Dr. Roberts, I'm now going to put up on the easel a blown
16
17
    up schematic that we have created corresponding to the CFL
18
    Group 2 and as we discussed earlier. Dr. Roberts, for
    purposes of your infringement analysis, is this schematic the
19
20
    same insofar as all relevant components are concerned?
21
    A. In the components relative to infringement, I believe this
22
    is the same schematic, yes. It is my opinion they are the
23
    same. I would have drawn exactly the same marks in the
24
    exactly the same places.
25
        If I asked you all the same questions I just asked you
```

- 1 about the CFL Group 1 product and asked you those same
- 2 | questions with regard to the CFL Group 2 product, would your
- 3 | answers be the same?
- 4 A. Yes they would.
- **5** Q. If I asked to you draw what you just drew on the group 1
- 6 schematic, would you draw all the same things on the group 2
- 7 schematic?
- 8 A. Yes, I would.
- 9 Q. So, we have the score card out, Dr. Roberts. Is it your
- 10 opinion -- have you reached an opinion as to whether or not
- 11 the CFL Group 2 product satisfies all the requirements of
- 12 claim 1 of Mr. Bobel's patent?
- 13 | A. Yes, I have.
- 14 | Q. And what is that opinion?
- 15 A. It does satisfy all the requirements for claim 1. It does
- 16 infringe claim 1, in my opinion.
- 17 | Q. So, I can check off all these requirements?
- 18 A. Yes, can you.
- 19 Q. And with respect, Dr. Roberts, to claims 2 and 5, is the
- 20 | same thing true?
- 21 A. Yes, it is. It's my opinion it infringes both those two
- 22 | claims, No. 2 and No. 5.
- 23 Q. All right. Dr. Roberts, I'm going to hand to you
- 24 Plaintiff's Exhibit No. 71 and Plaintiff's Exhibit No. 72.
- 25 Number 71, is that a chart that you were involved in creating

```
1
    that helps -- that accurately summarizes your testimony with
2
    respect to infringement by that product?
3
    A. Yes.
 4
        Do you believe it would assist in helping the jury
5
    understand your testimony?
    A. I do.
6
7
        Is the same true with respect to Plaintiff's Exhibit
    No. 73?
8
9
    A. Yes.
10
              MR. SKEELS: Your Honor, at this time we offer
11
    plaintiff's No. 71 and plaintiff's No. 73. Let me offer --
12
    Let me mark one more. Let me mark this schematic as
    Plaintiff's Exhibit No. 72. Your Honor, we would offer
13
    Plaintiff's No. 71, 72, and 73.
14
15
              MR. ROUTH: No objection, Your Honor.
16
              THE COURT:
                          They will be admitted.
17
         (Admitted in Evidence as Plaintiff's Exhibits 71, 72, and
    73.
18
19
              MR. SKEELS: Your Honor, may I publish Plaintiff's
20
    Exhibit No. 71 to the jury?
21
              THE COURT: Yes, sir.
22
    BY MR. SKEELS:
23
    Q. Dr. Roberts, before I move on to the next group, I did
24
    want to ask you briefly about the wiring diagram.
25
    from Joint Exhibit No. 83 that corresponds to the CFL Group 1
```

- 1 product and I'll represent to you that this is the product
- 2 | specification for the C 2642 UNV product.
- 3 A. Okay. Yes.
- 4 | Q. Is that a document that you recognize?
- 5 A. Yes, it is.
- 6 Q. All right. And for the record, this is also Bates number
- 7 ULT 025798. Does it -- Let me ask you first about the wiring
- 8 diagram, Dr. Roberts. Is that a diagram you've seen before?
- 9 A. Yes, it is. There are three diagrams there.
- 10 | Q. Does it indicate that it can be wired in a one lamp or a
- 11 | two lamp configuration?
- 12 A. Yes, it does.
- 13 Q. Today we described its use in a one lamp configuration.
- 14 | Is that right?
- 15 | A. We did.
- 16 Q. All right. And then again, looking back at the top of the
- 17 document, is that a chart that indicates data provided by ULT?
- 18 A. Yes, it does.
- 19 | O. And how does it obtain that data?
- 20 A. That data is obtained by measurement of the ballast
- 21 operating those particular types of lamps at the operating
- 22 conditions indicated on the chart.
- 23 Q. All right. And, Dr. Roberts, in Joint Exhibit No. 6 --
- 24 | Excuse me -- 85, that's the exhibit associated with CFL Group
- 25 2. If I asked you about that wiring diagram and product

1 specification, the same questions, would your answers be the

3 | A. Yes.

same?

- 4 Q. Before I move on to the last product, Dr. Roberts, I need
- 5 to go back and ask you one thing about the Linear Group 4
- 6 product. You indicated that it uses a different IC than the
- 7 others?
- 8 A. Yes. An IC in this case made by Phillips or a subsidiary
- 9 of Phillips.
- 10 Q. Now, Exhibit 89, Dr. Roberts, was a data sheets notebook.
- 11 Joint Exhibit 89. Let me show you an excerpt from that
- 12 exhibit.
- 13 A. That looks like the front page of the data sheet. In
- 14 fact, it says product data sheet in the upper right-hand
- 15 corner.
- 16 Q. For the integrated circuit used in the Group 4 products?
- 17 A. Yes. The UBA 2014.
- 18 Q. I'm going to flip to a different page. Would you tell the
- 19 jury briefly what is on this page?
- 20 A. At the top it shows which pin provides which function and
- 21 in the lower table it describes the pins by their identifying
- 22 | label and a short description of the function they perform.
- There's a longer description further into the data sheet.
- 24 Q. And did you have all the information you needed to
- 25 determine how this integrated circuit performed?

A. Yes, I did.

Q. And the functions that it served?

A. Yes.

Q. All right. Let me now move to final group, Dr. Roberts, which is the ES Group, sometimes also referred to as the microprocessor group and the technical documents for that product are at Joint Exhibit 87. We'll be looking at some of those in a moment. While I'm putting that schematic up, Dr. Roberts, can you explain to the jury the difference -- one of the main differences between this product and the other product groups?

A. The other product groups use an integrated circuit that's specifically designed to run ballasts and it provides -- it's really predesigned to have certain control functions required by the ballasts and additional control functions are provided by the discrete circuitry outside the integrated circuit that we have discussed.

In this particular circuit, they use a general purpose microcontroller which is a microprocessor with some additional elements which is designed to do almost any task once you program it properly. And -- and you actually write code for this, like -- you write a little computer program like you would do for any other computer program. And this one is embedded into the device, burned into the device, and then it executes that particular computer code all the time

- 1 when it's running. It's a very small computer. Very small
- 2 amount of computer code. It's very simple compared to the
- 3 things which you might run our normal home computer. But it
- 4 is a full computer.
- 5 Q. All right. Since I have it here handy, Dr. Roberts, let
- 6 me show you a document that is part of Joint Exhibit 87. Do
- 7 | you recognize this document?
- 8 A. Yes, I do. It's the product data sheet for this
- 9 particular ballast, ES 4800 A.
- 10 Q. And it has a chart at the top that provides certain
- 11 performance data. Is that right?
- 12 A. Yes, it does.
- 13 Q. All right. And how is that document -- how is that data
- 14 obtained?
- 15 A. By setting the ballast up with these lamp types and these
- 16 input voltages and measuring the data.
- 17 Q. All right. And then at the bottom, Dr. Roberts, is that
- 18 | the wiring diagram?
- 19 A. That's the wiring diagram for both the two lamp
- 20 configuration and a one lamp configuration.
- 21 | Q. And today we'll be discussing this product's use in a one
- 22 | lamp configuration. Is that right?
- 23 A. That's correct.
- 24 Q. All right. Now, Dr. Roberts, let me ask you, first of
- 25 all, is this an energy -- does this schematic represent a

- 1 Let me see the diagram.
- 2 Q. Let me hand you that. Let me see if you have the daughter
- 3 board.
- 4 A. No, actually, I don't need that. I see it. I'm sorry.
- 5 There are connection -- there are connection points at the
- 6 | bottom. Okay. It goes up -- goes back up here and into the
- 7 control circuit at that spot. Okay? Thank you, Mr. Skeels.
- 8 Q. Thank you.
- 9 A. Some of these do contain daughter boards. This one does
- 10 | not. It's just on the one board, these terminals down there
- 11 are similar to some of the daughter board terminals.
- 12 Q. Okay.
- 13 A. They are similar to some of the daughter board terminals.
- 14 And then from there it eventually makes its way through
- 15 various discrete components into the microprocessor.
- 16 Q. All right. Now, is this a device that's adapted to power
- 17 to at least one gas discharge lamp?
- 18 A. Yes. It's shown powering one.
- 19 Q. Let me ask you about the voltage source requirement,
- 20 | requirement A. Does that satisfy that requirement?
- 21 A. It does. There's a four way bridge rectifier. It's
- 22 composed, as usual, of four diodes which is right -- I'm
- 23 circling now, and that converts from AC into DC.
- 24 Q. Does this schematic show output terminals for connection
- 25 to the lamps?

- 1 A. It shows six output terminals. They are very close
- 2 together. It's really hard on this diagram, it's hard to draw
- 3 individual circles without them overlapping, but there are six
- 4 | wires going to this little block. This diagram is drawn by a
- 5 predecessor company or a company that ULT bought the rights to
- 6 or bought the products from or absorbed -- I'm not sure, but
- 7 anyway, it's drawn by a different organization so it looks a
- 8 | little bit different.
- 9 Q. We call this the ES Group?
- 10 A. Yes.
- 11 Q. Do you know what the ES stands for?
- 12 A. It's the name of the company which is Energy Savings,
- 13 Inc..
- 14 Q. Do you understand that's a company that at some point
- 15 ULT --
- 16 A. At some point they were separate.
- 17 Q. All right. And then at some point ULT acquired them?
- 18 A. As far as I know, yes. I knew them when they were
- 19 | separate.
- 20 Q. All right. Let me now hand you a blue marker,
- 21 Dr. Roberts, and ask if you would identify the control means.
- 22 A. I'd like to see the chart again to fully get the top of
- 23 it. Okay. All right.
- 24 Q. All right. Let me now hand you, Dr. Roberts, a green
- 25 pen -- Well, let me ask you more about the control circuit

1 first of all.

- 2 A. Yes.
- 3 Q. When you said it's got an IC that uses a microprocessor,
- 4 is that microprocessor shown in the schematic?
- 5 A. Yes. It looks on the schematic just like the other ICs,
- 6 | it's a rectangle with a number of labeled pins, what we call
- 7 pins, terminals on the microprocessor.
- 8 Q. And instead of reviewing an integrated circuit data sheet,
- 9 did you review something else that's associated with that
- 10 | microprocessor?
- 11 A. You've got to review two things in this case. You've got
- 12 to review the code, you've got to review the microprocessor
- 13 data sheet which describes what the pins are and the functions
- 14 of the pins and the language of the microprocessor, the
- 15 instruction set of the microprocessor, then you have to review
- 16 the code. You have to read the instructions in the code and
- 17 then understand how they apply -- what the microprocessor
- 18 does, when it receives each instruction or when it executes
- 19 | each instruction.
- 20 Q. All right. And did you do both of those things, review
- 21 the data sheet and the microprocessor code?
- 22 A. I did.
- 23 Q. All right. Dr. Roberts, on the parties' Joint Exhibit
- 24 list, Exhibit No. 90 refers to all the microprocessor code for
- 25 | all of the accused products. I'm going to hand you a section

1 of microprocessor code.

- 2 A. This is identified as the code for the 4800 microprocessor
- 3 which is the representative product for this group.
- 4 Q. And did you review that microprocessor code?
- A. I reviewed all the routines necessary for shut down andinitiation to satisfy infringement.
- 7 Q. All right.
- 8 A. Yes.

11

- Q. And let me hand you another document which I'm not yetgoing to publish to the jury, but do you recognize the
- 12 A. Yes. This is a summary sheet that I prepared de

information contained in that document?

- A. Yes. This is a summary sheet that I prepared describing the way the code works in the ES 4800 A.
- Q. All right. And does that code describe and does your
 summary describe how the oscillations are started and stopped?
- 16 A. Yes. It identifies the routines, it identifies the
- particular part of the computer code, it identifies which pins
- 18 the computer looks at to measure voltages to make these
- 19 determinations. Those pins are exactly the same ones that we
- 20 identified as the pins where the control signals enter the
- 21 microprocessor, the two different control signals enter the
- 22 microprocessor. There's an output pin from the microprocessor
- 23 which is used to enable and disable oscillations.
- 24 Q. Okay.
- 25 A. Yes. Mr. Skeels, let me point out that this particular

1 circuit uses two integrated circuits in the control circuit. 2 It it has the microprocessor and it has the second integrated control circuit which we've include there which is just a 3 simple driver and what the microprocessor does to initiate and 4 5 to disable is to allow the second driver chip to run or stop. Q. Dr. Roberts, even though the parties have already agreed 6 7 that the microprocessor code has been -- all of it collectively is part of Joint Exhibit 90, I want to hand you, 8 9 again, what I've marked as Plaintiff's Exhibit No. 74, which 10 is just the portion of the microprocessor code that relates to 11 this product. Have you accurately marked that and described 12 it? 13 A. Well, I believe so. Without Bates numbers it's impossible 14 for me to confirm that this is what you represented to be, but 15 it appears to be that. 16 All right. And then -- then I have marked, Dr. Roberts, 17 as Plaintiff's Exhibit No. 76, does that appear to be the 18 summary you referred to earlier? 19 A. Yes, it is. 20 MR. SKEELS: Your Honor, just so the record's clear, 21 we would like to offer this excerpt from the microprocessor 22 code as Plaintiff's Exhibit No. 74 and pursuant to Federal 23 Rule of Evidence 1006, we would like to offer as Plaintiff's 24 Exhibit No. 76 Dr. Roberts's summary of that microprocessor 25 code.

MR. ROUTH: No objection, Your Honor.

THE COURT: They will be admitted.

(Admitted in Evidence as Plaintiff's Exhibits 74 and 76.

MR. SKEELS: Your Honor, if I may, I would like to

publish Plaintiff's Exhibit No. 76 to the jury.

THE COURT: Yes.

BY MR. SKEELS:

- Q. All right. Now, Dr. Roberts, with respect to the
 requirement C of the control means, did you perform the same
 analysis with respect to that requirement that we described
- 11 earlier?

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- **12** A. Yes, I did.
- Q. Did you determine that that -- the control circuit shown on microprocessor group 1 product, did you determine that it performed all four of the functions?
- 16 A. I did.
- Q. And did you then compare the structure of that control circuit to the control circuit 58 taught in Mr. Bobel's
- 19 | patent?
- 20 | A. Yes, I did.
- Q. Did you make a determination as to whether or not they were the same or equivalent?
- 23 A. They are equivalent.
- 24 Q. And the basis for that opinion was what?
- 25 A. They perform the same function in substantially the same

way with substantially the same result.

- 2 Q. They do, in fact, this control circuit from the ES Group 1
- 3 product does, in fact, start and stop the oscillations?
- 4 A. Does in fact stop the oscillations when it receives a
- 5 | control signal from the resonant converter and it does
- 6 reinitiate oscillations when it receives the DC control
- 7 current that is now flowing through the filaments when they
- 8 are replaced.

- 9 Q. Let me now hand you -- so, did you reach a conclusion as
- 10 to whether or not element C is met?
- 11 A. It is met. That is -- that is my opinion that it is met.
- 12 Q. Let me now hand you a green pen, Dr. Roberts, and ask you
- 13 if you would please identify the direct current blocking
- 14 means?
- 15 A. There are three capacitors, one on each filament, one
- 16 associated with each pair of output terminals, and, again, on
- 17 this extremely poor diagram, there's one here, there is
- 18 associated with the first filament winding, there's one here
- 19 associated with the second filament winding, and one down here
- 20 associated with the third filament winding. I, unfortunately,
- 21 cannot read the capacitor numbers from this chart.
- 22 Q. All right.
- 23 A. But they are in my infringement charts.
- 24 | Q. You've identified them there in green?
- 25 A. Yes.

- 1 Q. Does that direct term blocking means meet the requirements
 2 of the claim language?
- 3 A. Yes, it does.
- 4 Q. Is it coupled to the output terminals in such a way that
- 5 it accounts for each set of output terminals?
- 6 A. Yes. There's one -- there's one capacitor for each pair
- 7 of output terminals and they are connected to the output
- 8 terminals.
- 9 Q. The direct current blocking means which I understand is
- 10 | made you collectively of those three DC blocking capacitors
- 11 you identified, is the DC blocking means operable to stop the
- 12 flow of the control signal from the DC input terminals
- 13 whenever the DC control path is broken?
- 14 A. Yes. When the control path at the upper pair of terminals
- 15 or at the lower pair of terminals is broken, it stops it, yes.
- 16 Q. Let me move on to claim 2, Dr. Roberts, and ask you if
- 17 this meets the requirements of claim 2?
- 18 A. The resonant capacitor and resonant inductor are connected
- 19 together at the intermediate node which is right there.
- 20 Q. Now, and -- with respect to claim 5, is the direct current
- 21 | blocking means, does it include at least a point capacitor?
- 22 A. Yes, it does.
- 23 | O. It is it connected across at least one heatable filament
- 24 of one gas discharge lamp?
- 25 A. Yes. Both the upper pair of terminals and the lower pair

- 1 solution, he thought there was some problem with the Crummel
- 2 patent, didn't he?
- 3 A. He identifies those in his patent.
- 4 Q. But one of the solutions the Crummel patent had already
- 5 | come to, at least in the Crummel circuit, was the ability to
- 6 strike a new lamp after re-lamping without turning the power
- 7 | line voltage on and off?
- 8 A. That is what it says in the Bobel patent.
- 9 Q. And what Mr. Bobel found unsatisfactory about the Crummel
- 10 patent, it says after that, is that the circulating current
- 11 flows through the lamp filaments and the filament voltages are
- 12 proportional to the current and are very high. That -- I
- 13 think he actually says he built the Crummel circuit or
- 14 suggested he built the Crummel circuit and he thought that the
- 15 currents that remain circulating in the ballasts were too high
- 16 to his liking.
- 17 A. Well, he doesn't say that.
- 18 Q. Okay.
- 19 A. He says the circulating currents through the filaments are
- 20 too high.
- 21 Q. Okay?
- 22 A. Okay. That's what it says.
- 23 Q. You go up to the top of column 2, to lines 5 and 6.
- 24 A. Okay.
- 25 Q. One of the things this portion of Mr. Bobel's patent

says -- says that it is highly desirable to have a seriesresonant ballast for gas discharge lamps which will not draw

3 power from the power line source whenever lamps are removed or

- 4 inoperative. Is that correct?
- 5 A. It says that. That's correct.
- Q. Is that something that you view the Bobel '529 patent as accomplishing?
- 8 A. The -- it does accomplish that in the preferred embodiment9 of the patent.
- 10 Q. In your report --
- A. In fact, let me correct that a little bit. It

 accomplishes that literally in the '529 if the lamps are

 removed or if the filament is defective if the lamps are in

 place but not operative. It still draws a very small amount

 of power. Not zero. There's a -- you know, it's a rounding
- grams fat, that doesn't mean it's zero. The FDA allows it to

issue in discussion when you buy something and it says zero

- 18 be zero if it's .4 or .3, they round it down to the nearest
- 19 whole gram, so the Bobel patent will draw a very small amount
- of power if the filaments are in place, even if it's not
- 21 running.

- Q. Let me ask you to look down at the same column, column 2,
- 23 | line 41 to 44.
- 24 A. Yep.
- 25 Q. There the patent tells us that the ballast will not draw

any power from a power line source whenever lamps are removed
or inoperative and will ignite new lamps after re-lamping

3 | without turning the switch on an off. Do you see that?

- 4 A. I see that wording.
- 5 Q. Is there anywhere in the Bobel patent that Mr. Bobel tells
- 6 the public that, in fact, when lamps are in place but
- 7 inoperative, the ballasts will continue to draw some power?
- 8 A. No, I say that's being used in exactly the way the
- 9 government allows people to say zero grams of fat when it's
- 10 not exactly zero, that it's so small that it's considered to
- 11 be zero, so small it's considered to be none but it's actually
- 12 not zero.
- 13 | Q. Have you ever built the ballast of the 529 ballast?
- **14** A. No, I haven't.
- 15 Q. Dr. Roberts, in your report from January, you told us what
- 16 you viewed the heart of the '529 invention to be, didn't you?
- 17 | A. Yes, I did.
- 18 Q. And do you recall that or I do want me to direct your
- 19 attention to the place in your report --
- 20 A. I recall in general the particular part. I don't recall
- 21 | the exact wording I used, so I do want to be referred to it.
- 22 Q. I think your report is at tab 3. And I think it's at page
- 23 23 of your report from January.
- 24 A. I'm sorry. Which tab again, please, sir?
- 25 | O. Tab 3.

- 1 A. Okay. Thank you. Page 28, did you say?
- 2 Q. No. Page 23.
- 3 A. Page 23.
- 4 Q. I think it's the last sentence on that page.
- 5 A. Yes.
- 6 Q. Can you read that sentence for the jury, please?
- 7 A. I said, at the heart of the invention, in my opinion, is
- 8 the use of a DC control current to detect lamp removal and
- 9 | reinsertion so that the ballasts can be restarted without
- 10 cycling the power or subjecting the lamp installer to an
- 11 electrical shock.
- 12 Q. And that remains your opinion of what the heart of this
- 13 | invention is, doesn't it?
- 14 A. That's true.
- 15 Q. You're aware of at least one other patent that
- 16 accomplished that same past, if you will, prior to the '529
- 17 patent or prior to its invention in 1993, aren't you?
- 18 A. Not for a rapid start circuit in which you heat the
- 19 filaments with secondary windings, which is what the '529 is
- 20 about.
- 21 Q. Okay. You're aware of another patent prior to 1993 which
- 22 | accomplished the same objective that you stated in your report
- as being at the heart of the Bobel invention, aren't you?
- 24 A. That's correct.
- 25 Q. And that other patent is the Zuchtriegel patent, correct?

1 A. One of -- Yes. There is more than one Zuchtriegel, but 2 yes. I believe we are talking about the same Zuchtriegel 3 patent. 4 Q. I'm talking about the Zuchtriegel patent that was 5 discussed during the prosecution history of the '529 patent. 6 Is that the one you have in mind? 7 A. Yes. 8 THE COURT: How you do spell that? 9 MR. ROUTH: It's spelled, Your Honor. Z-U-C-H-T-R-I-E-G-E-L. 10 BY MR. ROUTH: 11 12 Q. And it also is one of the -- I believe one of the patents 13 listed on the face of the -- the '529 patent. THE COURT: Thank you. 14 15 MR. ROUTH: It's a 1987 patent. THE COURT: Thank you. 16 BY MR. ROUTH: 17 Q. The Zuchtriegel patent is the patent that during the 18 19 prosecution of the '529 patent, the patent examiner initially 20 found the anticipated claim 1 of the '529 patent, correct? 21 A. Initially. 22 Okay. When you say --23 Α. Yes. 24 You rejected claim 1. He said it's anticipated by 25 Zuchtriegel?

A. That's --

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Q. And then after that, Mr. Bobel amended the language ofclaim 1 and he offered an explanation for why he thought

4 Zuchtriegel did not anticipate, did not fully disclose

5 everything that Mr. Bobel's patent did, didn't he?

A. That's correct.

Q. And part of Mr. Bobel's explanation or it's actually the lawyer signed the paper, so his lawyer's explanation was that the unique nature of the control circuit and DC blocking means

in the '529 patent made it different than Zuchtriegel?

A. I believe he used the combination of the control circuit in the DC blocking means, his language, had the word combination in it of those two made it unique, yes. And the

14 patent office agreed with him.

15 Q. The patent office issued the patent.

16 A. Yes.

Q. We don't know if they agreed with that explanation or they liked the changes he made in claim 1. They don't tell us

19 that. They just tell us we'll take claim 1 as it's amended.

20 A. Sometimes they do tell us. In this case they didn't.

Q. So, we've got the combination of this precise control

means and DC blocking means combined is what makes the Bobel

patent unique over Zuchtriegel? Do you agree with me on that?

A. Well, you threw the word precise in there and I don't think that was in any of the discussion with the patent

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1 | not a one shot initiation mechanism?

- A. That's not what I said. You said that the diac is a one shot -- I'm just trying to be very careful with my terms.
- 4 Q. Okay.

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- 5 A one shot is a very specific kind of circuit in 6 electrical engineering. When using it in the term of a single 7 starting pulse, if we agree that by one shot we mean a single 8 starting pulse, you know, a starting post that occurs once and 9 then until that capacitor charges up, it's not going to occur again, it is a single starting pulse. In that sense we call 10 11 it a one shot. But a one shot has other specific meaning in electrical engineering, it's a specific kind of logic circuit, 12 13 okay? Designed to produce a single pulse in response to an
- 15 Q. I understand. We'll come back to that in a few minutes.
- 16 A. Okay.

event.

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- Q. Let me ask you now -- I'm going to ask the green second series current path be highlighted. Okay? Is this now an accurate coloring in of what the second series current path as described in column 3 and 4 of the patent, is that what that is?
- A. It describes the describes the components listed in the patent for the second current path but it's not the complete second current path.
 - Q. What would you need to show the complete second current

1 path?

- 2 A. You in need to include part of the first.
- 3 | Q. You come back -- tell us how the second series current
- 4 path how it operates.
- 5 A. Let me begin by using the components identified in the
- 6 patent marked in green.
- 7 Q. Okay.
- 8 A. Then we can show where else the current flows.
- 9 Q. Thank you.
- 10 A. The current flows into node CTa at the top. The same
- **11** | place --
- 12 | Q. Through this.
- 13 A. Right. It then goes through diode 34, the middle diode.
- 14 Through resistor 35.
- **15** Q. Right.
- 16 A. And then charges capacitor 38 with some of the current
- 17 being diverted into 37.
- 18 Q. Which is a resistor, right?
- 19 A. Which is a resistor, 37.
- 20 Q. Okay.
- 21 A. When the voltage on 38 is high enough to turn on
- 22 transistor 43, then that transistor turns on and diverts the
- 23 current coming down from resistor 40 and diode 39 so the
- 24 | capacitor C 42 doesn't charge.
- 25 Q. So the second series current path does it -- essentially

- 1 makes sure the charge on 42 doesn't trigger diac 44 a second
 2 or third or a fourth time?
- 3 A. Yes. The entire purpose of that circuit is to get a
- 4 | single starting pulse for the ballast per event, you know, per
- 5 putting the lamps in. You want one starting pulse and then
- 6 disable starting pulses until the lamps are taken out and put
- 7 back in again.
- 8 Q. And in the '529 patent, these two series current paths
- 9 together effectively initiate the oscillation of the ballasts
- 10 or the -- isn't that correct?
- 11 A. Yes. Yes.
- 12 Q. Now, let's go to the third series current path which I
- 13 | think is in orange. Is this one correctly drawn?
- 14 A. For the most part, yes. The collector -- it's not clear
- 15 whether the collector 52 is part of this. But whether the
- 16 | collector current -- but it's -- but it includes -- includes
- 17 device 52, so and all three are drawn. That's fine for now.
- 18 Q. So, the blue and green, first and second series paths,
- 19 they effectively initiate the oscillations. What does the
- 20 third orange series current path do?
- 21 A. That particular path doesn't sense the DC control current.
- 22 It senses the voltage at the intermediate node.
- 23 Q. If there's a high voltage at 27, the intermediate node,
- 24 | what happens?
- 25 A. This is the signal -- back up on that. That is what's

1 called inside frame 1 the signal from the resonant converter: When there are no lamps on, as we discussed yesterday, the 2 3 intermediate node voltage can rase rather high. So, if the 4 lamps burn out, the intermediate mode voltage goes high, that 5 voltage then flows through or the current that is related to that high voltage flows through diode 29 and resistor 30 and 6 7 charges capacitor 33 with some of the current being diverted 8 to 32, to resistor 32, and those all are there to adjust the 9 values at which these things happen in the time which it 10 happens -- for example, you know what, shut down a circuit to operate immediately, you want to give the lamps time to start 11 but not so much time that the ballasts are going to be damaged 12 if they don't start. You adjust all that together. Once that 13 reaches the break down voltage of diac 45 --14 15 Q. One second. Let me see if I can help here. This is diac 45 here? 16 17 Diac 45 is in the series of the lower switch, right. 18 This capacitor charges up, reaching the break down Okay. 19 point --20 Α. It's in series with the transistor 48, right. 21 Q. By it's --And --22 Α. 23 Capacitor 33 which charges up, reaches the break down

Yes. Capacitor 33 charges up, reaches the break down

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voltage of the diac 45?

voltage of diac 45. It then turns on transistor 48. 1

- 2 Which is here.
- 3 Which is connected to the base of the lower switch.
- Q. Okay. 4

converter.

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- 5 The control electrode to the lower switch and when that
- transistor 48 turns on, it diverts the current flowing into 6
- 7 the lower switch and effectively turns off the oscillations.
- Q. It takes the power out of the resonant converter and --8
- 9 No, it doesn't take the power out of the resonant
- 11 You tell us what it does.
- It stops the resonant -- this entire thing, this is a
- 13 self-oscillating converter, it's like your car, it runs as
- long as you let it -- you start it with a starting motor and 14
- 15 unless something stops it, it continues going. Well, this
- 16 stops it. What it does is for a short period of time really
- 17 prevents the lower switch from opening -- from -- it prevents
- 18 the lower switch from actually turning on by diverting the
- 19 current away from the lower switch.
- 20 Q. This is the lower switch you are talking about?
- Right. That's the lower switch of the resonant converter. 21 Α.
- 22 0. What this does is it diverts the current away from it?
- 23 It takes the current from the control electrode, the lower
- 24 switch, which is called the base, and it diverts to ground so
- 25 that current coming from the drive transformer can't get into

1 the lower switch, it goes through that new transistor 48

2 instead and the lower switch doesn't turn on and the

- 3 oscillating converter stops. So it stops the oscillations.
- 4 Q. Now, have we completed the discussion of what those
- 5 columns 3 and 4 tell us in figure 1, the picture, tell us
- 6 about how claim 1's control means operate?
- 7 A. I believe so.
- 8 Q. And it operates with effect to initiate oscillation and
- 9 then stop oscillations in response to signals from the DC
- 10 terminals and stopping from the intermediate node, correct?
- 11 A. Yes.
- 12 Q. It's a pretty clever little device, isn't it?
- 13 | A. It is.
- 14 Q. Now, when I asked you at your deposition -- Let me just
- 15 ask it again. Does the structure of figure 1 depict a one
- 16 shot start and one shot shut off mechanism?
- 17 A. It depicts a single pulse start which we can call -- which
- 18 the inventor calls a one shot, right? But it's different than
- 19 the -- than the currently accepted electrical engineering term
- 20 for one shot. But it does depict a single one time starting
- 21 event, yes.
- 22 Q. Let me ask you to look back at your deposition, which is
- 23 tab 1.
- 24 A. Okay.
- 25 | Q. We'll look this time at lines 209 to -- Excuse me. Page

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1 209, lines 8 to 10.
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- 2 A. Excuse me. 209?
- **3** 0. 209.
- 4 A. Okay.
- 5 (Video starts.)
- 6 MR. ROUTH: Let me do this. I apologize.
- 7 BY MR. ROUTH:
- Q. I'm going to put it up here on the Elmo, that can get
- 9 switched over. Why don't I just read it to you. I think that
- 10 | may be the old-fashioned way.
- 11 A. The old-fashioned way.
- 12 Q. At your deposition in February --
- MR. SKEELS: Your Honor, the video came up. For the
- 14 future, may I renew my objection on the record to the use of
- 15 videotape testimony and get a running objection to that
- 16 effect?
- 17 THE WITNESS: I'm sorry. Where are you exactly?
- 18 BY MR. ROUTH:
- 19 Q. I'm on 209 at line 8.
- 20 A. Thank you.
- 21 Q. My question to you at your deposition, Dr. Roberts, was:
- 22 Does the structure of figure 1 depict a one shot start and one
- 23 start shut off mechanism? And your answer was yes it does.
- 24 A. Well, I'm not disagreeing with that in the terms that
- 25 Mr. Bobel uses. I'm simply clarifying it to separate it from

what electrical engineers normally call a one shot circuit. I
think I've made that clear.

- Q. At your deposition when I asked you that question, your answer was, yes, it does, wasn't it?
- 5 A. That's correct.
- Q. And you would say the same thing about the description of the control means at columns 3 and 4, they also depict a one shot initiation and one shot shut down mechanism?
- A. If that's the language Mr. Bobel uses, he's allowed to be his own lexicographer, even if these terms differ from their normal meaning. If he has done that, then that's the language
- 12 he's allowed to use, yes.

13

asked you that question at your deposition, just straight out,
without talking about Mr. Roberts -- Excuse me -- about
Mr. Bobel or what he meant, I asked you if that figure shows a

Q. Dr. Roberts, I don't mean to quibble with you, but when I

- one shot initiation, a one shot shut down mechanism, your
- 18 answer was yes it does.
- A. As exactly -- and that's true. And that's what Mr. Bobel describes it to be.
- Q. ULT's products do not use a one shot trigger for starting or stopping oscillation, do they?
- A. Yes, they do. It's explained exactly that way in your own patent for the circuit that corresponds exactly to CFL Groups

 1 and 2. I can show you the exact reference. I have it in

1 front of me.

- 2 Q. I'm going to move -- we'll come back to that. You will
- 3 | agree with me that none of the ULT products have the same
- 4 structure as the control means of the '529 patent?
- 5 A. I've already testified they do not have the identical
- 6 | structure of the control means, yes.
- 7 Q. I think we talked about this at your deposition, so to try
- 8 to move things along, you will also agree with me that the ULT
- 9 products do not have a second series current path like the one
- 10 shown in the '529 patent?
- 11 A. That's correct. But since my deposition I have studied
- 12 the 652 more -- your 652 patent and I now see how you describe
- 13 exactly the components used that perform exactly the same
- 14 function as the second current path. It's described in detail
- 15 in your own patent.
- 16 Q. Let me ask you this, Dr. Roberts, because my question is
- 17 | not one of the ULT patents. It's really about what you told
- 18 me at your deposition.
- 19 A. I agree at my deposition. At my deposition I did say that
- 20 they do not include a second series current path. But the
- 21 | function is indeed in -- in the 652 -- I'm sorry, in your
- 22 | products.
- 23 Q. The function is there but there is no second series
- 24 | current path or even equivalent to that in any of the
- 25 products. That's what you told me at your deposition. Isn't

that true? 1 There isn't a second series current path. There's no 2 3 equivalent current path, correct. Thank you. If we could bring up figure 1 again and just 4 5 put up the green line. Just the green line, please. Just so 6 we're clear, what you're saying now and said at your 7 deposition is there's nothing in the ULT products that is the 8 same as or equivalent to this second series current, correct? There is no equivalent current path. There is circuitry 9 that provides the equivalent function and I believe I said 10 11 that in my deposition only I hadn't located it as precisely as 12 I've now located it. 13 THE COURT: Okay. So, why don't we go ahead and 14 take our morning break now and we will be back in fifteen minutes which would be a little after eleven o'clock. 15 16 MR. ROUTH: Thank you, Your Honor. 17 (Recess.) 18 19 20 21 22 23 24 25

Trial Transcript, Volume B, Dated June 14, 2011

1 | that the claim covers. It is not a limiting issue. I didn't

2 | say based on that that Claim 1 was limited to only driven

3 | circuits. I said based on this language it could be applied

4 | broadly. But you are asking me to do exactly the opposite

5 | now--to take a portion of the specification that the Court has

6 | not construed limits Claim 1 and to myself use that to limit

7 | the application of Claim 1, and I don't think that is proper.

- Q. (BY MR. ROUTH) Doctor Roberts --
- 9 A. It is not a proper analysis for me to do.
- 10 | Q. Doctor Roberts, My question didn't ask you to limit Claim
- 11 | 1.

- 12 A. You asked me to use it if same way that I used
- 13 | information in Column 11, and I am saying no. In one case I
- 14 used it in a broadening way. In case it would be used in a
- 15 | limiting way, and those are different ways. I would not use
- 16 | anything in the specification to limit a claim unless the
- 17 | Court has construed that that part of the specification does
- 18 | indeed limit the claim.
- 19 Q. Doctor Roberts, is it your analysis as you applied it in
- 20 | this case that you can look to the specification anywhere you
- 21 | want to broaden claims, but you should only look to certain
- 22 portions to limit claims?
- 23 A. I looked at the specification to inform me about the
- 24 | claims, but they don't limit the claims in a legal sense
- 25 unless the Court construes that they do.

- 1 Q. Doctor Roberts, in your testimony on direct you said in
- 2 considering the issue of equivalence, you considered whether
- 3 ULT's products operated in the same way as the patent provides
- 4 or Claim 1 of the patent provides. Is that correct?
- 5 A. Whether they perform the functions described in the
- 6 proper element of the claim.
- 7 | Q. They have to perform the functions. If they don't
- 8 | perform the recited function precisely, they don't infringe.
- 9 | Is that correct?
- 10 A. That is part of my infringement analysis, yes.
- 11 Q. In addition to performing the function, they have to have
- 12 | equivalent structure. And I understood you to say that part
- of your equivalent structure analysis was to say that they
- 14 | performed the function of Claim 1 in a manner that was
- 15 equivalent or a way that was equivalent. Is that right?
- 16 A. Yes. They perform the function of that element of
- 17 | Claim 1 that we were talking about in a manner which is
- 18 | equivalent.
- 19 Q. And which is to say, I think you used the word way.
- 20 | A. Equivalent way.
- 21 Q. An equivalent way.
- 22 A. Yes.
- 23 Q. Column 7 and 8 of the patent --
- 24 A. I believe the language is substantially the same way and
- 25 | they produce substantially the same result is the more legal

18

1 term here.

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- Q. Thank you. And Column 7 and 8 tell us the way in which the ballast of the '529 Patent operates, do they not?
- 4 A. They tell us the way the preferred embodiment operates.
- 5 | They do not limit Claim 1 unless the Court has construed that
- 6 | that part of the specification is a limitation on Claim 1.
- 7 | Q. Don't they tell us the way in which the first, second,
- 8 and third series paths operate in the control means of
- 9 | Claim 1?
- 10 A. They do tell us if we have a literal -- If we have a
- 11 | control circuit which is identical to the control circuit
- 12 | rather than one that is equivalent to the control circuit,
- 13 | then they would operate in those ways. But if it is
- 14 equivalent, the functions it needs to perform are the
- 15 | functions defined in the claim, not the specification. And
- 16 | those four functions we have talked about a number of
- 17 | times--receiving the two control signals, one and two, and
- 18 | then initiating and shutting down. And those are the
- 19 functions that needs to perform, not the functions described
- 20 | in the specification, as I understand patent law. I am not a
- 21 lawyer.
- 22 Q. And my question doesn't go to the functions because I
- 23 | don't know that the functions are actually -- well, they are
- 24 | mentioned in these columns, but the way the functions are to
- 25 | be achieved. This discussion in Column 7 and 8 provides for a

- discussion of the way in which the ballast using the first,
- 2 | second, and third series currents, the way in which it
- 3 | accomplishes the function of the control means, does it not?
- 4 A. Only if you have an identical control circuit rather than
- 5 | an equivalent control circuit.
- 6 Q. The way in which Mode C of the patent at Column 8, the
- 7 | way in which it accomplishes the restarting of the ballast as
- 8 | set forth there, is it not?
- 9 A. Yes, it is, but let me take a look at it again. Yes.
- 10 Q. What is the way in which Mode C tells us the ballast will
- 11 | start on relamping?
- 12 A. It refers back to Mode A, which in the preferred
- 13 | embodiment start -- I am sorry. Refers back to Mode A for
- 14 discussion of the way it operates.
- 15 | Q. But basically says that the way you start the ballast
- 16 | when you turn the light switch on is the same way the ballast
- 17 | will start when you relamp. Correct?
- 18 A. That is essentially what it says, yes.
- 19 Q. And are you aware that in the Court's claim construction
- 20 order it discussed Mode A, B, and C as the way the '529
- 21 | ballast functions?
- 22 A. It discussed Mode A, B, and C in a general description of
- 23 | the '529 Patent. It uses words like this is the way the '529
- 24 | operates. It did not discuss it as part of the means plus
- 25 | function analysis of the control circuit, to the best of my

- 1 | knowledge.
- Q. In ULT's products, the Mode A and Mode C methods for
- 3 | starting up oscillations are different, are they not?
- 4 A. In most of the products, yes.
- 5 | Q. So ULT's products use a different control signal and a
- 6 different method to start the ballast when you turn the light
- 7 | switch on than when you relamp the ballast. Correct?
- 8 A. Most of the products that I have analyzed don't need a
- 9 | control circuit as defined in the '529 to initiate
- 10 oscillations upon power-up. They only use the control
- 11 | circuit--I am talking about most, not all. They only use the
- 12 | control circuit as defined in the '529 the DC control current
- as defined in the '529 for restart after shutdown when the
- 14 lamps have been removed and replaced. Some of your products
- do indeed require the lamps to be in on initial power up to
- 16 | start-up.
- 17 | Q. Do those products use the same DC current path for
- 18 | start-up?
- 19 A. Yes.
- 20 Q. But most of the products, you would agree, as you say
- 21 | they don't have a DC current that goes through the filaments
- 22 on the start-up of the lamp, do they?
- 23 A. No, they don't.
- 24 Q. That is a difference between the way --
- 25 A. I am sorry. I need to answer that -- They do have a DC

- 1 | control current, but they start up -- they will start up
- 2 | either in the presence or in the absence of that DC control
- 3 | current that flows through the lamps, yes.
- 4 Q. And that is different from the way the '529 Patent
- 5 describes its operation in terms of how it will start up on
- 6 | relamping versus on power-up. Is that correct?
- 7 A. For the preferred embodiment, yes.
- 8 Q. Now, there are a number of places in the '529 Patent
- 9 where the patent says that it will not oscillate or draw power
- 10 once the ballast is shut down. Is that right?
- 11 A. In this specification, that is correct.
- 12 | Q. Does that in the abstract? Is that correct?
- 13 A. Most likely.
- 14 Q. Does it -- Do you want to look? That may be helpful. In
- 15 | the abstract, the abstract says that the ballast will not
- 16 | oscillate and will not draw any power from the DC input
- 17 | terminals whenever the gas discharge lamp is removed from the
- 18 | output terminals, is defective, or is inoperative?
- 19 A. It says that, yes.
- 20 | Q. It also says that in two different places in Column 2
- 21 does it not?
- 22 A. I believe it does, even though I don't have the exacts
- 23 | places. I have no problem agreeing that it does.
- 24 Q. If you look at Column 2, lines 5 to 6, and then if you
- 25 | look at Column 2, line 41 to 44.

- 1 A. Yes.
- 2 | Q. Those are both places where the patent tells us that the
- 3 | ballast that is being described will not draw power and will
- 4 | not oscillate upon shutdown. Correct?
- 5 A. Correct.
- 6 | Q. And finally, there is a same statement or a similar
- 7 | statement in Column 11, isn't there?
- 8 A. Most likely.
- 9 Q. Just check me on it. Look at Column 11.
- 10 A. Which line number?
- 11 Q. Line number 20 to 24.
- 12 | A. I see it in line 21, sure. Yes, I do.
- 13 Q. I understand from your deposition testimony that you
- 14 | think one of those features is a limitation on Claim 1 but the
- 15 other is not. Is that correct?
- 16 A. One of them is listed in Claim 1 and the other one is
- 17 | not, and that is why I based my opinion on not just what I
- 18 think.
- 19 Q. Your view is that it is a limitation on Claim 1 that
- 20 there will be no oscillations in the ballast once it is shut
- 21 down.
- 22 A. Because it says that.
- 23 Q. And so if there is a product that upon shutdown continues
- 24 \ to oscillate or renews oscillations on its own, you would
- 25 | agree it is different from your view of what Claim 1 provides

- 1 A. Used in ballasts today?
- 2 Q. ST Micro?
- 3 | A. ST Micro is one. NXP would be another one, which is a
- 4 Phillips subsidiary that makes the IC used in your circuits.
- 5 | I am sorry. One of your ballasts in the Group 4 that we
- 6 discussed today.
- 7 Q. And there is a company called IR that makes ballast
- 8 | circuitry --
- 9 A. IR made a lot of integrated circuits over time and use an
- 10 | IR driver IC in connection with a microprocessor in one of
- 11 | your products; in some of your products.
- 12 Q. Do you know when one the first time any one of those
- 13 | companies commercially sold ICs for use in ballasts?
- 14 A. No, I don't know exactly what that date is. I am sorry.
- 15 | Would you ask the question? Did you say for use in ballasts?
- 16 | Q. No.
- 17 A. Any IC can be used in a ballast.
- 18 Q. Do you know when the first time any of those companies
- 19 | sold an IC that was application specific for use in a ballast?
- 20 A. Application specific integrated circuit, also known as an
- 21 ASIC, designed for ballast control?
- 22 Q. Yes.
- 23 A. No, I do not know the exact date.
- 24 | Q. Do you have an understanding of approximately --
- 25 A. Well, from listening to your discussion yesterday, I am

- 1 | assuming it was in the 1990s.
- 2 | Q. In the late 1990s. Isn't that right?
- 3 A. That may be true. I mean, I really don't have knowledge
- 4 of that date because I was --
- 5 THE COURT: Look. If you know, you know and answer
- 6 | it.
- 7 THE WITNESS: No, I do not know what date it is.
- 8 THE COURT: And please don't talk over me, and
- 9 | please don't talk over him. If you know, you know, and so we
- 10 | expect you to answer it. But if you don't know and you just
- 11 | heard him say it, you still don't know because you just heard
- 12 | him say it so, say you don't know. It is okay.
- THE WITNESS: Thank you, Your Honor. I am sorry.
- 14 Okay.
- 15 Q. (BY MR. ROUTH) Doctor Roberts, you understand the
- 16 | ballast of the '529 Patent to be a rapid start ballast. Is
- 17 | that correct?
- 18 A. I do.
- 19 Q. ULT's products all use something called program start, do
- 20 | they not?
- 21 | A. That is not correct. ULT calls it programmed rapid
- 22 | start, and I have one of your products right here with that
- 23 name on the label.
- 24 | Q. Program start is different than a rapid start ballast, is
- 25 | it not, sir?

- 1 A. No. Program start is a subset of rapid start. It is a
- 2 | variation of rapid start, and it is recognized as such in the
- 3 | lighting industry and in lighting standards.
- 4 | Q. Are you aware of any Department of Energy standards that
- 5 discuss the difference between program start and rapid start
- 6 | ballasts?
- 7 A. I am not aware of any.
- 8 Q. ULT ballasts do not use DIACs to either initiate or stop
- 9 oscillations, do they?
- 10 A. ULT ballasts use Zener diodes which your patents on those
- 11 | ballasts describe as equivalent to DIACs in just that
- 12 | language.
- 13 | Q. Sir, my question was ULT ballasts do not use DIACs to
- 14 | initiate or stop oscillations, do they?
- 15 A. I have not seen one that uses a DIAC.
- 16 Q. They use integrated circuits and the functionality of the
- 17 | integrated circuit to initiate and to stop the oscillations,
- 18 do they not?
- 19 | A. They use the integrated circuit only in combination with
- 20 | a Zener diode in order to stop the oscillations.
- 21 | Q. An integrated circuit provides for far more precise
- 22 | control of the voltage levels at which initiation or stopping
- 23 of oscillations will occur, doesn't it?
- 24 A. In your products it is the Zener diode that provides the
- 25 | voltage threshold detection for stopping, not the integrated

- 1 | circuit.
- 2 Q. That is your understanding of the ULT products, that is
- 3 | integrated circuit is not programmed with a value for the
- 4 | variance in voltage to initiate or stop. You are saying it is
- 5 | a Zener diode. Is that your testimony?
- 6 A. As described in the '652, some of your products use the
- 7 | Zener diode described -- I am sorry. Described in the '652
- 8 | Patent, which is the same diagram as in CFL-1 and 2, the Zener
- 9 diode is used as a threshold detector for shutdown, not the
- 10 | integrated circuit.
- 11 | Q. Now, you just referred to a ULT patent.
- 12 A. I did.
- 13 | Q. I am asking about products and what is actually made and
- 14 done.
- 15 A. The diagram in the '652 is exactly the same as a diagram
- 16 | you gave us for CFL-1 and 2 down to the labels on the
- 17 | components; diode 21, diode 22. It is exactly the same
- 18 | circuit. That is why I say it describes these products. I am
- 19 | not making a leap of faith here.
- 20 Q. Doctor Roberts, let me ask you about products. Let's
- 21 | take the First, Second, and Fourth Linear Product Group. Are
- 22 oscillations initiated and stopped by an IC -- signaled to an
- 23 | IC in the operation of the IC?
- 24 | A. They are stopped by a voltage across a Zener diode in
- 25 | those circuits also, and it is only when the threshold voltage

- of the Zener diode is exceeded do they shut down. They do
- 2 | restart based on voltage on the IC, not -- and so there is no
- 3 | Zener diode in the restart circuit, there is in the shutdown
- 4 | circuit.
- 5 | Q. A Zener diode is going to have much better control than a
- 6 DIAC, is it not?
- 7 A. I have no information to substantiate that one way or the
- 8 other. I believe they are very equivalent.
- 9 Q. Doesn't the ULT patent you just referred to that
- 10 discusses a Zener diode discuss the replacement of DIACs
- 11 | because the Zener diode provides much better control?
- 12 | A. I don't remember seeing that. I do remember a phrase
- 13 | that says they are equivalent, and you can substitute other
- 14 devices including simple transistors for the Zener diode.
- 15 | Q. There is no reference anywhere in the '529 Patent of an
- 16 | integrated circuit, is there?
- 17 | A. There is a notation on one of the figures to a block with
- 18 | pin numbers which could be taken to be an integrated circuit,
- 19 | but I am not sure it does indeed mean that, but it could mean
- 20 | that.
- 21 | Q. There is no reference in the '529 Patent to an integrated
- 22 | circuit, is there, Doctor Roberts?
- 23 A. You mean in the specification?
- 24 | Q. Yes.
- 25 A. Outside the figures? No.

- 1 Q. And nothing in the figures says integrated circuit
- 2 | either, does it?
- 3 A. Nothing says integrated circuit, but a box with numbers
- 4 on pins could be that.
- 5 | Q. Could be or could not be; you are not sure.
- 6 A. It could be or could not be. That is exactly what I said
- 7 | the first time. May be, but I am not sure.
- 8 | Q. I am going to switch gears a little bit. I want to ask
- 9 you about your understanding of the claim limitation output
- 10 | terminals connected to the filaments of the gas discharge
- 11 lamp.
- 12 A. Yes.
- 13 Q. Now, when you drew your figures over here you drew lamps
- 14 on all of the schematics, did you not?
- 15 A. Yes, I did.
- 16 | Q. That allowed you to actually show a connection between
- 17 | the output terminals that are on the schematic and some
- 18 | filaments of a lamp. Is that not right?
- 19 A. Yes. I needed that to show where the DC control current
- 20 | flowed.
- 21 \ Q. Those lamps, though, were not on the schematic. Is that
- 22 | correct?
- 23 | A. That is correct.
- 24 | Q. And lamps are not attached to any ballast as ULT makes
- 25 | them or sells them. Isn't that right?

- 1 A. That is correct.
- 2 Q. You talked a little bit about testing of ULT products
- 3 | both yesterday and today, and I think you testified that in
- 4 order to test a product you would actually have to connect the
- 5 | output terminals of the ballast to a lamp fixture and to the
- 6 | filaments of the lamp. Is that right?
- 7 | A. Yes.
- 8 | Q. So you will agree with me that if you test the lamp, to
- 9 test it you connect the output terminals to the lamp
- 10 | filaments. Correct?
- 11 A. Yes.
- 12 Q. Now, in terms of the testing you talked about, you don't
- 13 know who does that testing. You said you assumed it was ULT,
- 14 | but I think you said today it could be somebody else.
- 15 A. I said you could subcontract it to somebody out, you
- 16 know, somebody else. I can't be sure you do it in-house.
- 17 Q. You also don't know when it was done, do you?
- 18 A. No, but it must -- No, I don't know when it was done.
- 19 | That is correct.
- 20 Q. So for the ESI products, for instance, it could have been
- 21 | done when ESI was a separate company and they tested their
- 22 | products and we got the values we needed, and there they are
- 23 reported. Isn't that correct?
- 24 A. As long as the products haven't been changed since then.
- 25 | Q. Okay. And you don't know where the testing is done?

- 1 A. That is correct.
- 2 | Q. Could be done anywhere in the world, couldn't it?
- 3 A. It could be.
- 4 Q. And you don't know how many products are tested. You
- 5 | don't know if they test -- They wouldn't test one or two, but
- 6 | they certainly wouldn't test 20 million to get the values that
- 7 | they have there. They need to report the numbers so people
- 8 | will buy the products. Is that right?
- 9 A. They need to report the numbers to satisfy industry
- 10 | regulations and so people will buy the products, yes.
- 11 Q. So you test some number, I don't know if it is 50, but
- 12 | you test some number, you get your values, and then you are
- 13 done.
- 14 A. Correct.
- 15 Q. And you are not doing testing on 20 million products.
- 16 A. No, but I assume you do quality control testing on a
- 17 | sampling basis continuously to make sure your products work if
- 18 | you are a reputable company, which you are.
- 19 | Q. That is not the kind of testing you testified about
- 20 | yesterday or earlier today, is it?
- 21 A. No, but any testing would imply putting a lamp onto a
- 22 ballast.
- 23 Q. Any quality control testing, you don't know who does it
- 24 or where you, do you?
- 25 A. You are right. I don't.

- 1 filaments.
- 2 A. I don't think I said that. In this section we are
- 3 defining what the terminals are. The second sentence clearly
- 4 | is there to describe what an output terminal is in
- 5 satisfaction of this claim. Okay? It is a discussion of
- 6 output terminals in terms of the lamps connected so that the
- 7 device can output something. Without that connection it can't
- 8 output anything. So to output something it needs to be
- 9 connected.
- 10 Q. Let me see if I can understand. I am going to walk over
- 11 and use one of these devices. This is a lamp fixture. Is
- 12 | that right?
- 13 A. That is lamp fixture with one of your ballasts installed.
- 14 | Q. It has a ballast in here?
- 15 A. Yep.
- 16 Q. It has got the yellow leads running up to the lamp
- 17 | fixture connecting to the lamp folder here?
- 18 A. Yes, the lamp sockets, yes.
- 19 | Q. And it has got the red and blue leads running back to
- 20 | these. Right?
- 21 | A. Yes, I believe so. I can't see them. It does, yes.
- 22 | Q. And so this ballast, if it were plugged into the wall, it
- 23 | could get AC and feed either AC or DC to the filaments on both
- 24 | sides of this. Right?
- 25 A. It can feed AC to the filaments and output AC to the

- 1 lamps, yes, and run the lamps.
- 2 | Q. So you would say the ballast in this fixture is
- 3 | connected, as you were discussing in your report, because it
- 4 | can output AC/DC to the filaments?
- 5 A. Yes, it can.
- 6 Q. Now, if I took the ballast out, pulled the wires off,
- 7 | held it over here, the ballast would no longer be connected in
- 8 | that way to the filaments of the lamp, would it?
- 9 A. That is true.
- 10 Q. The language of the '529 Patent requires that the
- 11 | ballasts have output terminals that are connected to--this is
- 12 | Claim 1--that are connected to the filaments of the gas
- 13 | discharge lamp, doesn't it?
- 14 A. That is the literal wording of the claim, but neither
- 15 your experts nor I have interpreted that way through the
- 16 process.
- 17 Q. Let me ask you, is there somewhere in your
- 18 | report--because I just pointed to the only place I could find
- 19 | you discussing this, and I don't think it says for connection
- 20 | there--is there any place in your report where you say output
- 21 | terminals connected to does not mean connected to; it means
- 22 | something different?
- 23 A. That has never been an issue in neither your expert's or
- 24 | that I have addressed that.
- 25 | Q. You are repeating what you said.

MR. SKEELS: Objection, Your Honor. I would like the witness to be able to finish his answer if he is going to be asked a question.

THE COURT: Are you finished with your answer?

THE WITNESS: Yes, I am, Your Honor.

Q. (BY MR. ROUTH) My question is, did you ever say anything to indicate that you didn't read output terminals connected to

- 8 the filaments of the gas discharge lamp according to its
- 9 | literal meaning?

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- 10 | A. No, I never said anything about that.
- 11 | Q. Did Mr. Burke or any expert -- Let's start with
- 12 Mr. Burke. Did Mr. Burke ever say anything that said he read
- 13 output terminals connected to the filaments of the gas
- 14 | discharge lamp to mean anything other than the literal
- 15 | meaning?
- 16 | A. Yes. His infringement analysis never said, as was
- 17 discussed in opening, his infringement analysis never said,
- 18 | "Hey, we don't infringe because we are not connected." He
- 19 | preceded with an infringement analysis -- non-infringement
- 20 | analysis in opposition to my report, gave a lot of reasons why
- 21 | I was wrong, and he never once said I was wrong because, "Hey,
- 22 | we don't sell ballasts connected to lamps."
- 23 | Q. You actually did get around to accurately saying the
- 24 | nature of Mr. Burke's report. He responded to your report,
- 25 | sir, did he not?

- A. He did.
- 2 Q. Your report said nothing about the output terminals
- 3 | limitation being anything other than the literal meaning, did
- 4 | it?

- 5 THE COURT: Hasn't he already answered that?
- 6 MR. ROUTH: I think he did.
- 7 THE COURT: Then ask your next question.
- 8 Q. (BY MR. ROUTH) There was nothing for Mr. Burke to
- 9 respond to in your report to disagree with in your report
- 10 | about output terminals literally being connected to the
- 11 | filaments of the gas discharge lamp, was there, sir?
- 12 A. Mr. Burke disagreed with other things I didn't mention.
- 13 | I never mentioned power draw and Mr. Burke decided to bring up
- 14 power draw as one of the reasons why he thought you did not
- 15 | infringe, and that was not in my report. I didn't address
- 16 | power draw as an infringement issue, so he was free to bring
- 17 | this up also.
- 18 Q. Under your interpretation of the output terminals
- 19 | limitation now --
- 20 A. Yes.
- 21 \ Q. -- what you are saying now is output terminals connected
- 22 | to the filaments of a gas discharge lamp doesn't mean they
- 23 actually have to be connected. You now say that they are
- 24 | connected even when they are unconnected. Isn't that right?
- 25 A. First of all, now is not any different than it was

individual capacitors and the DC blocking means as a whole, I believe, yes.

- Q. So in January in your report you thought one thing. You changed your mind at some point, and Friday you just got confused and said the same thing you had said in January again. Is that what you are saying?
- A. I think changing my mind is a little bit incomplete in the sense that the Court has continued to evolve the claim construction argument over time, and I am responding -- and some of my changes are in response to the Court's additional claim construction.
- Q. Your testimony is that what you said in January in your report you believed then.
- 14 A. Yes.

- 15 | Q. And now you don't believe it. Is that correct?
- 16 A. It has changed since then.

THE COURT: Hold on. I mean, you know that I have added additional claim construction through different -- through later orders, so you need to present that and take that into account. I mean, if I have provided additional instruction or construction post the report, you need to lay that fact out in your question.

MR. ROUTH: I understand the Court said a number of things since January. I don't understand it to have changed the claim construction or to issue a new claim construction on

this, but --1 THE COURT: Well, haven't I further defined 2 3 -- Haven't I provided further claim construction in later 4 orders? 5 The Court has discussed the issue in MR. ROUTH: 6 later orders. It has not been clear to us what the Court 7 meant. 8 THE COURT: Well, I will pull the order out and read 9 it for myself over lunch, but my memory, just sitting here, is 10 that I say something like "further construction is needed for 11 further terms," and I discussed that. 12 MR. ROUTH: And as the Court knows, we asked for 13 clarification, and we will leave that where it is. I 14 understand. (BY MR. ROUTH) In any event, you are now saying that the 15 16 testimony you gave last Friday on this point, while consistent 17 with your January report, was in error. Is that correct? 18 I am not agreeing it is fully consistent with my January 19 report, but I am agreeing it was an error. 20 I am going to ask for some help, because what I would 21 like to do is get back a couple of the documents that you have 22 used and drawn on. I wanted to get the schematic that you 23 have drawn on for the Linear 1 products. I know they have all 24 been set over here.

Doctor Roberts, I understood you to say that these were

1 | the three DC blocking capacitors in this particular device.

- A. That is correct.
- 3 Q. Is this DC blocking capacitor able to stop the DC control
- 4 | signal when the lamp is removed or is defective?
- 5 A. No, there is no DC control current flowing through the
- 6 upper terminals.

- 7 Q. So this DC blocking capacitor doesn't fulfill the
- 8 | function of the DC blocking means. Is that correct?
- 9 A. It doesn't stop the DC control current in this particular
- 10 circuit, yes.
- MR. SKEELS: Your Honor, may we get a running
- 12 | objection to this line of questioning to the extent it seems
- 13 | to be going into a settled legal issue with respect to the
- 14 | Court's claim construction, when the Court has already
- 15 | established that it refers to the DC blocking means and
- 16 | whether or not it is capable of stopping the flow of the
- 17 | control signal when the DC control path is broken, and now the
- 18 questions relate to whether or not certain individual
- 19 | capacitors do, in fact, stop the control signal.
- 20 THE COURT: Okay. Overruled.
- 21 Q. (BY MR. ROUTH) Doctor Roberts, on the Linear Group 2
- 22 | products you have circled three DC blocking capacitors again.
- 23 Does the top one here, is it able to perform the function of
- 24 | the DC blocking means?
- 25 A. I am sorry. Able to?

- 1 | Q. Is it operable to.
- 2 A. It is operable to.
- 3 Q. Is there a DC control signal going through the lamp that
- 4 | it has -- between which it sits on the output terminals?
- 5 | A. No, not in that circuit.
- 6 Q. So is it operable to in this circuit perform the function
- 7 | of the DC blocking means?
- 8 A. My understanding of the word operable is that it does not
- 9 have to be actually used in that particular circuit. It is
- 10 | operable to if you choose to run a DC control circuit through
- 11 | it.
- 12 Q. But the way ULT products work with this two-lamp
- 13 | configuration you have drawn, it is not functioning in that
- 14 | way, is it?
- 15 A. It is not functioning in that way.
- 16 | Q. It could redo the circuit and then you could get it to
- 17 | function that way.
- 18 A. Right.
- 19 | Q. Just to try to cut matters a little shorter, Doctor
- 20 | Roberts, with respect to the other ULT products, the Linear
- 21 | Group 4, the CFL Group 1 and 2, and the microcontroller
- 22 | circuits, would you agree in all those products there is at
- 23 | least one DC blocking capacitor that does not perform the
- 24 | function of the DC blocking means?
- 25 A. I am not -- I would not phrase it that way. There is at

- 1 | least one DC capacitor that does not individually stop the
- 2 | flow of the DC control current.
- 3 | Q. Okay. And as they are configured, one DC blocking
- 4 | capacitor, that is not operable to stop the flow?
- 5 A. If you are asking me to construe the word operable, it is
- 6 | my understanding that the word operable means it can stop the
- 7 | flow if the flow is directed towards that pair of output
- 8 | terminals. And they are operable to -- even though they are
- 9 | not configured in a particular circuit, to stop the flow of
- 10 | the DC control current.
- 11 Q. The way ULT manufactures and sells those ballasts, the DC
- 12 | blocking capacitor that we are referring to does not stop the
- 13 | flow, and you would have to rewire the ballast in order to get
- 14 it to. Is that correct?
- 15 A. Some of the capacitors do not stop the flow.
- 16 | Q. Some of them. And in each of the products there is at
- 17 | least one that is in that position. Is that correct?
- 18 | A. Certainly in most of the products; I couldn't say in each
- 19 | without reviewing all of the diagrams again.
- 20 Q. Now, the Group 1 CFL product --
- 21 | A. Yes.
- 22 | Q. -- your analysis of this, you have analyzed this product
- 23 | in a one-lamp configuration. Is that correct?
- 24 A. That is not the Group 1 CFL.
- 25 | Q. I pulled the wrong one. I apologize. Let me ask you

- 1 | about this one. It may be the same. Would you agree with me
- 2 | that that -- the ballast that is the microprocessor Group 1 is
- 3 | a ballast that could be used either in a one- or two-lamp
- 4 | configuration?
- 5 A. That is correct.
- 6 | Q. And you would agree with me in a two-lamp configuration
- 7 | it does not literally infringe the '529 Patent Claim 1.
- 8 | Correct?
- 9 A. In a two-lamp it does not literally infringe.
- 10 | Q. And it is a ballast is made to accommodate up to two
- 11 | lamps. Correct?
- 12 A. Excuse me?
- 13 Q. It is a ballast that can accommodate two lamps?
- 14 A. Yes. It can accommodate two lamps or one lamp, yes.
- 15 Q. You don't know how many people use the ballast, the 4800A
- 16 | ballasts that are sold by ULT in the one-lamp configuration
- 17 | that you say infringes versus the two-lamp configuration that
- 18 | you agree doesn't infringe, do you?
- 19 A. I am not a lawyer, but I don't think the issue of whether
- 20 | a product infringes -- whether it stops infringing because it
- 21 | is used in a particular way if it infringes in another way, so
- 22 | I need a question I ask answer as a technical, not a legal
- 23 | expert.
- 24 Q. My question is even simpler.
- 25 A. It infringes because it operates in a two-lamp mode. I

- 1 | physically connected to a lamp?
- 2 | A. It is a patent on a lighting ballast.
- 3 | Q. All right. And have you -- do you see any patents that
- 4 | are familiar to you that are listed there in the references
- 5 | cited in terms of other prior art patents that were cited to
- 6 the PTO in connection with trying to get this patent?
- 7 A. Bobel's '529 Patent is the third one down in the
- 8 references cited, and you highlighted it in yellow.
- 9 0. You made reference to a schematic.
- 10 A. Yes. That schematic diagram is either identical or very
- 11 | similar to the diagram ULT provided us for CFL 1 and CFL Group
- 12 | 2.
- MR. SKEELS: Your Honor, may I approach the witness
- 14 | again to put an exhibit up? Thank you.
- 15 Q. (BY MR. SKEELS) Let me also hand to you, Doctor Roberts,
- 16 | an exhibit previously admitted as Plaintiff's Exhibit No. 58.
- 17 Is this a schematic of the Group 1 CFL product?
- 18 | A. Yes, it is.
- 19 Q. And for purposes of infringement, is the schematic
- 20 | represented on CFL-1 the same as the Figure 8 shown in this
- 21 | ULT patent?
- 22 | A. I believe it is, yes. I have looked at it previously to
- 23 form this determination.
- 24 Q. And in terms of how this patent describes this circuit
- 25 | shown in Figure 8 of the '652 Patent, is there anything in

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1 | there of significance to you?

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2 Well, it is the same as this Group 1 diagram, and, therefore, it has the DC blocking means, it has the DC control 3 current, it shows the shutdown circuit, it shows the Zener 4 5 diode used to measure the voltage for the shutdown circuit, describes that. The specification talks about how the Zener 6 7 diode is equivalent to a DIAC. It also describes a one-shot starting means, that second path in Bobel's circuit. It is 8 9 not a second path, but they specifically use a capacitor in the DC -- in that part of the control circuit that senses the 10 11 DC control current, they use a capacitor as they describe it 12 to get a single starting pulse because multiple starting pulses would affect the circuit. And that all takes place 13 14 outside the IC using discreet components. So it is the same affect of these two circuits in Bobel to get a single starting 15 16 pulse.

- Q. Doctor Roberts, let me direct you to the end of the patent where the claims are set out. Can you read the first part of Claim 1, doctor Roberts?
- A. "An electronic ballast protection and control circuit, comprising: An end of lamp life sensing and control circuit adapted to sense an end of lamp life condition as in a gas discharge lamp connected to an electronic ballast."
- Q. And you have heard comments from Mr. Routh that ULT doesn't sell any products that are actually physically

- 1 | connected to lamps. Is that right?
- 2 A. That is correct.
- 3 | Q. So does the author of this patent appear to be using
- 4 "connected to" in the same way that you described?
- 5 A. Yes, he does.
- 6 Q. Does he appear to be using it interchangeably with "for
- 7 | connection to"?
- 8 A. Yes, he does.
- 9 Q. That is Claim 1 we just looked at, Doctor Roberts. Does
- 10 | the author of this patent -- What language does the author of
- 11 | this patent use to refer to the output terminals?
- 12 A. In Claim 2 he uses lamp load connected to an electronic
- 13 | ballast. And the same in Claim 3.
- 14 | Q. Yes.
- 15 A. Yes. And the same in Claim 4.
- 16 | Q. And Claim 5?
- 17 A. And Claim 5.
- 18 Q. And Claim 6?
- 19 | A. And Claim 6.
- 20 | Q. You have talked some about one-shot triggers. Is that
- 21 | right?
- 22 A. Yes.
- 23 | Q. And you heard Mr. Routh ask you quite a number of
- 24 | questions about whether or not their products that they sell
- 25 | incorporate this one-shot trigger type of circuit. Is that

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- A. Yes. I'm still friends with the president.
- 2 Q. Were you here for Mr. Routh's opening statement?
- 3 A. Yes, I did.

- 4 Q. Did you feel he was suggesting or implying that you left
- 5 | Motorola on mysterious terms and may have taken property of
- 6 theirs, including this patent application?
- 7 A. Yes, I felt that.
- 8 Q. What was your reaction when you heard that suggestion by
- 9 Mr. Routh?
- 10 A. I was deeply touched personally.
- 11 | Q. What do you mean deeply touched?
- 12 | A. Basically, upset.
- 13 | Q. And why were you upset?
- 14 A. Because somebody accused me of something which never
- 15 happened.
- 16 Q. Has anyone today ever accused you or suggested or implied
- 17 | that you took something of someone else?
- 18 | A. No, I haven't.
- 19 Q. As we sit here today, has Motorola ever said, hey, Andrew,
- 20 some of these patents you have, they're not yours, they're
- 21 | mine?
- 22 A. No.
- 23 O. Now, sir, when you were at Motorola designing products,
- 24 how many patents were issued that you worked on at Motorola
- 25 that were part of Motorola and that were their patents?

A12306

A. I think four.

Q. Four. And did you develop products for Motorola?

3 A. Yes, I did.

Q. And did you test those products?

5 | A. Yes.

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Q. And were those products sold in the market?

7 A. Yes.

8 Q. What kind of testing would be undertaken by you and others

9 at Motorola before that product could go out the door?

10 A. Oh, very extensive testing. Obviously, in the design

11 process every ballast need to be complied with the standards,

12 ANSI standards, the UL standards, which are the safety

13 | standards, performance standards, and then lamp light

14 standards. That means the ballasts are tested in a testing

15 center for lamp life. It means we had to prove that lamp life

16 was not degraded by the ballast performance so we have to test

17 | it and test it and test it, so Motorola has a very extensive

18 | computerized testing center loaded with lamps and

19 automatically detecting any failures and recording hours and

20 cycles. So, there was very extensive testing. Motorola --

21 and I personally can say that -- I've been involved in setting

up new six Cigma design projects for design engineers.

23 Q. In your experience, is that typical for most engineers in

the lighting industry to test products before they go out?

A. Yes.

22

24

- 1 Q. Are you familiar with wiring diagrams that get issued by
- 2 | lighting manufacturers?
- **3** | A. I have.
- 4 | Q. Do they have the issue values and lock values and things
- 5 of that sort?
- 6 A. Yes. The test has been full of data, providing light
- 7 designers, what the parameters of input and output.
- 8 Q. How do you get that information?
- 9 A. You have to test the product with the real lamps and you
- 10 have tests with many companies' lamp. For example, there are
- 11 many brands, Phillips, G.E., Sylvania, and we actually tested
- 12 | with every one.
- 13 Q. Now, sir, when you left Motorola, what did do you?
- 14 | A. I have prior technologies which I have level of so I have
- 15 entered into license agreement with Robertson Transformer
- 16 | Company.
- 17 O. Robertson Transformer. Who is Robertson Transformer?
- 18 A. Robertson Transformer is at the time in 1992 was number --
- 19 I think number four ballast manufacturer in the United States.
- 20 | Q. Where were they headquartered?
- 21 A. In Blue Island, Illinois, which is the Chicago area.
- 22 | Q. In 1992, was Robertson making ballasts?
- 23 A. Mainly ballasts but not electronic ballasts.
- 24 | Q. Magnetic ballasts?
- 25 A. Magnetic ballasts.

- 1 Q. Did you go to work with them making electronic ballasts?
- 2 A. Yes. I licensed the technology and I actually entered the
- 3 | license agreement which spelled out that I would be supporting
- 4 the license agreement. This was my kind of -- my way of doing
- 5 business of the so-called technology licensing, I provide full
- 6 support for licensing.
- 7 Q. The license you gave them at the time, was it for patents
- 8 that had already issued, like your tanning bed license?
- 9 A. It was the patent --
- 10 Q. I mean the ballast that you developed for tanning beds?
- 11 A. It was related to that. We had a level of technology
- 12 | prior to Motorola, I disclosed that in my employment, and the
- 13 patent is now issued 106 patent.
- 14 Q. Now, Mr. Bobel, while were you at Robertson, did you
- 15 | office at their offices in Blue Island, Illinois?
- 16 A. I've been every day there for thirty hours a week.
- 17 Q. And, sir, what were you doing there during your thirty
- 18 hours a week?
- 19 A. I've been instructing the engineers, technicians, helping
- 20 in design, and even manufacturing, outsourcing, helping --
- 21 complete process of setting up a new electronic ballast
- 22 division like department in Robertson.
- 23 Q. Were you a full-time employee of Robertson or a
- 24 | consultant?
- 25 A. I was only a licensor.

- 1 Q. Okay. So you were not --
- 2 A. Employee, not. A consultant, I was a licensor, I had a
- 3 license agreement only.
- 4 Q. Sir, let me ask you, what do you do today?
- 5 A. Today I am the CEO and president and chief technology
- 6 officer of my own company, in Neptun Lighting.
- 7 Q. And what is Neptun Lighting, what do they do?
- 8 A. Neptun Lighting manufactures lighting products, induction
- 9 and compact fluorescent.
- 10 Q. Is this a compact fluorescent bulb?
- 11 A. Yes.
- 12 Q. Is this the kind that you make?
- 13 | A. Yes.
- 14 Q. Where are they made?
- 15 A. We make them in China. We own the company in China.
- 16 Q. When did you form Neptun?
- 17 A. Neptun was formed in 2002, on June 13th.
- 18 | Q. June 13th. The same day as your birthday.
- 19 A. Yeah.
- 20 Q. And, sir, do you still make these lightbulbs today?
- 21 A. Yes, we do.
- 22 Q. Do you have agreements with companies to make lightbulbs
- 23 for them?
- 24 A. I do.
- 25 Q. With whom?

- 1 A. With Sylvania at the moment and some other brand names,
- 2 | electronics help us and others.
- 3 O. So, if I went to the Lowes here in Wichita Falls and
- 4 | bought an Osram Sylvania Products light, is there a chance you
- 5 | made it?
- 6 A. A dimmable one, yes.
- 7 | O. A dimmable one. Is this a dimmable?
- 8 A. I don't know.
- 9 MR. SUDER: May I approach, Your Honor?
- 10 BY MR. SUDER:
- 11 | Q. What is a dimmable CFL?
- 12 A. A dimmable is the one that can be placed in the place of
- 13 | lightbulb and can be dimmed with an existing dimmer near a
- **14** wall.
- **15** Q. Just turn --
- 16 A. This one does not dim.
- 17 Q. And, sir, how often do you go back and forth to China?
- 18 | Quite a bit?
- 19 | A. Now about once a quarter.
- 20 Q. And before then when you started the company?
- 21 A. Much -- no, every two months.
- 22 | Q. And, sir, does this require your full-time?
- 23 A. Yes. Absolutely.
- 24 Q. And when you started this company in 2002, did it require
- 25 | your full time?

- 1 A. That's right.
- 2 Q. Is the focus on claim 1 on what happens when a lamp goes
- 3 | bad or if removed?
- 4 A. Yes.
- 5 Q. Now, sir, there's been a lot of talk with Dr. Roberts.
- 6 Did you invent voltage source means?
- 7 A. No.
- 8 Q. Did you invent the rectifier?
- 9 A. No.
- 10 Q. Is that something that's been known since you first became
- 11 | an electrical engineer?
- 12 | A. Yes.
- 13 Q. Do you understand what is an output terminal?
- 14 A. No, I haven't invent it.
- 15 Q. Is it fair to say that both its source or rectifier and
- 16 output terminals are part of every ballast since the beginning
- **17** of time?
- 18 A. That's right.
- 19 Q. But there are two other elements in your claim called the
- 20 control means and the DC blocks means?
- 21 A. That's right.
- 22 Q. Were those -- did those exist at the time of your
- 23 invention?
- 24 A. They didn't exist.
- 25 | Q. Okay. And would someone who is skilled in the art, you

understand that term?

2 | A. Yes.

- 3 Q. Would someone that's skilled in the art know that for any
- 4 ballast you have -- and this is your claim -- voltage source
- 5 means and output terminals?
- 6 A. Yes.
- 7 Q. Would those just simply be background parts that you need
- 8 to get to the heart of your invention?
- 9 A. That's right.
- 10 Q. Okay. And, sir, the term DC blocking means. Had that
- 11 been a term you'd ever seen before?
- 12 A. No. I actually came up with it.
- 13 Q. Had you ever seen the term a DC blocking capacitor?
- 14 A. Yes. And that's been used sometimes by engineers.
- 15 Q. Sir, this -- Let me point out something else. So you
- 16 understand, in an electronic ballast, the way you get your low
- 17 | frequency AC from the wall and convert it to DC that can go to
- 18 | the input terminals, what is it that you use?
- 19 A. I use an inverter. Oh, use the rectifier first and then
- 20 go from DC to a converter high frequency.
- 21 | Q. To go from wall AC to DC, it's a rectifier?
- 22 A. Rectifier. Or some people call it rectifier with other
- 23 | additional pre-converters.
- 24 | Q. Now, sir, let me ask you about integrated circuits. Do
- 25 | you know what those are?

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- 1 A. Yes, I am.
- 2 | Q. And how long have those been around?
- 3 A. A long time. I don't know exactly.
- 4 Q. And since you were working in the 80s have you seen or
- 5 known about integrated circuits for use with ballasts?
- 6 A. For ballasts I actually seen one but later in 80s.
- 7 0. Late when?
- 8 A. Later in 80s. I don't remember the exact date, year.
- Q. But, sir, was some -- was the use of an integrated circuitsomething that could be used with a ballast when you were
- 11 developing this invention?
- 12 A. It was nonexistent to the point that I could apply and use
- in my, let's say -- let's say in my first embodiment. It was
- 14 not available.
- 15 Q. No, but I'm saying the -- what is an integrated circuit?
- 16 A. Integrated circuit is a complex circuit of various diodes
- 17 and transistors which performs certain function, designed to
- 18 | perform certain function.
- 19 Q. Are there discrete components within an integrated
- 20 | circuit?
- 21 A. Well, when the circuit, integrated circuit is first built,
- 22 it usually is built discretely, that means it's built on the
- 23 -- originally, we build on it a board. That was the original
- 24 start. So we use components, we create a big IC, it was
- 25 large, and then we use computers like designers now use. But

- all build in discrete elements to create integration.
- 2 Q. But in the 80s, had you known what integrated circuits
- 3 were and had you worked with integrated circuits? You have to
- 4 | answer audibly?
- 5 A. Yes.

- 6 Q. And, sir, is there any discussion of integrated circuits
- 7 to one skilled in the part in your patent? Here, let me give
- 8 you a copy. You don't need to go -- Let me show you -- how do
- 9 | you show -- you know what a schematic is?
- 10 A. Yes.
- 11 | Q. How do you show an integrated circuit on a patent?
- 12 A. Well, some kind of a block diagram with some kind of
- 13 | block -- elements inside.
- 14 | Q. Yes. Do you know what pin is?
- **15** A. Yes.
- **16** | Q. What is a pin?
- 17 A. Pins, little terminals which are on an integrated circuit
- 18 body to be connected to a PC board, on a circuit board and
- 19 usually there are eight, sixteen, and so on.
- 20 MR. SUDER: Your Honor, may I approach?
- 21 BY MR. SUDER:
- 22 Q. Do you describe any pins or integrated circuits anywhere
- 23 | in your patent? For example, to move this along, would you
- 24 | look at column -- figure 5 -- figure 4.
- 25 MR. ROUTH: I'm going to object. Leading. I've been

1 trying to avoid that, but it's gotten bad.

- 2 THE COURT: Try not to lead.
- 3 A. Figure 4 has a block with a dotted line 402.
- 4 Q. Right here.
- 5 A. And it shows every terminal which is going into that
- 6 block, has a little dot and it has numbers P 4, P 6, P 7, P 5.
- 7 What it means --
- 8 Q. Hold on a second, Mr. Bobel. Would you turn to column 6
- 9 of your patent at line 65.
- 10 A. Column 6?
- 11 Q. Yes. Do you see -- do you see on the bottom of column
- 12 6 --
- 13 A. Which line?
- 14 Q. The very bottom. It's highlighted on the screen. It's
- 15 | right there.
- 16 A. Oh, okay.
- 17 Q. What is that referring to?
- 18 A. One shot trigger circuit 702 has four pin terminals, pin
- 19 2, P 2, P 3, P 4 -- the P 4 is so and so. Yes, I inferred
- 20 this -- I imply this could be integrated and has pins.
- 21 Q. So, it's -- one way to practice your invention is to use
- 22 an integrated circuit?
- 23 | A. Yes.
- Q. So, again, were integrated circuits known at the time of
- 25 | your invention that could be used as part of your invention

- 1 for part of the circuitry?
- 2 A. I couldn't -- I could not find it, one which I could use
- 3 | even certain parts.
- 4 Q. Mr. Bobel, I'm not asking you if they were out there.
- 5 A. Uh-huh.
- 6 Q. I'm asking you if you knew how to use them?
- 7 A. Oh, yes. Absolutely.
- 8 | Q. And other people in the field --
- 9 A. Absolutely.
- 10 Q. -- as far as you know, would know that you could use an
- 11 integrated circuit to perform part of the circuitry within
- 12 | your patent?
- 13 A. Yes.
- MR. ROUTH: I objection to leading.
- 15 A. If I can explain more, I can answer.
- 16 MR. SUDER: Hold on. When he objects, you have to
- 17 | wait.
- 18 THE COURT: I didn't hear your objection.
- 19 MR. ROUTH: My objection is other people in the field
- 20 would know.
- 21 MR. SUDER: I asked him his understanding, Your
- 22 Honor.
- THE COURT: Okay. You can ask that.
- 24 BY MR. SUDER:
- 25 Q. Let me ask you, Mr. Bobel, as one skilled in the art

working this field, what is your understanding what people 1 2 would -- who are electrical engineers would understand that 3 they could use an integrated circuit to perform part of your invention? 4 5 Absolutely. If somebody were --6 Q. I --I can say it this way. I can always elaborate a little 7 If -- if somebody who is an engineer, a designer of 8 bit more. 9 integrated circuits, see my figure 4 or figure 7, relates to this pin 1 to pin 4 device, could design small integrated 10 11 circuit. In fact, if I will need to do that and I have a founding to do that, I will probably do that in the first 12 13 instance myself because that's not a complicated issue to do 14 that. However, it was not my objective to do that. 15 Q. Let me just make sure we're clear on this. It was known 16 to you at the time that you could use an integrated circuit --17 Yes. 18 Q. -- to perform different functions of the circuitry 19 disclosed? 20 MR. ROUTH: Objection. Leading. THE COURT: Try not to lead, please. 21 22 MR. SUDER: Yes, Your Honor. 23 BY MR. SUDER: 24 Q. Now, Mr. Bobel, let me ask you a question. Do you know

what the word trickle is in electronics?

1 A. Yes.

- 2 | O. What is trickle?
- 3 A. Trickle means small current only to sustain life of some
- 4 device or trickle charge to charge a battery.
- 5 Q. Is that something that's known --
- 6 A. Yes.
- 7 Q. And let me ask you, in your patent, there's been a lot of
- 8 discussion about the concept of not drawing power from a power
- 9 line source.
- 10 A. Yes.
- 11 | Q. When -- when the ballast goes to sleep.
- 12 A. Oh, if I can answer that --
- **13** 0. Yes.
- 14 A. I --
- 15 Q. What did you mean by that?
- 16 A. I meant this power means we're delivered to the load.
- 17 Power consumed by the lamp. Power consumed by the ballast to
- 18 sustain in sleep mode is trickle power. It just power of
- 19 | maybe one, maybe two milliamps just to keep the sleep mode
- 20 running on the so-called integrated circuit alive in its state
- 21 | which you're required to keep.
- 22 . Q. So, when you say in there that one of the goals of your
- 23 | invention -- Let me go to -- bear with me one second, sir. In
- 24 | the top of column 2, do you see that paragraph started right
- 25 there?

- 1 A. Yes.
- 2 Q. It says based on the background outline above, it's
- 3 entirely desirable to have a series resonant ballast with gas
- 4 discharged lamp which will not draw power from a power line
- 5 | source when lamps are removed or inoperable?
- 6 A. Yeah. And I can explain this. Like I said before, the
- 7 parallel resonant ballast droves -- in the range of about ten
- 8 watts when lamps are removed. So, that's a consuming
- 9 substantial power loss in the ballast by sitting in a ceiling,
- 10 heating the ceiling. Other ballasts, magnetic ballasts draw
- 11 more than that, maybe 15 watts. This is -- relates to this
- 12 prior art products on the market which are consuming so much
- 13 power and they are sitting there and heating and I solved that
- 14 by shutting down, go to sleep.
- 15 Q. Sir, when you say as one skilled in the part, when you say
- 16 power, when you put in it a trickle fashion?
- 17 A. That's right.
- 18 Q. Now, sir, is the concept of not drawing power from a power
- 19 | line source, is that anywhere in claim 1?
- 20 A. No.
- 21 Q. Okay. You understand as someone with over 50 patents that
- 22 the claims describe your invention?
- 23 A. Yes, I do. I wrote them.
- 24 | Q. Sir, also here you say it will strike new lamps after
- 25 re-lamping without turning the power line voltage on and off?

- 1 A. Yes.
- 2 | Q. And that can be adapted to any lamp type and power line
- 3 | voltage magnitude will be very simple and easily
- 4 manufacturable with a high repeatability and it will be
- 5 inexpensive?
- 6 A. Yes. This is my key requirements. Always will be in the
- 7 ballast.
- 8 Q. And that's not -- that -- does that define the scope of
- **9** your invention?
- 10 A. It defines the futures.
- 11 Q. The goals.
- 12 A. The goals. The futures of the invention.
- 13 Q. Now, let me ask you one other question, sir. Going back
- 14 to integrated circuits. In column 11 on line 34.
- **15** A. 34.
- 16 Q. I'm just going to highlight the paragraph for you so we
- 17 can move this quickly. Do you see that paragraph?
- 18 A. Yeah.
- 19 Q. It will be understood that all other types of oscillatory
- 20 circuits either self-oscillatory or full bridge type tie back
- 21 can be equipped with the present described control circuits
- and goes on.
- 23 A. Yes.
- 24 | Q. My question is, sir, can a driven oscillator circuit be
- 25 driven by an integrated circuit?

- 1 | A. Yes.
- 2 Q. Was that known at the time of this invention?
- 3 A. Yes.
- 4 Q. Now, sir, I'd like to talk to you about the developments
- 5 in the industry after your patent has issued and the patent
- 6 was issued on July 25th, 1995?
- 7 | A. Yes.
- 8 Q. And do you understand that's good until it expires in
- **9** February 2013?
- 10 A. Yes.
- 11 Q. And -- who owns the patent today?
- 12 A. I own it.
- 13 | Q. Not Lighting Ballast?
- 14 A. No.
- 15 | Q. Not Acacia?
- 16 A. No.
- 17 Q. Other than the patents -- original patents with Motorola,
- 18 | have you ever sold any of your patents?
- 19 A. The first one to Motorola, as I said before, and then I
- 20 have not sold other patents per se selling it. I always
- 21 license them.
- 22 Q. Okay. Now, sir, we talked about a T 12. What is this
- 23 one?
- 24 A. T 8.
- 25 | Q. And this one?

- 1 O. Did there come a time when you learned that ESI was bought
- 2 | out of bankruptcy by Universal?
- 3 A. I learned that later.
- 4 | O. When later?
- 5 A. I don't remember exactly but I learned that just by
- 6 discussing the subject with someone who was familiar with it
- 7 in 2003, maybe 4.
- 8 Q. Do you remember when you wrote to Universal, we'll talk
- 9 about that shortly. That was September of 2005?
- 10 A. Yeah.
- 11 Q. I contacted -- you had an attorney write a letter?
- 12 A. Yes.
- 13 Q. That was Mr. Tolpin in Chicago?
- 14 A. Yes.
- 15 Q. How did you get Mr. Tolpin's name?
- 16 A. I got it from my accountant, he was a close friend.
- 17 Q. A friend of your accountant?
- 18 A. Yes.
- 19 Q. Do you remember when it was, roughly in 2005 when that
- 20 | would have been?
- 21 A. Sometime in the tax season or before.
- 22 Q. Tax season.
- 23 A. Yes.
- 24 Q. March or April of that year?
- 25 A. Of that year.

- 1 Q. Both be handwritten that time that you learned about ESI
- 2 being bought by Universal lighting?
- 3 A. I learned that earlier.
- 4 | O. How much earlier?
- 5 A. Maybe a year later -- earlier.
- **6** | Q. Maybe -- maybe --
- 7 A. I cannot remember exactly but something like one year
- 8 earlier.
- 9 Q. We will come back to that. Now, Mr. Bobel, you signed an
- 10 agreement with Robertson.
- 11 | A. Yes.
- 12 | Q. Did you sign any other license agreements --
- **13** A. Yes.
- 14 Q. -- with any other companies relating to your '529 patent?
- 15 A. At that time? No, because it was exclusive license.
- 16 Q. Are you familiar with the company TCP?
- 17 | A. Oh, yes.
- 18 Q. Who is TCP?
- 19 A. TCP is Technical Control Product, a company from Ohio
- 20 which I met the owner in 1996 at one of the trade shows and we
- 21 got together since I've been not only working on '529 patent
- 22 but I also work, as my book shows, the log book, that I show
- 23 | many other technologies at the same time, so I file many
- 24 applications during the same period of time.
- 25 Q. Mr. Bobel, do you have any patents on compact fluorescent

1 lightbulbs?

- 2 A. I have a patent on a compact fluorescent electronic
- 3 ballast, a small ballast technologies called integrated power,
- 4 dimmable contact fluorescent ballasts.
- 5 Q. Dimmable compact fluorescent ballasts? Did you invent or
- 6 | work on those with TCP in the 90s?
- 7 A. Hi a license agreement signed in 1996 with TCP licensing a
- 8 key patent which I developed the technology able or dimmable
- 9 | compact fluorescent and non-dimmable compact fluorescent so I
- 10 actually help them out again providing full service, design
- 11 | service from my home lab, the whole line of compact
- 12 fluorescent lamps.
- 13 Q. Was this at the same time you were working with Robertson?
- 14 A. Yes. I was doing both.
- 15 Q. And the agreement thank you had at the time with TCP, did
- 16 | it cover your '529 patent?
- 17 A. No. Not at all.
- 18 | Q. Sir, did you develop a lightbulb, compact fluorescent
- 19 lightbulb with TCP in the late 90s?
- 20 A. I didn't.
- 21 Q. And did it sell in the marketplace?
- 22 A. Very well much it was the first dimmable compact
- 23 | fluorescent and non-dimmable compact fluorescent and this
- 24 spring lamp, this spiral lamp like this in 1988, the first
- 25 | introduction like this in the home into the United States

market was Home Depot got --

Q. Mr. Bobel, you are talking a little too low and fast. If you can talk slower and louder so we can all understand would be better. So, in 1998, Home Depot sold the first compact fluorescent lamp bulb that you had developed in conjunction with TCP?

A. Yes.

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Q.

Robertson.

Including the '529?

- 8 Q. What happened with your relationship with TCP?
- It was a very long relation as well. It was seven years 9 10 very extensive design work because TCP expanded the product 11 offering from small compact fluorescent to a larger compact 12 fluorescent to circle lamps to floor lamps, to fixtures, and I 13 support them in everything, providing them complete line of 14 electronics controls and even globe type, reflector type 15 lamps. We created first lines of the compact fluorescent 16 lamps, covered with reflectors. So, the relationship expanded 17 and income stream was good, and I at some point I own 5% of 18 the company, but then I sold it back and they actually -- in 19 2001 they -- they want to exercise and pay off the license. 20 In 2001, we entered into a pay off agreement. They paid lump 21 sum two and-a-half million dollars and we basically -- I 22 provide them with perpetual license to portfolio of patents.

DENVER B. RODEN, RMR
United States Court Reporter
A12358

Including '529 since they were already nonexclusive with

- 1 Q. Did they ever make product that utilized your '529 patent?
- 2 A. No, they didn't.
- 3 Q. To this day, do you know if they've ever utilized?
- 4 A. Never did.
- 5 Q. Did you require TCP to mark in that agreement, if they
- **6** ever did make a product?
- 7 A. I always have this clause in the agreement and TCP mark
- 8 their compact fluorescent lamps with patent pending or patent
- 9 that or patent number through out the seven year or more
- 10 period.
- 11 | Q. Now, Mr. Bobel, let me ask you as it relates -- Let me
- 12 | show you Joint Exhibit 29. Is this a copy of the agreement
- 13 | with TCP?
- 14 A. This is not the first one.
- 15 Q. Is that the first agreement --
- 16 A. No.
- 17 Q. -- that cover it is '529 patent?
- 18 A. Perhaps. But not the first agreement with TCP.
- 19 Q. But that was on the compact fluorescent bulbs. I'm asking
- 20 | is this the first agreement relating to the 529?
- 21 A. Let me self. Yes.
- 22 | Q. And was there an obligation in here in the event any
- 23 product was made practicing the '529 that TCP would mark the
- 24 | product with your patent number?
- 25 A. Yes.

- 1 Q. Let me show you paragraph 5.06. Is that the provision?
- 2 A. Yes. 5.06.
- 3 Q. Now, sir, after TCP bought out their license with you,
- 4 | what did you do?
- 5 A. Well, I opened Neptun.
- 6 Q. You opened Neptun. After your inception with TCP and
- 7 | making compact bulbs, your decided to go into your own
- 8 | business?
- 9 A. That's right. I decided also to go to my business with
- 10 another generation of compact fluorescent dimmable bulb
- 11 technology to the market because the first generation I
- 12 | licensed to TCP but I have developed another generation of
- 13 that product which was better dimming, have better range, and
- 14 | could work with more type of products and more successfully
- **15** sold.
- 16 Q. Mr. Bobel, your voice keeps trailing. I'm sorry, it's
- 17 okay. Get some water --
- 18 A. I need to get some water.
- 19 Q. Just speak up. It would be appreciated.
- 20 A. I'm sorry.
- 21 Q. Mr. Bobel, are you familiar with the company LEB
- 22 | Electronics?
- 23 A. Yes.
- 24 | Q. Did you ever sign a license agreement with LEB?
- 25 A. Yes.

- 1 Q. To cover your '529 patent?
- 2 A. Yes.
- 3 Q. When was that?
- 4 A. I don't remember exact dates.
- 5 Q. Let me show you Joint Exhibit 26.
- 6 MR. SUDER: May I approach, Your Honor?
- 7 THE COURT: Yes.
- 8 BY MR. SUDER:
- 9 Q. And it's an agreement dated July 28, 1997. Is that the
- 10 date of your agreement with LEB?
- 11 A. Yes.
- 12 Q. Now, did LEB ever make products that were covered by the
- 13 | '529 patent?
- 14 A. Actually, never made product, they make prototypes.
- **15** Q. I'm sorry?
- 16 A. They made prototypes and ready to market.
- 17 | Q. But did they ever sell a commercial product?
- 18 A. They never sold themselves but I can -- if I can explain
- 19 that. The company was sold later to Magnitech.
- 20 Q. All I'm asking, sir, is did LEB ever sell an electronic
- 21 ballast practicing the '529 patent?
- 22 A. No.
- 23 | Q. In the United States?
- 24 A. No.
- 25 | Q. So, they never had to pay any license fees?

- 1 A. They actually paid so-called termination fee.
- 2 | Q. To cancel the agreement later?
- 3 A. That's right.
- 4 Q. Now, looking at paragraph 5.11 of the agreement, did you
- 5 require LEB, if they were ever to sell a product, to mark
- 6 their product with your patent?
- 7 A. Yes.
- 8 Q. Is that consistent with your practice at the time?
- 9 A. As you can see every license agreement include the clause.
- 10 | Q. Now, was your agreement with LEB for exclusive or
- 11 nonexclusive?
- 12 | A. It was nonexclusive. There was a company located in
- 13 China, by the way.
- 14 Q. How about with TCP? Was it exclusive or nonexclusive?
- 15 A. Nonexclusive.
- 16 | Q. Now, sir, have you done any other licenses yourself
- 17 relating to the '529 patent, talking about Robertson, TCP, and
- 18 LEB. Are there any companies that you were successful in
- 19 | licensing yourself relating to the '529 patent?
- 20 A. There are only recently up to 2009 I enter in a license
- 21 | agreement with Neptun, my only company, because we have
- venture capitalists, private equity, and I am required to have
- 23 a license of all the patents I own personally. Other than
- 24 not, I do not.
- 25 Q. Does Neptun own any product that practices the '529

1 patent?

- 2 A. No.
- 3 Q. They just make dimmable lightbulbs.
- 4 A. And other products, but no.
- 5 Q. Are you familiar with the company Osram Sylvania?
- 6 A. Yes.
- 7 Q. Do they have a license?
- 8 A. Yes. Recently, yes, sir.
- 9 Q. Recently. How recently?
- 10 A. Oh, God. I don't remember the date.
- **11** Q. 2008?
- 12 A. 2008.
- 13 Q. Does that sound about right?
- 14 A. Yes.
- 15 | Q. And, sir, are you doing business with Sylvania today?
- 16 A. Yes, I do.
- 17 Q. And would you explain to the jury what your agreement was
- 18 with Sylvania in 2008?
- 19 A. There was a license agreement with Sylvania for the '529
- 20 | patent non-excluded --
- 21 Q. Andrew, again, you're talking, you've got to slow -- I
- 22 know this is -- you've got to slow down and talk slower,
- 23 particularly with your accent, it's just easier to understand.
- 24 A. It was nonexclusive license agreement, the '529 patent to
- 25 | Sylvania in return for lump sum payment and business

- 1 arrangement, a business deal which I created with Sylvania
- 2 throughout last four or five years creating for Neptun
- 3 | substantial sales to Sylvania various products.
- 4 Q. Does Sylvania buy Neptun's lightbulbs?
- 5 A. Yes. Private label.
- 6 Q. Did they buy them as a result of your agreement in 2008?
- 7 A. That's right.
- 8 Q. Was your license that you gave them part of that bigger
- 9 | deal?
- 10 A. That's right.
- 11 | Q. Did you -- was the value called the license all that there
- 12 | was to you?
- 13 A. That's right. There was -- 300 something thousand dollars
- 14 but the deal which I made on the business side created sales
- 15 to Sylvania in excess of \$6 million dollars up-to-date.
- 16 Q. Was that deal with Sylvania in 2008 a good deal for you?
- 17 A. A very good deal, yeah.
- 18 Q. So, the license was part of the bigger deal that turned
- 19 | out to be a good deal?
- 20 A. That's right.
- 21 Q. So, it's been -- it's generated revenue for Neptun of over
- 22 | \$6 million dollars?
- 23 A. That's right.
- 24 Q. Now, sir, is it ongoing today?
- 25 A. Yes.

- 1 Q. So, as we sit here right now, Sylvania -- you're making
- 2 product that Sylvania is buying?
- 3 A. And shipping every month.
- 4 Q. Now, sir, are there other companies that you know of that
- 5 have licensed the '529 patent?
- 6 A. No.
- 7 O. Has G.E. --
- 8 A. Oh, G.E. license, obviously. This is all that -- action
- 9 of Acacia and G.E. license and Fullem.
- 10 | Q. And Phillips?
- 11 A. And Phillips.
- 12 Q. Is the G. E. license an ongoing royalty?
- 13 | A. Yes, it is.
- 14 Q. How much is that royalty?
- 15 | A. 7.5%.
- 16 0. Of their sales of ballasts?
- 17 A. That's right.
- 18 Q. Are they paying today for that?
- 19 A. They pay quarterly.
- 20 Q. So, they're still using and practicing and selling
- 21 | ballasts that practice the invention and paying lighting
- 22 | ballast royalties that you get a part?
- 23 A. That's correct.
- 24 | O. And who is Fullem?
- 25 A. Fullem is another ballast manufacturer, lighting company.

- 1 Q. And did they take a license?
- 2 A. Yes.
- 3 Q. And was that through the efforts of lighting ballast?
- 4 | A. Yes.
- 5 | Q. Did you get a portion of that?
- 6 A. That's right.
- 7 Q. What about Phillips?
- 8 A. The same way.
- 9 Q. The same way. And do you share with lighting ballasts
- 10 50/50?
- 11 A. Yes.
- 12 | Q. Now, sir, at the time that Robertson had the exclusive and
- 13 you were -- and you had these other agreements and they were
- 14 the only ones making product, we saw you -- they would mark
- 15 | your product?
- 16 A. Yes.
- 17 Q. Would you periodically check to make sure they were
- 18 marking?
- 19 A. Yes. Even after I left, I always checked them.
- 20 Q. Now, sir, when did you think that Universal may be
- 21 | infringing your '529 patent?
- 22 A. Well, it happened when I retained an attorney to write the
- 23 letter to Advance Transformer, Phillips, G.E. --
- 24 Q. I'll represent to you that was in September of 2005?
- 25 A. Yes. And so we -- we started to search out what products

1 each company makes, how they describe the product in their

2 data sheets, what futures they claim and apply protection or

3 not, automatic restart or not. So, we went through their --

4 their catalogs and websites and I noticed that the ESI model

5 numbers popped up on the ESI website and it showed end-of-life

6 and that's the first time I actually noticed that. So, then I

7 | went further to investigate and I noticed that -- that the

portfolio patents manufactured by Magnitech or their the

9 bankruptcy perhaps might contain some of the infringing --

10 Q. During this time period, were you going back and forth to

11 China?

8

16

12 | A. Oh, yes.

13 Q. Were you primarily focused on your Neptun business?

14 A. That's right.

15 Q. And when you saw this catalog, which I guess you said you

thought the -- when you hired an attorney you got the lawyer's

17 | name from your accountant?

18 A. That's right.

19 Q. That was away tax season which would have been sometime

20 before April 15 of that year, I assume?

21 A. Yes.

22 Q. Were you able to immediately drop what you were doing and

23 look at the products?

24 A. No, you never do that in a business. You usually do

25 | things together. In-between.

- 1 Q. I'm confused -- you need to speak up. Take your time.
- 2 A. Basically, like in any business, you run the business and
- 3 you do other things at the same time. So, it's -- it's not
- 4 instantly. I couldn't do it instantly.
- 5 Q. So, how long did it take from the time you figured out to
- 6 you -- until you realized they may be infringing?
- 7 A. Well, probably sometime right after I opened their been
- 8 | site I suspect they infringing on the evaluation of the data
- 9 sheet.
- 10 | Q. I see. And at that point were you able to look at
- 11 Universal's schematics?
- 12 A. No.
- 13 | Q. Are schematics available?
- 14 A. No.
- 15 | Q. Do you share your schematics?
- 16 A. No.
- 17 | Q. Are microprocessor code, source codes publicly available?
- 18 | A. No.
- 19 Q. Do you use source code at all in your business?
- 20 A. We. We do for some products.
- 21 Q. Do you share that with anybody?
- 22 A. No.
- 23 Q. Have you ever seen the schematics, as we sit here today,
- 24 for any of the ULT products that are the subject of this
- 25 lawsuit?

1 A. No.

- Q. You have not been permitted to see them?
- 3 A. Yes. I was told that I cannot see them.
- 4 Q. Now, sir, let me show you what's been marked as Joint
- 5 Exhibit 51. And that is a letter from Tom Tolpin. Do you
- 6 know who Mr. Tolpin is?
- 7 A. Yes.
- 8 Q. He is the attorney you contacted when you got the name
- 9 from your accountant?
- 10 | A. That's right.
- 11 | Q. And he's the one that after you saw all this in that 2000
- 12 | time frame you went and contacted him?
- 13 A. Yes.
- 14 Q. Prior to this time, have you ever had to contact an
- 15 attorney to help you enforce one of your patents?
- 16 A. Never. I always did myself. I wrote my own patent
- 17 application, I wrote my own license agreements. I have not
- 18 used attorney for any --
- 19 | Q. So, when you did your deal with Robertson, you didn't use
- 20 | an attorney?
- 21 A. No.
- 22 Q. When you did your deal with TCP and LEB, you didn't use an
- 23 attorney?
- 24 A. No.
- 25 Q. When you did your deal with Sylvania, did you use an

1 attorney?

A. No.

- 3 Q. So, Mr. Tolpin is the first time you had -- you had gotten
- 4 a patent attorney and asked for help?
- 5 A. That's right.
- 6 Q. And let me show you Joint Exhibit 51 and ask you if this
- 7 is the letter Mr. Tolpin wrote to Universal on September 5th,
- 8 2005?
- 9 A. It is this.
- 10 Q. And in that letter, sir --
- 11 MR. SUDER: May I approach, Your Honor?
- 12 THE COURT: Yes.
- 13 BY MR. SUDER:
- 14 Q. Were you asking Universal to enter into negotiations with
- 15 you?
- 16 A. Yes. We asked possibly to get a license. If I may add, I
- 17 instructed the attorney to write the letter in a friendly way
- 18 so we don't create any backfires.
- 19 Q. I do not -- Mr. Bobel, it's important you have an
- 20 attorney/client privilege with Mr. Tolpin.
- 21 A. That's okay.
- 22 Q. So, I don't want you -- I just want to advise you -- I'm
- 23 not going to ask you and you should not elicit, unless
- 24 Judge O'Connor instructs, what you and Mr. Tolpin spoke about.
- 25 That's between you and him.

A. Okay.

1

8

2 Q. Let me show you on Exhibit 51, Mr. Tolpin writes in your

3 behalf, it's come to the attention of practice innovations

4 ink, and Andrew Bobel, that Universal Lighting Technologies is

5 manufacturing, selling, marking, distributing and/or supply

6 ballasts fluorescent lighting which include control and

7 protection circuits for electronic ballasts under the trade

mark and brand names Universal which are covered by your

9 patents?

10 A. Yes.

11 O. Who is Practical Innovations?

12 A. Practical Innovations is a small S corp I formed for

13 | purpose of reporting recording, my licensing patent

14 development, patenting and travel and -- so, all these

15 so-called expenses and income related to licensing I keep

separate from my personal into this small S corp, personal S

17 | corp.

16

18 Q. And it says there, Mr. Tolpin says we therefore request

19 that Universal Lighting Technologies remedy this matter as

20 soon as possible by negotiating a license with Practical

21 Innovations, Inc. and Andrew Bobel?

22 A. Yes.

23 Q. Is that what you were seeking to do about this letter?

24 A. Yes.

25

Q. And you wrote to Mr. Patrick Sullivan?

- 1 A. That's right.
- 2 Q. A gentleman -- have you ever met Mr. Sullivan?
- 3 A. No, never did.
- 4 | Q. He never called you when he got this letter?
- 5 A. No.
- 6 Q. Okay. Now, let me put up here -- were you aware, Joint
- 7 Exhibit 52, that three weeks later, on October 7, 2005,
- 8 Mr. Mark Patterson wrote back to Mr. Tolpin in response to the
- 9 letter?
- 10 A. I see.
- 11 Q. Are you aware of that? Did you see this letter --
- 12 A. Yes, I see. Yes.
- 13 | Q. And are aware that Mr. Patterson asked for more
- 14 information about what products they think are covered and he
- 15 says please be assured that once we have completed our
- 16 research into this letter we will respond accordingly. Do you
- 17 | see that?
- **18** A. Yes, I see.
- 19 Q. Now, do you remember in opening Mr. Routh said that you
- 20 | never invited Universal to sit down and talk to you?
- 21 A. I remember.
- 22 Q. But in this letter did you, in fact, write to Universal
- 23 and ask them to sit down and talk to you and negotiate a
- 24 license?
- 25 A. I did. That's why I was so upset when I hear that.

- 1 O. Thank you. So, on October 7th, Mr. Patterson, Universal's
- 2 patent attorney writes and asks for more information so they
- 3 can respond, and were you aware that Mr. Tolpin responded
- 4 though that letter thirteen days later?
- 5 A. Yes. I was in part preparing that response.
- 6 Q. Did you help get the information together --
- 7 A. That's right.
- 8 Q. -- that Mr. Tolpin can send L let me show you Joint
- 9 Exhibit 53 which is dated October 20th and it's addressed to
- 10 Mr. Patterson, and it's from Mr. Tolpin. Thirteen days later.
- 11 Do you see that?
- 12 A. Yes.
- 13 Q. And it says licensing proposal is what the letter says?
- 14 A. Yes.
- 15 Q. But you were asking that they engage in licensing
- 16 discussions with you?
- 17 A. Yes.
- 18 Q. And you provide the information that Mr. Patterson
- 19 requested?
- 20 A. Yes, I did.
- 21 Q. And this was on October 20th, 2005?
- 22 A. Yes.
- 23 Q. Do you remember the next -- when you heard from
- 24 Mr. Patterson?
- 25 A. I don't remember. A long time had passed.

- 1 Q. At any time did Mr. Patterson, Mr. Sullivan or anyone call you or contact you?
- 3 A. No.
- 4 MR. SUDER: One in a moment, Your Honor.
- 5 BY MR. SUDER:
- 6 Q. Let me put up what is Joint Exhibit 60 -- we have --
- 7 A. That's okay.
- 8 Q. And this is an e-mail to you from Mr. Patterson on October
- 9 5th of 2006. Approximately one year later. So, in the one
- 10 year period, just so the record's clear, had you heard from
- 11 anyone from Universal?
- 12 A. No.
- 13 Q. Now, in this letter -- Now, let me ask you this: At the
- 14 same time you were writing to Universal, were you also
- 15 | communicating with General Electric?
- 16 A. Yes. I spoke to General Electric myself.
- 17 Q. They called you?
- 18 | A. Yes.
- 19 Q. And you had discussions with them?
- 20 A. Yes.
- 21 Q. Now, in this letter -- in this e-mail, Mr. Patterson
- 22 | writes to you: That after Universal received clarifying
- 23 information, Universal and its counsel thoroughly investigated
- 24 this matter. What clarifying information had you given to
- 25 them? Was that the information back in October of 2005?

- 1 A. That's only information.
- 2 Q. You had not given them any other information?
- 3 | A. No.
- 4 Q. And after that point, Mr. Patterson tells you that both he
- 5 and Universal thoroughly investigated this investigation and
- 6 as a result included that it was not infringing the asserted
- 7 claims of the patent and one of the bases for this inclusion
- 8 | was that the asserted claims of the patent were invalid under
- 9 section 102 of the patent. Did I read that correctly,
- **10** | Mr. Bobel?
- 11 A. I remember.
- 12 Q. Did Mr. Patterson ever give you a reason why he felt that
- **13** way?
- 14 A. No. I only -- I received this I remember I asked who
- 15 this -- who the who declared the patent to be invalid.
- 16 Q. And at the time of this letter, 2000 owe were you aware
- 17 | that Universal used to be a part of Magnitech?
- 18 A. Yes. At that time still mag any particular. Yeah.
- 19 Q. Did Mr. Patterson tell you that the engineers that were
- 20 working with him at Universal thoroughly investigating this
- 21 | had ordered a prior art search on your patent several years
- 22 | earlier?
- 23 A. No.
- 24 Q. Now, later in this e-mail on Joint Exhibit 60,
- 25 Mr. Patterson writes: Regarding the '529 patent, we have

- 1 | concluded that the claims you asserted against Universal's
- 2 products the patents you have asserted in the claims are
- 3 invalid. Does Mr. Patterson, does he tell you any of the art
- 4 that he says was the basis for why he felt the patent is
- 5 invalid?
- 6 A. No. There was no other communication.
- 7 Q. What was your reaction when you got this letter, this
- **8** e-mail?
- 9 A. The same like I said before, who declared the patent to be
- 10 invalid.
- 11 Q. Mr. Bobel, maybe if you bring the microphone closer --
- 12 A. Okay.
- 13 Q. That -- I can hear you because you're looking at me but
- 14 they need to hear you.
- 15 A. I said -- I said to myself when I received this, who
- 16 declare the patent to be invalid and why -- how.
- 17 Q. Did you feel like you were getting the brush-off?
- 18 A. Absolutely.
- 19 Q. At the time you got this letter a year later, how busy
- 20 were you?
- 21 A. Busy like always in business. All the time. Busy.
- 22 | Q. And at the time you got this letter back, had I ever
- 23 | contemplated suing anyone on any of your patents?
- 24 A. Oh, yes, I always -- when the large companies infringe my
- 25 | patent, I notice that and I see that. I always contemplate to

1 do that. However, it's always the first thought is how we --

2 | how I will pay for it, how I will have funds to pay the legal

- 3 fees. That's always a question.
- 4 Q. Had you ever had to file suit to enforce one of your
- 5 patents?
- 6 A. Never before.
- 7 Q. And, again, which we discussed, this is the first time you
- 8 had contacted an attorney --
- 9 A. That's right.
- 10 Q. -- to help you negotiate?
- 11 A. That's right.
- 12 Q. To try to get someone to sit down and talk to you. Yes.
- 13 Now, I forget one other thing. In Mr. Tolpin's original
- 14 letter of September of 2005, he lends his letter with the
- 15 statement we would appreciate your prompt reply and
- 16 cooperation in resolving this matter in an amicable manner.
- 17 | If you have any questions, please contact us.
- Again, you were inviting to them to do -- to sit down
- 19 and talk to you and not have to go to court?
- 20 A. That's right.
- 21 Q. Thank you. Now, Mr. Bobel, there's been a lot of talk
- 22 about Acacia and lighting ballasts. How did you hear about
- 23 Acacia?
- 24 A. I feel very good about Acacia and I found the company in
- 25 the Forbes Magazine article which basically give me a -- hope

1 how to collect royalty from combs which are much larger than

2 | me and so icon tact them and we start discussing and I learned

- 3 how --
- 4 Q. I'll get to that in a moment. I just want to owe my
- 5 | question is, Mr. Bobel, you read about Acacia in Forbes
- 6 | Magazine?
- 7 A. Yes.
- 8 Q. Were you looking for a partner at the time you just
- 9 happened to stumble across the article?
- 10 A. That's right.
- 11 Q. Which is true?
- 12 A. That's true. I look at a partner to be -- I look for the
- 13 partner all the time but I read Forbes regularly, so it just
- 14 | happened that I found it.
- 15 | Q. And when you saw the article, did you contact Acacia?
- **16** A. Yes.
- 17 Q. And at the time you contacted them, again, how busy were
- **18** | you?
- 19 A. Busy all the time. Like -- like always busy. I can't
- 20 recall right now how busy I was, but I'm always busy, so --
- 21 Q. Do you remember what year it was?
- 22 A. God, 97? 8?
- 23 Q. I'm sorry?
- **24** A. 8? 7? 8?
- **25** Q. 2007, 2008?

- 1 A. Yes.
- 2 Q. Okay. And, sir, prior to reading about Acacia, did you
- 3 | feel come forth able that you were able to take on a company
- 4 like Universal by yourself?
- 5 A. No, I will not do that. I will not risk \$2 million
- 6 dollars of my money.
- 7 Q. And have you -- did you have the time --
- 8 A. Time, I would -- I could find time. But money, it was too
- 9 | much risk to my family. I have three children at the time in
- 10 colleges and some of them still studying, so I will not be
- 11 able to find the funds.
- 12 Q. Mr. Bobel, by the way, how many employees does Neptun
- 13 have?
- 14 A. Right now?
- **15** Q. Yes.
- 16 A. About 40 employees in the United States. About 300 in
- 17 China.
- 18 Q. And you're the head honcho?
- **19** A. Yeah.
- 20 Q. Now, sir, tell -- Now, tell the jury about your
- 21 | discussions with Acacia that led up to the agreement that you
- 22 reached with Acacia. What did you do, how did you satisfy
- 23 | yourselves -- yourself that I want to be a partner with Acacia
- 24 to enforce my patent?
- 25 A. Well, the first -- and I called the company. I asked how

they operate and they explained to me, so I was very pleased about that. And then I was turned into a ~- somebody who was an engineer in the company who looks at the patents and we have a couple of phone call conversations and that person said that he will be actually leaving Acacia. So, I was not happy about that. And I said to myself --

O. Hold on. Excuse me. Hold on one second.

(Phone ringing.)

MR. ROUTH: I apologize, Your Honor. This was turned off and I don't know how it got back on. I will be taking care of that right now.

BY MR. SUDER: 12

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- 13 So, you contacted Acacia. What did you tell them the
- 14 first time you called them. What did you tell them?

perhaps exercise some litigation and --

- A. I tell them I have a patent, the '529 patent which is 16 technology I believe is unique, power actual, and widely used
- 17 and I have some companies which infringe, so I would like to
- 19 Did you discuss with them what would be involved and how this would work? 20
- 21 Yes, we did. In general, before giving -- it was a 22 general description of how they operate and I learn they 23 found -- provide funds for the litigation and they split 50/50 24 the proceeds, so it was very satisfactory to me in view of the 25 fact that I was very busy and I will not put any of my own

1 funds to do that.

- 2 Q. What did you read and understand about Acacia that made
- 3 you want to be their partner?
- 4 A. Well, I -- the article in Forbes describes very favorably
- 5 the company and something which to the extent it shows hope
- 6 for the small inventors to take on big guys that basically
- 7 | entitles into their dream -- into this article, which very
- 8 good -- fits me and I actually was looking for it.
- 9 Q. So, you understood from reading the article that Acacia
- 10 helps people like you take on big companies to help enforce
- 11 | their product?
- 12 A. That's right.
- MR. SUDER: I'm sorry?
- 14 MR. ROUTH: No. I'm sorry. I -- I should have
- 15 objected.
- 16 BY MR. SUDER:
- 17 \ Q. Now, sir, did you enter into an agreement with Acacia?
- 18 | A. Yes, I did.
- 19 Q. Okay. And when you first entered into that agreement, did
- 20 it give Acacia the option to study your patent and you to
- 21 study them and learn more about them?
- 22 A. That's natural, yes.
- 23 Q. Okay. And were you satisfied at the time that Acacia was
- 24 qualified to understand your technology and be your partner?
- 25 A. No, it wasn't. As I said, after the conversation, phone

- 1 conversation with the engineer who was supposed to resign from
 2 the company --
- 3 | Q. Again, Mr. Bobel, I'm sorry. You are talking too fast.
- 4 You spoke to an engineer there and what?
- 5 A. And he said that he would be resigning from his job as
- 6 engineer and -- and I felt they will not have another person
- 7 to be able to understand invention, to take care of this
- 8 properly, so I sent a short note of resignation, cancellation
- 9 of the agreement.
- 10 | Q. Did you also call Acacia and tell them?
- 11 A. Yes, I did.
- MR. SUDER: May I approach, Your Honor?
- 13 THE COURT: Yes.
- 14 BY MR. SUDER:
- 15 Q. Let me show you what's been marked as Plaintiff's
- 16 Exhibit 81 and ask if you can simply identify that document
- 17 for the record?
- 18 A. It's a letter from me, June 3rd, 2008, addressed to
- 19 Dooyoung Lee, executive vice-president.
- 20 Q. Don't read the letter. Thank you. This is a letter that
- 21 you wrote to Acacia on June 3rd, 2008. And did you tele --
- 22 | fax it?
- 23 A. Yes.
- 24 Q. Okay.
- 25 MR. SUDER: Your Honor, we would offer Plaintiff's

Exhibit 81 into evidence at this time. 1 2 MR. ROUTH: No objection. THE COURT: It will be admitted. 3 (Admitted in Evidence as Plaintiff's Exhibit 81. 4 BY MR. SUDER: 5 6 So, on June 3rd, 2008, excuse me, this letter is to inform 7 you that I wish to cancel the exclusive license agreement 8 dated May 7th, 2008, a copy attached though this letter. And 9 it's signed by you, correct? 10 Α. Yes. Now, let me show you what's been marked as Plaintiff's 11 12 Exhibit 82. 13 MR. SUDER: May I approach, Your Honor? BY MR. SUDER: 14 Q. And would you just simply identify that for the record, 15 16 please? 17 This letter is from Acacia to me dated June 4th, 2008. 18 And is it Acacia telling you that they're going to cancel 19 the agreement also? 20 A. Yes. 21 MR. SUDER: Your Honor, I believe this is already a 22 Joint Exhibit, but this is a different copy from Mr. Bobel's files so we will offer Plaintiff's Exhibit 82 into evidence. 23 24 MR. ROUTH: I don't know where it --25 MR. SUDER: Well it has a LBC production note so --

MR. ROUTH: As do the ones from Acacia.

MR. SUDER: Your Honor, we would offer this into

3 evidence.

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MR, ROUTH: No objection.

THE COURT: It will be admitted.

(Admitted in Evidence as Plaintiff's Exhibit 82.

BY MR. SUDER:

- 8 Q. So, the day after you wrote you receive the letter from
- 9 Acacia?
- 10 A. Yes, sir.
- 11 Q. Did you hear Mr. Routh in opening statement talk about
- 12 this letter as if Acacia had cancelled the agreement because
- 13 | your patent was unacceptable?
- 14 A. Yes, I heard.
- 15 | Q. What was your reaction when you heard that?
- 16 | A. I was upset.
- 17 Q. Why?
- 18 | A. Because I knew that I cancel it first and the fact that he
- 19 picked the words patent unacceptable from this --
- 20 Q. Do you know if Mr. Dooyoung Lee was just following the
- 21 | language of the agreement?
- 22 A. That's right.
- 23 Q. But you initiated this because the engineer you were
- 24 | working with was leaving?
- 25 A. That's right.

MR. SUDER: May I publish this?

2 BY MR. SUDER:

- 3 | Q. Now -- did you come to learn later that Acacia hired a new
- 4 | engineer?

- 5 A. That's right.
- 6 Q. Is that a gentleman by the name of Fahem?
- 7 | A. Yes.
- 8 Q. Did you speak with Mr. Fahem?
- 9 A. Yes. Many times.
- 10 Q. Did you satisfy yourself that he had a sufficient
- 11 understanding of your patent and your technology?
- 12 | A. Yes.
- 13 Q. And did I then decide to enter into an agreement with
- 14 | Acacia?
- 15 A. Yes. After Acacia proposed a new agreement copy, yes, we
- 16 did.
- 17 Q. And when you signed the agreement with Acacia, did you
- 18 sell them the patent?
- 19 A. No. Spelled out only license.
- 20 Q. And what rights did you give Acacia?
- 21 A. Right to litigate.
- 22 Q. On your behalf?
- 23 A. On my behalf.
- 24 | Q. And you two were partners and share?
- 25 | A. Yes.

- Q. 50/50, I believe you said.
- 2 A. 50/50, yes.

- 3 Q. Are you pleased with your decision to partner with Acacia?
- 4 A. Yes, I'm very pleased and if I may add, watching the video
- 5 on opening -- before the opening statements, I actually
- 6 noticed that this is a right of the inventors to hire others
- 7 to litigation on their behalf.
- 8 Q. Now, let me offer you Plaintiff's Exhibit 5 and -- I mean
- 9 ask you to identify it. Is this a copy of the license
- 10 agreement that lighting ballasts entered into with G.E. and to
- 11 which you share Mr. The royalties?
- **12** A. Yes.
- 13 MR. SUDER: Your Honor, we would offer Plaintiff's
- 14 Exhibit 5 into evidence at this time.
- 15 MR. ROUTH: No objection, Your Honor.
- 16 THE COURT: It will be admitted.
- 17 (Admitted in Evidence as Plaintiff's Exhibit 5.
- 18 BY MR. SUDER:
- 19 Q. And in this agreement G.E. has agreed to pay you a --
- 20 agreed to pay lighting ballasts in your behalf a 7.5% royalty?
- 21 A. Yes.
- 22 Q. Until the patent expires?
- 23 A. Yes.
- MR. SUDER: I'm going to publish this. May I borrow
- 25 your stapler first.

1 MR. ROUTH: What was the number again. 2 MR. SUDER: Plaintiff's Exhibit 5. 3 MR. SUDER: May I publish this, Your Honor? 4 BY MR. SUDER: 5 Q. In addition to G.E., you understand that lighting ballast 6 is part of Acacia? 7 A. Yes. 8 Q. And that's the company that's bringing this on your 9 behalf? 10 That's right. Α. 11 And you understand in addition that General Electric, they 12 were able to help secure a license with you with Phillips? 13 A. That's right. 14 Q. And Fullem? 15 A. Yes. 16 So right now, we have General Electric that's respecting 17 your patent? 18 That's right. 19 Does Phillips have a license? 20 Α. Yes. 21 Q. And Fullem? 22 A. Yes. 23 Q. And Sylvania? 24 A. And Sylvania. If I can say, that brings the largest 25 lighting world, lighting companies which actually have

- 1 Q. You did.
- 2 A. Yes.
- 3 Q. All right. And on the other three, G.E., Fullem, and
- 4 Phillips, a lawyer on your behalf sent letters threatening
- 5 litigation. Is that correct?
- 6 MR. SUDER: Objection, Your Honor. The documents
- 7 themselves will speak to whether that's a threat of
- 8 litigation.
- 9 A. No. No.
- 10 THE COURT: Overruled.
- 11 BY MR. ROUTH:
- 12 | Q. When you are saying no, you are saying you didn't threaten
- 13 | litigation?
- 14 A. I sent a letter myself to G.E.
- 15 Q. Either you or a lawyer our behalf sent letters to each of
- 16 those licensees threatening litigation, didn't you?
- 17 A. No. I didn't threaten litigation. I invite them to
- 18 | license.
- 19 Q. We'll look at each of the three -- each of those four
- 20 letters. But each of them says that if a license --
- 21 THE COURT: Well, he -- he's described his -- his
- 22 characterization of the document, so instead of looking at
- 23 those letters and -- in the future to talk about, let's go
- 24 ahead and show the letters and get to it.
- 25 MR. ROUTH: I'm trying to simplify things. We'll go

through the letters one by one.

2 BY MR. ROUTH:

- 3 Q. First, let me ask, in 2005, 2006, that time frame, you
- 4 | sent roughly thirty letters to different companies telling
- 5 them they should take a license or if they didn't a judge and
- 6 jury may award treble damages against them in court. Is that
- 7 fair to stay?
- 8 A. That's correct.
- 9 Q. Now, the licenses we're talking about, the four licenses
- 10 we are talking about, the G.E. license you said several times
- 11 was the 7.50% royalty. Is that right?
- 12 A. Yes.
- 13 O. Do you know though that there's an attachment to the G.E.
- 14 | license, Exhibit A, which lists the license's products. Are
- 15 | you aware of that?
- 16 A. I didn't study that.
- 17 Q. This is -- this is Plaintiff's Exhibit 5 that we just put
- 18 into evidence and published to the jury. There are only
- 19 twelve products that are licensed products under the G.E.
- 20 license, aren't there?
- 21 A. I don't remember how many.
- 22 Q. The release that's given in that agreement that you talked
- 23 about on direct, that release releases G.E. for all past and
- 24 | future liabilities and gives them a complete license for all
- 25 | their products, doesn't it?

- 1 A. For those which have been infringing, that's right.
- 2 Q. Do you know how much has been paid by G.E. in the two
- 3 | years approximately that it's had a license with -- with you
- 4 or with LBC?
- 5 A. At this moment, I don't remember.
- 6 | Q. Approximately \$150,000, isn't it?
- 7 A. I don't -- I can't tell.
- 8 Q. Do you know if that's roughly the order of magnitude of
- 9 G.E.'s payments?
- 10 A. I don't -- I can't -- I don't remember.
- 11 | Q. Do you know how money you've received from LBC as your
- 12 | share of G.E.'s payments?
- 13 A. I don't remember, too, now...
- 14 Q. Do you remember the amount that Fullem paid under its
- 15 | license agreement with you?
- 16 | A. No, I don't.
- 17 Q. Would it sound right to you if I told you it was \$155,000?
- 18 A. Maybe. I don't know. I don't remember.
- 19 Q. And do you know -- would you agree with me that's --
- 20 \$155,000 is a lot less than the cost of a litigation like this
- 21 | for a defendant, isn't it?
- 22 A. Yes.
- 23 | Q. And do you know how much the Phillips license was?
- 24 A. I know what I received, yes.
- 25 Q. What did you receive?

said inoperable to effectively initiate installation and effectively stop the installations of the converter. That automatically means that the converter will not draw power.

- Q. Where are you reading from, sir?
- 5 A. Claim 1.

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- Q. You do believe claim 1 and that language you just read --
- A. If you put it to sleep, it will not draw power.

THE COURT: Be careful not to talk over each other.

THE WITNESS: I'm sorry.

MR. ROUTH: And I apologize. I think I did that

11 time. Thank you.

12 BY MR. ROUTH:

- Q. I'm now looking at a different portion of column 11 that
- 14 Mr. Suder asked you about, this portion that talks about it
- 15 | will be understood that all other types of oscillator
- 16 circuits, either -- driven, half bridge, can be be supported
- 17 with your invention. You testified to that earlier. That's
- 18 | also something that's in the specification. Is that correct?
- 19 A. Not really. Not necessarily. This is a specification.
- 20 Q. I'm sorry. This is --
- 21 A. This part of the specification. This is a part of the
- 22 | specification.
- 23 | Q. When you talk about a driven circuit here, you understand
- 24 and I think agree that you can have a driven circuit that's
- 25 driven by an integrated circuit and you can have an -- or an

- 1 IC. You can a driven circuit that's drive by traditional
 2 discrete components, too, as well, can't you?
- A. Driven in this sense means that its signal is being

 provided to the two transistors of the converter from a device

 which creates the driving signal to the gates or bases of the

 transistor. It can be IC, it can be discrete, yes.
- Q. So this doesn't necessarily mean integrated circuit or not integrated circuit. It could mean any number of things.
- 9 A. No, not necessarily. It's limited things. Driven means10 driven. Self-oscillatory is self-oscillatory.
- Q. At the time you arrived at the invention for the '529 patent, you weren't aware of or couldn't find any ICs that could be used in controlling ballasts?
- 14 A. Not the way I wanted to.
- Q. At your deposition, again, your told us that at the time of the invention there were no Phillips ICs, no Phillip -- no ST micro ICs, no international rectifier ICs on the market to perform the function of controlling ballasts. Do you remember that?
- 20 A. The way I wanted, yes.
- Q. Were there integrated circuits from Phillips or ST micro or IR that could control the performance of a ballast in some other way that you were aware of?
- A. Well, they've been used for power supplies, switch and power supplies, PWM type, post-modulation ICs which have been

1 used, but not for the ballasts specifically.

- 2 Q. Okay. Thank you. I want to go back to the Robertson
- 3 | agreement that you talked about. I think in your binder the
- 4 first Robertson agreement behind tab 12.
- 5 A. First tab 12.
- 6 O. It's Joint Exhibit 20.
- 7 A. Okay.
- 8 Q. I apologize, Mr. Bobel. I misspoke. 1992 Robertson
- 9 agreement is behind tab 11.
- 10 A. Okay.
- 11 Q. Do you recognize the document that's marked as Joint
- 12 Exhibit 22 and behind tab 11 as being the 1992 Robertson
- 13 | agreement you entered into?
- 14 A. Yes.
- 15 Q. And you entered into this agreement in July of 1992?
- 16 A. Yes.
- 17 Q. That's about a month after you left Motorola?
- 18 A. Yes.
- 19 Q. I would ask you to go to the second page. Now, the second
- 20 | page of the agreement, it's page 2, we can zoom in enough, I
- 21 think -- I think we must have the wrong agreement. I
- 22 apologize. This is -- this is an agreement that you have of
- 23 royalty terms on page 2. It's Joint Exhibit 22? Okay. Could
- 24 you is zoom in on that? So, on page 2 of the 1992 agreement,
- 25 that sets forth the royalty terms you enter into with

- 1 Robertson. Is that correct?
- 2 A. Yes.
- 3 Q. In 1992, at this time, July of 1992, you hadn't even
- 4 conceived of the invention of the '529 patent. Is that
- 5 | correct?
- 6 A. No.
- 7 Q. Okay. So, the royalty terms that Robertson is giving you
- 8 in this agreement have nothing to do with the '529 agreement.
- 9 Isn't that right? And what Robertson is agreeing to pay you in
- 10 this is 6% royalty if they have a profit margin of more than
- 11 30% and then a 5.5% for a lower profit margin on their product
- 12 and it goes all the way down to a 3% royalty if they have a
- 13 profit margin of less than 15%. Do you see that?
- 14 A. I will correct it, gross profit margin.
- 15 Q. Gross profit margin.
- 16 A. According to accounting procedure.
- 17 Q. Depending how large the gross profit margin is you get a
- 18 different royalty ranging from 3 to 6%?
- 19 A. Not net. Gross.
- 20 Q. Again, nothing to do with the '529 patent, correct?
- 21 A. Correct.
- 22 Q. Let me go over to page 3 and I want to focus in on the
- 23 other provisions right under the -- provision 5 at the top.
- 24 And the first paragraph -- go up a little bit -- we have a
- 25 | problem. You're -- I think you're on page 4. Page 3 should

Trial Transcript, Volume D, Dated June 14, 2011

- 1 Q. (By MR. ROUTH) Mr. Bobel, let me try to take a different
- 2 | approach to the last question I asked you. Is it fair to say
- 3 | that if you had any documents that reflected payments from
- 4 Robertson to you since 1999, you would have produced them to
- 5 us in this litigation.
- 6 A. I turned over all my documents to LBC, to my attorneys,
- 7 | so I don't recall having anymore.
- 8 Q. Okay. So when you say turned them over, are you talking
- 9 to Mr. Suder. Is that correct?
- 10 A. Yes.
- 11 | Q. And if I found no documents since 1999 from Robertson in
- 12 | the materials being produced by Mr. Suder, it must mean you
- 13 | don't have any such documents. Is that fair?
- 14 A. I don't know. I would say -- I turned over my documents,
- 15 | so I don't have anymore.
- 16 | Q. Do you have any recollection of royalty payment documents
- 17 | that you have provided your counsel after 1999 from Robertson?
- 18 A. It is hard to remember those things.
- 19 Q. Let me ask you to look behind Tab 15. This is a
- 20 Defendant's Exhibit No. 41. Excuse me. I apologize. I
- 21 | misspoke. I would like you to look behind Tab 14 and this is
- 22 | a Joint Exhibit No. 19 so it can be brought up.
- Okay. Joint Exhibit No. 19 is a letter from you to folks
- 24 | at Robertson, is it not?
- 25 A. Yes.

- 1 Q. Okay. And this is from October 3rd, 2008?
- 2 A. Yes. November 21, actually.
- 3 MR. ROUTH: I am actually looking for a different
- 4 letter, Tom. I apologize.
- 5 Q. (BY MR. ROUTH) The one I have is behind Tab 14 of the
- 6 | folder. You have behind Tab 14 your folder, Mr. Bobel, an
- 7 October 3rd, 2008 letter?
- 8 A. I don't see it.
- 9 | O. Yes.
- 10 A. I don't see it.
- 11 Q. You don't. Let me see if I can hand it up to you. This
- 12 | is a joint exhibit so it has already been admitted. I
- 13 | apologize. It is Joint Exhibit No. 19. No, this is not it.
- 14 | This is the November letter. Mr. Bobel, the document you have
- 15 | behind Tab 14, it is -- is it a November 2008 letter?
- 16 | A. November 21.
- 17 Q. Does it have behind it an October 3rd, 2008 letter?
- 18 A. No. No.
- 19 Q. All right. Let's back up and try it again. Joint
- 20 | Exhibit No. 19 behind Tab 14 of your binder is a November
- 21 | 21st, 2008 letter. Is that correct?
- 22 A. Yes.
- 23 | Q. And this letter is from you to Robertson saying that by
- 24 | letter of October 3, 2008 you notified Robertson that it was
- 25 | in default on its agreement with you. Do you see that?

- 1 A. Yes.
- 2 | Q. And you terminated the agreement. Is that correct?
- 3 | A. Yes.
- 4 Q. And you were saying it was in default because it hadn't
- 5 | made payments to you Robertson had made no payments to you in
- 6 a long time. Is that correct?
- 7 A. Correct.
- 8 Q. But you understood that Robertson was continuing to make
- 9 | ballasts that used the '529 Patent. Is that your
- 10 | understanding?
- 11 A. I believe, yes.
- 12 Q. Now I want to come back to Tab 13, which is Joint Exhibit
- No. 18. This is the March 1999 letter from Robertson to you.
- 14 | A. Okay.
- 15 | Q. I want to actually get you to focus on a few things here,
- 16 | and the first part the first paragraph of the letter. I think
- 17 Mr. Suder showed you this on direct. It says Robertson no
- 18 | longer desires to maintain the exclusive rights to the patent
- 19 | matters defined at Paragraph 101 of your 1994 agreement with
- 20 | them. Is that right?
- 21 | A. Yes.
- 22 Q. And then the beginning of the second paragraph the first
- 23 | sentence there says, "Over the past year, Robertson has been
- 24 | looking for new ways to grow and change with the times." Do
- 25 | you recall that?

- 1 A. That I see this?
- 2 | Q. Yes.
- 3 A. I see that, yes.
- 4 | Q. This is what Robertson told you when they converted their
- 5 exclusive license to a nonexclusive license in 1999.
- 6 A. I see that, but I don't confirm what he is saying is
- 7 | true.
- 8 | Q. Okay. It is what Robertson told you at the time, isn't
- 9 | it?
- 10 A. No. They told me -- This is what is written to me, but I
- 11 | don't believe it is true.
- 12 | Q. Okay. The next sentence says, "Robertson is determined
- 13 | that the services you agreed to provide to Robertson in
- 14 consideration for the exclusive rights to the patent matter
- 15 | are no longer needed." And that is something they
- 16 | communicated to you at the time in 1999, isn't it?
- 17 A. Yeah, in this letter, yeah.
- 18 | Q. Did they tell you orally that your services were needed?
- 19 A. No. They say exactly what they say, yes.
- 20 | Q. Okay. I was getting the impression you thought this
- 21 letter was not stating that fact.
- 22 A. I am getting the impression from you that they told me
- 23 | something other than this letter.
- 24 | Q. I just want to make sure what is in the letter.
- The last sentence of that paragraph says, "In addition,

- 1 | Q. To step away from Robertson, I understand that other than
- 2 | the Robertson agreement, Mr. Suder asked you about two other
- 3 | license agreements from the '90s early 2000 time frame. One
- 4 was the LEB agreement. Right?
- 5 | A. Yes.
- 6 Q. The LEB agreement was with a company in China. Yes?
- 7 | A. Yes.
- 8 Q. And that was an agreement that referenced the '529 Patent
- 9 | but they never made any products under it. Is that correct?
- 10 | A. Correct.
- 11 Q. In fact, you had an exclusive license with Robertson at
- 12 | the time of the LEB agreement in 1997. You couldn't license
- 13 | the '529 Patent to LEB to make and sell products, could you?
- 14 A. I could to China market. License agreements were signed
- 15 | for the product to be made for China market.
- 16 Q. But you understand, Mr. Bobel, that making and selling a
- 17 | product in China can't possibly infringe a U.S. patent, can
- 18 | it?
- 19 A. True. But these people have been very interested in my
- 20 | technology, and they actually enter into license agreement
- 21 | even though there is a U.S. patent.
- 22 Q. But the patent licensed with LEB excluded all of North
- 23 | America and for most patents South America as well, didn't it?
- 24 | A. I don't recall. Whatever it was, but it was a license
- 25 | agreement for sales in Asia.

- 1 | Q. And you never made any money from that agreement relating
- 2 | to products made with the '529 Patent. Is that correct?
- 3 A. Correct.
- 4 Q. Similarly with TCP, you had two agreements in the late
- 5 | 1990s and a couple of agreements in 2002, 2004, but they also
- 6 | made no products that practiced to '529 Patent. Correct?
- 7 A. No.
- 8 Q. So you never made any money for products that were sold
- 9 using the '529 Patent. Is that correct?
- 10 A. I made some money on a cancellation of the LEB agreement.
- 11 | Q. Okay.
- 12 | A. Only.
- 13 | Q. Basically in the first ten years of the '529 Patent, from
- 14 | '95 to 2005, you made revenues on the '529 Patent from
- 15 | Robertson. Is that correct?
- 16 A. Yes.
- 17 Q. And that stream of income from the '529 Patent ended when
- 18 Robertson terminated or changed the exclusive to a
- 19 | nonexclusive license and stopped making royalty payments to
- 20 you. Isn't that right? In 1999?
- 21 | A. It didn't happen in '99, but I don't know exactly. I
- 22 | cannot recall.
- MR. ROUTH: If I may approach, I want to hand the
- 24 | witness back what was marked as Plaintiff's Exhibit No. 80.
- 25 Q. (BY MR. ROUTH) This is the Robertson ballast that you

- 1 looked at earlier?
- 2 A. Yes.
- 3 Q. Can you tell from looking at that when that ballast was
- 4 | manufactured and sold?
- 5 A. When?
- 6 Q. Yeah. Roughly. Is it a ballast from the '90s from when
- 7 | you worked at Robertson?
- 8 A. Yes. It was '90s. I didn't work there right away.
- 9 Yeah, it is from the '90s.
- 10 | Q. I am going to set the first binder I gave you aside
- 11 | because I am moving into the second binder.
- 12 I want to ask you some questions about the Osram Sylvania
- 13 | agreement. Osram Sylvania, the company, you have had a
- 14 | business relationship with for some time. Is that correct?
- 15 A. Yes.
- 16 Q. You have been selling light fixtures, CFLs and things to
- 17 | them going back -- When did you start your relationship with
- 18 | Osram Sylvania?
- 19 A. Perhaps four years ago.
- 20 Q. Four years ago?
- 21 A. About.
- 22 | Q. Let me ask you to turn to Tab 36 of the binder. It is
- 23 | Tab 36. It is actually Joint Exhibit No. 39. This joint
- 24 | exhibit has a number of pieces of correspondence in it. I am
- 25 going to ask you to look at the last of the pieces of

1 | did he not?

- A. No, nobody reached me during this year between December or whatever the time frame until October 2006.
- 4 Q. I apologize if I am not clear. What I was trying to say
- 5 is after trying to reach your attorneys earlier in the year,
- 6 October, Mr. Patterson sent you this email Joint Exhibit No.

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- MR. SUDER: Your Honor, my objection, for the
 record, is we don't know what Mr. Patterson did. He doesn't
 know what Mr. Patterson did. And he is simply arguing. That
 is improper. Mr. Patterson will be here in the morning and he
 can testify as to what he did, so I think this is improper of
- 14 THE COURT: Sustained.
- Q. (BY MR. ROUTH) In his email to you, Mr. Patterson told
- 16 you that Universal had concluded that your patent was invalid.
- 17 | Isn't that correct?

this witness.

- 18 A. Yes. They said in the letter.
- 19 | Q. It says it twice. But let's look at the second to the
- 20 | last paragraph, and he says, "Regarding the '529 Patent,
- 21 | Universal has concluded that all claims you have previously
- 22 | asserted against Universal products are invalid." Is that
- 23 | correct?
- 24 A. It says so, yes.
- 25 | Q. So you said on direct you couldn't figure out who had

- 1 | declared invalid. He told you that is was Universal who
- 2 reached that conclusion. Is that correct?
- 3 A. Universal has concluded, but Universal is not the body to
- 4 | trust -- to make the patents invalid.
- 5 Q. But they had reached the conclusion for themselves that
- 6 | it was invalid. He also told you they didn't infringe your
- 7 | patent. Isn't that correct?
- 8 A. They say so? Can you point that?
- 9 Q. Yes. If you look up at the third paragraph, the one that
- 10 | begins with the word "Previously."
- 11 A. Yes.
- 12 Q. The second to the last sentence, the one that reads, "As
- 13 | a result, Universal concluded it was not infringing the
- 14 | asserted claims of the '529 Patent." Do you see that?
- 15 A. Yes, I see it.
- 16 | Q. Now, did you respond to Mr. Patterson's email?
- 17 A. No, I didn't. It came late.
- 18 | Q. When did you first contact Acacia about partnering with
- 19 | them to bring a lawsuit?
- 20 A. We can go back. I don't remember the dates at the
- 21 | moment. We just talked about it.
- 22 | Q. Let me ask you to look behind Tab 47 and see if you find
- 23 | there Joint Exhibit No. 198.
- 24 A. What exhibit number?
- 25 | Q. It is Tab 47, Joint Exhibit No. 198.

- 1 A. You said 37? I don't have that.
- 2 Q. I apologize, Mr. Bobel. Let me walk up here and see if I
- 3 can straighten this out.
- 4 A. Yeah, it is here. I look at this.
- 5 Q. You are looking at the deposition exhibit sticker. There
- 6 | are two exhibit stickers on there. I was referring to the
- 7 | trial exhibit sticker and it is Joint Exhibit No. 198. It is
- 8 | a June 4th, 2008 letter to you. Is that correct?
- 9 A. Yes.
- 10 Q. And so at this point, June 4th, 2008, Acacia had received
- 11 | your patents, done what it refers to here as its due
- 12 | diligence, and my question is how long before this did you
- 13 | actually contact them?
- 14 A. Not long; maybe a month.
- 15 | Q. And in the letter that is here it says that Acacia found
- 16 | your patents to be not acceptable. Is that correct?
- 17 A. Yeah; standard letter.
- 18 Q. We asked LBC what that meant and they told us they didn't
- 19 know.
- 20 A. I don't know either.
- 21 | Q. Do you know if LBC ever contacted Universal and made any
- 22 | effort to discuss this matter before brining the lawsuit we
- 23 | are here for?
- 24 A. I don't know.
- MR. ROUTH: I have no further questions.

- 1 | that is relevant to you and important in your analysis?
- 2 A. Yes, I think that is relevant. I mean, ULT are showing
- 3 | that they are aware of it, and if they have cited it ten times
- 4 | that is important, yes.
- 5 | Q. Is that a factor that tips in the favor of Mr. Bobel?
- 6 A. I would think so. Sure.
- $7 \mid Q$. Why is that?
- 8 A. Well, again, if you are trying to license something and
- 9 | the Bobel patent is sitting out there, you have got to do
- 10 | something with it. You either license it from Mr. Bobel or
- 11 | you find a way to not infringe the patent. And the more often
- 12 | that you are encountering it the more problematic it becomes.
- 13 | So yes, I think that is an indication of importance.
- 14 \ Q. Are you aware of any other companies that have cited
- 15 Mr. Bobel's patent?
- 16 A. Yes. I think a couple of the other players that you
- 17 | mentioned have cited it. I don't recall specifically who it
- 18 | was, but I recall there were a couple.
- 19 Q. Has GE cited the patent?
- 20 A. I think they have, yes.
- 21 | Q. So they have cited the patent in their patents?
- 22 A. Yes.
- 23 | Q. And have you heard of Lutron?
- 24 A. Yes.
- 25 Q. Have they cited Mr. Bobel's patent?

- 1 A. I believe so.
- 2 Q. And how about Phillips?
- 3 A. I believe they did as well.
- 4 | Q. And Sylvania?
- 5 A. I believe they did as well.
- 6 Q. How about Motorola?
- 7 A. They, too.
- 8 Q: So all these companies have cited Mr. Bobel's patent in
- 9 | their patents to the United States Patent Office?
- 10 A. That is my understanding, yes.
- 11 | Q. And is that a factor that you consider and that you
- 12 | consider would tip the scale in the favor of Mr. Bobel in this
- 13 hypothetical negotiation?
- 14 A. Well, certainly it favors towards Mr. Bobel. There is no
- 15 doubt about that.
- 16 | Q. Now, sir, at this negotiation in 1999, I mean in 2001,
- 17 | did you see documents that would suggest to you that ULT's
- 18 | engineers were in the years prior trying to find ways to avoid
- 19 | infringing Mr. Bobel's patent, would that be important to you?
- 20 A. Yes.
- 21 | Q. Let me show you Joint Exhibit No. 219. This is a
- 22 document from 1996. At the hypothetical negotiation, would
- 23 Mr. Bobel have known this?
- 24 A. Yes. As we talked about earlier that in the hypothetical
- 25 | negotiation everybody knows everything. So yes, in that

- 1 | negotiation Mr. Bobel would know that at least as of the time
- 2 of this memo was issued that ULT or MagneTek at that time was
- 3 | concerned about Mr. Bobel's patents, at least as what is
- 4 stated here.
- 5 Q. In 1999, if engineers from ULT when they were MagneTek
- 6 | thought that Bobel's infringement could be avoided by doing it
- 7 | a certain way but they couldn't do it that way, would
- 8 Mr. Bobel know that at the negotiation?
- 9 A. Yes. Again, that would all be part of this concept of
- 10 book of wisdom. Mr. Bobel would know that ULT or MagneTek had
- 11 | tried some methodology of designing around the patent and had
- 12 been unable to do so at that point in time.
- 13 Q. By the way, have you participated in negotiation of
- 14 licenses?
- 15 A. Yes.
- 16 | Q. Lots of times?
- 17 | A. Sometimes, yeah.
- 18 | Q. Okay. And so if Mr. Bobel had asked you to be there with
- 19 | him, would you be arguing this fact in his favor?
- 20 | A. I would. Sure.
- 21 | Q. Okay. And if the engineers at MagneTek who went to
- 22 | Universal felt that doing things a certain way would infringe
- 23 Mr. Bobel's patent, and it turns out that that is exactly what
- 24 | they are doing, would that be something that would be relevant
- 25 | to you in arguing or in negotiating on behalf of Mr. Bobel?

- 1 A. \$6,600,000.
- Q. Would \$6,650,000 be a more rounding number?
- 3 A. Okay.
- 4 Q. And Group 4?
- 5 A. \$545,000.
- 6 Q. And CFL Group 1?
- 7 A. \$65,350,000.
- 8 Q. And CFL Group 2?
- 9 A. \$5,500,000.
- 10 | Q. And the last group?
- 11 A. \$8,400,000.
- 12 Q. \$8,400,000 for a grand total?
- 13 A. \$208,200,000.
- 14 Q. \$208,200,000. And how many total units, how many
- 15 | separate ballasts has Universal sold since February 23, 2009
- 16 [sic] that you assume are infringing the '529 Patent?
- 17 A. 18,713,693.
- 18 | Q. And is this, then, the royalty base, Mr. Gallagher, to
- 19 | which you apply the royalty rate?
- 20 A. Yes.
- 21 | Q. Okay.
- 22 MR. SUDER: Your Honor, I would mark this
- 23 demonstrative now as Plaintiff Exhibit No. 85 and offer it
- 24 | into evidence, subject, of course, to the Court's ruling that
- 25 | it indicated as to Rule 104(b).

- THE COURT: Okay. With that understanding, it will
- 2 be admitted. That is No. 85.
- 3 Q. (BY MR. SUDER) Now, Mr. Gallagher, now that you have
- 4 | this \$208 million of accused ballasts that we assert
- 5 | infringed, do you then apply the math to that number?
- 6 | A. Yes.
- 7 Q. So if you take \$208 million --
- 8 A. \$208 million times 200,000.
- 9 Q. And if you apply it times the four and a half percent,
- 10 | what would that number be?
- 11 A. \$9,370,000.
- 12 Q. \$9,370,000.
- 13 A. Right.
- 14 | Q. And at six and a half percent, what would that rate be?
- 15 A. It would be -- I didn't calculate that one. I am sorry.
- 16 | I can give you six percent.
- 17 Q. Well, you know, I happen to have a calculator handy. Can
- 18 | you multiply \$208,200,000 times six and a half percent?
- 19 A. Six percent, did you say?
- 20 | Q. Six and a half percent.
- 21 A. \$13,533,000.
- 22 Q. And I guess at the end of the day, sir, it is up for the
- 23 | jury to decide whatever rate it wants to apply. It can go
- 24 | less. It can go more. That is up to this jury, isn't it?
- 25 A. Yes.

- 1 Q. But in your opinion, considering everything, it is your
- 2 opinion that this would be something towards this higher end,
- 3 | more like close to the six and a half percent?
- 4 A. I think that is right, yes.
- 5 Q. And sir, if you were required and I said, "All right,
- 6 Mr. Gallagher, pick a number." We are at a negotiation. So
- 7 at the end of the negotiation there isn't going to be a range,
- 8 | would there?
- 9 MR. ROUTH: Judge, this is an opinion we haven't
- 10 | heard and I will hear it for the first time right now. I
- 11 | object.
- 12 THE COURT: Overruled.
- 13 | Q. (BY MR. SUDER) If you had to pick a number, based on
- 14 | your experience where this hypothetical negotiation would end
- 15 up, can you pick a number?
- 16 | A. I would probably go six percent. Six percent would be
- 17 | less than Mr. Bobel would like. Six percent would be more
- 18 | than ULT would like to pay. So it is kind of a middle ground
- 19 to some degree.
- 20 | Q. What is six percent? What would the six percent
- 21 | calculation be? You have a calculator.
- 22 A. I wrote that one down. That would be \$12,943,000.
- MR. SUDER: I will mark this chart as Plaintiff's
- 24 | Exhibit No. 86 and offer that into evidence at this time, Your
- 25 | Honor, subject to, of course, your 104(b) ruling.

Trial Transcript, Volume A, Dated June 15, 2011

1 relates to the letter that he wrote to Mr. Bobel. MR. ROUTH: Your Honor --2 THE COURT: We, but if he -- if, for instance, he 3 communicated with his client --4 5 MR. SUDER: That's -- I agree. I will not ask -- I will not ask -- I can ask him if he communicated. I do not 6 7 want to know and I respect the privilege on what they may have talked about. 8 9 MR. ROUTH: Your Honor, what he did reflects or 10 what -- or potentially, what he and his client talked about. THE COURT: I will sustain the objection. 11 BY MR. SUDER: 12 13 Q. Now, sir, the only basis that you give in your letter 14 after your thorough investigation is that the patent is invalid, right? 15 A. It was an e-mail. I think we -- I think -- I believe I 16 17 cited section 102 of the Patent Act. 18 O. Yes. Section 102 of the Patent Act, this jury, when they get their jury charge will see, is that there's -- that the 19 20 patent is invalid, because there's something that has each and every element of it beforehand, right? 21 22 A. It means that -- that Mr. Bobel really didn't invent 23 anything. That's what it means. 24 Q. Correct. Correct. But that's the only thing you say in 25 the letter.

- 1 A. That's -- that's the statute that I cite and the only
- 2 | statute I believe I cite in my e-mail is section 102.
- 3 Q. That's not what I asked you, Mr. Patterson.
- 4 A. I'm sorry.
- 5 Q. How many reasons did you give Mr. Bobel in your e-mail as
- 6 to why -- as a basis that there would -- that Universal would
- 7 | not sit down and talk to him about a license?
- 8 A. Just that it would -- just that his patent was invalid
- 9 under section 102.
- 10 Q. Okay. And did you tell him why?
- 11 A. That it was invalid under section 102.
- 12 Q. That's right. Did you tell him why it was invalid under
- **13** | section 102?
- 14 A. No. It's self-explanatory I think.
- **15** Q. It is?
- 16 A. Yes.
- 17 Q. So everyone here would know what that means?
- 18 | A. No, a -- a patent owner would probably know what that
- 19 means.
- 20 Q. You didn't write to Mr. Bobel's attorney. You wrote to
- 21 Mr. Bobel after you had thoroughly investigated you have
- 22 concluded it was not infringing the patent and one of the
- 23 basis are that the claims are invalid under section 102.
- 24 That's all you say, right?
- 25 A. That's all I said about the invalidity, that's correct.

- 1 Q. That's right. You didn't say anything about
- 2 | noninfringement, did you?
- 3 A. I believe I say somewhere that you can't infringe an
- 4 invalid patent.
- 5 Q. Did you tell him that we -- we don't infringe because we
- 6 use an IC. Did you tell him that?
- 7 A. No.
- 8 Q. Did you even think of that issue at the time you wrote
- 9 this e-mail?
- 10 A. I don't recall.
- 11 \ Q. You don't recall. Okay. Did you look or attempt to
- 12 construe or apply the claims and what they may mean and their
- 13 | means-plus-function or anything of that sort? Did you do that
- 14 analysis?
- **15** A. Yes, we did.
- **16** Q. Did you?
- 17 | A. Yes.
- 18 | Q. What did you do?
- 19 A. We ordered the history of the prosecution of the patent
- 20 application in the U.S. Patent & Trademark Office. We read
- 21 it. We read the patent. We read the claims. We interpreted
- 22 the claims. We searched for prior art that would be relevant
- 23 to the claims as we interpreted them. And then we applied
- 24 that prior art to the claims that Mr. Bobel alleged were
- 25 infringed by Universal's products and then I reached a

Trial Transcript, Volume B, Dated June 15, 2011

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THE COURT: You may step down, sir. Thank you.
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               MR. SUDER: Thank you.
 3
               THE COURT: Call your next witness.
               MR. SUDER: Your Honor, subject to Mr. Hesterman who
 4
     is coming on Friday, at this time Plaintiff rests.
 5
 6
               MR. ROUTH: Your Honor, we would like to make a
 7
     motion.
               THE COURT: Okay. All right. Ladies and gentlemen,
 8
 9
     I try not to keep you out of the courtroom for work that we
10
     do. When you are here in the courthouse I want you in the
     jury box hearing testimony, otherwise I feel like we are
11
12
     wasting your time. There are times when that is unavoidable.
13
     This is one of those times.
14
          What I think we can do to minimize you just sitting in
15
     the jury room, I think we can go ahead and take our lunch
16
     break now so that you can eat lunch. We are doing it early,
17
     obviously, but I need to take up some matters with the lawyers
18
     outside of your presence, legal matters only. It is not
19
     factual matters, because remember, factual matters are your
20
     province exclusively. Legal matters are my province
21
     exclusively.
22
          So why don't we take a break now. Because we are going
23
     to take up some issues, we will to take a little more than an
     hour. Let's do an hour and 15 minutes today. So that will
24
25
     put us starting back approximately at 1:00. So why don't you
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go ahead and take your lunch break now and we will see you back -- 2:00. Thank you. I want more time in the courtroom and less time out of the courtroom, but you caught me, I can't defy the laws of physics, and so we will start back up at 2:00. We will see you then. Thank you very much.

(Whereupon, the jury left the courtroom.)

THE COURT: Go ahead.

MR. ROUTH: At the close of Plaintiff's case, we would like to make a motion for judgment in favor of Universal Lighting. There are four different bases. The first would encompass the entire case; the other three are partial.

The first would be a judgment of non-infringement. Your Honor, there is — the testimony and evidence that has been shown in the trial through the Plaintiff's case shows that Universal lighting does not sell ballasts that have been accused in this case that meet the output terminals connected to the filaments of the gas discharge lamp.

I am not going to cite a lot of case law to the Court on this motion, Your Honor, but there is a case on this that I think is important for the Court to consider. It is the Cross Medical products versus Medtronic case. It has been cited in some documents including the jury charge, I think; either the jury charge or maybe one of the motions in reconsideration, but more recently. It is a 2005 Federal Circuit case. I have a copy that I could hand up. It is highlighted, and I am

happy to give the Court a copy not highlighted if you prefer, but this is all I have now. Is this something I can pass up?

If the Court will allow you, I will give you 30 seconds on what Cross Medical says.

Cross Medical is a patent case that involves a surgical devise that is used, I think, to stabilize bones in the spine. The anchor of the base -- In the claims of the patent it says the anchor of the base is operatively joined to the spine. Plaintiff sued. Defendants responded and said, "We make the device but we don't join it to anybody's spine." A district court ruled for the plaintiff on this and said, "It makes sense to me that a device that is meant to go to your spine, even though the claim language is operatively joined, it nonetheless infringes if it is capable of operatively to being joined."

The Federal Circuit said no, and it was in part based on a claim differentiation argument, similar to one in this case.

In this case we have very similar language--connected to. And this case we actually have a stronger record, because we have not only the use of the "connected to," like the use of the word "joined" and the fact that somebody else in the Cross Medical case the Federal Circuit said, "If anyone infringes this patent"--and by the way, you don't have to find that somebody could infringe a patent in order for the patent to make sense--it said, "If anyone infringes this, it would be a

surgeon," Although, in there it is not clear that the surgeon joins physically the anchor of the device to the spine, but the Federal Circuit said that is what would need to be done under that language "joined." And it should be read literally just like "connected to" should be read literally.

In this case, as I think the Court has probably heard through some of the questioning of experts, in addition to the fact that the words are "connected to" and "connected to" -- there is nothing in the specification that suggests "connected to" doesn't mean "connected to."

In addition, the other I think it is five or four independent claims of the patent use the term "connection for." And "connection for," we would agree would cover a product that isn't connected to, but is intended to or designed to be connected to. "Connected to" is distinguished by claim differentiation from the rest of the independent claims.

And so what you have is a very clear indication from the claim language, which the Federal Circuit has obviously said is the most important source of information about how a claim should be viewed, you have got claim differentiation saying the words "connected to" are presumed to mean something different than the words "connection for," if you use different words, and the "connected to" means as "joined to" meant in Cross Medical, there actually has to be a physical

connection.

Another piece of information the Court should consider on this, the prosecution history. The language of Claim 1 as originally filed was "for connection," just like the rest of the independent claims. The patentee changed "for connection" in Claim 1 to "connected to." A conscious decision to change the language of the claim also reinforces the notion that "connected to" means something different than "connection for."

"Connected to" has a different meaning and the meaning is a literal meaning physical connection. When I say physical connection, I mean through electronic components. You don't have to actually get the output terminal against the filaments. You have to connect it electronically. And there is no electronic connection between any of the products sold in this case and the products that have been accused of infringement and any filaments at the time they are manufactured, sold, or otherwise used by Universal.

So you have got strong reasons to read -- And actually what the Court said before I think is instructive. The Court's and the parties' claim construction positions have been "connected to" means "connected to." We don't need to change the language of that. No one has suggested -- What they would like to say is no one has suggested "connected to" means "connected to." That is what everyone has said in this

case from the beginning.

What we didn't say was, "Oh, by the way, factually you will find out when we get to trial we don't sell ballasts that are connected to." That is a factual matter. It is not a matter of claim construction. Factually, as this case developed, that position got brought forward, and factually we have now told the Court through evidence, which would have been, quite frankly, disputed if we said it in summary judgment, but we told the Court in evidence we don't make or sell or use ballasts that are connected to.

There is one other issue that has come up in connection with this matter, and that is testing. I think the plaintiffs have tried to cover for themselves this hole by eliciting testimony from their expert Mr. -- Doctor Roberts. I don't know why I do that. I apologize. It is not conscious.

Doctor Roberts. Doctor Roberts said, "Well, in order to give government information, in order to do quality control, in order to do all these things with testing, you would need to connect the output terminals to filaments of a lamp." The problem with that is Doctor Roberts didn't provide any information of who does that, when it was done, or where it was done. So the record does not provide any basis for saying anyone at ULT connected filaments from output terminals of the accused ballasts to filaments of lamps.

More importantly, the testing that Doctor Roberts talked

about was not testing done on these products. He talked about testing that would be done for purposes of studying ballasts and coming up with numbers and reporting and telling the government, or the public, "Here is how our ballasts perform." If that were done—actually it is done. I don't mind telling the Court that that kind of testing is done—it would be done on a very small set of products, and none of them have been sold to anybody. So they are not among the 20,000 or so, 18,000 and some units that been accused in this case. They would be conduct that has not been accused in any of the expert reports and would lead to no judgment on damages. At the very least, the Court would need to throw out the damages claims if, in fact, the notion is that maybe some guy in Alabama every now and then connects these up to do testing on a small number of products.

So that is the principal basis for our first basis on non-infringement.

We also think the evidence is lacking on control means and DC blocking means. I won't spend long with the Court, because part of that has been tied up or has been addressed in the summary judgment motions, and I don't want to go back over what we have said there because I understand the Court's ruling on that.

But in particular on blocking means, I think Doctor Roberts has now stated that in each of the representative ULT

products, which would cover all of the products now in the case, there is at least one DC blocking capacitor that does not stop the control signal whenever there is a lamp removed or a defective filament, as the Court has construed that.

Now, our view is that that should be a basis for non-infringement; that it is not -- our understanding of the Court's prior claim construction is not, to be frank, 100 percent clear on this. That is why we did ask for reconsideration and clarification. But we understand the position adopted by the Court in one of its rulings on summary judgment was the '099 Patent doesn't infringe because it doesn't have a DC blocking capacitor on each of its output terminals. If that is required, we don't have a DC blocking capacitor that is effective to stop the current or the DC control signal in those situations on all of ours, as Doctor Roberts agreed. When I asked him, I went through two of the charts and said, "Your answer would be the same on the rest?"

There is always a capacitor that he has identified as a DC blocking capacitor that doesn't fulfill that function.

Let me move onto the second basis, and I will be quicker on these.

The Linear-3 products. If the Court doesn't grant judgment entirely under *Cross Medical*, or the other arguments I have made above, the Linear-3 products should be subject to

judgment in this case because there is a lacking of any testimony to say that they infringe.

Doctor Roberts, as you will recall, had to change his position on the fly and on the stand drawing a second DC control path in order for him to maintain his position. And when he did that, we objected and we moved to strike, and the Court granted the motion. So we view that testimony to be gone. And absent that testimony, there is no basis for the claim of infringement against the Linear-3 products, and those products should be out of the case.

The third point. On willfulness I think there is a lack of evidence that the Plaintiffs have presented on the objective prong. I think their case on the subjective prong is wrong, but I understand that is a matter for us to argue. But on the objective prong, I don't think there really is a legitimate argument.

Could a reasonable person, setting aside what ULT did or didn't think, could a reasonable person looking at this patent in 2005, 2006, or after, have an objective basis to say, "We don't infringe this patent," or "This patent is invalid?" Probably the easiest one to turn to, and we didn't with the witness pursuant to the Court's direction but will now, is the voltage source means, because the Court found and knows it is at least one reasonable view, although there is another reasonable view, perhaps, it is at least one reasonable view

that that is a means plus function term, that there is no corresponding structure for it identified in the specification, and that, therefore, it is invalid for indefiniteness.

Because a reasonable person could conclude that, as the Court did in August, there is a basis to say this couldn't be willful infringement. We look at this from a purely objective standpoint in the first place, and we say a reasonable person will look and say, "This is an invalid patent. I don't even have to think about my products."

We also think because of the positions I just set forth for why we think there should be a judgment for our favor on output terminals, control means, and DC blocking means, that objectively there is no way to say that it was objectively unreasonable for ULT to believe that it didn't infringe, and went forward and, quite frankly, incurred all of the expenses and burdens of this lawsuit. That is point three.

Point four, we think judgment should be entered in favor of ULT on damages prior to September 14th, 2005. That is based on the marking defense that we have in the case, Your Honor.

Under the marking defense, the burden is on the Plaintiff to show that products have been marked. The testimony and evidence here is that beginning sometime in the early to mid '90s Robertson Ballasts began selling ballasts that practiced

the '529 Patent. Mr. Bobel testified that they have continued selling ballasts that practice the '529 Patent up until present. And yet the only evidence they have presented of marking is a ballast that comes from the 1990s.

It is particularly significant because in 1999, as you know, the Robertson-Bobel relationship changed, and so for the past 12 years Robertson has been, according to Mr. Bobel's testimony, selling ballasts that practice the '529 Patent without paying him anything. At least he couldn't confirm that they paid him anything, and he knew they hadn't paid him anything in some years, and he has terminated the license because of that.

So I think they have failed to meet their burden of showing that there has been consistent marking by Robertson over the course of the time that the testimony says Robertson has been making products that practice the patent.

If I could have one second. So those are the bases for our motion, Your Honor.

THE COURT: Okay. So why should judgment not be granted on the Linear-3 product?

MR. SUDER: Your Honor, I think on that one, because all of the schematics and wiring diagrams and everything are in evidence, and based on the similarity between all of them, even though Doctor Roberts said -- didn't say as to that point, there is sufficient evidence in the record for this

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jury to look at that one and determine that they do the same They can compare the schematics that are in evidence, identify them from the other linear products, all of the components, and find for themselves whether they are in there. If there was no evidence in the record, then I would think they may have a better point. But given that everything that is before them, the wiring diagrams, the schematics, the similarities, it is the exact same integrated circuit, is what Doctor Roberts said, for all those products, there is sufficient evidence in the record, just like there are representative products in this case. They are not going to be looking at 47 different schematics or 45, so I think it is sufficient for the jury to -- there is sufficient evidence in the record, let me put it that way, for the jury to find that there is infringement of that, because Linear-3 products, Your Honor, is only one product. Then address for me Doctor THE COURT: Okay. Roberts' testimony about their needing to be a line to each output terminal. MR. SUDER: The connected to issue, Your Honor? THE COURT: Not the connected to; that there needs to be the -- that the capacitor can shut down. MR. SUDER: Oh, yes, Your Honor. This is an apparatus claim that has structural components. The Court has

defined the DC blocking means, the structure being a capacitor associated with each set of output terminals, that you account for each one, and so they are operable to stop. It doesn't say to operate. They are operable to stop the flow. Because as Doctor Roberts explained, those capacitors also have an integral part in the relamping. They work with the resonant converters. So they are there for part of the relamping process so you don't have that surge.

But the point is, is that you take each DC blocking means, I mean each blocking capacitor, and you see whether there is a structural one by -- associated with each set of output terminals, and then together that is the blocking means and that -- all the green, whether that structure, those three, or two or three, or whatever the configuration is, whether those are operable, capable of operating to stop the flow. And in each instance, and as the Court noted on its summary judgment order, that structure has to be able to stop the flow at least as to one filament of any lamp. So if it is one lamp it has to -- every set of output terminals must be accounted for. And if a lamp goes bad, that structure needs to do the intended purpose there.

THE COURT: Okay. Well, I will defer -- Yes?

MR. ROUTH: If you want to hear anything more on

either of those, Your Honor?

THE COURT: Okay.

Trial Transcript, Volume C, Dated June 15, 2011

that point.

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- Q. Can you tell the jury what your general responsibilities
- 3 | are as the chief executive officer?
- 4 A. General responsibilities have not changed as we've gone
- 5 through the time of -- since I've been in 2001. With my
- 6 management team, we established a strategy of the business and
- 7 it's certainly our responsibility to make sure that strategy
- 8 is resourced properly, that we obviously provide a very safe
- 9 place for our employees to work. We strive to have a very
- 10 secure place for our employees to work as well and certainly
- 11 we manage the day-to-day operations in balance with executing
- 12 | a strategy. We're still expected to have a profit.
- 13 | Q. Mr. Sullivan, tell the jury briefly what ULT's business
- 14 is?
- 15 A. ULT, we define ourselves as an energy focused lighting
- 16 component and systems business. By that, I mean as we became
- 17 ULT in 2001, our key focus had always been how do we advance
- 18 technology and lighting for energy savings, and that's what
- 19 our main foundation is. We look to technology, make serious
- 20 investments in technology, all with an eye towards how can we
- 21 | continue to move up the energy curve.
- 22 | Q. Are you an engineer, sir?
- 23 A. No, I am not. I am not skilled in the art.
- 24 | Q. But do you have an understanding of the principle products
- 25 of ULT's business?

A. After twenty-five years, a little bit has sunk in,
although I would say like you, I'm not an engineer and not
skilled in the art and reading a circuit diagram is a
challenge for me as well, but I am -- I do understand our
products, yes.

- Q. Just briefly, although the jury has heard about this froma different perspective, tell us what a ballast is.
- 8 A ballast, as you've heard, is a device -- and there have 9 been very good explanations of a ballast -- but it is a device 10 required -- been referred to as a gas discharge lamp, it's a 11 fluorescent lamp, and basically that lamp cannot run off of 12 direct current coming out of the socket, and so what a ballast 13 basically does is it's a -- a power supply that starts the 14 lamp and then after the lamp is started, it continues to 15 regulate how that lamp is performing, regulates currents, 16 regulates voltages, so that it gives a light output that's 17 expected.
- 18 Q. Okay. I'm going to bring you --
- MR. ROUTH: With the Court's permission, I'll approach.
- 21 BY MR. ROUTH:
- Q. I'm going to bring you two things. First, I'm going to hand you this and ask you what it is.
- A. This is a product. It's one of our very standard
 products, two lamp 32 watt, which is the T 8 lamp, program

start, multi-voltage product.

- 2 Q. You say a T 8 lamp. I think the the jury has seen that --
- 3 A. That's a one inch lamp, that one eighths of an inch lamp.
- 4 Q. It's not as big as the T 12 --
- 5 A. T-12 --

- 6 Q. And it's not as big as the T 12 and it's not as small as
- 7 the T 5, correct?
- 8 A. That's right.
- 9 Q. It's a different product. Is this also a ballast?
- 10 A. Yes, it is.
- 11 | Q. Okay. There are wires coming out. Just briefly, if you
- 12 | could orient the jury to what those wires would do in
- 13 practice.
- 14 A. In practice, this will be the power wires, and these wires
- 15 will connect to a series of the pins on the ballast or on the
- 16 lamp, so power in and then the load.
- 17 | Q. Okay. This is how ULT sells the product?
- 18 A. We sell it in a number of package configurations. That is
- 19 one.
- 20 | Q. How does the ballast that you sell end up getting attached
- 21 | to the power -- the input and the output on the power?
- 22 A. That will either get done at a -- our two main customers
- 23 | are fixture manufacturers, quys who actually build the
- 24 | fluorescent fixtures. They will assemble our ballasts into
- 25 | that fixture. And the other major customer is wholesaling

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where they will put a package like this on the self and maintenance when they have a defective ballast or something needs to be replaced, they will go purchase this from a distribute, in some cases a Home Depot-type, and they will use this as a maintenance product and then they will put this -replaced the current ballast in the ceiling. Mr. Sullivan, could you explain to the jury a little bit about the history and background of Universal Lighting? Universal Lighting. Back in 1947, our founding company was Universal Manufacturing and Universal manufacturing was -started out actually in the scrap business and then moved rapidly into the transformer business and then moved into what is the magnetic ballasts that we talked about earlier which is basically a transformer that drives a fluorescent lamp. they've been in the magnetic ballast business for quite some time, probably until -- Well, I know for sure, until 1986 when they were acquired by Magnetech. Magnitech also owned another company called Triad Triad Utrad was a very -- and still is part of us -an innovative technology company that had the technology and developed for the initial electronic ballasts. Magnitech

Through the course of -- until 2001 when Magnitech chose -- they owned some other companies, some motor companies

owned them from 1982. So, in 1986 those two companies came

and transformer companies as well as a lighting company. In 2000 they decided to divest themselves of the lighting company, which is us, and then in 2001 we became ULT as an independent company outside of Magnetech. And then we were

- 4 independent company outside of Magnetech. And then we were 5 purchased by Panasonic in 2007.
- 6 Q. Approximately how many employees does ULT have?
- 7 A. We have approximately 2000. Just a little bit over 2000.
- 8 Q. And where is ULT's business located?
- 9 A. Our headquarters is in Nashville, Tennessee, and we have
- 10 been there since 1994 and that's when I moved to Nashville,
- 11 Tennessee, so it's becoming home. We actually have one floor
- of one wing on that building there.
- 13 Q. So, the building that's up on the screen now is the -- the
- 14 Nashville headquarters --
- **15** A. Right.
- 16 Q. But that -- you said that building is one you owned or --
- 17 A. We do not own. We lease one floor there.
- 18 Q. Okay. Where else do you have facilities, sir?
- 19 A. We have facilities -- our main other facilities are our
- 20 technology facilities in the U.S. Our main technology
- 21 | facility is in Huntsville, Alabama, and then we have a
- 22 | satellite facility in Boston and we're in the possess of
- 23 expanding our newest technology center in Austin, Texas. Our
- 24 main manufacturing facility is right across the border from
- 25 | Brownsville in Matamoros, Mexico.

- 1 Q. You said there's an expanding center in Austin. Where is that in Austin, sir?
- A. It's at Round Rock. Austin, Texas. Yeah. Round Rock isthe specific city where it's in.
- Q. Does ULT have any other facilities in terms of regional
- 6 distribution?
- 7 A. We have three regional warehouses: One outside of
- 8 | Nashville, one the east coast, one on the west coast, and we
- 9 have a series of different agents which are commissioned
- 10 agents that we've dealt with that also have satellite offices,
- 11 but our warehouses, we have three of them throughout the
- 12 United States.
- Q. Mr. Sullivan, does ULT manufacture it's own products as
- 14 opposed to buying and reselling?
- 15 A. We assemble all of our own products. Manufacture, yes.
- 16 | Q. Are there any components of the ballasts that ULT sells
- 17 that it doesn't manufacture for itself?
- 18 A. Most of the components we do not manufacture ourselves.
- 19 Q. Where do you obtain those components?
- 20 A. Those components are purchased from electronics
- 21 manufacturers, they -- you know, the things we've been hearing
- 22 throughout the course of the last two days, the diodes, the
- 23 transistors, the ICs, the print circuit cards -- we don't
- 24 | manufacture those. We purchase those and we assemble them
- 25 into this product.

Q. And there are a number of products that we've heard
 discussion of that begin with an ES at the beginning. Does

- A. That would relate to those products, yes.
- Q. So, they were the products developed prior to -- developed at ESI and then ESI's asset was acquired by --
- 7 A. By universal Lighting.

that relate to those products?

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- Q. Now, there's been some testimony that the jury's already
 heard about, the difference between electronic ballasts and
 magnetic ballasts. Does ULT continue to make both electronic
 and magnetic ballasts?
- A. We do but, arguably, 97/98 percent of our manufacturing is electronic. We still manufacture a small amount of magnetic ballasts. There's still a market in Mexico and Central

America, so we do manufacture a small amount that are not

- sold -- Well, they are sold predominantly in Mexico and
 Central America.
- Q. Over what time period has Universal moved from more magnetic ballasts to more electronic ballasts?
- A. We actually started that conversion when we were part of
 Magnitech in 1999. When we became an independent ULT, our
 main strategy was to accelerate that transition from magnetic
 technologies to electronic technology.
- In 2005, the Department of Energy had outlawed for any new fluorescent fixture that you could not use magnetic

1 ballasts. Knowing that was coming and recognizing that our charter of ULT was an energy focused company, we felt it 2 3 important that we accelerate our application or our expansion 4 of electronic faster than that, so while the marketplace changed over -- it probably was a 50/50 crossover by 5 1999-2000, between magnetic ballasts and electronic ballasts, 6 7 and it held that way maybe 60/40 through the early 2000s, we 8 had changed ULT over to a predominantly electronic foundation by 2003. 9 Q. Why is it that the Department of Energy has effectively 10 11 prevented further use of magnetic ballasts in new 12 construction? 13 A. Energy savings. It was -- everything was directed at 14 energy savings, which I think was mentioned earlier, 15 lighting -- fluorescent lighting in particular is a tremendous 16 opportunity for savings for -- on a broad level base for 17 energy in a very reasonable way. 18 Q. Do electronic ballasts have other advantages that 19 consumers get to enjoy as a result of their different 20 capability? 21 A. Well, yes. Because is it an electronic power supply, and 22 again, that was another one of our strategies -- we would 23 always refer to it as into the building -- from the standpoint 24 of once you introduce electronics into, especially digital 25 electronics which is where we're going now, the

1 microprocessors, computers -- that ballast can do more than 2 just light the light and monitor the lamp. It can sense, you 3 can dim it, you can control it, you can communicate with it by 4 in large in a number of fashions, and our context has always been the ballast is the central heart of a lighting fixture. 5 It communicates to the lamp, the lamp communicates with it, 6 7 you can communicate with the ballast as well from another 8 control source and tell that ballast you want it to do 9 something different to the lights, so it really is a strategy 10 that we look at it as a very dynamic process that electronics 11 has opened up. 12 Q. And in what ways are integrated circuits important to 13 those kind of additional features? 14 MR. SUDER: Excuse me, Your Honor. I'm sorry, Mr. Sullivan. Mr. Sullivan has been identified in amended 15 16 disclosures, Your Honor, with very specific information. 17 are now getting far afield from that. I would object this is 18 beyond the scope of their disclosure. 19 MR. ROUTH: I don't have the disclosure in front of 20 me, Your Honor. 21 MR. SUDER: I, do Your Honor. 22 MR. ROUTH: But I think it included the description 23 of our products. 24 MR. SUDER: No, it doesn't, Your Honor. MR. SUDER: 25 Overall organization and decision-making

of ULT, practices and history of ULT with respect to licensing, and responding to issues relating to alleged infringement. That is all that's disclosed in their amended disclosures.

MR. ROUTH: Your Honor, I'm not expecting to go into detail on any background. I wanted Mr. Sullivan to be able to tell the jury what products we make and what they contained.

THE COURT: Okay. You can answer the question.

A. We use integrated circuits for a number of functions.

First off, when you look at the size of this ballast, this is actually a fairly large ballast. What integrated circuits permit is us to continue to shrink down the package size. In addition to shrinking down the package size, by consolidating certain discrete components in there, it gives us a tremendous amount more flexibility in the overall capability of this ballast. It adds additional feature sets, sensing, things that we can require, ask this ballast to do in our overall strategy of using it as really a communications vehicle.

Q. You described some of the capabilities of the ballast.

We've heard discussions of ballasts having intelligence or

A. From my vantage point, what the intelligent IC basically does is it -- you're communicating something to the ballast or the ballast is sensing something, a lamp condition possibly

or, you know, in the case we're talking, a missing lamp, and

intelligent ICs. Could you explain what that means?

in that -- in that the IC responds to that signal. It's programmed to do a certain thing.

Another dimension of it is you can tell it you want the light output to be dimmed down to 70% and IC is really going to control that function as well.

- Q. How are the ballasts that ULT manufactures and sells, how are they arrived at? What is it -- does ULT design its own ballasts?
- 9 A. We do all our own design, yes. Yes.
- 10 | Q. What's entailed in that?
- A. In the design process or identifying what products we design to?
- 13 | Q. Both.

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14 Okay. First, when you look at like the products we design 15 to, our first focus is energy. And as we talk to our key 16 customers and our key customers, yes, are electrical 17 wholesalers and fixture manufacturers that I mentioned, but 18 really the customers we want to understand are the people that 19 own the buildings, the lighting specifiers, maintenance 20 engineers, those people who are really working with the 21 lighting, maintenance contractors, new construction, and what 22 are they really looking for from light output, lighting 23 controls, variability, and those types of things. So, we 24 understand what's happening, we want to understand, and we 25 spend a great deal of time in the marketplace trying to get a

1 better understanding of how we can enhance our products and 2 also how can we continually upgrade our designs so that each product is more energy efficient. 3 In what ways does ULT organize itself and what facility 4 5 does it have in order to assist in this design process? 6 A. As I mentioned, our key design facility, our headquarters 7 design facility is in Huntsville, Alabama, and in that facility it houses developmental engineers or design engineers 8 that are actually designing ballasts. In addition to that in 9 10 Huntsville, it houses all our compliment qualifications, as we 11 mentioned. We -- we don't manufacture any of the components. 12 But we qualify all of the suppliers. We've got very rigid 13 quality and reliability standards that we set on our products. So before we put anything in there, it goes through a very 14 rigorous test. So they qualify all the components. They're 15 the engineering administration, maintaining bills and 16 17 materials, the schematics that you saw, those activities. 18 When you look at our Austin facility, the reason we set it aside is because it really is looking at new advanced 19 20 technologies. We're looking at Austin and how -- our 21 investment there is really saying next generation dimming 22 ballasts for energy management and I'm sure you've all heard 23 of LED. LED is the next generation --24 Mr. Sullivan, let me just stop you. You may be sure 25 everyone has heard of LED but I'm not sure because you told me

about it the other day. Let me stop you. What does LED refer to?

A. LED is light emitting diodes, and it is an electronic component that now is beginning to replace very -- Well, I shouldn't say very rapidly. It is going to accelerate here as we move through the middle part of this decade. It's starting to replace standard lighting. It already has taken a foothold in outdoor lighting and really the first application indoors is going to be down lighting. As I look at this room here, I see some very interesting applications for an energy savings LED, among other places in this building that could be upgraded.

But it is -- it actually is a little component that when you energize it, it gives off light. And the key technological change that happened in the middle 2000s is we figured out how to do a white LED and that had not, so to speak, that atom hadn't been smashed for a long time and so they have a white LED and through color mixing, if you take red, green, blue, mix them the right way, you also get white. So, what it's allowing us to do is really progress in the strides we've made going from incandescent to fluorescent energy savings are great and now from magnetic fluorescent to electronic fluorescent was a big step.

As that chart there shows, the next step is moving into advanced dimming and then ultimately LED is -- is

1 technology -- it is a very -- it's a quantum step for the
2 lighting industry.

Q. Okay. Mr. Sullivan, you've referenced a demonstrative that we've put up. Is this chart or diagram that you used as part of your normal work?

A. This is what we -- when we define our strategy in the direction where we've been and really where we're accelerating to, this is really the foundation of our technology evolution and as you look -- like we had talked in the 1950s with the magnetic ballasts, that was a very stable technology for a long period of time.

Late 70s, early 80s, through the early 90s, we moved from that T 12 electronic ballast into the T 8 electronic ballast. The T 8 lamp was specifically designed to be driven by an electronic ballast. So, inherently, that system was more efficient than electronic in T 12. After that, this industry moved into some very high end power supply is what I would call. Compact fluorescent is a very sophisticated power supply. That T 5 ballast is a very sophisticated power supply and what we're asking it to do, what it's expected to do. And then as we move through the advanced dimming, it's really taking the current status of the technology now we have to add cost effective dimming. In other words, we want to dim the lights when we want to -- not just for architectural -- in other words, when we have a nice conference room or something

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Sullivan - Direct
Page 21

like that. We want to dim them for energy management. So, it's 110 degrees outside right now and the utility thinks that we're not going to have enough load for our condition. I need some immediate power. One of the things that we're working on in the industry for controlability is that they say we can go to every building that the government manages or every building that a consumer signs up to do this and we can grab 70% of the light load right now and save that energy because we're going to apply it to air-conditioning so we don't hit that peak rate charge that we'll hit our bills. So, that's the direction of the technology of how do we get from current fluorescent applications, which are the T 5s and still the T 8s, how do we get into a controllable situation for energy management, not just for the architectural benefit. And then the next real major step is LED.

The other significant item on our technology evolution is 35 -- less than 10 years, less than 5 years, right now the technology in the lighting industry, the light -- as it is if any of you have an I-pad, that's changing very, very rapidly. It's moving very quickly. The composite of our energy staff has gone from analog engineers in the 1990s to now we've got digital engineers, software engineers, thermal engineers, optical engineers for LED that really look at what's happening with the light output, so the sophistication of the lighting industry has really changed

dramatically over the last decade.

- 2 Q. Mr. Sullivan, with respect to this technology evolution,
- 3 | what role has Universal played in the developments that are
- 4 depicted here?

- 5 A. We've been -- we've always been a leader in there. When
- 6 go back into the early -- Well, when I started with company in
- 7 '86, I was in manufacturing, and one of my responsibilities
- 8 was to manufacture electronic ballasts. I worked with Bob
- 9 Burke who well meet a little bit later. Bob is recognized in
- 10 the industry as the father of the electronic ballast. He has
- 11 a number of patents --
- 12 MR. SUDER: Excuse me, Your Honor. We're not here to
- 13 | validate or talk about the qualifications of their experts.
- 14 It's beyond the scope of what this witness is going to
- 15 testify.
- 16 THE COURT: Overruled.
- 17 A. We've been a very technology advanced company. We were --
- 18 | we introduced one of the first electronic ballasts --
- 19 Q. Do you remember when that was?
- 20 A. Well, the actual first electronic ballast was in the --
- 21 Well, first was a DC ballast rather than an AC ballast. The
- 22 DC applications were rail cars, buses, and those applications
- 23 that will run off the system of the vehicle. And that was in
- 24 the late 60s.
- 25 Q. Just so I'm clear, you're calling it a DC system. It's

1 running off the battery of the car or the train. That's a DC
2 source, correct?

- A. A direct current source, yes.
- 4 Q. Okay.

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- 5 And then as we moved into the 1970s, took that application 6 or took that -- had that thinking and said this should also 7 save energy and heard the discussion of operating a lamp at a 8 higher frequency does save energy -- once you get above 10 9 kilohertz, that's absolutely right -- continued to apply that 10 type of logic into the process of let's move into energy savings -- and this was in the mid to late 70s -- The 11 12 technology stabilized a bit in a late 80s. Late 80s, early 13 90s, with the help of the Department of Energy, it really started to accelerate. 14
 - Q. Okay. Mr. Sullivan, the jury has heard about some ULT products and they've heard about them described as the parties have agreed to describe them with groups and represented products and things. I want you to give an overview of what ULT's products are, it's ballast products, in terms of how you think of them and characterize them, ULT characterizes them, and how they're sold.
 - A. This first one -- we're actually going to go through a little bit of the technology evolution here as it relates to the current generations of ballasts. We still make T 12 linear fluorescent ballasts. Coming up, I think by the middle

1 of this decade, they're probably going to outlaw the T 12 2 lamp; it is not the most efficient lamp system. But there are 3 an installed base of T 12 lamps. Like the conference room 4 that we're in is still magnetic T 12. When those magnetic 5 ballasts fail, there's no -- in 2010, the DOE outlawed all 6 magnetic ballasts. So, this is the electronic replacement 7 that will replace the magnetic ballasts if people choose not 8 to change out the lamps to another system. 9 Bring up the next one. What are the products that are 10 shown here? A. This is our T 8 products. NEMA premium. We've talked 11 12 about NEMA earlier, National Electrical Manufacturing 13 Association. They don't set regulations. They set standards. 14 They are a standard setting body. They have defined a level 15 of energy efficiency for T 8 lamps, or T 8 systems I should 16 call it, and the system defined as the ballast and the lamp 17 The lamp was designed for an electronic ballast to 18 be driven by an electronic ballast. So, this is by in large 19 the majority of the installed base both current base and the 20 new base is T 8 right now. 21 Q. We've heard about T 5 lamps and we've been -- we've shown the jury those are much smaller. Do you have products that 22 23 are used in connection with T 5 lamps? 24 Yes, we do. Yeah -- Well, right there. 25 By the way, are these slides -- These are what are used in

technology?

A. Tridonic we had talked about earlier. It was a technology that helped us accelerate into that DALI dimming product. In the case of Lutron, they notified us that they felt we infringed. We did. We got together and we discussed it. Their normal process is to go -- they've got some very innovative dimming technologies. I was called -- the guy who called me informed me that I was going to get a letter telling me I was going to get a lawsuit and he very much explained to me that that is their normal practice. We got together and we came to a very amenable conclusion to that discussion. Our attorneys were involved. They needed to be to draw up the

But, again, it was -- that was the basis of the suit and where it ended up was there was some intellectual property that ULT had that they would have liked, they had some that we would have liked, and we set up an arrangement where we exchanged that and then some cash.

MR. ROUTH: With the Court's permission, I'll approach.

BY MR. ROUTH:

agreements.

- Q. I'm going to hand you a document, Mr. Sullivan. The document I'm handing you we've seen before.
- 24 A. Yes.
 - Q. I'll put it up on the screen. This is the letter you

- 1 received from Mr. Bobel's attorneys at Welch & Katz in
 2 September of 2005. Is that correct?
- 3 A. Yes.
- Q. Was that the first time ULT had heard from Mr. Bobel or anyone acting on his behalf?
- 6 A. Yes, as far as I know.
- Q. What did you do or what did you and what did ULT do when you received this letter?
- A. When we received this letter, our normal practice is to,
 especially when it comes from an attorney and it is in a
 threatening fashion, that I do turn it over to our attorneys.
- 12 Q. Did you view this letter as being in a threatening
- 13 fashion?
- 14 A. Yes, I did.
- 15 | Q. And why is that?
- A. Well, it comes to the paragraph that we had highlighted early that we need to take specific actions, otherwise there
- was a very serious lawsuit coming and -- and we took it very
- serious and we -- it came from an attorney. I'm not an attorney. I'm not an engineer, so I needed -- needed help.
- Q. You turned the letter over to your attorney. Was anything
- 22 done internally at ULT with respect to the letter?
- A. Well, yeah. And I shared it with our engineering group
 and our product management, the guys who actually run the
- 25 engineering or direct the projects. We're obviously very

aware of the '529 patent and have been because we've cited it
in patents and we're very aware of it. Obviously, the request
of the IP committee and the engineering group as well,
continue to make sure you have a very good understanding of

- continue to make sure you have a very good understanding ofthis patent and that we're not infringing.
- Q. We don't want to go into any discussions you may or may
 not have had with Mr. Patterson, but what did you learn from
 the IP committee and the engineers about their view on the
 '529 patent?
- 10 A. The IP committee and our engineers continued to reinforce
 11 to me we did not infringe on the '529 patent.
- Q. Did you as the CEO and chairman at the time of ULT make a decision about what to do in light of Mr. Bobel's letter?
- 14 A. From the standpoint of --
- Q. Whether you should continue manufacturing or change your designs, that type of decision?
- A. Based on feedback from our engineers, the IP committee, I did make the decision that we did not infringe and we should continue to manufacture the product.
- Q. Did you at some point learn about a communication from -Let me stop. I'm going to back up before I do that. Did you
 receive any further communications about Mr. Bobel during the
 time period 2006?
- A. 2006, I think it was the middle part of the year, I received the -- I don't know if it was from Mr. Bobel direct.

- 1 | I -- the G.E. communication was somewhere in the middle 2006.
- 2 Q. What communication did you receive from Mr. --
- 3 A. I received a copy of a letter from G.E.'s in-house
- 4 attorney regarding a letter that they had given to -- they
- 5 sent to Jeff Immelt at G.E. It commented -- I think the date
- 6 was December, but -- it also referenced in 2006. Basically
- 7 the same letter I had gotten, it looked like.
- 8 Q. So, G.E. communicated to you that G.E. had received a
- 9 letter from Mr. Bobel?
- 10 A. Yes.
- 11 Q. And that letter was similar to the one you'd received?
- 12 A. Yes.
- 13 Q. Why was G.E. telling you about a letter they had received
- 14 from Mr. Bobel?
- 15 A. Up until 2003/2004, Universal Lighting Technologies was
- 16 the primary manufacturer for all of G.E.'s ballast products.
- 17 Q. Has that changed?
- 18 A. Yes. In 2003 and -- I forget the specific time -- 2003,
- 19 | 2004, we -- we ended that arrangement.
- 20 Q. In light of there being some period of time earlier, when
- 21 you got your -- when you got the letter in 2006, there had
- been a period before 2003 where you'd been supplying G.E.
- 23 What did you do in terms of responding to G.E.?
- 24 A. Well, I turned it over to our counsel to -- to follow
- 25 through with that one and from what I understand -- in -- I --

1 | they -- I believe they responded.

MR. ROUTH: With the Court's permission.

BY MR. ROUTH:

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- Q. Mr. Sullivan, I'm going to give you a document that'smarked as Defendant's Exhibit 103 and I ask you to tell us
- 6 what that is.
- A. This was the letter that I sent to G.E. outlining him that

 we acknowledged the receipt of obligations to G.E. under the

 conditions of the purchase agreement that G.E. had with us to

 purchase our ballasts, that we would indemnify them of any

 patent infringement, and please direct any further questions
- 12 to Mark Patterson, our attorney.
- Q. Now, I want to move forward. Did there come a time when you learned that Mr. Patterson had communicated to Mr. Bobel
- 15 Mr. Patterson's views on the '529 patent?
- 16 A. Yes. I believe that was in the fall of 2006.
- 17 Q. And you said you turned the G.E. matter over to
- 18 Mr. Patterson to at least deal with in some ways. Did he also
- 19 deal directly with the letter that Universal had received from
- 20 Mr. Bobel?
- 21 A. Yes.
- 22 | Q. And what did you learn from that communication with
- 23 Mr. Bobel that Mr. Bobel had been told by Mr. Patterson?
- A. What I understand Mr. Patterson told Mr. Bobel that we did
- 25 | not infringe.

- Q. Do you understand Mr. Patterson indicated also in an opinion about the validity of the '529 patent?
- 3 A. Yes, he did.
- 4 Q. Did you ever receive any response from either Mr. Bobel or
- 5 his lawyers prior to the filing of this lawsuit?
- 6 A. I didn't.
- 7 Q. Mr. Sullivan, give us an idea of what it has cost ULT to
- 8 defend this case.
- 9 A. After this week, the out-of-pocket costs will exceed \$2
- 10 | million dollars.
- 11 Q. Has it had other costs or burdens to ULT?
- 12 A. Yes, it has. I'm sure you will agree with me that there
- 13 are other places that we would rather be. We have our
- 14 engineers here. We -- myself. Business we're obviously on
- 15 the phones, on the computers, and it's -- not just this week,
- 16 but the amount of time that we've had our engineering people
- 17 continuing to go through the process, filing documents, our
- 18 financial people, everyone included. It's been a very time
- 19 | consuming activity as well.
- 20 Q. Given those costs and those burdens, sir, why are you here
- **21** | today?
- 22 A. We -- we have a company policy and practice that if we
- 23 have done nothing wrong and we -- the right thing to do is
- 24 fight for it. It has been our -- we've done this a time
- 25 before and, yes, it can be more expensive, but if our company

has not done anything wrong, we view it as an insult to the
people, to the engineers, to everyone included that are doing
the right thing. So, we will fight it. We will fight it.

MR. ROUTH: I have nothing further at this time, Your Honor. I'll pass the witness.

CROSS-EXAMINATION

- 7 BY MR. SUDER:
- 8 O. Mr. Sullivan --
- 9 A. Yes.

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- 10 | Q. -- and if you've done something wrong, what will you do?
- 11 A. We will rectify it.
- **12** Q. I'm sorry?
- 13 | A. We will rectify it.
- 14 Q. Now, Mr. Sullivan, my name is John Suder and until this
- 15 | week we've never met, have we?
- 16 A. No, we have not.
- 17 | Q. I did not get a chance to take your deposition?
- 18 A. No, you haven't.
- 19 | Q. Mr. Sullivan, just so I understand your testimony -- I'm
- 20 going to try to be brief -- after Mr. Bobel wrote to you and
- 21 you satisfied yourself that you didn't infringe -- I'm going
- 22 to get to that -- you didn't do anything different as a
- 23 | company?
- 24 A. No, we did not.
- 25 | Q. So, you didn't suffer any prejudice by the fact that

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    testimony better.
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              THE COURT: What are the sides about?
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             MR. ROUTH: They allow the witness to -- they're
    about patents that ULT has patented and how they relate to
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    products.
              THE COURT: Okay.
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             MR. SUDER: Your Honor -- I'm sorry to belabor this
     in front the jury. Last night I got literally over a hundred
8
9
    slides from them for different witnesses coming up -- until
10
    midnight. It was real late. I really don't know which three
    is he is talking about. That's the problem I'm having.
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             MR. ROUTH: The three from Mr. Berry came at five
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    p.m. --
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              THE COURT: Well, pull the three out and give it to
    him so he can see them --
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             MR. ROUTH: He has had --
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             THE COURT:
                          Well, if he has had a hundred, how does
    he know which three out of the hundred --
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19
             MR. ROUTH: These three came with the --
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             THE COURT: Pull the three out and give him the
21
    three.
22
             MR. ROUTH: We don't have a hard copy, Your Honor.
    They're on the system.
23
24
             THE COURT: Okay. Well, start your witness and
25
    don't -- don't go into those slides until he's had a chance to
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see them.
1
                         Do you have the copies we sent you last
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              MR. ROUTH:
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    night or not?
         (Off-the-record discussion between counsel.)
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              THE COURT: Go ahead and start your witness though.
6
                TRAVIS BERRY, DEFENSE WITNESS, was sworn
7
                           DIRECT EXAMINATION
8
    BY MR. ROUTH:
9
    Q. Mr. Berry, I'm sorry to keep you waiting.
                                                    I'm sorry to
10
    keep you waiting. Mr. Berry, could you tell --
11
              MR. ROUTH: Has the witness been sworn?
12
              THE COURT: He has.
              MR. ROUTH:
                          Okay.
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14
    BY MR. ROUTH:
        Could you tell the jury who you are?
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16
        My name is Travis Berry. I live in Huntsville, Alabama.
17
    I'm the vice-president of engineering for Universal Lighting.
18
        How long have you worked at Universal?
19
        I started at Universal in January of 2005.
20
        And what's your position there? I'm sorry. What's your
21
    responsibility that comes with your position there?
22
    A. Yeah. We have over 130 engineers working on many projects
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    at one time and the primary function of the group is to
    deliver products that are safe, reliable, and have a cost
24
25
    that's good for the market, so that's my primary job.
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work -- many of my ours -- a large percentage of my hours each day are working with my direct reports and their teams to make sure that gets done.

I also work with different departments inside the company, manufacturing, for example, where we let them know what technology we're working on so that they can be prepared when it comes time to actually manufacture those products.

And then I work with marketing, to some extent, on strategy to talk about technologies we're seeing and how those technologies might be part of future products.

- Q. What types of different ballasts does ULT sell and -- really, what I'm asking is what type of applications do you have ballasts?
- A. We have -- we have ballasts that cover compact fluorescent lamps. These are the small lamps you see in down lights and perhaps even here in these fixtures. We have linear --

THE COURT: Be sure you speak into that microphone.

THE WITNESS: Okav.

THE COURT: I'm having a hard time hearing you.

A. Linear fluorescent products. These would be like you see, you go to your grocery store, hospital. Common there. We have some residential products you might find in your garage or laundry room of your home. And then we have -- we're expending now with LED. Those aren't called ballasts. They are called drivers, but they have a very similar function.

They support the device that provides the light.

having some explanation of that.

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ballast?

Q. During the course of the trial so far, Mr. Berry, the jury's seen references to ULT products using different I think they're all alphanumeric designations -- a bunch of code numbers and letters. I want to just at least take a stab at

To do that, first, I'm going to show you this, which is a list of all the products that are in the case. There are some -- there are some words down here that are not really part of your product. Linear Group 1, Linear Group 2, etc. Those are the groupings we have done for the case. I don't want you to be confused by those.

There are also though these alphanumeric designations and I've just highlighted one. The B 254 PUNV-D. What is that?

- 16 That's -- we'll look at each -- each digit at a 17 time here.
- Q. First of all, is that a designation that refers to a 18
- 20 A. Yes. Yes, it is a ballast.
- 21 So, you were about to explain the B actually moves 22 something?
- A. Yes. The B means this is a product that would be used for 23 24 our linear -- linear lamps that are on the market. So, these 25 are the like the four foot T 5 lamps. Basically, the linear

1 lamps are long tubes, but sometimes they can be U shaped, but 2 they have connections on two ends. So, that's what the B 3 means. The 2, following the B, means the number of lamps 4 that the -- designates the number of lamps that the product is 5 6 designed to support. So, this one would support two of those 7 lamps. 8 The 54 is the -- designates what types of lamps. These are 54 watt lamps supported by this product. 9 10 Q. 54 watt would tell you how much power they use and how 11 much light they should give off? A. Exactly. There's a correlation there, yes. 12 13 P is a program start. That's the way the lamps are 14 started. And the UNV stands for universal voltage. In your 15 16 home you have 120 volts coming out of the wall, so that's a 17 common voltage. But for a grocery store, you may have a 277 18 volts lighting circuit. And so the UNV products will support both 120 and 277, so you will have one ballast that can go in 19 20 either place. 21 And then the final digit, the D, is just the package. Our customers know when we talk about having a D can, they 23 know what size it is and what fixtures that it would go into. Q. Some other products are going to have a C and those all 24

seem to be under the compact fluorescent category. So, that

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1 first letter will change and it will tell you what kind of

2 ballast it is. The next one, you've pointed to one that had a

- 3 2. What are the various options for that type of -- for that
- 4 category in our products?
- 5 A. For the -- Well, for the -- following the B -- immediately
- 6 after the B or after that --
- 7 O. Immediately after the B.
- 8 A. Immediately after the B we have 1 for a one light, 2 for a
- 9 two light, 3 for a three light, and 4 for a four light. Those
- 10 are the common --
- 11 Q. Your ballasts will go from -- anywhere from -- one that's
- 12 designated for one lamp to one that's designated for up to
- 13 | four lamps?
- 14 A. That's right.
- 15 Q. We've heard about this earlier, but some of the products
- 16 at the bottom have an ES at the front. What does that relate
- 17 to?
- 18 A. In November 2002, we acquired the assets of a company
- 19 called Energy Savings and they had a product line that we --
- 20 that we were able to acquire, basically, and begin
- 21 manufacturing ourselves, and those are the -- those are the
- 22 designators supplied to those products.
- 23 Q. Over to the right there's a column that's headed
- 24 generation. What's that refer to?
- 25 A. The first -- the first time we developed a new platform

1 for a particular lamp, we give it an A generation and then 2 later, if we find new technology, opportunities to reduce costs or features to be added potentially, then we might 3 redesign that product and we would give it then a B 4 5 generation. So, it's sequential generation of products 6 basically of the same model for the same applications. 7 And when you change from one generation to another, is there a change in the design? 8 Generally, yes. Yes. 9 Α. 10 Tell me about ULT's R&D and it's capabilities in research 11 and development. 12 I think I mentioned earlier we have a staff just over 130. 13 They, basically, take products from concept to completion to 14 the market. We have a -- of course, a manufacturing -- a 15 manufacturing group and a marketing group that markets them.

We're responsible for the design. So, marketing provides
specifications, requirements for a product. We will work
through the prototype stage, the paper design stage, decide
how we want to design this product, what technologies we
should use, what components we should use, and then we'll go

can manufacture the product, and then once all of that -- all

into pilots with manufacturing -- pilot runs to make sure they

of that's done, we will release the product for mass

24 production.

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Q. When a ULT engineer comes up with a design for a ballast

1 they think is unique or novel, they don't believe anyone has 2 ever come up with it before, is there a process for 3 considering patents? A. Yes. That's -- there's a process that's in our -- just a 4 5 -- kind of a subset or subprocess in our overall development 6 process where we review -- we make sure we review to 7 understand if there's new -- anything new inside the product. Often we'll reuse circuits and technology, but if we find 8 something new, then certainly we look to patent it, if we can, 9 10 and we will do patent searches on our own to understand --11 maybe we'll find that it's already been patented. And if it 12 hasn't been, we write a disclosure that we can give to our 13 attorney so he can go out and do a more extensive search and 14 come back and let us know if the idea can be patented or not. 15 And if it can, then we move forward with submitting to it the 16 patent office. 17 Q. You've used the term we've heard before but I want to make 18 sure we're clear on your understanding, what is -- in this 19 context of developing your own technology, what's a patent 20 search? 21 A. We -- taking the basic -- the particular approach that's 22 being considered for a patent and looking to see if that 23 approach has already -- has already been patented. Q. So, you're looking to see if something might anticipate 24 25 the design --

- 1 A. Right.
- 2 Q. -- you have in mind?
- 3 A. Exactly.
- 4 Q. And if you find there are -- you've developed sort of an
- 5 array of patents in the field so you can see what's been
- 6 patented and what remains for innovation?
- 7 A. We have -- Yes. We have a patent committee. I understand
- 8 | Chris Radzinski will be out later to talk about that. But
- 9 | we -- we track -- keep track of patents related to ballast
- 10 products in the business that we're in.
- 11 Q. When you find a design that you think is novel, you
- 12 | confirm that with a patent search, what do you do next?
- 13 A. Yes. If the attorney comes back and says that he hasn't
- 14 | found anything and that it should go forward, then we'll work
- 15 together with the attorney on the claim language that gets
- 16 submitted to the patent office and then there's often
- 17 questions from the patent office for clarification that --
- 18 we'll work through those issues and then eventually they'll --
- 19 they'll get the patent through and we get awarded the patent.
- 20 | Q. How many patents does -- active patents does ULT have on
- 21 lighting ballasts?
- 22 A. Seventy-five right now.
- 23 Q. Do some of those 75 patents apply to the technology used
- 24 in the ballasts that are at issue in this case?
- 25 A. Yes. Yes. Having reviewed the -- the accused products,

- 1 there are four specific patents we have that are covering
 2 those products.
- 3 Q. Okay. I'm going to ask you to look at what we have up in
- 4 front of us on here the accused products broken down. Is
- 5 there a patent that applies to the B 254 -- the B 254 PUNV-D.
- 6 Is there a patent that ULT holds that applies to that?
- 7 A. Yes. I don't -- I don't recall the entire number, but the
- 8 | last three digits are 660. That's Ruha Sheed did that
- 9 disclosure.
- Q. The 660 patent applies. Does that patent cover shut down
- 11 circuitry?
- 12 A. Yes. It has multiple shut down circuits. It -- I'm
- 13 sorry. That was Anthony Blair, not Ruha Sheed. It covers
- 14 end-of-life shut down and it's -- it's an IC based product as
- 15 | well.
- 16 MR. ROUTH: Your Honor, if I may approach the
- 17 witness.
- 18 BY MR. ROUTH:
- 19 Q. Mr. Berry, I'm going to give you a binder. There are
- 20 documents in there that I may ask you about. Let me ask you
- 21 to first turn to Joint Exhibit 65 which should be at tab 2 of
- 22 the binder.
- 23 A. Yes. Okay. Yes.
- 24 Q. Is this the 660 patent you were just talking about?
- 25 A. Yes. In fact, Sheed is on there as well, the first in the

name -- in the line of inventors is Anthony Blair.

Q. You're referring to Blair and Sheed and Shackle. Were they all at one time ULT engineers?

- A. Yes, they were. Two of those gentlemen were there when I was up there.
- Q. And does the 660 patent which you said covers the shut down circuitry of that B 254 ballast, does it cite to the '529 patent?
- 9 A. Yes, it does. Yes. And there are probably ten or fifteen10 others listed.
- 11 Q. Is the 660 patent different from the '529 patent?
- 12 A. Yes.

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Q. We've heard testimony and questions about improvements
over other patents. What's the difference between the design,
speaking to you now as an engineer between -- Excuse me,
speaking as president of engineering, what's the difference
between the design of the Bobel patent and the design that's
panted in the 660 patent?

MR. SUDER: Objection, Your Honor. This witness has not been disclosed in disclosures to discuss the '529 patent or any differences between ULT patents and the '529 patent. He was identified in a very limited capacity to talk about how these products operate. He did not supply the claims, did he not submit a report, any of that sort, so to go into this is improper.

MR. ROUTH: Your Honor, this witness has been 1 2 designated as an expert and the Court has accepted him as such 3 with the limitations the Court put. THE COURT: Well, has he previously disclosed that he 4 5 was going to opine on the differences between the '529 patent and that's --6 7 MR. ROUTH: I'm not going to ask him to opine. 8 want him to describe the -- as -- as a person knowledgeable of 9 the technology. MR. SUDER: Your Honor, we had a motion in limine 10 11 about witnesses that are employees that are also identified as 12 experts and you said they could talk about their products and that's it, this their expertise. Comparing it to the '529 is 13 14 way beyond it. MR. ROUTH: As I remember it, Your Honor, they have 15 16 to testify based on their knowledge from their work at ULT and 17 everything Mr. Berry is going to tell you would fit right 18 within that. 19 THE COURT: All right. Overruled.

BY MR. ROUTH:

Q. Mr. Berry, again, I want to take this opportunity to say I'm not asking to you opine as a legal matter. What I'm asking you, you know the design of the 660 patent that's used in the B 254 product as you know the product, right?

25 A. Yes.

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1 And you know the design of the '529 patent, correct? Q. 2 Α. Yes. 3 Q. Tell us about the design of the 660 patent with that in 4 mind. A. The 660 covers, again, a product like the 254 that is a IC 5 6 driven half bridge product topology. It uses MOSFETs for 7 switching devices. The '529 patent, the product described there is a self-oscillating circuit, not a driven circuit. 8 9 uses bi-polar transistors as opposed to MOSFETs. 10 This product described in 660 will actually draw power if the shut down circuits have been activated and it's 11 clear in the '529 patent that no power would be drawn by that 12 13 product when the shut down is activated. 14 This product is a program start product and the '529 covers a rapid start product and there's significant 15 difference between the two from a lamp life standpoint. 16 17 THE COURT: And how is it that you know that? THE WITNESS: The -- the program start? 18 THE COURT: How do you know those differences? 19 20 THE WITNESS: Just my training and experience as an 21 engineer. They're evident by review of the schematic. 22 THE COURT: As an engineer -- what? They are evident 23 by --24 THE WITNESS: By reviewing the schematic. 25 THE COURT: When did you review the schematic to make

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this determination?

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I first reviewed this in late 2005 THE WITNESS: after we received the letter from Bobel.

THE COURT: So you didn't -- Okay. Well, I'm sustaining the objection. That's not -- he is permitted to testify to information that he uses in the duties in connection with his job description. If he is opining for litigation purposes about the difference between the two, then he is an expert that the rules require a report from.

MR. ROUTH: Two points, Your Honor. I'll only make He reviewed this in 2005 not for litigation but for purposes of clearing this as part of the company's due diligence to make sure that they had a patent, they had a letter and they were going forward on a solid basis. completely part of his job responsibilities, not part of this litigation, and he reviewed it in order to say do we have designs which are different so that we can go forward with manufacturing.

I don't mean to suggest to the Court or the jury that Mr. Berry's distinctions are ones that govern legally. are very relevant to the claim of willful infringement and the fact that in 2005 he undertook to analyze our products and to come up with these differences so that he could satisfy himself and his supervisors that we had products that did not infringe and have an objective basis goes directly to an issue

1 in this case and is really the only way an engineer -- only 2 way you could do the job you're supposed to do in looking at 3 these issues from the purposes of evaluating potential infringement. 4 5 MR. SUDER: Your Honor, I have two points. all -- all Mr. Routh said is that they were threatened with 6 7 litigation. This was a threat, and they took it as a threat. The other point is, Your Honor, this is not disclosed 8 within his knowledge in any of the disclosures. 9 Even if he is 10 listed as an expert, he is listed as a person with knowledge of relevant facts of certain things. This was not one of the 11 12 things he was identified as having knowledge of, Your Honor. 13 It's also now prejudice here. 14 MR. ROUTH: On that point, Your Honor, we've had a 15 number of issues come up that I won't go into of disclosure and witnesses. 16 17 I don't have his disclosure in front of us. Do you 18 have it? 19 MR. SUDER: Yes, I do. Mr. Berry's design 20 engineering and operation of ULT's lighting ballast products, 21 ULT's awareness of the patent in suit, and ULT's efforts to 22 avoid infringement of the patent in suit. 23 THE COURT: Okay. I'll overrule the objection. 24 MR. ROUTH: Thank you. 25 BY MR. ROUTH:

1 Q. Mr. Berry, I apologize. Maybe I should have set this up a
2 little differently. When did you first look at ULT's products
3 and the '529 patent?

- A. Related to the '529?
- 5 | Q. Yes.

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- 6 A. That was in 2005 after we received the letter.
- Q. And was it your responsibility working with the patent to
 maybe make an evaluation of whether or not ULT's products, the
 one that Mr. Bobel's lawyer had listed in a letter, whether
 they were not ones that infringed and so we could keep
 manufacturing?
- A. Yes. Yes. And I'd been -- at that time I had been with
 the company for just nine months and so I wasn't familiar with
 some of the history and I so I approached Chris Radzinski
 who's the chairman of our patent committee and asked him about
 this specific patent and he was aware of it and it had been
 discussed before and he said certainly that they were aware --

MR. SUDER: Excuse me, Your Honor. Whatever

Mr. Radzinski told this witness is hearsay. I would ask that

not be part of his answer.

THE COURT: Sustained.

BY MR. ROUTH:

Q. Mr. Berry, did you in making a determination of whether
ULT's products practice the '529 patent, did gather
information from other engineers in considering it?

Α. Yes.

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And with the information -- was that information information about the company's evaluation prior to your arriving at ULT sometime nine months before Mr. Bobel's

lawyer's letter arrived? 5

6 A. Yes. It was -- it was based on their history, this --7 this patent has been disclosed in our own patents for some time. 8

Q. And so you gathered that information and learned what you 10 could from the company and then you did an evaluation yourself of ULT's products, the products Mr. Bobel's lawyer accuse, and 12 ULT's patents to make some assessment of whether you could 13 conclude there was a good faith basis for going forward with 14 manufacturing?

15 A. That's correct.

And in that context, I understood you to say you looked at the 660 patent and the design of the 660 patent and the design of the '529 patent. What conclusion did you reach?

That -- that there were -- there were no similarities between the '529 and the product of -- the product here.

Now, you listed some reasons or some differences that you saw between the two designs. Have you completed your listing of what you -- what you've looked at as considering being significant differences between the '529 and the design of the 660?

1 A. I believe the -- the things that I mentioned earlier cover those differences.

- Q. One of the things you mentioned was that the design in the 660 and the products that use it -- do all of the products in
- 5 that first linear group use the design of the 660?
- 6 A. Yes. Yes.

effected. Is that right?

- Q. So, those products you said would draw power even after there's been a shut down or -- the shut down circuit has been
- 10 A. Yes.

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- Q. Tell us what you mean when you say continues to draw power?
- A. Well, the -- when you turn something off, if there's no current flowing, then, basically, there's no power. If that were the only thing on your electrical meter at home, you wouldn't get a bill at the end of the month.

If it does draw power, well, then -- some electricity is being provided to the product. It is taking some of that electricity and you would get a bill. That's the basic difference is the -- energy center efficiency. I think this was something highlighted in the '529 as a benefit.

- Q. Is there a reason why the 660 patent, the design used in that and all the products in the linear 1 group, is there a reason why those products can continue to draw power?
- A. It's just a -- it's just the nature of the topology used.

- 1 Q. What's the title of the 660 patent?
- 2 A. IC-based low cost reliable electronic ballast with
- 3 | multiple striking attempts and end-of-life protection.
- 4 Q. In that title what does the IC at the beginning of the
- 5 | title stand for?
- 6 A. Integrated circuit.
- 7 Q. Is this a ballast specifically designed to make use of
- 8 integrated circuits?
- **9** A. Yes, it is.
- 10 | Q. You mentioned one of the distinguishing features of this
- 11 ballast or this design used in these ballasts is they are a
- 12 program start. Is that correct?
- 13 A. That's correct.
- 14 Q. And we've heard discussion of program start, rapid start,
- 15 at least the general levels. Can you explain to us what those
- 16 two things are?
- 17 A. I could start with -- there's an instant start designation
- **18** | as well.
- 19 Q. Okay.
- 20 A. And when you instant start a lamp -- are we -- I guess
- 21 | everyone is familiar with lamp top construction?
- 22 | Q. I'm sorry?
- 23 A. Lamp construction --
- **24** Q. Yes.
- 25 A. -- has that been discussed at a --

Well, there's been a discussion of lamps, yes.

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Okay. So, the lamp has a filament at each end and in-between is gas. If you put a very high voltage across those two ends, the gas will ionize and you will get an arc and you will get light. If you just apply the high voltage, you damage those filaments each time you strike the lamp and so the lamp life will be short.

They discovered later that if you heat the filaments, that you can improve that lamp life. The first, let's say, generation of this understanding was rapid start. And, basically, they would apply voltage to the filaments to heat About the same time they were applying the high voltage across the lamp. That improved lamp life slightly.

Later, maybe in the late 90s, they discovered that if you heat the filament a little bit longer to a certain level, that you could almost eliminate the degradation to the filaments and now you get significant lamp life. And those products are called program start.

- Q. You indicated in your mind the fact that the 660 patent had a program start and the '529 patent called for a rapid start was a difference that was significant to you in what ways?
- 23 A. Well, the implementation of a -- to design a program start 24 is more complicated, requires a different structure, than is 25 shown in the '529 patent.

1 Q. Is there anything other than -- that is more complex in
2 terms of the way it operates that makes a difference?

- A. No, I think complexity sums it up. You have to heat those filaments with a certain voltage for a certain amount of time before you strike the lamp.
- Q. Is the integrated circuit in the 660 design used in connection with the program start?
- 8 A. Yes. It has -- the IC supports functionality that allows9 you to have such designs reliably and cost effectively.
- Q. Are there any other groups of products that are -- that use the design of the 660 patent?
- A. I believe in these groups that that is the only one -- the only one group that uses technology described in 660.
- Q. Let me ask you to turn back to tab 1 of your notebook and ask what's the patent there?
- 16 A. I'm sorry. Which tab?

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- Q. I think it's behind the first tab and it has the exhibit number on it DTX 341.
- MR. ROUTH: For the record, the -- the 660 patent that we looked at, Your Honor, was Joint Exhibit No. 65.
- 21 A. I don't -- I don't have that one behind my first tab.
- think we have the original copy of this one. We decided to bring that one to you.

I apologize. That was left out. I'll bring you -- I

25 A. All right. Yeah. This is the 652 patent. Ruha Sheed.

Berry - Direct

1 Q. And you're familiar with this patent?

- 2 | A. Yes.
- 3 Q. It's one you considered in 2005 in evaluating Mr. Bobel's
- 4 lawyer's letter?
- 5 A. Yes.
- 6 Q. What's the patent number on this, sir?
- 7 A. 7015652.
- 8 Q. So, we're referring to this as the 652 patent?
- 9 A. Okay.
- 10 Q. Is the 652 patent -- is the design of the 652 patent, is
- 11 it used in any of the ULT products or accused in the case?
- 12 A. There are two groups that use the product described here.
- 13 | Q. Okay.
- 14 A. The compact groups --
- 15 Q. Both of the compact groups?
- 16 A. Both of the compact groups. There's one represented by
- 17 | the C 2642 and the C 213 UNV.
- 18 Q. I'm going to write on here 652. Those would be the
- 19 representative products that you just identified are the C
- 20 | 2642 and the C 213. Is that right?
- 21 A. That's correct.
- 22 Q. And they represent the other products in those groups,
- 23 | correct?
- 24 A. Yes.
- 25 Q. And did you evaluate those products that use the 652

- 1 microprocessor control ballasts.
- 2 Q. Now, you're referring to the 990 patent, which is behind
- 3 tab 4 of your binder?
- 4 A. Yes. 990 and -- ESI did several patents -- but the 990
- 5 covers, let's say, is the broadest.
- 6 Q. Give me a moment. I'm marking.
- 7 A. I'm having trouble with the binder, too.
- 8 Q. I put the 990 up next to ES 4800 or 4800 A. Is your
- 9 understanding that the ES 4800 A is the representative product
- 10 | for this whole microprocessor group?
- **11** A. Yes.
- 12 Q. Tell the jury what is it about the 990 patent that you
- 13 | took into account in considering the '529 patent?
- 14 A. Well, in general, this -- this is -- this was a fairly
- 15 unique idea at the time when ESI designed these products using
- 16 the microprocessor to drive the circuits and also to do more
- 17 complex things with the data they could take from the ballast
- 18 at a point in time. I think it turned things off. They could
- 19 look at different points and shut down if the rail voltage got
- 20 too high, things that you can do with a microprocessor. These
- 21 products, the ESI products actually have software written
- 22 | specifically for them and for these actions: Start up, shut
- 23 down, and so forth.
- 24 Q. That's different than the design of the '529 patent?
- 25 A. Yes.

- 1 Q. Do the ballasts that use the 990 patent operate in a
- 2 | manner that's different from the '529 patent?
- 3 A. I'm sorry. Repeat.
- 4 Q. Do ballasts that make use of the design of 990 patent, do
- 5 they have a different form of operation, do they have
- 6 different ways and do things like you said the restrike
- 7 attempts and --
- 8 A. Certainly. Like the other products we've discussed,
- 9 there's a driver that -- it's a driven topology. It's not a
- 10 self-oscillating topology. It uses MOSFETs in the circuit
- 11 instead of bi-polars. It will draw power where products
- 12 defined in the '529 will not.
- 13 | Q. Now, I -- I'm going to jump ahead from where I planned to
- 14 be because we actually got into it earlier and then I may come
- 15 back. But what I'm jumping ahead to is the Bobel letter. And
- 16 I want to make sure that we've covered -- both the letter
- 17 Mr. Bobel sent to -- or Mr. Bobel's lawyer sent to ULT is
- 18 Joint Exhibit 51?
- **19** A. Okay.
- 20 Q. I'm looking for that in the binder. It's behind tab 9.
- 21 A. That's 51?
- 22 Q. Yes. It says the -- the exhibit at tab 9 says at the
- 23 | bottom right corner Joint Exhibit 51?
- 24 A. It's not behind tab 9, but I have it.
- 25 Q. I apologize. Your binder is tabbed a little differently

1 than mine .

- 2 A. Yes, it is.
- 3 | Q. Have you found Joint Exhibit No. 51?
- 4 A. Yes, I have.
- 5 Q. Is this the letter that you became aware of in 2005?
- 6 A. I became aware of this letter. Our CFO at the time, Jeff
- 7 Barrant, forwarded this letter to me.
- $8 \mid Q$. And were you asked then to take charge of at least an
- 9 internal review of this matter?
- 10 A. Yes.
- 11 | Q. What did do you?
- 12 A. Well, first we assembled an understanding -- understanding
- 13 the '529 patent and assembled what we thought would be the,
- 14 let's say the targeted -- targeted products. And those are
- 15 the products we began looking at.
- 16 Q. And you've described to us how you reviewed ULT designs
- 17 that had been patented over the '529 patent. Is that correct?
- 18 A. Right. Right.
- 19 | Q. Was there anything else you did personally in
- 20 investigating this matter?
- 21 A. No. I was aware of some things with our attorney, but
- 22 personally this investigation was on.
- 23 | Q. And you said you had talked with people who had been
- 24 | involved at ULT before you had -- you came to the firm or to
- 25 | the company. Is that right?

- 1 A. That's right.
- 2 Q. And those people, I think we'll let them speak to what had
- 3 been done before you came. Okay?
- 4 A. Okay.
- 5 Q. Based on your review of the matter, did you reach a
- 6 conclusion as to whether ULT products that were accused of
- 7 infringement did or did not make use of the Bobel '529 patent?
- 8 A. Yes. Personally, my conclusion was that our products did
- 9 not infringe.
- 10 Q. Did you share that conclusion with others at ULT?
- 11 A. Yes, the people involved with receiving this letter and so
- 12 | forth. Yes.
- 13 Q. Did anyone have a different view?
- 14 A. No.
- 15 Q. When you received the letter from Mr. Bobel's attorneys,
- 16 one of the letters had a long list of products. Is that
- 17 | correct?
- 18 A. Yeah. There was the -- the original list, if I recall.
- 19 We were accused of infringing on eleven claims and maybe 135,
- 20 | 139 products.
- 21 Q. And did you go through all of those products and all of
- 22 those claims and make that determination?
- 23 A. Much like has happened with this -- in preparation for the
- 24 | trial, we -- we grouped those into -- we put those in groups
- 25 ---

1 | Q. Uh-huh.

- A. -- because there are a lot of similarities with theseproducts.
- 4 Q. Were you able to conclude, not just with respect to the 40
- 5 products or so that remain in the case, but with respect to
- 6 all the products Mr. Bobel's attorneys brought to your
- 7 | attention, all the claims that ULT in your judgment wasn't
- 8 infringing any of the claims with any of its products?
- 9 A. Right. Yes.
- 10 Q. Did you make a similar review of the list of accused
- 11 | products that we received from plaintiff's counsel in this
- 12 case at the beginning of the case?
- 13 A. Yes. In a similar manner --
- MR. SUDER: Excuse me, Your Honor. This is now
- 15 getting afield.
- 16 THE COURT: Sustained.
- 17 BY MR. ROUTH:
- 18 Q. I want to step back and talk a little bit about ULT's
- 19 products. Do all of -- tell me which of ULT's products make
- 20 use of integrated circuits?
- 21 A. Well, it's primarily on our more complex products, the
- 22 | program start products that I mentioned are a little more
- 23 complex. We have an IC inside. We also design and
- 24 | manufacture dimming products. Those products have ICs inside.
- 25 The simple instant start products that we still sell a lot of

1 do not use ICs on the inverter side, which is the area we're

2 talking about. Many still use a PFC IC on the front -- on the

- 3 | front of the product.
- 4 | Q. Do all of the products that are accused of the
- 5 | infringement in this case use an integrated circuit or a
- 6 | microcontroller?
- 7 | A. Yes.
- 8 Q. Are you familiar with the integrated circuits and
- 9 | microcontrollers that are used by any of the products accused
- 10 | in this case?
- **11** A. Yes.
- 12 Q. Do you have responsibility for ensuring a good supply of
- 13 | such products?
- 14 A. Right. Right. We -- we use primarily two or three ICs in
- 15 the inverter. ST Micro and NXP are the two primary ones.
- 16 Q. Do you have Defendant's Trial Exhibit 308 in your binder?
- 17 For the record --
- 18 MR. ROUTH: The for the record, the document I'm
- 19 asking the witness for is part of the -- if can I approach the
- 20 | witness, Your Honor?
- 21 A. Thank you.
- 22 BY MR. ROUTH:
- 23 Q. I'm going to hand the witness the data sheet. This is
- 24 part of Joint Exhibit 89, but Joint Exhibit 89 has a lot of
- 25 | other material in it. Mr. Berry, I just want to you look at

- 1 this portion of it. It's the data sheet for the L 6470 --
- 2 6574. Excuse me. The L 6574 LC micro IC.
- 3 A. Okay.
- 4 Q. Are you familiar with this?
- 5 A. Yes.
- 6 Q. Let me ask you to look at the block diagram that's on the
- 7 cover page of the data sheet. Do you see that?
- **8** A. Yes, sir.
- 9 Q. Is this something you deal with in your ordinary work at
- 10 | ULT?
- 11 A. Yes.
- 12 | O. Tell us what that is?
- 13 A. It's the -- it's a block diagram for the operation of
- 14 the -- of the IC in question. It shows the connections
- 15 between the IC and all the external devices.
- 16 Q. Does this show you the circuitry inside of the IC?
- 17 A. No, not the -- not the discrete circuitry, no.
- 18 Q. When you say discrete circuitry, what type of circuitry is
- **19** in an IC?
- 20 A. The ICs are composed in a laboratory environment. Your
- 21 etching of silicon and it's -- it's much different than
- 22 construction of most discrete devices. But, anyway, if you
- 23 were to show the devices in here, it would take a very large
- **24** page.
- 25 | Q. What role does the integrated circuit play in the control

1 of the ballast?

- 2 A. It's significant because it does a lot of the -- it
- 3 handles a lot of the functionality of the ballast. It handles
- 4 the -- how long you preheat those filaments. You can control
- 5 the voltage across those filaments, so you make sure they're
- 6 the right temperature before you strike the a lamp. It
- 7 controls your run up frequency before you strike the lamp.
- 8 And it has the shut down pins that are shown in the bottom
- 9 right-hand part of the block diagram.
- 10 Q. You are referring to the bottom right-hand -- this is down
- 11 in here?
- **12** A. Yes.
- 13 Q. And I think it's hard to read on the screen. I'm not sure
- 14 -- Let me move that up. I'm still not sure if it's readable.
- 15 It says EN 1 and EN 2. Are you familiar with that?
- 16 A. Right. Yes.
- 17 Q. I think you said earlier those are the two different shut
- 18 down pins on this IC?
- 19 A. Yes. EN 1 is what we call a hard shut down. If you send
- 20 a signal to EN 1, the logic inside of the chip will in a safe
- 21 way shut down the output side which is at the top right.
- 22 Q. So, there are two options for how you shut down the --
- 23 A. Right. Right. There's EN 1, the shut down. And EN 2 is
- 24 basically a restrike. So, if you are having trouble with the
- 25 start up or any -- you can even run a temperature sense,

whatever, to this pin, you could reinitiate the striking. And
this is how we do -- we initiate multiple restrikes through
this pin.

- Q. Is the L 6574 ST Micro integrated circuit one that's used in ULT products?
- A. Yes. It's used in the group 1 products, it's used in the CFL products, and the group 2 product products, I believe.
- Q. To what extent does the use of an IC with pins like the

 EI 1 and EI 2 pin provide more precise control in the ballast

 as compared to the kind of discrete circuitry of the '529
- patent?

 A. Well, ICs by their nature are more repeatable from a

4

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- manufacturing standpoint, so you get more reliability. This

 IC will -- that you get off the front of the line will be

 exactly as the IC on the back end of the line, so you have
- repeatability, reliability when you're using ICs, and they
 also react quicker, faster to signals coming from the outside.
- Q. Are they more precise in sensing voltage or current changes so that you get more precise reactions?
- 20 A. I would -- in some cases, maybe. Related to that I would21 say they are more efficient.
- Q. What do you mean by that? In what way are they more efficient?
- A. They draw less power -- significantly less power than the name number of discrete components doing that function would

draw.

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- Q. When you talk about discrete components, how are discrete components connected?
- A. Discrete components are placed on a circuit board and then
 the circuit board is run through a wave solder machine or a
 reflow solder machine to basically connect one discrete
- Q. Do the ICs permit -- You talk about greater precision
 and greater efficiency. Do they permit greater flexibility?

component to the next through the copper on the circuit board.

- 10 A. Certainly, if you consider the constraints of the size -
 11 size, cost, and performance, yes.
- Q. Do the ICs and microcontrollers in ULT products allow for sensing of different conditions in variable reactions to different conditions?
- 15 A. Yes.
- Q. Okay. Tell us -- I just used a lot of words. Tell us what that means.
- A. Well, it's -- as it's described in the 652 patent, for example, we detect over current, we detect overheating, we detect overvoltage and we can react to any of those by restriking the ballast, potentially, or shutting the ballast down.
- Q. So, your option isn't simply shut down or stay on, you've got different modes to react or different ways of reacting?
- 25 A. That's right. That's right. And with the ESI products

- 1 and the microprocessor, there are even more possibilities
- 2 because you can program it to do whatever you want it to do.
- 3 Q. Do you know in your products what types of failure modes
- 4 result in high voltage or overvoltage or overcurrent?
- 5 A. Yes.
- 6 0. What?
- 7 A. Typically -- with the -- with the temperature, it could be
- 8 the environment.
- 9 Q. Uh-huh?
- 10 A. But typically, it has something to do with what's
- 11 happening with the load and when I say the load I'm talking
- 12 about the lamps outside. Are the lamps aging? Has somebody
- 13 | pull a lamp out. Did a lamp de-gas, which is what happens
- 14 when they -- when they get old. If these things happen, then
- 15 the output, of course, is changed and the ballast understands
- 16 | that and you need to react to that in some way.
- 17 Q. I'm going to ask you to see if you can find in your binder
- 18 Joint Exhibit 182. The NEMA document.
- **19** A. Okay. Yes. 182?
- 20 Q. Yes. Joint Exhibit 182.
- 21 A. Okay. Yes.
- 22 | Q. You are familiar with that document?
- 23 A. Yes.
- **24** 0. What is it?
- 25 A. It's a guideline from NEMA. NEMA is the -- it's the

National Electrical Manufacturers Association and this
 document describes switching lamps an and off and how that
 switching impacts the life of those lamps.

- Q. How do you use this document or the standards of this document in your work?
- A. Well, we use this -- this guideline and in standards from
 ANSI to -- to -- as guidelines for design of our product.
 - Q. When you say ANSI, what is that?
- 9 A. That's the American National Standards Institute.
- 10 Q. And how do these standards affect your design work?
- 11 A. Well, standards are necessary because you're connecting a
- 12 ballast to a lamp and one company, A, may develop and
- 13 | manufacture a lamp, company B may manufacture the ballast and
- 14 | those two things have to work together so you have to have
- 15 standards to describe how those things work together so we can
- 16 design the ballasts that work with the lamps and they can
- 17 design lamps that work with our ballasts. So, that's the --
- 18 that's the purpose of standardization. This particular one
- 19 talks about instant start versus rapid start and program
- 20 | start.

8

- 21 | Q. You discussed and described for us earlier the difference
- 22 between those different kind of staring mechanisms. Does NEMA
- 23 make a distinction between those three types of starting
- 24 | modes?
- 25 A. Yes.

Q. In what way?

A. Shall I -- Do you want me to read the -- or just say?

Q. It's up to you if you can just tell us what the --

4 summarize what NEMA has said.

A. Instant start ballasts are very efficient. They don't -when you -- when you heat the filaments, as I've mentioned,
that takes some energy, some power. If you don't do that,
well, then, you know, you can -- you can save money on your
power and that will work out as long as you're not striking
the lamps many times. Sometimes lamps are struck 15 or 20
times a day if it's in a room with an occupancy sensor,
something like that. So, depending upon how often you're
striking the lamps, you can make your decision on which
ballast you want to use. If you're not striking lamps very
often, you can use instant start and you can save the power
and if you're striking the lamps a lot, you'll use program
start so you don't have to replace the lamp so often.

There's also a -- as I mentioned earlier, the evolution from instant to rapid to program start. What they say about rapid start is rapid start ballasts are not as efficient as instant start ballasts due to additional filament heating power supplied to the lamp. Although this additional filament heating can produce longer lamp life in applications where lamp striking occurs less often than every three hours. Like the instant start ballasts, they are recommended for

applications with switching frequencies of less than 5 cycles per day.

They talk about the degradation to the electrodes that I mentioned. And then on program start, they say program start ballasts provide the best lamp ignition and longest lamp life. In a program start ballast, electrodes are preheated prior to admission resulting in almost no electrode degradation. And then there's a graph that shows the differences.

MR. ROUTH: I'm going to move for the admission of -actually, it's a Joint Exhibit 122. We just put up a different page.

BY MR. ROUTH:

- 14 Q. Is this the section of the report you are talking about where they say there are three different types of ballasts? 15
- 16 A. Right.

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- 17 An instant start, rapid start -- and go to the next 18 page -- program start ballasts?
- That's right. 19 Α.
- 20 Okay. What does the table below that show?
- 21 It shows the -- the lamp life that you would -- you would Α. 22 have in hours for the different types, perhaps not -- not very 23 clear, but basically it shows that you get longer lamp life 24 using program start ballasts than rapid start or instant
- 25 start.

- 1 Q. Mr. Berry, you're familiar with a recent Department of
- 2 | Energy regulation that addresses these different starting
- 3 modes as well?
- 4 A. Yes. They have a notice that's being considered right
- 5 now.
- 6 Q. Let me ask you to look in your binder and see if you see
- 7 Defendant's Exhibit 328? Mr. Berry, I'm going to approach and
- 8 just hand it to you. It may make it guicker.
- 9 A. Okay.
- 10 Q. If you would tell us what Defendant's Exhibit 328 is?
- 11 A. The Department of Energy is working on setting efficiency
- 12 standards for ballasts. They want to set those standards high
- 13 enough that they begin to see less energy used for lighting in
- 14 the U.S.
- 15 Q. Have you had any involvement in the setting of these
- 16 standards at the Department of Energy?
- 17 A. I have had some involvement. I had a group led by
- 18 Tom Poehlman who has been working providing numbers to the
- 19 Department of Energy for their consideration.
- 20 Q. Does the Department of Energy make a distinction between
- 21 the instant start, rapid start, and program start modes of
- 22 starting ballasts?
- 23 A. Yes.
- 24 Q. And is that something that's set forth in the proposed
- 25 rule making?

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1
    Α.
        It is.
              MR. ROUTH: Your Honor, I'm going to move the
 2
3
     admission of Defendant's Exhibit 328.
              MR. SUDER:
                          No objection, Your Honor.
 4
 5
              THE COURT: It will be admitted.
6
         (Admitted in Evidence as Defendant's Exhibit 328.
    BY MR. ROUTH:
7
8
        In implementing a program start, what portion of the
9
    ballast is most important in order to be able to do that
10
    effectively?
11
        I'm -- I'm sorry.
12
        You're not following me. What role does the control means
13
    or the control circuitry of the ballast play in the program
14
    start?
15
         The control -- in the program start or in the --
16
    0.
        Yes.
17
    Α.
        -- instant start?
     Q. Well, in all three types of the starting of the ballasts.
18
19
        We typically -- depending on the lamp that's being
20
     supported, we may not have shut down circuits in the T 8
21
    product. For example, T 8 is a lamp -- common lamp size.
22
    may not have shut down circuits in those. With program start
23
    products and typically you want a program start a T 5 lamp,
24
     it's just common, then we have shut down circuits.
25
        And is there -- Do you need integrated circuit to do that?
```

Page 102

- 1 A. To --
- 2 Q. To use a program start in that type of ballast?
- 3 A. You can implement a program start ballast without an
- 4 integrated circuit.
- 5 Q. Does and integrated circuit provide any benefits in
- 6 | implementing a program start design?
- 7 A. Yeah. It's from a -- from a size and cost standpoint and
- 8 from the time to market standpoint. The IC adds a lot. It
- 9 | would take us longer to develop those products and those
- 10 | products would be larger than they are today.
- 11 Q. Does ULT do testing of its ballast products?
- 12 A. We test every product we manufacture before the -- before
- 13 it's shipped.
- 14 Q. Okay. Where is that testing done?
- 15 A. In our factory.
- 16 | O. And where is that?
- 17 | A. In Matamoros, Mexico.
- 18 | Q. Is there any testing done in the United States of ULT
- 19 | products by ULT?
- 20 A. We do validation testing to validate the designs.
- 21 Q. And where is that done?
- 22 A. That's in Huntsville, Alabama.
- 23 | Q. And when you're doing that kind of validation testing to
- 24 validate your designs, are you doing it on all the products
- 25 that you sell?

A. For validation, just the particular design.

2 | Q. How -- So would a relatively small number of ballasts and

3 | lamps be involved in doing that type of testing?

4 A. Yes.

1

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16

22

5 Q. Okay. Does ULT sell any ballasts that have -- when they

6 sell them, have the output terminal of the ballast connected

7 to the lamps or lamp fixtures?

A. No.

9 Q. Are there any lamps not sold by ULT but by anybody that

10 connect the filaments of the ballast to -- Excuse me -- the

11 output terminals of the ballast to the filaments of the lamps

12 at the time they're sold?

13 A. I -- the one I'm aware of is compact fluorescent. If

14 you -- if you go to the Home Depot and you find the -- the

15 little swirl -- little swirl lamp, the fluorescent lamp, they

usually have an integrated ballast in the bottom, so in that

17 case they be sold connected and there may be other

18 applications like marine and duty lamps for, you know -- shop

19 | lamps that have that as well, but I can't say any one

20 specific.

21 Q. And so in those lamps the ballast would be actually

connected through the output terminals of the filaments of the

23 | lamp as a single component in sales. Is that right?

24 A. Yes.

25 MR. ROUTH: Your Honor, I have nothing further for

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1
     there witness.
 2
               THE COURT: All right. We'll go ahead and take our
 3
     afternoon break at this time. We'll have a fifteen minute
     break and we'll be back out here in fifteen minutes.
 4
 5
         (Recess.)
 6
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Trial Transcript, Volume D, Dated June 15, 2011

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MR. SUDER: Your Honor, at some point can you tell
 1
 2
     us what the time record you have that shows so we can get a
 3
     sense?
 4
               THE COURT: Okay. At the lunch break, which does
 5
     not include what we just did, you have used 11 hours and 2
 6
     minutes and you have used 5 hours and 38 minutes at the lunch
 7
     break. So you have crossed for about 11 minutes. I will
 8
     update you at the end of the day.
 9
               MR. SUDER: Judge, do opening and closing count?
10
               THE COURT: No.
11
               MR. ROUTH: Your Honor, I sent an email to
     Mr. Hesterman to see if he can come earlier. I have not
12
     gotten a response, but we will look into that, Your Honor.
13
14
               THE COURT: Okay. Thank you.
15
                (Whereupon, the jury entered the courtroom.)
               THE COURT: Mr. Suder?
16
17
               MR. SUDER: Yes, thank you, Your Honor.
                            CROSS EXAMINATION
18
19
     By Mr. Suder:
20
          Mr. Berry, my name is John Suder. We haven't met, have
21
     we?
22
     Α.
          No.
23
          I have a few questions for you. You joined Universal
24
     2005, you said in January?
25
          January 2005.
     Α.
```

- 1 | Q. What did you do before then?
- 2 A. I was director of engineering for a company called Andrew
- 3 | Corporation. They do telecommunications.
- 4 Q. It wasn't a lighting ballast company?
- '5 | A. No.
- 6 Q. Had you any experience with lighting and ballasts before
- 7 | you joined Universal?
- 8 A. No.
- 9 Q. And are you the named inventor on any patents, sir?
- 10 A. No.
- 11 | Q. And have you participated in the patent process at all
- 12 | prior to joining Universal?
- 13 | A. Yes.
- 14 | Q. What was that?
- 15 A. At Ericsson Corporation I actually had conceived an idea
- 16 | for a patent with infrared location, and went through the
- 17 | process with Ericsson's attorneys to have that patent filed,
- 18 | but left the company, and I think they abandoned the patent
- 19 | thereafter because I haven't been able to locate it.
- 20 Q. So they abandoned that patent?
- 21 A. Yes.
- 22 | Q. Had you had any experience with patent infringement
- 23 | before joining Universal?
- 24 A. No.
- 25 | Q. So you didn't know how to read, apply, or do anything

- 1 | with the patent before you got to Universal?
- 2 A. No. When I was at Ericsson we were basically educated on
- 3 | the patent process and how to do that. Ericsson holds many
- 4 patents as well.
- 5 Q. So we and the jury understands, prior to January of 2005
- 6 you hadn't worked with lighting and ballast electronic
- 7 | ballasts?
- 8 A. No.
- 9 Q. Okay. Never took one, open it up and looked at the
- 10 | circuit?
- 11 A. No.
- 12 Q. Never looked at the schematic?
- 13 A. Not that I recall, no.
- 14 | Q. Okay. Now, in 2005 when you joined Universal, were you
- 15 | immediately put on the patent committee?
- 16 | A. No.
- 17 Q. Okay. Were you on the patent committee in 2005?
- 18 A. Not in 2005.
- 19 Q. Okay. So when you did all this work, who gave you the
- 20 assignment in 2005 to study Mr. Bobel's patent?
- 21 A. Well, the way we are structured, I am responsible for
- 22 engineering. Basically the chairman of the patent committee
- 23 | reports to me, and so being responsible for engineering and
- 24 | the patent committee, and I took it upon myself to follow up
- 25 | with this problem.

- 1 Q. So you were in charge of the patent committee?
- 2 A. The patent committee reported to me, yes.
- 3 Q. So the patent committee reported to you and you had no
- 4 experience with electronic ballast patents.
- 5 A. Nope.
- 6 Q. Had you ever worked with the patent committee on
- 7 developing their inventions prior to the work you did on
- 8 Mr. Bobel's patent?
- 9 A. Could you repeat that?
- 10 Q. Had you ever even studied an electronic ballast patent
- 11 | prior to looking at Mr. Bobel's patent?
- 12 | A. I had not studied ballasts, no.
- 13 Q. Okay. So Mr. Bobel's patent, the '529 -- when
- 14 Mr. Sullivan got his letter from Mr. Bobel that said, "We
- 15 | think you are infringing and we want to talk," you took it
- 16 | upon yourself, despite the fact that you had no experience
- 17 | with electronic ballast patents, to study it to see if there
- 18 | was any merit to the claim. Is that right?
- 19 A. I did study it to see if there was a merit to the claim.
- 20 | Q. But you studied it, and there were lots of engineers
- 21 | there, weren't there?
- 22 A. Yes.
- 23 Q. And there were lots. Like Mr. Poehlman was there?
- 24 A. Yes.
- 25 Q. Was Mr. Burke there?

- 1 A. No.
- 2 | Q. He had already retired?
- 3 | A. Yes.
- 4 Q. But you knew Mr. Burke?
- 5 A. Yes.
- 6 Q. You could have -- Did you talk to Mr. Burke in 2005?
- 7 A. I don't recall if I talked to Bob about this or not.
- 8 Q. Okay. Did you talk -- you talked to Mr. Radzinski?
- 9 | A. Yes.
- 10 | Q. Did you talk to Mr. Hesterman?
- 11 A. No, he wasn't there.
- 12 Q. But, sir, there were lots of engineers at Universal that
- 13 | have a lot more experience with electronic ballasts and
- 14 patents on electronic ballasts than you did when you were
- 15 | studying Mr. Bobel's patents.
- 16 A. That is true, and they had studied it previously.
- 17 | Q. They did study it previously. And did they tell you they
- 18 | studied it previously?
- 19 A. Yes.
- 20 | Q. Did they tell you they studied it in 1996, 1997, 1998?
- 21 A. I don't recall the years.
- 22 | Q. Did anyone tell you that in 1996 that Mr. Burke had a
- 23 | committee meeting with all -- Do you recognize the names on
- 24 | this list?
- 25 A. Some of the names, yes.

- 1 Q. Yes. And did anyone tell you that when you took it upon
- 2 | yourself to study this patent that they had already studied
- 3 | this and ordered a prior art search on this?
- 4 A. I didn't know about the prior art search, but they told
- 5 | me thaw studied it, yes.
- 6 Q. And did they tell you some of the engineers felt that the
- 7 | '529 Patent could be avoided by shifting the inverter
- 8 frequency instead of shutting down the inverter frequency?
- 9 A. I don't recall that, no.
- 10 | Q. You don't recall that. Did anyone tell you that they
- 11 | felt that Mr. Bobel's patent covered their intended shutdown
- 12 | scheme?
- 13 A. No. I have never seen this document, no.
- 14 Q. You have never seen this document?
- 15 | A. No.
- 16 | Q. Huh. Now, sir, when you did this evaluation, you were
- 17 | still relatively new at the company?
- 18 A. Yes.
- 19 | Q. You wanted to do a good job?
- 20 A. Yes.
- 21 | Q. And you studied it hard? How hard did you study it?
- 22 A. Study?
- 23 Q. Mr. Bobel's patent.
- 24 | A. I have a long history in electronics, and these
- 25 | electronics are no different than telecommunications. I

- 1 | studied it with the 16 years I had at the time, and it was --
- 2 | I didn't have to look very far to see that these things were
- 3 very different.
- 4 Q. Now, Mr. Berry, when you studied this, you imagined
- 5 | -- You have a very good memory of all the stuff you did in
- 6 2005-2006.
- 7 A. Some things, yes.
- 8 | Q. Like all of this, you have excellent recall, don't you?
- 9 A. Yes.
- 10 Q. Like you were able to tell Mr. Routh exactly how many
- 11 | products you looked at six years ago.
- 12 A. I don't think I did that, actually.
- 13 Q. I thought you knew exactly how many products Mr. Bobel
- 14 | identified in his letter.
- 15 A. We looked at some of the products that were represented
- 16 in the groups.
- 17 Q. And when you studied this, I take it you took notes.
- 18 A. Probably, yeah; certainly during the time I was doing it.
- 19 Q. So when you were investigating this, you made notes.
- 20 A. Probably, yeah.
- 21 Q. And did you mark up the patents and make drawings and
- 22 | circles and use a highlighter?
- 23 A. I typically do that, yes.
- 24 | Q. Okay, sir. Did you send any emails regarding this, your
- 25 | findings?

- 1 A. I may have sent an email to Jeff Behrendt our CFO. If I
- 2 | didn't, I certainly called him.
- 3 | Q. Okay. Did you participate in any meetings where this was
- 4 | discussed?
- 5 | A. Just the meeting with Chris Radzinski I mentioned.
- 6 Q. Okay, sir. Did you look at your notes in preparation for
- 7 | your testimony today?
- 8 | A. No. I have revisited the work that I did then in
- 9 preparation for testimony.
- 10 Q. Okay, sir. I will represent to you -- You see all these
- 11 | boxes here?
- 12 | A. Yes.
- 13 | Q. You see all these documents here and you see all these
- 14 | documents here?
- 15 | A. Yes.
- 16 | Q. I will represent to you that this ain't half of what has
- 17 been produced in this case, and I will represent to you that
- 18 | we have not seen a single document from anyone that did any
- 19 | investigation in response to Mr. Bobel's letter. So if you
- 20 | studied this and took notes, can you explain to this jury and
- 21 this Court and everyone in this courtroom why we have never
- 22 been given those documents and that information?
- 23 A. They weren't retained.
- 24 Q. Did you destroy them?
- 25 | A. If I kept all my notes around, it would be stacked to the

- 1 | ceiling.
- 2 Q. Okay. So let me get this right, then. You get a letter
- 3 from Mr. Bobel's attorney that you take it upon yourself to
- 4 | look at and you perceive it as a threat of litigation. Right?
- 5 A. Yeah.
- 6 Q. And so does Mr. Sullivan.
- 7 A. Yes.
- 8 | Q. So you knew if there was going to be litigation that
- 9 there might be a jury that would want to see what happened
- 10 | during the relevant time period. You knew that, didn't you?
- 11 A. I actually had not considered that this would go to
- 12 | court.
- 13 Q. And we will never know, none of us in this room will ever
- 14 | be given the opportunity to look at exactly what work you did
- 15 that may be important to these folks in deciding this case.
- 16 A. That is true.
- 17 | Q. Now, sir, you understand -- Do you understand what a
- 18 | preferred embodiment is?
- 19 A. Yes.
- 20 | Q. That is the example in the patent. Right?
- 21 A. That is a way to implement the patent, yes.
- 22 | Q. That is right. And you understand that it is not the
- 23 | example or the figures in the patent that control, but the
- 24 | claims. Right?
- 25 A. That is right; the claims.

- 1 | Q. Did you know that in 2005 on your first time you were
- 2 working at this electronic ballast patent?
- 3 A. Of course.
- 4 Q. So you studied the claims?
- 5 A. Yes.
- 6 Q. And I take it you made a claim chart and put the terms
- 7 | side by side?
- 8 A. I don't recall exactly the method I used.
- 9 Q. Okay. And then you took all these other patents and you
- 10 put those side by side and compared them and wrote down all
- 11 | the differences between them.
- 12 A. Yes.
- 13 | Q. Now, do you know who Mark Patterson is?
- 14 A. Yes.
- 15 | Q. Have you ever met with Mr. Patterson? He is your patent
- 16 | attorney, isn't he?
- 17 A. Yes.
- 18 | Q. You don't have any notes to tell this jury from what you
- 19 can remember what you did six years ago. Right? You don't
- 20 have any today that we can look at?
- 21 A. No.
- 22 Q. But you can remember everything that you did six years
- 23 ago. Right?
- 24 A. I can't remember everything I did six years ago, no.
- 25 | Q. You seem to remember quite a bit from what you did six

- 1 A. The dimming ballast was a rapid start. Soon of that I
- 2 | started working on instant start ballasts. We didn't really
- 3 | work on program start ballasts until the 1996, 1997 time
- 4 frame.
- 5 | Q. Did Universal start selling program start ballasts around
- 6 | that time frame?
- 7 A. '96, '97. Yes, sir.
- 8 | Q. Was there anything novel about that product in the market
- 9 | at that time?
- 10 A. Well, the product that went to market with had first had
- 11 | a patent associated with it. The inventors were Bryce
- 12 | Hesterman and Ben Beer, and the product was novel in that it
- 13 | was a parallel -- resonant parallel lamp operation program
- 14 | start ballast.
- 15 | Q. Now, did that product use -- You understand what an
- 16 | integrated circuit is, don't you?
- 17 | A. Yes, sir.
- 18 | Q. Did that product use an application specific integrated
- 19 | circuit to control the oscillations of the ballasts?
- 20 A. No, it did not.
- 21 | Q. And why not, if you know?
- 22 | A. At that time the ICs for controlling ballasts were not
- 23 | readily available to us, and also at that time--I am going to
- 24 | call it this way--silicone was expensive, so either power
- 25 | MOSFETs, which are typically used with driven circuits

- controlled by ICs, and then the chips themselves were very
- 2 expensive. So a more cost effective solution for us was
- 3 discreet implementation.
- 4 | Q. In 1996 or thereabouts, did you become aware of the
- 5 | patent in this case, the '529 Patent?
- 6 A. Yes.
- 7 | Q. And how did you come to be aware of it?
- 8 A. Some conversations with Mr. Hesterman and his work in our
- 9 research and development looking for shutdown or end of lamp
- 10 | life circuits to be used with our other products at the time.
- 11 | Q. And just so you have it and just so you know the patent
- 12 | is in front of you if you want to look at it, it is JX-1. And
- 13 | why were you looking at patents dealing with shutdown
- 14 | circuits?
- 15 A. At the time the market was starting to shift to increased
- 16 usage of small diameter lamps. These are lamps that are
- 17 | four-eighths of an inch and five-eighths of an inch in
- 18 | diameter--I should say cross section, and there was work being
- 19 done that as those lamps reached end of life, the ends of the
- 20 | lamps would overheat so there is concern without some means to
- 21 | limit the temperature of the lamp once it reached end of life
- 22 | that there may be a potential safety issue.
- 23 | Q. And was the '529 Patent the only patent you were looking
- 24 | at at that time, or were there others?
- 25 A. There were other patents.

- 1 Q. Do you know how many?
- 2 A. Approximately ten.
- 3 | Q. And was your consideration of patents, including the '529
- 4 | Patent in that field at that time, relevant to how you were
- 5 designing your products?
- 6 A. I am not sure.
- 7 Q. Did you take the '529 Patent and these other patents into
- 8 | consideration when you were working on and developing
- 9 | products?
- 10 A. Yes.
- 11 Q. And in what respect did you do that?
- 12 A. Well, we wanted to make sure that designs that we came up
- 13 | with did not infringe on any existing intellectual property.
- 14 Q. I am going to show you a document. You have got it in
- 15 | front of you. It is Plaintiff's Exhibit No. 3. It has been
- 16 | admitted into evidence. And I would like you to look at that
- 17 | and let me know if you recognize it.
- 18 A. Yes, I do recognize it. These are pages from
- 19 Mr. Hesterman's -- one of Mr. Hesterman's lab notebooks.
- 20 | Q. Okay. And I have got it blown up in the bottom here, and
- 21 | can you let me know if you recognize what I am showing here?
- 22 | A. What you have on the screen is the signature of George
- 23 | Mortimer who is an associate of mine at the time.
- 24 | Q. Okay. I have got the wrong page. I am sorry. Let me
- 25 | show you this page. This is -- Just so you know, it has

- 1 | number 39246 in the bottom right corner, if you want to follow
- 2 | along. And what is this here I am pointing at with my finger?
- 3 | A. That is my signature that I witnessed and understood the
- 4 | work that Mr. Hesterman was -- what he was working on at the
- 5 | time.
- 6 Q. And so you were working with Mr. Hesterman at this time
- 7 on at least some things. Correct?
- 8 | A. Yes.
- 9 Q. And what was his role within the engineering department
- 10 | at Universal?
- 11 A. He was our primary researcher.
- 12 Q. Was he working on designing or working on products that
- 13 | were currently being sold?
- 14 A. He was working on products that would be industrialized
- 15 | in the future.
- 16 Q. And did all of his designs ultimately end up getting
- 17 | implemented in products that were sold?
- 18 A. No, they did not.
- 19 | Q. I want you to take a look at what I have highlighted here
- 20 on the screen. Let me zoom in a little bit so it is clearer.
- 21 | And you don't have to read it out loud. I just want to
- 22 understand it.
- 23 Do you see the sentence I have highlighted that
- 24 | references Bobel's shutdown circuit pattern?
- 25 | A. Yes.

- 1 Q. If you turn to not the next page of the document but the
- 2 page after that, now, this is the same date. Correct? At the
- 3 top, January 24th, 1997?
- 4 A. Yes, it is.
- 5 | Q. This also has your signature at the bottom?
- 6 A. Yes.
- 7 Q. Could you read out loud the part here under "circuit
- 8 | operation" that I have highlighted the third paragraph?
- 9 A. "When power is first applied to the ballast, the bulk
- 10 | voltage is charged to the peak value of the rectified AC line.
- 11 | C5 is charged through R1 and R2 until VCC reaches 16 volts,
- 12 | which takes about 200 milliseconds. U1 then begins to operate
- 13 and Vref, which is a 5 volt reference output, turns on. Vref
- 14 | provides power to U2, a 4027 dual JK flip-flop. The voltage
- 15 | across L3-B is rectified and used to supply power to the
- 16 | inverter gate drive circuit at node VDRV."
- 17 | Q. Can you explain what that means in terms that we can
- 18 | understand?
- 19 A. What it means is when the ballast is energized, power is
- 20 | applied to it, that an IC, in this case U1, begins to operate
- 21 on its own without any other sensing.
- 22 Q. When you say "without any other sensing," could you
- 23 | describe a little bit more? Does this ballast that is being
- 24 described in this notebook require lamps connected to the
- 25 | ballast in order to begin operating?

- 1 A. No, it does not.
- 2 | Q. Now, was this particular design discussed in the notebook
- 3 | ever ultimately implemented in a ULT products?
- 4 A. No.
- 5 Q. Do other ULT products operate in such a way that lamps do
- 6 | not need to be present in order for the ballast to begin
- 7 operating?
- 8 A. Yes, sir.
- 9 Q. If you look back at JTX-76.
- 10 A. That is the list of products.
- 11 | Q. We are going to put that back on the screen. Can you
- 12 describe -- Just identify by group if you know which of the
- 13 | product groups do not require a lamp in place to begin
- 14 oscillations.
- 15 A. Linear Group 1, oscillations will begin with the circuit
- 16 | unloaded. Linear Group 2. If we move up on the page. Linear
- 17 | Group 3.
- 18 | Q. Uh-huh.
- 19 A. And Compact Fluorescent Lamp Group 1.
- 20 | Q. Okay.
- 21 A. And also Compact Fluorescent Lamp Group 2.
- 22 Q. Now, when you were designing products and working on
- 23 | product design at Universal, did you consider that aspect of
- 24 | the operation of these products to be relevant in
- 25 distinguishing these products from any of the other patents in

- 1 | the field you were aware of?
- 2 A. Yes.
- 3 Q. Was the '529 one of those patents?
- 4 A. Yes, '529 is one.
- Q. Is there a reason why you thought that that was a
- 6 relevant distinction between these products and the '529?
- 7 A. In the Mode A operation of the '529, the circuit
- 8 description, the invention described in '529 will not begin to
- 9 oscillate if the lamp filaments are not present.
- 10 Q. And when you say Mode A--you have got the patent in front
- 11 of you--could you just identify what column that is in?
- 12 A. Sure. Mode A is in Column 7 and continues on Column 8.
- 13 Q. Let me ask you about a slightly different document.
- MR. PEARCE: Can we pull up JTX-74, please?
- 15 Q. (BY MR. PEARCE) That should be in your binder. Do you
- 16 | recognize this document, sir?
- 17 | A. Yes. This is a patent from Mr. Hesterman and also
- 18 Universal -- well, MagneTek which became Universal Lighting.
- 19 It is a shutdown circuit for a self-oscillating series
- 20 resonant circuit.
- 21 Q. And do you see anything about the '529 Patent on the
- 22 | front of this document in the upper right hand corner?
- 23 A. The '529 is a cited reference.
- Q. So do you understand that to mean that the Patent Office
- 25 granted this patent knowing about the '529?

- 1 A. Yes.
- 2 Q. If you could turn to -- Let's see. Turn to -- Go past
- 3 | the figures of the patent, and when you get to Column 1, can
- 4 | you go down and just read it out loud the part starting with
- 5 | "other prior art shutdown circuits"?
- 6 A. All right. "Other prior art shutdown circuits that were
- 7 designed to sense large overvoltage conditions could be
- 8 | adjusted to trigger at lower voltage levels because their
- 9 | sensing circuits do not clamp the open circuit voltage. These
- 10 | circuits, however, typically use a DIAC as the threshold
- 11 | sensing device. Typical DIACs have a loose tolerance on the
- 12 | trigger voltage level and, therefore, may not have the
- 13 | accuracy required for sensing overvoltage levels associated
- 14 | with lamp overheating."
- 15 | Q. If I could stop you there. Is the '529 Patent identified
- 16 | as an example of such a prior art shutdown circuit that uses a
- 17 DIAC?
- 18 A. Yes, it is.
- 19 | Q. If you go over to the top of Column 2, do you see -- If
- 20 | you can read the two sentences of the second paragraph
- 21 | starting with "U.S. patent numbers."
- 22 A. "U.S. patent numbers 4,562,383 and 5,436,529 show
- 23 | shutdown circuits that have the desirable property of causing
- 24 | the ballast to remain off until the bad lamp is replaced.
- 25 These circuits, however, suffer from other problems described

- 1 above."
- 2 | Q. And you are familiar with this patent. Correct?
- 3 | A. Yes.
- 4 | Q. Do you understand this patent to be describing an
- 5 | invention that is intended to try to solve some of the
- 6 problems that it says prior art circuit suffered from?
- 7 | A. Yes.
- 8 | Q. Do you know if the circuit described in this patent --
- 9 | first let me go back. Let's go back to the first page of it.
- 10 | Can you tell me when this patent issued?
- 11 A. This patent issued June 3rd, 1997.
- 12 | Q. And do you know if this patent was -- the circuit
- 13 described in this patent was ever ultimately implemented in a
- 14 | product that ULT sold?
- 15 A. This circuit was never implemented in a product that we
- 16 sold.
- 17 Q. And why not?
- 18 A. At this time frame in 1997, integrated circuits started
- 19 | to become available to us and also in a cost point that was
- 20 | attractive that allowed us to use driven circuits, and they
- 21 also gave us different control modes so we could get frequency
- 22 | shifting for preheat it allowed us to do dimming and also
- 23 | allowed us to do shutdown and end of lamp life conditions.
- 24 Q. And so did you consider that to be an advance over the
- 25 | technology taught in this patent?

- 1 | A. Yes.
- 2 Q. Can you turn to, It is either in your notebook or maybe a
- 3 | loose-leaf one, I think it is JTX-89 or a portion of JTX-89.
- 4 Do you see it there?
- 5 A. It is not in the notebook.
- 6 Q. Okay.
- 7 MR. PEARCE: If I may approach?
- 8 Q. (BY MR. PEARCE) Let me just hand you this copy. Sorry.
- 9 about that.
- 10 A. Thank you.
- 11 | Q. Mr. Poehlman, can you tell me if you recognize this
- 12 document?
- 13 | A. Yes, I do.
- 14 Q. What is it?
- 15 A. This is the data sheet for a ballast driver IC from ST
- 16 | Microelectronics. The part number is L6574.
- 17 | Q. And is that part used in any of the products that are at
- 18 | issue in this case?
- 19 A. Yes.
- 20 Q. And which products? We can pull JTX-76 up, if that would
- 21 help you.
- 22 A. This IC is used in products in Linear Group 1, linear
- 23 | Group 2, Linear Group 3, and Compact Fluorescent Lamps Group 1
- 24 and 2.
- 25 | Q. Can you turn to I think it is the fifth page of the

- 1 document in front of you, and let me know if you see something
- 2 | about timing diagrams.
- 3 A. Yes, sir.
- 4 Q. Okay. I am going to put that up here on the screen so
- 5 | you can follow along. And do you see a reference to EN-1 and
- 6 | EN-2 on the page?
- 7 A. Yes, I do.
- 8 | Q. Okay. And can you explain what EN-1 and EN-2 are in this
- 9 product?
- 10 A. These are two pins that are related with stopping the
- 11 | output of the IC, and also restarting the IC. EN-1, when it
- 12 | is active high, the output of the IC is stopped, stopping the
- 13 output of the ballast. When EN-2 is high, then the ballast is
- 14 restarted?
- 15 Q. And are some of your products, some of the products that
- 16 | are at issue in this case, designed to send a signal to EN-2
- 17 | to try to restart the ballast if there is a problem with the
- 18 | ballast?
- 19 A. A problem with the ballast --
- 20 | Q. Or with the lamp. Excuse me. A problem with the lamp.
- 21 A. Yes.
- 22 | Q. Could you turn to JTX-83 in your binder? And if you
- 23 | could look through JTX-83, there is a number of documents.
- 24 | Just let me know which product these relate to?
- 25 A. These relate to -- Specifically it is the C2642UNV,

- generation B on the accused product list. This is the representative sample for Compact Fluorescent Lamp Group 1.
 - Q. Can you explain to the jury what happens in this product
- 4 | if the ballast detects a problem with the lamp? That is a
- 5 | hard question. I am sorry. Does the ballast respond in
- 6 different ways to different problems with the lamp?
- 7 A. Yes, it does.
- 8 Q. Okay. And can you -- Are some of those problems
- 9 responded to by the ballast by causing a signal to go to the
- 10 | EN-2 input you discussed earlier?
- 11 | A. Yes.

- MR. SKEELS: Objection, Your Honor; leading.
- 13 THE COURT: Overruled.
- 14 Q. (BY MR. PEARCE) And can you describe what happens in
- 15 | this ballast if the signal goes to the EN-2 pin?
- 16 A. If the EN-2 pin is hold up to its high level, then the
- 17 | ballast will reinitiate what is called a preheat level so it
- 18 | will start operating at a high frequency, higher than normal
- 19 | frequency, for approximately one second, and then the
- 20 | frequency will ramp down to reignite the lamps.
- 21 | Q. You said something about a higher frequency. When there
- 22 | is a signal to the EN-2 pin of the ballast, is the ballast
- 23 | shifting the inverter frequency?
- 24 A. Yes, it is.
- 25 | Q. And how many times will it do that?

A. Depending on the loading condition, it could be as few as three times, or what we found in some of our testing is that it could never stop this cycling of preheat, ignition, back to

Q. Let me ask you about that. Do you have an understanding of how this product works if the power is initially turned onto the ballast and no lamps are connected to it?

A. Yes.

preheat, and then ignition.

Q. And what will happen if that is the case?

A. If this ballast is energized with no lamps attached to it, then the inverter will begin to operate -- I should say the IC will begin to drive the gates of the power MOSFETs at the preheat frequency. It will operate at the preheat frequency, which is somewhere close to 100 kilohertz for approximately one second, and then the frequency will ramp down to close to the run frequency, which is in the neighborhood of 60 kilohertz. But before it quite gets to that point, the circuit associated with the resistor, two resistors here that are current sense in line with what we call the low side switch will cause a signal to go back to the enable 2 pin pushing it high and moving the circuit back to that preheat function.

Q. And let me ask the first question. If there is a problem with the ballast, say the ballast is connected to the lamps, it is running, and a problem is detected, to your knowledge

- 1 | what is the most number of times that that process will
- 2 happen?
- 3 A. In our testing of some samples of this generation of
- 4 | product, what we saw with I think it was the red lamp was in
- 5 | the circuit, pulled the blue lamp out and we saw nine attempts
- 6 at restarting before the ballast shut down.
- 7 Q. And I think you mentioned a moment ago something about
- 8 | how long these things last. If it is nine times, how long in
- 9 | seconds is that?
- 10 A. It is approximately ten seconds.
- 11 | Q. And now if you have the ballast turned on initially,
- 12 | power is turned on to the ballast, no lamps are connected, how
- 13 | many times will it go through that recycling process?
- 14 A. Again, what we found in our testing of the representative
- 15 | sample was that the ballast never stopped going through that
- 16 | cycle of preheat, ignition attempt, preheat, ignition attempt.
- MR. PEARCE: May I approach?
- 18 Q. (BY MR. PEARCE) I am going to hand you a document that
- 19 | has been marked as DTX-145. Will you look at this and let me
- 20 | know if you recognize the document?
- 21 A. I do recognize this. These are wave forms that were
- 22 | captured in our lab in Alabama showing the behavior of this
- 23 ballast.
- 24 Q. And how was this document created?
- 25 A. One of my technicians and I worked on -- We attached the

electricity. In this case here it will actually store electricity.

MR. ROUTH: And pull up --

- Q. (BY MR. ROUTH) What is that, sir?
- 5 A. That happens to be a transistor. Now, what a transistor
- 6 | is is a device, if you put current into what they call the
- 7 | base here, which is that part right there, you can actually
- 8 | change the impedance level of what we call collector to
- 9 emitter here. So normally it might be very high resistance.
- 10 | If you put a little current in here you can take it to very
- 11 | low resistance. That is the way you control that device.
- 12 | Q. And what is the final component that is used in the '529
- 13 | Patent?

3

- 14 A. That is a DIAC, and that is actually a voltage controlled
- 15 | switch. What happens with it is that when the voltage level
- 16 | is increasing on it, eventually it will reach its breakover
- 17 | point, and when it breaks over the impedance of that suddenly
- 18 | goes to very low levels. So it is actually is a switch. It
- 19 | is a voltage control switch, comes up, and then goes to very
- 20 | low levels impedance-wise.
- 21 | O. There are also a lot of numbers associated with these
- 22 | components; this circle DIAC with the number 45 next to it.
- 23 | A. That is a designator so you can go to a text and refer
- 24 | back to that the text sample.
- 25 | Q. So if you go into the patent specification, the columns,

- 1 it will talk about DIAC 45, and you can look at the figure and 2 know what you are talking about?
- 3 A. Right. And you can see what they are talking about.
- 4 MR. ROUTH: Let's go back to Figure 1, then.
- Q. (BY MR. ROUTH) And I asked you about those components
- 6 | because I wanted to be clear. Sometimes folks in your
- 7 | position know so much--you move a control path through this,
- 8 and that, and the other thing. It is hard to follow. What
- 9 you are really doing is reading the codes, the resistor or the
- 10 DIAC, you know what they are and you can say the signal moves
- 11 | from this transistor to that diode and so on. Correct?
- 12 A. Yeah. Right.
- 13 Q. Okay. So now you have identified the control path. What
- 14 | next would you do to explain this circuit to the jury?
- 15 | A. You want to bring up the resonant converter.
- 16 Q. The resonant converter is I think red?
- 17 | A. Right. Now, that is what they call a resonant converter.
- 18 Now, the way this converts DC, which is over here, and that is
- 19 direct current, to AC, which is like this, is that this switch
- 20 | will turn on, and what it will do is it will pull current this
- 21 | way. See that arrow at the bottom? That means current is
- 22 | flowing this way. So it is pulling current through this way,
- 23 and then eventually this one will turn off and that transistor
- 24 | will turn on, and so from the load standpoint it will pull it
- 25 | this way. So as you can see, it is flowing this way and then

it is flowing this way.

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Now, what these two devices do here, that is the resonant capacitor and resonant conductors, it actually makes a sinusoid. So it is pulling current through, and that actually makes a sinusoid out of it.

- Q. Okay. When you are bringing DC into the ballast and you put it into the resident converter what happens?
 - A. You make AC out of it, alternating current.
- 9 Q. And there are two transistors I think that have been
 10 talked about before, the transistor 51 in the upper right
 11 portion there on the red line and transistor 52 down below it
 12 in the lower portion on the right. What is the function of
 13 those two transistors?
- 14 A. They are switches. They switch off and on.

transistor 51 and 52 have to do with that?

- 15 Q. And What will the effect of that switching on and off be?
- A. It will drive current from the load one direction or the other.
- Q. We talked at some point in the case about having higher frequency AC current in order to get more efficient lamps, fluorescent lamps. What does the switching on and off of
 - A. Well, in this case instead of doing it low frequency, like 60 cycles per second, you can turn this on and off at maybe 20,000, 50,000 or 60,000 cycles per second, and then you can drive that lamp at high frequency, and that is how you get

- 1 | higher efficiency.
- 2 | Q. Is it literally that transistor 51 and 50 are literally
- 3 opening 50,000, 60,000 times a second?
- 4 | A. Right.
- 5 | Q. What next would you demonstrate to explain the working of
- 6 | this circuit?
- 7 A. Well, just, you know, I talked about what is actually
- 8 | creating that AC is those two transistors, these two resonant
- 9 components, and it could be these out here as well. It
- 10 depends upon their value. In general, these are ignored
- 11 because they are so much higher value than these. But in
- 12 general these are actually what is called the resonant
- 13 | circuit.
- 14 | Q. What is the next requirement of the '529 Claim 1 that you
- 15 | can demonstrate on this figure?
- 16 A. In this case it is initiate oscillation.
- 17 | O. And how is that done?
- 18 A. Well, in this case it is one of the paths on the control
- 19 means, which is what this block 58 is here.
- 20 | Q. Okay. Is that referred to in the patent with a
- 21 | particular designation?
- 22 A. This is control path one.
- 23 Q. So first series control?
- 24 A. First series control path. Right.
- 25 | Q. And the current flows through that control path and

through those various elements in a way that is described in the patent. Is that right?

- A. That is correct.
- Q. What does the flow of current through current series one, what does that accomplish?
- 6 A. In this case I think it may be best if I explain it.
- 7 | Q. Okay.

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A. What happens when you first turn the ballast on, this voltage comes up. You get current through this DC control path, and it starts flowing down into the control means.

Now, it flows through this diode here, which is 39, and it starts charging up capacitor 42. Now, after a little time, that capacitor voltage reaches the breakover voltage of that DIAC. When it does, it will send a pulse of current -- Because remember, that is actually acting as a switch, so it will close. It will throw current into transistor 52 and start the oscillations of the averse. So that will start the first half oscillations and it will start pulling current through the load this way.

- Q. What next happens in the operation of when you are initiating oscillations?
- A. Well, just to be clear, what happens here is this reactor starts switching the transistors off and on because current will flow this way and current will flow that way, and that device actually switches the transistor. What happens to that

is in the second series path, is that the current will also start flowing here through 34, and then down through resistor 35, and that will charge capacitor 38.

And see that transistor right there? Once it reaches the voltage to turn that transistor on, it will turn that transistor on, and when it does it will keep capacitor 42 from opening up, charging up again and then breaking over that DIAC again. And you want to do that, because if you don't do that it could turn on transistor 52 at an inopportune time. I am sorry. I got — that one right there. It could turn 44 on at an inopportune time which could then damage the part. It actually might fail. Because, you know, this one might on and might try to turn that one on, and if they are both on the device will fail.

- Q. So we have now highlighted in green a path you just discussed. Is that referred to as the second series current path?
- 18 A. It is the second series current path, yes.
- Q. Are the first and second series paths together what effectively initiate --
- A. That is what the patent refers to is effectively initiates oscillations, yes.
- Q. There is a third series current path we have heard about before.
 - MR. ROUTH: Could we highlight that in orange?

1 Q. (BY MR. ROUTH) And what does that do in the '529 Patent?

A. In this case if the lamp becomes inoperative or if it is

3 | removed from the sockets, the natural tendency of this circuit

is that that voltage will rise. Now, normally it won't be

5 | high enough to charge the capacitor up enough to break over

6 | that diode -- or DIAC, excuse me. That DIAC. But when this

voltage rises it will charge that capacitor up enough so that

it will break over -- go over the breakover voltage of that

9 DIAC, which will then switch on and turn on that transistor.

10 Now, that transistor then will stop the flow of switching

11 | current to that transistor out of that magnetic device there.

Now, when it does that, it won't -- that won't allow that

13 transistor to turn on and it will stop oscillation.

14 Q. Now these three different paths, the blue, the green, and

the orange path, how are they referred to in the '529 Patent?

16 A. As the control means.

17 | Q. Why that designation? What is it that causes these three

18 | current paths to be the control or control means of the

19 | ballast?

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20 A. Well, this is what the patent -- in Claim 1 when it talks

21 | about control means it is referring to this right here. It is

22 | referring to that control means in 58.

23 | Q. Are there any other requirements of Claim 1 of the '529

24 | Patent that you have not yet illustrated using Figure 1 of the

25 | patent?

- 1 A. DC blocking means.
- 2 | Q. And those are to be highlighted in like a brown color?
- 3 | A. Yes.
- 4 | Q. Okay.
- 5 A. Now, the DC blocking means is these two capacitors. And
- 6 | what happens is when you have an open filament, you don't want
- 7 current to flow in this particular patent. He doesn't want
- 8 | current to flow into the input of the control means. Now, but
- 9 he does want to heat the filament, so there is a device here
- 10 | that is called the capacitor that will pass AC current, which
- 11 | is what he has here, so it will heat the filament but it won't
- 12 pass DC. That is a characteristic of that device. And that
- 13 | way if that filament opens you won't get any current into the
- 14 | input of the control means.
- 15 | Q. This picture illustrates Claim 1 of the patent. Is that
- 16 | correct?
- 17 A. It does, yes.
- 18 | Q. But what is the foundation for your understanding of what
- 19 | Claim 1 requires?
- 20 A. The specification.
- 21 | Q. Let me bring up -- Actually I think it is the slide with
- 22 | Claim 1 on it, slide 7. Mr. Burke, you are familiar with
- 23 | Claim 1 of the patent?
- 24 A. I am.
- 25 | Q. Okay. I have highlighted, or you have highlighted I

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guess, the various requirements. Do you have an understanding of each of these?
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- A. Energy conversion device, voltage source means, the output terminals connected to the filaments, control means.
- Q. I think to move things along I am going to start with the control means. The control means, what does it require, as you understand it?
- 8 A. Well, it requires three series paths.

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- 9 Q. But more particularly it says control means -- does it require that the ballast perform a particular function?
- A. Well, yeah. Those three series paths -- Well, you mean -- I assume you mean stop --
- THE COURT: Don't talk over each other, please.
- MR. ROUTH: I apologize.
- THE WITNESS: "The control means is capable of
 receiving control signals from the DC input terminals and from
 the resonant converter AND capable to effectively initiate
 oscillations."
- Q. (BY MR. ROUTH) Okay. So it has to effectively oscillations. Is there a further requirement there?
- 21 A. And effectively to stop oscillations.
- Q. Now, it seemed like that picture you showed, the picture of Figure 1 you showed us had a lot more information than comes just out of those words. Where else have you looked and why have you looked there to find further meaning to the

- 1 | control means term?
- 2 | A. Well, control means is an indicator in patent language
- 3 | that you have to go look in the specification to see what he
- 4 | is talking about. One of the places that the Court has shown
- 5 | us is in Column 3 and 4. And that is the structure of it.
- 6 Now, you also have to look at the function, and that is
- 7 | outlined in Column 7 and 8.
- 8 MR. ROUTH: Pull up the slide that shows the Column
- 9 | 3 and Column 4 portion.
- 10 Q. (BY MR. ROUTH) This is the portion of the specification
- 11 | that the Court has specifically said is the structure of the
- 12 | control means. Is that correct?
- 13 A. That is correct. And that is very much the same -- That
- 14 | is the same structure that is shown in Figure 1.
- 15 | Q. And if you follow the text here and match up the numbers
- 16 | in the text with the numbers in Figure 1 we looked at a few
- 17 | minutes ago, you will find this describes the lines and
- 18 | various things that you showed in Figure 1. Is that right?
- 19 A. That is correct.
- 20 | Q. Have you looked at other portions of the specification as
- 21 | well?
- 22 A. Yes, I have.
- 23 Q. What use do you make of the other portions of the
- 24 | specification in your analysis?
- 25 | A. Well, I think there is another part that talks about will

- 1 | not or -- will not draw power from the powerline.
- 2 Q. Now, do you take that and say because it says that in the
- 3 | specification, then Claim 1 must require that? Is it as
- 4 | simple an analysis as --
- 5 A. No, it is not. No, it is not. It comes from several
- 6 | places in the specification.
- 7 | Q. Do you inform your understanding of Claim 1 by how a
- 8 | person of ordinary skill in the art would read the claim in
- 9 | light of the overall specification?
- 10 A. Well, yes.
- MR. ROUTH: I am going to jump ahead just a little
- 12 | bit to keep moving, Your Honor.
- 13 | Q. (BY MR. ROUTH) Mr. Burke, do you think you have given
- 14 | the jury enough information for it now to understand your
- 15 | analysis as you apply the '529 Patent to the ULT products at
- 16 | issue in the case? Is there anything more you want to bring
- 17 | to the jury's attention to explain your understanding of the
- 18 | '529 Patent?
- 19 A. How I understood it?
- 20 | Q. Yes. And I am not trying to get -- What I am trying to
- 21 do is, quite frankly, move this along. I think the jury has
- 22 | heard quite a bit --
- 23 A. I understand, but if there are other parts, I mean, I
- 24 | thought were important is that will never -- will stop
- 25 oscillations and will never oscillate if a filament is open.

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THE COURT: I can't hear. Could you repeat that,
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     please?
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               THE WITNESS: I think another particular important
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     part of the specification is that it will -- once a filament
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     is open, it will never initiate oscillations.
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               MR. ROUTH: Let me ask you to pull up, I think that
 7
     is Column 2 of the patent?
 8
          (BY MR. ROUTH) Is that where you find that?
     Q.
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          It is in Column 7 and Column 8.
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          Okay. Do you have the patent in front of you, sir?
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          No, I don't.
     Α.
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          It may be easier to do it that way.
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               MR. ROUTH: With permission, Your Honor, I am going
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     to pass this up to Mr. Burke.
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          (BY MR. ROUTH) Mr. Burke, what portion of the patent are
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     you referring to?
               MR. SUDER: Your Honor, I want to impose one
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     objection, and that is to leading. I appreciate that he is
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     trying to move this along, but to ask him questions and
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     already give him the answer is suggestive and leading.
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               THE COURT: Overruled.
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               THE WITNESS: That is Mode B, thus the device will
23
     never start to oscillate on its own.
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          (BY MR. ROUTH) That is the reference you were referring
25
     to in Column 8. For the jury's information can you tell them
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- 1 | where in Column 8 it is found?
- 2 A. It is in Mode B right at the bottom.
- 3 | Q. And are there other places in the patent where it also
- 4 discusses the ballast shutting down without further
- 5 oscillations or operations?
- 6 A. It does.
- 7 | Q. Let me ask a few questions now. Again, is there anything
- 8 | else you want to bring to the jury's attention on the '529
- 9 | before we move on? We will come back, obviously, in talking
- 10 | about how it relates to the ULT products.
- 11 A. Not at this time.
- 12 Q. Okay. Let me ask you a few questions about the
- 13 development of the electronic ballast technology. Where does
- 14 | the '529 Patent fit into the development of the electronic
- 15 | ballast?
- 16 A. Well, it is one patent of many thousands.
- 17 Q. Okay. And in terms of its time period, was it the first
- 18 of electronic ballast patents or where in the overall
- 19 development history?
- 20 A. Well, electronic ballast patents go all the way back into
- 21 | the '50s, as I recall, or even maybe earlier than that.
- 22 | Q. The '529 Patent talks about a particular type of
- 23 | circuitry within the electronic ballast, what is sometimes
- 24 | referred to as shutdown circuitry. Is that correct?
- 25 A. Yes.

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1 | Q. And I have also heard end of life circuitry. Is there a

- 2 | difference between those two terms?
- 3 A. There can be, yes.
- 4 | Q. Okay. How do you view the '529 Patent?
- 5 A. It is a shutdown patent, and it is a way to configure it
- 6 | such that when you have DC through the filament you can shut
- 7 down in a certain manner.
- 8 | Q. And when will the '529 Patent shut down the ballast using
- 9 | the DC through the filaments?
- 10 A. It won't shut down with DC through the filaments. It
- 11 | will only shut down due to AC at node 27 when that voltage
- 12 goes high.
- 13 | Q. And what will cause the voltage to go high at node 27?
- 14 A. Well, it is when the lamp is becoming defective or is
- 15 removed.
- 16 Q. Were there shutdown circuits patented and known in the
- 17 | art prior to the patenting of the '529 Patent?
- 18 A. Yes, many years before.
- 19 Q. Can you give us some understanding of when shutdown
- 20 | circuits started to be understood and patented in the art?
- 21 | A. Well, I think in the 1970s certainly there was a lot of
- 22 | them then. And then in the '80s. Certainly there were a lot
- 23 of them in the 1980s as well.
- 24 Q. Have you ever designed a shutdown circuit?
- 25 A. Yes, I have designed shutdown circuits.

are entitled to an instruction on spoliation, and I would like to tender one in accordance with the Federal Circuit, and I have a copy for Mr. Routh.

The other one is, Your Honor, in light of the testimony they have put on in their case so far, they are trying to say that because we have patents it is okay — that is a defense to our patent infringement case, and there is clear case law that because — and this I am quoting from the Cameco Industries versus Louisiana Cane Company, that holding — this goes to the admissibility. It gives the impression to the jury that it is okay if they have patents to ignore our patent, and the law is that an accused product can infringe a patent even if a product practices other patents. We did not submit that proposed instruction. We would like to tender that instruction to the Court, both of these, and ask the Court to consider them.

THE COURT: Let me ask you, where are you with respect to the jury charge?

MR. SKEELS: I am happy to address that, Your Honor. We had understood that your briefing attorney wanted us to submit a draft, and we had misunderstood that maybe he wanted us to get together and see if we could agree on more stuff, because there is still some disagreements. He clarified that he wants it in electronic format so he can work with it. So I think we can get that to him tonight in relatively short order

and drop it into your order box.

Your Honor, Mr. Suder has raised the issue of additional instructions. We did include an instruction in our proposed preliminary jury instructions. The Court read 98 percent of what the parties agreed on, and left out something that we had requested regarding previous patents, and so to just clarify Mr. Suder's position, we have submitted something. But we can certainly get something, and I will work with Mr. Pearce and Mr. Routh this evening to get you something into your inbox.

THE COURT: So is what you are going to send, it will have what you all have agreed to and then have delineated, like the earlier version, what you disagree with?

MR. SKEELS: Yes, that is right, Your Honor. We have tried to put it in bold and LBC's position and ULT's position is there, with the only additional considerations being the spoliation and the previous patents. And also we may want to talk through whether we are going to request an instruction from the Court on the "connected to" language really meaning "connection for."

THE COURT: Okay. All right. So if you all would get that, I would appreciate it.

MR. PEARCE: And if I may, Your Honor, the only thing I would admission in addition, they may ask for some constructions. I don't know if it is in there now or not, but in light of some of the testimony, we need to get back and do

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a little bit of research, tonight but probably an instruction
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     about the relevance, or lack thereof, of whether certain prior
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     art references recited to the Patent Office where the '529
 4
     Patent was already cited, and whether that has any bearing or
 5
     should be considered when considering whether the '529 Patent
 6
     is valid.
 7
               THE COURT: Okay. I don't follow that, but go ahead
     and keep looking --
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               MR. ROUTH:
                           The one other point I would make is on
     the instruction about if you have a patent you can't infringe
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     a patent. Every witness has been asked about that and every
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     witness has answered consistently to Mr. Suder's statement,
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     "No, we are not saying just because we had a patent."
14
     are saying, "We have a patent that is different and it has
15
     been distinguished as an improvement."
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          Spoliation, I will look at the law on that. Mr. Berry,
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     we were at four years before this litigation was brought when
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     Mr. Berry had notes.
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               THE COURT: All right. Very good.
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               MR. SKEELS: The last item. Do you have -- are you
     able to give us an update on your time so we can plan
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22
     accordingly?
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               THE COURT: Yes. You have used 12 hours and 24
24
     minutes and you have used 10 hours.
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               MR. ROUTH: And in terms of planning, as I
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the '529 patent has.

So, when we look at this patent compared to the '529, what we're trying to understand is what does the '529 include that this doesn't include. The patent was issued. So, when I look at this, it has all the features, you know, save one, and that one it doesn't include is the ability to have no input power when the lamps are defective or when there's a lamp out of the circuit. All right?

MR. SUDER: Excuse me, Mr. Burke. Your Honor, at this point Mr. Burke just explained to the jury this has everything that's in the claims and that is a clear -- trying to send a clear message to this jury that this patent has the same thing that's in the claims and it has something that's not in the claims. So, the import of this, I object,

Mr. Routh is very subtlety trying to suggest to this jury that this is an invalidating reference with this witness when they have an expert that did not rely on this. So to say this has everything but something that's not in the claims is improper.

MR. ROUTH: Your Honor, Mr. Burke just testified that he views that as being something in the claims. I'll tell the jury, we're not relying on Krummel to invalidate the '529 patent. If Mr. Suder suggests that's what you should infer from this, please do not. That's not our intent.

THE COURT: Overruled.

BY MR. ROUTH:

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Q. Mr. Burke, you said there's one thing that's not in the Kroning patent that is in the '529 patent. Could you repeat that again.

A. Well, what's not in this patent is the ability to not have any input power when the lamps are defective or when the lamps are removed. So, when the lamps are defective or when the lamps are removed and the inverter stops oscillating, it doesn't draw any power from the power line and I think that's one differentiating factor between, for example, a Kroning patent and the '529 patent.

Q. How does that effect your view or inform your view that these portions of the specification from the '529 actually are meant to apply to claim 1 of the '529 patent?

A. It just reinforces -- you know, I didn't come to that conclusion by just looking at the Kroning patent. I actually read the patent and you can see he says in many places will not draw power from the power line when oscillations stop or will not draw power from the power line when lamps are out. It will not draw power from the power line when the lamps are defective, right? It will not oscillate -- when the lamp is removed from the lamp -- from the lamp holders, the circuit will not oscillate. It will never oscillate, right? On its own. So, when you put all that together, it's pretty clear that's what the inventor intended and that's what differentiates it from circuits that came before it and --

yeah.

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Q. Now, I want to turn your attention, we're going to go through some of the limitations of the 529 patent. Is there -- just checking. I think it was sitting up here a

5 moment ago, Your Honor. It may -- all right. Mr. Burke, is
6 this easiest to see sitting on the ground or do you want me to

7 | try to put it up?

A JUROR: We can see it.

A JUROR: I can't?

A JUROR: We can't.

BY MR. ROUTH:

- Q. This is claim 1 of the '529 patent. Mr. Burke, I'm going go through some of the requirements of the '529 patent and understand your view why ULT products don't infringe. I'm going to start with the control means here. This control
- means requirement of the '529 patent. And when you look at that, control means -- do we have a copy of -- you have an
- 18 understanding of the control means of the '529 patent?
- 19 A. Yes, I do.
- Q. When you -- Well, first of all, did you -- and we went
- 21 through on figure 1 yesterday the control means.
- 22 | A. Right.
- 23 Q. Correct? With the three current paths?
- 24 A. Yes.
- 25 Q. I understand your opinion to be none of the ULT products

1 have a control means as the same or equivalent to the control

- 2 means of the '529 patent. Is that correct?
- 3 A. That's correct.
- 4 Q. When I say, first of all, you realize, I recognize
- 5 everyone agrees, including Dr. Roberts, that there's no ULT
- 6 product with a structure in it that the same as the control
- 7 means of the '529?
- 8 A. That's my understanding.
- 9 Q. So, the key issue here is why is it that you say ULT
- 10 products don't have structures that are equivalent to the
- 11 | 52 -- the control means of the '529, correct?
- 12 A. Yes. But --
- **13** Q. Okay.
- 14 A. The main -- I'm sorry.
- 15 Q. Let's start with how do you do that analysis? What's
- 16 your -- your mode of analysis for saying whether two -- the
- 17 ULT products on the one hand and the control means of the '529
- 18 patent on the other and are equivalent?
- 19 A. One of things we're looking at, is there differences that
- 20 are -- are their differences insubstantial. What it means is
- 21 between -- you're looking at two control functions or
- 22 structures. They have to -- they have to perform the same
- 23 | function the same way and achieve the same result. If they
- 24 don't do it in the same way, they're not the same. They're
- 25 | not equivalent.

MR. SUDER: Excuse me, Your Honor. I object. That is a misstatement of the law they have to be done the same way. That's the whole issue in this case. If that's Mr. Burke's understanding, I would object to Mr. Burke not applying the proper standard for his analysis. Is it substantially the same way whether any differences are insignificant. So, to say they are the same is improper. If that's the basis of his opinion, then that raises a whole host of different issues.

THE WITNESS: Right

MR. ROUTH: As Mr. Suder knows from Mr. Burke's report, that's not the basis -- I apologize, Your Honor.

THE COURT: Overruled. I will instruct you on what the appropriate law is and you will apply the appropriate law to the facts as given to you in the case and make your determination.

17 BY MR. ROUTH:

Q. Mr. Burke, in terms of considering the correspondence of the ways and the results, how do you look at those as between the '529 patent on the one hand and the ULT products on the other?

A. Well, the structures are such that they don't -- they aren't substantially the same way. They don't do things substantially the same way and they don't achieve results that are substantially the same.

1 Q. I'm going to go through some of the ULT products or groups

2 of products in a few minutes but I want to start with whether

3 there are some differences between ULT products on the one

4 hand and the '529 patent control means on the other for all of

5 | the ULT products.

6 A. Okay.

7 Q. So we cover all the products. Are there ways all the ULT

8 products are substantially different from the '529 patent

9 control means?

10 A. Yes.

11 Q. Could you tell the jury what -- what would be one of those

12 ways?

13 A. One of those -- of course, one of those ways is the

14 integrated circuit that's used.

15 Q. I've put up a slide. Tell me how this relates to the

16 testimony of this case.

17 A. Well, in a '529 circuit, you have a -- what I think was

18 referred to by Dr. Roberts as the brains of the -- is the

19 ballast and in the '529 it's a pretty simplistic brain, that's

20 for sure. If you are going to compare that to the complexity

21 of this integrated circuit, it certainly doesn't compare. But

22 also it's the way --

23 Q. Is this an integrated circuit?

24 A. Yes. That's the integrated circuit there that's used in

25 many of the products.

Q. This is the ULT schematic shown in all of integrated circuit that's blown up here so you will know what it looks like.

A. What you will see here is what -- what we call glue components and that's all the components that are around it and what that allows us to do, it allows us to use the IC in certain ways and allows us to control the IC and get to it to do what we want it to do. But the real brains in the operation in this case is the integrated circuit.

Q. Are the differences between the control means, the -- the '529 patent, are those insubstantial differences to the ICs used in ULT products?

A. Well, there are substantial differences between them, yes.

MR. ROUTH: Your Honor, if I could approach. I'm just going to hand Mr. Burke a copy of the '529 patent. I'm not suggesting you need to look at that, sir. But I've unfairly been asking you questions without you having that available.

19 BY MR. ROUTH:

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there differences in the way that ICs within -- Let me stop.

I've should ask: Does every ULT -- accused ULT product in this case have either an integrated circuit or a microprocessor as its brains, to use your term?

Q. In addition to differences in physical structures, are

A. Yes. Some of them have both.

Q. In addition to the differences in the physical structures, substantial differences you said, are there differences in the way that ICs and microprocessors on the one hand operate versus the control circuit 58 of the '529 patent?

A. Yeah. They're dramatically different.

Q. Can you explain to the jury, even in shorthand terms, how the ICs are dramatically different in the way they operate than the control circuit 58.

MR. SUDER: Excuse me, Your Honor. I need to interpose an objection. Again, it's not the IC by itself that comprises the control circuit of 58 and it is improper for this witness to equate the two and give the wrong impression to the jury that it is simply the IC when there are lots of other components within 58 and other components within their drawings far beyond the IC that make up the control circuit. So, to equate the two is not consistent with his report, not consistent with the Court's prior rulings, and not consistent with the law in this case.

THE COURT: Overruled.

MR. ROUTH: Your Honor, because --

THE COURT: Overruled.

MR. ROUTH: I understand. Okay.

BY MR. ROUTH:

Q. Mr. Burke, do you understand that there's circuitry around the IC in an ULT product in addition to the IC?

1 A. Absolutely. Yeah.

- Q. What is it that actually controls the initiation and stopping of oscillations within an ULT product?
- 4 A. Well, that's the -- that's the IC and you have -- this
- 5 integrated circuit you have -- you have inputs and then you
- 6 have output and you have various types of outputs. Now, how
- 7 | it handles those inputs and the kind of outputs you get is
- 8 really what matters.
- 9 | Q. We've put up on the screen a diagram that the jury has
- 10 seen before. Could you just explain to them briefly what this
- **11** is?
- 12 A. This is a block diagram of the integrated circuit that is
- 13 used in many of the products and you can see the various types
- 14 of functions it includes. Now, we don't have a structure of
- 15 that exact because that's not available to us. They don't
- 16 give that to us. All they can do is give us a block diagram
- 17 and it shows all the functions that are available inside that
- 18 IC.
- 19 Q. Does this diagram at least give us a picture of ways in
- 20 which the IC operates differently than control circuit 58?
- 21 A. Yes, it does.
- 22 Q. Let me try to get to an example of that. In what way do
- 23 ULT products with ICs and micro controllers make use of, for
- 24 instance, the second series current path of the '529 patent
- 25 | that we've talked about?

1 Well, in this case, in the second series path, what 2 they -- if you will remember what they do in the second series 3 path is they actually stop the charge of -- of capacitor, I think that's 42, because when they turn on transistor -- is 4 5 that 48? Transistor 48, it actually pulls the current off 42. 6 Now, in that's IC driven or these ballasts for ULT, 7 it does exactly the opposite of that. It maintains the power on the IC. Now, in this particular -- that's the way those 8 9 things work is because they maintain the power on the 10 integrated circuit so they can sense what's going on and 11 that's also one of the reasons why it draws power from the 12 power line, is that it's continuously doing that type of thing 13 versus shutting down complete. 14 Q. Mr. Burke, if you want to get up and walk closer to this. 15 Again, I don't want to strain your eyes. We're trying to 16 fight between things. But are there other ways of looking at 17 Figure 1 in which -- you said the second series -- current 18 path doesn't exist in the ICs. Are there other ways in which 19 the IC structures and functions are different that you can see 20 from this figure? 21 A. When you look at the '529 patent, compare it to ULT's 22 products, it's pretty clear when you read the patent, it 23 again-and-again-and-again talks about one shot devices. 24 That's what these are. It's one shot device that initiates 25 oscillations. It's one shot device that stop oscillations.

And, of course, this path here is to prevent the one shot device from working. It stops that from firing again and trying to restart this transistor.

So, to me, one of the big differences and what's very much evident in the '529 patent, that's his control means. That's his structure. The structure of the ULT product is nowhere near the same. It's very different. There is no one shot devices like that.

- In addition to the second series current path, are there structures in the ULT products that you view as equivalent to the first or third series current paths?
- 12 Α. No.

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- 13 Q. Are the differences between the ULT products in the first 14 and third series current paths and the '529 patent, are they 15 substantial or insubstantial?
- 16 A. Excuse me. What was that again?
- 17 I was asking whether the differences you find between ULT 18 products on the one hand and the first and third series 19 current paths that are not shown here, you can draw with your 20 hand -- are the differences -- insubstantial differences or 21 substantial differences?
- 22 Okay. They are substantial differences.
- 23 You may return to the witness stand, please. Mr. Burke, 24 this is a document that's been shown to the jury a number of 25 times. It's an ULT or Magnetek document from 1999.

1 you're familiar with it. It says Bobel's filament sensing 2 patent, the '529 patent can be avoided by shifting the 3 inverter frequency instead of shutting down the inverter? 4 A. Yes. 5 Do any of the ULT accused products actually use this approach and therefore avoid the '529 patent by shifting the 6 7 inverter frequency instead of shutting down the inverter? Yes, they do. 8 Α. Okay. Which products use that mechanism? 9 10 That would be compact fluorescent 1 and 2. Would you describe to the jury how compact fluorescent 11 group 1 and 2, two of the seven groups, how they operate in a 12 13 way that shows this approach to avoiding the '529 patent? Well, the difference -- Well, in those two series 14 15 products, what happens is it -- it depends upon exactly what 16 fault happens, but if it senses a lamp is -- for example, a 17 very hard to start lamp, in the '529, it only has one option. 18 It -- it stops oscillations. When it detects a fault, 19 whatever the fault is on the output and the voltage rises at 20 the intermediate node, it shuts down. That's only option. 21 Now, with compact fluorescent products 1 and 2, what 22 happens, if it senses certain types of defects, for example, a 23 lamp will not start, it's an a new lamp, it's hard to start, 24 it -- there's a pulse that's sent into the -- it's what's 25 called EN 2, in IC, excuse me. What that does, it shifts the

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operating characteristics of the inverter. The IC actually 1 2 can control that. So, instead of just shutting down, it 3 shifts the mode. That's actually what -- that's what they're 4 talking about here. It says, shifting the inverter frequency 5 instead of shutting down the inverter. See, that's exactly 6 what that does. It senses a fault on the output and then 7 shifts the frequency of the inverter to actually restart or 8 prevent an issue. Q. Are there other ways in which the CFL 1 and CFL 2 group 9 10 products are different than the control means of the '529 11 patent? Well, yes. They initiate oscillations differently. 12 13 If -- With the CFL products, if you remove a lamp, do 14 oscillations stop? A. Yes. 15 16 Q. What's this demonstration show us? 17 This is a schematic diagram of the C 2642 that is a

- 18 representative sample for compact fluorescent group 1 or --
- 19 yeah, group 1.
- 20 This is actually the schematic that was used by Q. Okay.
- 21 Dr. Roberts in his testimony and they've -- they added lamps
- 22 to it and you've now Xed out the lamps. What are you showing
- 23 us?
- 24 A. What I'd like to show is that when the DC path is broken
- 25 and there's no DC signal at all, the inverter will still

And, in fact, these particular products will still start lamps versus the '529 which will never start to oscillate when a DC path is broken.

MR. SUDER: Excuse me, Your Honor. I believe that this would violate the Court's ruling at the start of the trial this morning. This testimony on this product by this witness is based on the testing that was done by Mr. Poehlman.

MR. ROUTH: That's not correct, Your Honor. This is done by the witness's knowledge of the products and the knowledge of the schematics. If there's testing on this that confirms it, Dr. Burke has done his own testing on it as well.

THE COURT: Have you done either your own -- are you relying on Mr. Poehlman's testing?

THE WITNESS: Not at all.

THE COURT: Okay. Then that's overruled. Ladies and gentlemen, I neglected to mention, Exhibit No. 143 -- I'm striking Exhibit No. 143 which related to tests that Mr. Poehlman said he conducted and then I'm also instructing you, like I did earlier in the trial on some different testimony, not to consider any of the testimony Mr. Poehlman gave about the testing that he did just in advance of trial. For legal reasons, you should not consider that in your deliberations. Thank you.

MR. ROUTH: Your Honor -- I'm sorry.

25 BY MR. ROUTH:

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1 Q. Mr. Burke, in your report, you reported on -- yeah, that's 2 fine. Actually take that down now. In your report, you reported on the fact that in the CFL devices, oscillations 3 would begin if you powered up the lamp, powered up the ballast 4 even without lamps in it, didn't you? 5 A. I did. 6 7 Q. And did you prepare something to demonstrate that to the jury? 8 A. I have a video to demonstrate that, yeah. 9 10 MR. SUDER: Your Honor, we've not been furnished a 11 video. MR. ROUTH: This was given to you with his 12 13 demonstratives evening before last. 14 MR. SUDER: Hard copy of a stack of documents does not mean that it's a video. We have no way of knowing it was 15 a video. 16 17 MR. ROUTH: We sent you an e-mail that contained everything electronically. And you have it on the thumb drive 18 19 as well. 20 THE COURT: So, when did you provide them to him? 21 MR. ROUTH: The night before last, which was our 22 agreed upon schedule, Your Honor. 23 MR. SUDER: I didn't know there was a video included 24 when I get a stack this thick, but I just think it's improper. 25 THE COURT: Overruled.

MR. ROUTH: We didn't --

THE COURT: Overruled.

BY MR. ROUTH:

Q. Mr. Burke, we're going to play something -- I would like you to talk to the jury and let them know what they're seeing because you're going to understand it better than I will, sir.

A. Okay. This is a 26 -- C 2642 UNV. What that means is compact fluorescent. It's -- 2 is two lamp. 26 is 26 watt, 42 is 42 watt. UNV is universal voltage, and then BES means bottom exit studs. That's the configure of the case. What I showed is it was attached to a 26 watt lamp.

If you will look, it's actually connected --

MR. SUDER: Excuse me, Your Honor. This is the very product --

THE COURT: Stop the video.

MR. SUDER: This is the very product that

Mr. Poehlman tested and it is improper based on your ruling for this witness to now even if he did his own testing after he spoke with Mr. Poehlman, Mr. Poehlman tested this very product and discussed it with Mr. Burke. And that -- that -- that's the exact issue we had, is that this product cannot be considered by this jury.

MR. ROUTH: Your Honor, the reason why you wanted to not have Mr. Poehlman's testimony admitted on that subject is he didn't submit a report. Mr. Burke submitted a report and

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reported this exact same result on this exact same product, as did Dr. Roberts at his deposition testified he got the same result on this product.

THE COURT: Overruled.

MR. ROUTH: Thank you.

BY MR. ROUTH:

Q. Mr. Burke, would you continue. And I apologize for the interruption, sir.

A. What also -- it's connected per the wiring diagram for one lamp which means the blues are connected to one part and -- filaments are one lamp and the reds are connected to the other end of the lamp.

What we want to show -- that's, of course, a 26 watt lamp. I actually connected directly to it so you can see exactly what's happening. See, I've got them connected directly to the pins which goes on to the filaments of the lamp.

Q. This is one of the CFL products that's accused in this case, it's a representative product for CFL Group 1, correct?

A. That's correct. Now, the DC flows through the red and then back through the blues, through both wires. So, what I'm doing right now is breaking the DC path and I'm going to leave that open so you can see -- I'm going to break it on both sides. And -- I have it set up so that when I throw that switch right there, it will apply 120 volts to the ballast.

- 1 So, I'm going to back up so you can see what's happening.
- 2 Throwing the switch. As you can see, the lamp lit.
- 3 Oscillation started. The lamp lit.
- 4 Q. With the five --
- 5 A. That's the input power to show you how much input power
- 6 and the voltage that's input.
- 7 Q. So, Mr. Burke, with the control means of the '529, if you
- 8 powered up the lamp with the DC current path broken, as you
- 9 did by breaking the blue and the red filaments, would the
- 10 | lamps start in that device?
- 11 | A. No.
- 12 | Q. Are there differences between the CFL -- actually, what
- 13 you just showed in terms of the start up with the DC current
- 14 path broken, is that true of all the products in CFL Group 1
- 15 and CFL Group 2?
- **16** A. Yes.
- 17 Q. Are there other differences with respect to those CFL
- 18 Groups and the '529 patent? For instance, with respect to
- 19 restrikes.
- 20 A. Yeah. Those two products are intended to restrike and
- 21 especially what I just mentioned about in certain situations
- 22 if the lamp doesn't strike, it actually shifts modes of
- 23 operation in order to try to restrike the lamp.
- 24 Q. Could you explain what you mean when you say it's going to
- 25 try to restrike the lamp? What happens and then what does the

1 ballast do? A. Well, it -- what the ballast does, it senses when there's 2 3 a problem on the output and it will try to restrike lamps. 4 Now, in general, it won't try to restrike all the time. Generally, it restrikes just -- just so many times and it will 5 6 shut down. It really depends upon the situation of the 7 output. And sometimes lamps are failing really hard, you know, it's a hard failure, and the ballast will shut down very 8 quickly. Sometimes it's not. For example, if it's a new 9 10 lamp, it senses a problem on the output and instead of 11 continuing operation, it will -- it will go back into the 12 what's called pre-mode. That shifts the frequency, tries to 13 preheat the filaments again and strike the lamps. Now, on new 14 lamps sometimes that takes two or three times. Sometimes, of 15 course, they start up right away. That's why we have that 16 mode of operation. 17 Q. You may have just answered the question I wanted to ask 18 but I want to make sure it's clear. Why would you have a 19 ballast that tries to restrike rather than just shutting down 20 when a defect is -- or when there's a sense of -- an over 21 voltage sense. 22 A. I don't want -- very often, you know, when you put new lamps in, sometimes they don't strike the first time. 23 24 first strike of a lamp is very often more difficult than it is 25 any other time. And, you know, if a guy just put a new lamp

in there, you want to make sure you try to start it. Now,
with the '529, what would happen is it would run a while and
shut down. With -- with these, it does attempt to restrike it
and there's a much better opportunity for it to strike the

5 lamps if it does it multiple times.

- Q. Mr. Burke, is that difference, the ULT, CFL products attempt restrikes and the control circuit of the '529 patent has a one shot shut down, doesn't attempt to restrike, is that a substantial difference in your opinion as to the way in which the control means operates?
- 11 A. Yes. That's a substantial difference.
- Q. Does ULT have a patent that covers the process by which they have this restriking capability in the control means?
- 14 A. Yes. This one we're showing here now.
- Q. Have you done testing that shows the restriking of an ULT CFL lamp after the ballast has been shut down?
- 17 A. I have.

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- 18 | Q. Okay. And what did that show, sir?
- A. Well, in that -- what it actually showed is the 2642. In that particular case, open circuit is what I showed and what it does is it continuously tries to restrike. It actually never shuts down, and -- but that doesn't necessarily -- that's not indicative of every ballast in that series, because it depends upon the situation on the output. Sometimes

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- 1 five, maybe nine, ten times and sometimes they'll shut down
- 2 | fairly quickly. It really depends what the load is -- Excuse
- 3 me -- what the fault is on the output. That's why you have an
- 4 IC, it can do more than just one thing for you and that's why
- 5 there's a significant difference between the control means
- 6 with ULT products and the control means outlined in the '529
- 7 patent.
- 8 Q. Mr. Burke, did I understand you to say with the ICs in the
- 9 ULT products they can sense different types of issues or
- 10 situations in the ballasts and have different types of
- 11 responses in terms of how often they restrike or try to
- 12 | restrike?
- 13 A. That's correct.
- 14 Q. To move things along, have you prepared a chart that
- 15 | summarizes the different ways that CFL products and ULT -- of
- 16 ULT -- the different ways they start oscillations versus the
- 17 | '529 patent?
- **18** A. I have.
- 19 Q. Is this that chart, sir?
- 20 A. Yes, it is.
- 21 | Q. Okay. Could you just -- you've touched on some of these
- 22 already, but could you move through this chart and just
- 23 explain to the jury any differences that haven't already been
- 24 explained in terms of how the ULT CFL products work versus the
- 25 | '529 patent control means?

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In the first -- the '529, I explained before, it has a DC control, but that also powers the control means. Now, in ULT's products, the DC control path doesn't always power it.

Now, on initial oscillations or initial start up, what I showed you is it will start without a DC path in it, with it removed. That's a significant difference. It's -- in this case, ULT products will shut down if the DC path is -- if you get a signal from the output that requires a shut down, it will shut down. But it doesn't do the same thing on initial power up. So, on the '529, the circuit does the same thing on! initial power up and when the lamps are removed or defective and after they're replaced. The ULT products don't.

On the structure of the '529, it's clearly rapid In ULT's products, it's program start. That's a much more sophisticated way of starting a lamp. There isn't any second series path that I talked about. In fact, the ULT's product worked exactly the opposite way of the way the '529 does.

The '529 is fairly simple. It's a one shot trigger mechanism and that particular mechanism, by the way, is -- it goes back into patents well into the 70s. And, you know, that particular structure of the control means is obsolete now when you compare it to an integrated circuit. With the capability that they have, there's no reason to even consider a circuit like that. And, of course, the handful of components that

- 1 aren't particularly -- you can't do a whole lot with it versus
- 2 | an IC which you can do an awful lot with it.
- 3 Q. Mr. Burke, I think you've moved through these points. Let
- 4 me just ask you if you -- on the issue of the program start
- 5 versus rapid start. Why is it that you say that the '529
- 6 patent is a rapid start on the one hand while the ULT product
- 7 is program?
- 8 A. Well, the structure that's outlined in the patent is
- 9 clearly rapid start and that's outlined in claim 1 and
- 10 | figure 1 is clearly rapid start. That's what the structure
- 11 tells me it is.
- 12 | Q. The structure of the control means as set forth in the
- 13 | bottom of column 3 and top of column 4, that's structure?
- **14** A. Right.
- 15 Q. Would that support program start, sir?
- 16 A. No.
- 17 Q. Let me ask, have you done a test that shows the difference
- 18 between program start and rapid start?
- **19** A. Yes, I have.
- 20 | Q. Can we put that up as 12, please. This will allow you to
- 21 explain to the jury --
- 22 A. Shall I go up there?
- 23 Q. Sure. Yes, sir.
- 24 A. Now, in program start, you'll see a lot of similarities,
- 25 | for example, in one here. You know, there's a lot of

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filament life of lamps.

similarities, but the one I really wanted to point to is this one right here. That's the output voltage. Now, you can see on program start, the voltage is kept very low for a -- for quite a period of time. Now, it takes some sophisticated technology and circuitry in order to make that happen because you have to shift the mode of the inverter and the control circuit has to do that, and so what they're doing is for a period of time, to heat the filament, it's kept very low. Now, they do that because you don't want to ionize the lamp at all, because if you don't ionize the lamp, it won't damage the filament. So you bring the filaments up on to what we call electron emission temperature and then you strike the lamp. So, it strikes very quickly and with very little damage to the filament. Now, versus rapid start, you see this one here, which is what the '529 is, you apply fairly high voltage immediately along with the filament voltage. During that period of time, there's damage being done to the filament. So then you see when it starts, that period of time right there, it also damages the filaments. So, this is a much more sophisticated

Q. Mr. Burke, in addition to showing the slide we saw a moment ago that summarizes the differences between the ways in which CFL Group products start oscillations versus the '529

way of controlling an electronic ballast to improve, you know,

patent control means, did you also do a summary chart on the
differences and the way they shut down -- the ULT products
shut down oscillations?

- A. I have.
- 5 Q. Could you bring that up, please? Is this that chart, sir?
- 6 You know what, I'm sorry --
- 7 | A. Yes.

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- 8 Q. Thank you.
- 9 A. Yes.
- Q. Could you just take a couple of minutes and explain these differences. I think the jury has heard about many of them, but explain these differences.
- A. Well, again, in the '529, it has one -- one reaction to a fault. It shuts down. It does try to restrike. It doesn't do anything else. In -- in the ULT products, it has other -- you can program this thing to do many things, depending on what's happening to the the output and what kind of fault there is. So, it can attempt to restrike or it might shut down, either one.

In the '529, it only refers to a voltage sense detection and it has one type of shut down. In ULT products, very often there might be three different. In this case, there actually is -- you know, in -- in the -- some of the product, there's actually three different types of fault detection. One of them is a voltage detection, not the same

as the '529, but, you know, similar. There's also a current sense which senses the current actually in the drain of some of the FETs that are actually drawing resonant tank, and then also -- There's no one shot device. That means you have more than one opportunity to sense what's going on and shut down.

So, you don't just, you know -- you just don't hit it one time

- and it's off, whatever happens. And then, of course, the use of ICs versus those discrete components.
- Q. In addition to this summary chart, did you do a summary Let me ask it in an open way. Do the ULT CFL accused
 products, those in groups 1 and 2, do they achieve a different
- result than the result brought about by the control means of
- 13 | the '529 patent?
- **14** A. Well, yes.
- 15 Q. You have a summary chart that describes the ways in which
- 16 | those results are different?
- 17 | A. Yes.
- 18 Q. Can we bring that up, please? Is this that chart, sir?
- **19** A. Yes.
- Q. Okay. Could you explain to the jury the way in which the
- 21 | CFL ballasts that ULT makes themselves are different from the
- 22 | '529 patent as a result of the control means?
- 23 A. As I mentioned, in the '529, one of the objectives of the
- 24 control means is not to draw any power from the power line.
- 25 ULT products do. They draw power from the power line when

- 1 it's shut down. The ballasts for the '529 will not start to
- 2 oscillate on its own when a fault is detected. It shuts down
- 3 and it's down. Now, a compact fluorescent ballast for ULT
- 4 | will start oscillations after a fault is detected. Now it
- 5 | will do it in a couple of different ways, but it can restart
- 6 oscillations.
- 7 Q. On the last one, sir, it looks like the boxes are the
- 8 same. Is that correct?
- 9 A. That's correct. Now, in the last part of it, to start --
- 10 I mean, to reinitiate oscillations after lamps have been
- 11 replaced, that's right. That -- you know, that's -- that's a
- 12 | feature that does -- that is in the ULT products.
- 13 | Q. So you would say there is that one similarity in results
- 14 between the ULT products and the --
- 15 A. Right. ULT products do do that, yes.
- 16 Q. Given that they are similar in that way and different in
- 17 the other ways, do you have an opinion as to whether the
- 18 results achieved by the ULT CFL products are substantially
- 19 equivalent to the control means of the '529 patent?
- 20 A. They are not equivalent and there are substantial
- 21 differences, yeah.
- 22 Q. Have you done any testing, sir, to show what would happen
- 23 with the CFL products when a lamp is removed or defective?
- 24 A. Yes.
- 25 Q. Let me ask you to bring up slide 18, please. Let's move

on. I think we've covered the CFL products. I would like to
move on to the ULT Linear 1 to 3 ballasts. So, groups 1, 2,
and 3 of the linear ballasts that ULT makes. Have you reached
an opinion specific to those products as to whether there are
common reasons why those products are substantially different

- 6 from the control means of the '529 patent?
- 7 A. I have.
- Q. Have you prepared a chart that sets forth the reasons or the ways in which the ULT Linear 1 through 3 products are different in the way they start up oscillations?
- 11 A. Yes.
- Q. Okay. Let me bring that up, please. Is this that chart, sir?
- **14** A. Yes.
- Q. Can you explain to the jury what you're summarizing here about the differences between the ways ULT Linear 1 through 3 ballasts work versus the ways the '529 control circuit works?
- A. In a lot of ways it's the same thing as the compact

 fluorescent. If you look at, again, DC control -- DC control

 path doesn't always use the DC control path to initiate

 oscillations. It has the different -- on initial power up,

 it's different than mode A of the '529. It's program start.
- It's a different structure. There's no second series path there at all.
- The complex starting and programming of the IC, it's

- 1 not a one shot equivalent. And, of course, the -- and, of
 2 course, use of ICs, which actually makes all that possible.
- 3 Q. It says here at the bottom, the last one is -- '529 patent
- 4 uses a handful of discrete components. The ULT products use
- 5 an IC. We've gone through that. I want to go to a point that
- 6 has come up in the case which is my statement that the ICs in
- 7 ULT products rendered obsolete or virtually rendered obsolete
- 8 in Mr. Bobel's pant. Do you have an view on that, sir?
- 9 A. The answer is yes and I can't imagine anyone today using
- 10 the discrete components in the '529, given -- given ICs as the
- 11 way they are now.
- 12 Q. You view the Bobel patent as virtually obsolete?
- 13 | A. Yes.
- 14 Q. Now, if the ULT Linear 1 through 3 products are the same
- 15 in all these ways, why do we break them into three groups?
- 16 A. Well, there are some differences in them.
- 17 | O. Are there differences in how they shut down the
- 18 oscillation?
- 19 A. Well, that and -- that's correct and also a difference in
- 20 how they sense a fault.
- 21 | O. Okay. So, let me then ask you: Did you prepare a summary
- 22 chart on the different ways that the ULT group 1 ballasts shut
- 23 down oscillation?
- 24 A. Yes.
- 25 Q. Bring that up, please. Does this chart summarize the

1 way -- just look at the ULT group 1 products -- the way in by

2 they're different from the '529 control means in shutting down

3 oscillation?

- 4 A. Okav. Yes.
- Q. Could you explain to the jury how -- these differences that you've noted here?
- 7 A. This case --
- Q. Let me just say, Mr. Burke, on some case they do overlap
 which you've already explained, you can summarize or tell the
 jury about things you haven't already told them with respect
- 11 to other products.
- A. In this case, the main difference here is No. 1. In the case of, of course, the '529, there's one shut down mechanism.

 That's it. In the case of ULT group 1, there's a filament sense that can shut the ballast down and there's also a

voltage sense that can shut the ballast down. And there also

is a current sense that can shut the ballast down. So, I

mean, there's multiple ways that ULT products can sense a

fault in the output and shut down. So, that, to me me, that's

a significant difference between the ULT products and the

21 '529.

- Q. Mr. Berry touched on this yesterday. What type of sensing does the '529 patent use to detect the defect and shut down?
- 24 A. That's voltage sensing.
- 25 Q. You just said there are three different types only one

of which is voltage sense used in shutting down oscillations
in ULT Linear 1 group 1 products. Just summarize for the jury
the differences between the voltage sense and the other two
sense mechanisms.

A. In one case, the voltage sense is one parameter in a
circuit. Generally, there's three parameters, their voltage
and current and then -- you can actually use all three of

and current and then -- you can actually use all three of those. But in this case, '529 uses just voltage and, of course, ULT uses -- uses the the other two or -- the other three, actually, to sense a fault.

Q. Let me ask you if you've also done a summary slide on the ways in which the ULT Linear Group 2 ballasts, the accused ballasts, are different than the control means of the '529 patent?

15 A. Yes.

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Q. Would you bring that up, please? Okay. Does this chart summarize those differences, sir?

18 A. Yes.

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Q. Okay. And what differences in how the Linear Group 2

ballast shut down on oscillations, what are the differences we haven't touched upon on in discussing the linear group 1?

A. In this case, the only difference in that is this particular group it doesn't have any voltage sense at all. It only has current shut down sense. It's only sensing a different -- different circuit parameter from the '529 patent.

- 1 Q. So, the sensing mechanism of the '529 patent, the voltage
 2 sense is absent completely from --
- 3 A. It's absent, yes. It's absent in this.
- 4 Q. Let me ask you if you prepared a summary sheet to show the
- 5 the differences between how ULT linear group 3 products shut
- 6 down oscillations as compared with the control means of the
- 7 '529 patent?
- 8 A. Yes.
- 9 Q. Could you bring that up, please? And on this chart again,
- 10 sir, could you tell the jury anything that you haven't already
- 11 explained in terms of differences with respect to the earlier
- 12 | discussed product groups?
- A. In this case it has two different types of shut downs and
- 14 this one has voltage and a current sense.
- 15 | Q. Do the ULT linear group products also have different --
- 16 reach different results than the control means of the '529
- 17 | patent reaches?
- 18 A. Yes.
- 19 Q. And you have a summary slide on that. Is that correct?
- 20 A. Right.
- 21 Q. Would you explain looking at this summary slide what are
- 22 the differences between the way ULT's linear product groups 1
- 23 through 3, the results they reach and the results reached by
- 24 the control means of the '529 patent?
- 25 A. It's pretty much the same as the other. It won't draw any

1 power from the power line whereas the '529 will. It will

2 initiate oscillations after fault detected. And, of course,

3 | it can replace -- of course, again, it can shut down and with

4 replaced lamps it can strike again -- strike lamps again.

5 Excuse me.

- 6 Q. Again, is it the case that the last situation you will
- 7 acknowledge is similar between the ULT products and the '529
- 8 | --
- 9 A. Yeah. That's summary, yeah.
- 10 | Q. Taking account of all these -- the similarities and
- 11 differences in results reached by the linear ballasts -- ULT
- 12 | linear ballasts and the control means of the '529 patent, do
- 13 | you view them as substantially different?
- 14 A. They are substantially different, yes.
- 15 | Q. Have you prepared a demonstration video to show the jury
- 16 that will allow them to see the differences between the ULT
- 17 linear products and the '529 control means?
- 18 A. I have.
- 19 Q. Okay. Again, if you could tell the jury what they're
- 20 seeing --
- 21 A. Okay.
- 22 Q. -- as it comes up.
- 23 A. Again, when I throw that switch, that's going to apply 120
- 24 | volts to the input of the ballast. The ballast we're testing
- 25 | right now is actually a group 1 representative -- Linear

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Group 1 representative sample. It's a ballast -- two lamp 54 watt. It's program start, universal input voltage, and the D is the case size we see here. The lamps connected to it are two 54 watt lamps.

Now, we have it connected in accordance with the two lamp wiring diagram that's on the ballast and, of course, that means the lamps are blue and there's the -- that's how it connected, the blue are connected to those two terminals which are connected to the filament of that lamp there. from the ballast are connected to those two terminals which are connected to the filament of that lamp. And the yellows are connected to the two filaments, one to that terminal there through that -- through that one filament to that other terminal, and then, of course, I have those two terminals connected, and then it goes through the filament of that lamp and then back to the ballast.

What I want to show is that when you break the DC path, it will still initiate oscillations and, in fact, will strike the lamp. I'm throwing the switch now. As you can see, the lamps lit and oscillations were initiated. And that's something the '529 -- something equivalent to the '529 but never did.

Q. Mr. Burke, there's a group of products -- it's called a group of products, it's the ULT Linear Group 4 ballasts, but, in fact, there's one ballast in that group.

- 1 A. Right.
- 2 Q. I'm not even going to put up slides or do demonstrations.
- 3 I'm just going to ask you. Is it your opinion that the ULT
- 4 group Linear 4 products different from and operate in a
- 5 different way and reach different results than the control
- 6 means of the '529?
- 7 | A. Yes.
- 8 Q. Can you just summarize why and to the extent you've
- 9 already discussed issues, you can just reference them.
- 10 A. Well, it's substantially different results. In this case
- 11 it uses the same path to initiate oscillations but when it
- 12 comes to detecting faults and -- it uses the same technology
- 13 the others do. So, it's substantial different than what --
- 14 than what the '529 is.
- 15 Q. There's one final group of products we haven't covered.
- 16 The seventh group of accused products is sometimes referred
- 17 to -- it has been referred to in the case as the ES or ESI
- 18 group, sometimes referred to as the microcontroller group.
- 19 You are familiar with those products?
- 20 A. Yes.
- 21 Q. What distinguishes those products from the the products
- 22 | we've already discussed
- 23 A. They're controlled by a microprocessor and the
- 24 | microprocessor controls the ballasts which means there's a
- 25 | microprocessor that controls the functions of the ballast.

Q. We've heard about integrated circuits, we've heard about microprocessors. What's the relationship between the two of them?

A. Well, in the case of a -- it's like a small computer. You can actually program it to do various things and get it to do various types of things that you want -- that micro

7 controllers do, different inputs and different outputs, and8 with that you can program it to control those.

Q. Have you prepared a chart that summarizes the differences between the way the microcontroller group products start oscillations on the one hand and the way the control circuit 58 of the '529 patent starts oscillation?

13 | A. I have.

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Q. Bring that up, please. Some of these like rapid start groups and program start we've discussed already. If you could just go through -- actually, if you could go through and identify each of them but you don't have to discuss them at length, certainly, if you've already discussed them?

A. The first one I've already discussed. This one, of course, does not --

THE COURT: Speak into the microphone.

THE WITNESS: I'm sorry.

A. Does not always use the DC control signal. There's the second path. We talked about that. In this case, what I talked about before, there was a difference between the

1 initiation of oscillations between when the start up and 2 In this case, that's really the same on this kind re-lamping. 3 of product. The micro controller controls it that way. 4 senses the filaments and then starts or stops depending on that. It's a -- it's complex starting, it's a program start, 5 6 and it's not a one shot or diode equivalent. Of course, it 7 uses a microcontroller that you can program to control all of 8 this. q Q. You said there was I think one similarity there and five 10 differences in how you identified the way the ESI ballasts 11 start oscillations versus the '529 patent. How do you view 12 this about those differences in similarities yet taken 13 together are substantially the same or substantially different? 14 15 They are substantially different in this one as well. 16 Q. As an engineer experienced in this area, can you give us 17 some understanding of whether they're different but close to 18 being substantial, or what's your view? They're -- Well, I mean, they're far apart. 19 20 difference between I guess roller skates and a car. 21 very difference -- significant differences between them. 22 Q. All right. Have you prepared a summary sheet on the 23 differences or similarities between the ways in which the 24 micro controller products of ULT comparing them with the '529

25

patent control means?

A. I have.

- 2 Q. Bring that up. Again, some of these you discussed but I
- 3 | would like to touch on them so it's clear there's differences
- 4 in similarities you found on the way the products shut down
- 5 oscillations.
- 6 A. In this case, the ESI has two different fault mechanism.
- 7 One is current. One actually senses asymmetric in the lamp.
- 8 That's different from everything else we've looked at. It car
- 9 attempt -- it does attempt to restrike in some cases and I can
- 10 show you that a little later. There's no one shot mechanism,
- 11 nothing equivalent to it, and it uses a microcontroller to do
- 12 this. Much more sophisticated and much more complex.
- 13 Q. Have you prepared a demonstration that shows -- I'm sorry.
- 14 Before I do that, have you prepared a summary slide on the
- 15 differences in the results achieved by the --
- **16** A. Yes.
- 17 Q. -- microcontroller group and the '529? Can we bring that
- 18 up for the jury and could you just explain to the jury what
- 19 they're seeing, Mr. Burke.
- 20 | A. Like many of the other groups, it draws power -- it
- 21 | will -- it will oscillate when the DC path is interrupted. It
- 22 | will once again when lamps are replaced, it will initiate
- 23 oscillation.
- 24 Q. So, again, Mr. Burke, I may have gotten in your way there
- 25 as you were describing that. You have a demo that you've

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prepared on the ESI ballast? 1 2 I have. 3 Okay. And it's I think going to be shown now. What are 4 we seeing? 5 This is a representative sample of the ESI products. 6 you can see, this here, the ES is energy savings. 7 is a 2 and 1 lamp. It's for T 8 lamps in this case. That's 8 32 and 25 watt, or in this case 17 watts. It's universal 9 input voltage which means 120 to 277. Those are the lamps we 10 have on it which are two 232 watt lamps and the A, dash A, that's this particular case that we're showing right here. 11 12 Now, it's connected in accordance with the two lamp wiring diagram you see at the end. Now, what that means is 13 14 the reds, in this case, go to, once again, those two filaments 15 which go to -- or those two terminals. It goes to the 16 filament of that lamp, and then the blues go to those two terminals which goes to the filaments of that lamp. 17 18 yellows now are connected to the other end with these two lamps in the same manner as the other one was, where the 19 ballast comes to that terminal which goes through that 20 21 filament there, that lamp, to that terminal, and, of course, I 22 have it connected to that terminal which goes through the 23 filament of that lamp. And then back to the ballast. 24 What I want to show is when the DC path is 25 interrupted, the ballasts will tend -- will attempt restrikes.

1 Now, DC goes through the reds, through the yellows, through

2 the blues. Once again, when I throw that switch, I'll apply

3 | 120 volts to the input of the ballast. Throw the switch. The

4 lamps strike. In this case, the microcontroller senses that

5 | filament is missing, so I turn the ballast off. It attempted

6 restrike. Still missing. Turned it off. It attempted

7 restrike again. And -- Well, for the last time.

8 Q. Mr. Burke, if you'd done the same test using a ballast of

9 the '529 patent claim 1, what would have happened?

A. It would have shut down and not started again.

11 Q. Never would have started?

12 A. Never would have started again, right.

13 Q. And the ULT products with the microcontrollers, they will

14 attempt to strike and strike and then attempt to restrike

15 | multiple times?

10

16 A. That's the way that particular one is programmed, yes.

17 Q. You could program that literally to do different type

18 restrike scenarios. Is that correct?

19 A. You can. You can do that, yes.

20 Q. I'm going to move to a different claim now. I'm going to

21 | walk over to the jury. There's a claim term output terminals

22 connected to the filaments of the gas discharge lamp. Do you

23 | see that?

24 A. I do.

25 Q. It's been argued to the jury, told to the jury, that in

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1
     your report you agreed that that requirement was met by ULT
 2
     ballasts. Is that accurate?
 3
        No.
 4
        How do you read that claim term as a person of ordinary
 5
     skill in the art?
              MR. SUDER: Excuse me, Your Honor. There's nothing
 6
7
     in his report on this issue and we're entitled to rely on his
    report for -- on Rule 26 for all the bases on why he disagrees
8
9
    with Dr. Roberts and this is not one of them.
10
              THE COURT: Is it in his report?
11
              MR. ROUTH: He doesn't address this in his report.
12
    It's been told to the jury that he concedes something which is
13
    not conceded in his report and I want to bring out through
14
    Dr. Burke what his view is on this simply to respond to what's
15
    been inaccurately stated in court.
16
              THE COURT: Remind me who told the jury he
    conceded --
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18
              MR. ROUTH: Mr. Suder and Mr. Roberts -- Dr. Roberts,
19
    excuse me. Dr. Roberts said in Mr. Burke's report he concedes
20
    that they meet that and Mr. Burke didn't concede that at all.
21
             MR. SUDER: Dr. Roberts said Mr. Burke doesn't
22
    address it and under the rules Mr. Burke is required to set
23
    forth all the reasons he disagrees with Dr. Roberts and this
24
    is not one of them.
25
             MR. ROUTH: I'm going go to why Dr. Burke --
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- 1 A. Well, there were noninfringing alternatives.
- 2 Q. Did you identify a specific noninfringing alternative?
- 3 A. I identified one, yeah.
- 4 0. What was that?
- 5 A. That was a transformer in the output that sensed filament
- 6 current.
- 7 | Q. Is that a strategy that's used in one of ULT's products?
- 8 A. No, that was a strategy that was rejected by ULT.
- 9 Q. And -- but it's one that would have worked?
- 10 A. Well, it would have worked, yeah. But, again, it was --
- 11 it was never implemented.
- 12 Q. Why was it not implemented?
- 13 A. We thought there were better ways of doing it and we had
- 14 determined that we could actually use the resistor networks
- 15 that we have now instead and it was a good way of doing it.
- 16 Q. Would there have been a cost difference between this
- 17 | alternative strategy and the strategies that are actually used
- 18 by Universal Lighting Technologies --
- 19 A. Yes. The -- I'm sorry. The strategies that -- that
- 20 | strategy would have cost more.
- 21 | Q. How much more, sir?
- 22 A. If my memory serves, it was in, you know, the .15 area
- 23 .14?/.13 cent area. Something like that.
- 24 Q. Your report says 11 and-a-half cents.
- 25 A. Yes. That's right. The transformer minus the resistors.

- 1 That's right. Yeah.
- 2 Q. Are you aware of other strategies that have been
- 3 | implemented in products that you now understand are
- 4 noninfringing alternatives?
- 5 | A. Yes.
- 6 Q. What are those, sir?
- 7 A. Well, there's another way of doing filament sensing that
- 8 doesn't require DC blocking.
- 9 Q. Are you aware, sir, that there are products that were
- 10 accused of infringement in this case when you did your expert
- 11 report and since the plaintiffs have withdrawn from the case?
- 12 A. Right. Yes, I do.
- 13 Q. Yeah. How does that affect, if at all, your opinion on
- 14 | the existence of noninfringing alternatives?
- 15 A. Well, I mean, one of those would apply as a noninfringing
- 16 | alternative as well.
- 17 Q. Lastly, you were an engineer at Magnetek in the 1990s and
- 18 into the 2000s, correct?
- 19 A. Yes.
- 20 | Q. What was your position during that period?
- 21 A. Well, in the 1990s -- in the 1990s, I was a product line
- 22 manager for a while.
- 23 Q. Uh-huh.
- 24 A. I was vice-president -- I was director of technology. And
- 25 I think I was director of engineering.

Q. There's been testimony and evidence presented during the trial of Magnetek engineers taking account of the '529 patent during the late 90s. You sat in trial and heard that testimony as to what was being said?

A. I did.

Q. Tell us what actually was happening during that time as far as your consideration and Magnetek's consideration of the '529 patent.

A. The '529 patent was a patent we were looking at and -- you know, there are hundreds of patents we have to look at. It isn't just that one. And, you know, we looked at various patents at various times, depending on what it is we were trying to do in the market at the time. Depending on what kind of products you want to put out on the market, that really depends on what kind of technology you want to look at. And so, you know, you look at -- at those -- because you don't want to infringe on them. You want to make a product. You want to make a product that's cost effective and all that, but you don't want to infringe on existing technology. That's a lot of what's going on. And what we typically do is try to come up with alternatives. That's what was going on in the 90s and it actually goes on all the time at ULT.

Q. Were you successful in finding alternatives to the '529 patent and all the other patents you identified as shut down patents?

- 1 A. Yes.
- 2 Q. And are those alternative strategies ones that are
- 3 reflected in the ULT products that we've been looking at
- 4 today?
- 5 A. Yes.
- 6 MR. ROUTH: I have nothing further at this time, Your
- 7 | Honor, subject to my wanting to ask questions once I find that
- 8 testimony for you.
- 9 THE COURT: All right.
- 10 MR. SUDER: May I have a moment to set up? All
- 11 right, Your Honor. I'm ready.
- 12 CROSS-EXAMINATION
- 13 BY MR. SUDER:
- 14 | Q. Mr. Burke, good morning.
- 15 A. Good morning.
- 16 Q. I'm John Suder. You've seen me in the courtroom but we've
- 17 | never met, sir, have we?
- 18 A. No.
- 19 Q. I never took your deposition?
- 20 A. No.
- 21 Q. All I have is your report.
- 22 A. Yes.
- 23 | Q. Right? And I believe you said you retired. You retired
- 24 in 2004?
- 25 A. Actually, no, I didn't retire in -- I left ULT in 2004.

- 1 Q. Okay. And you continued to do consulting work for ULT?
- 2 A. That's correct.
- 3 | Q. And for Phillips?
- 4 A. I did.
- 5 Q. And do you still do work for Phillips?
- 6 A. No, I don't.
- 7 Q. All right. Now, sir, how busy are you these days?
- 8 A. Not -- not that busy.
- 9 Q. You enjoying the fruits of your hard work?
- 10 A. Pretty much.
- 11 Q. Yes. Now, sir, we were furnished with an 80 page report
- 12 from you.
- 13 A. Yes.
- 14 Q. Did you write that?
- 15 A. I wrote a lot of it, yeah.
- 16 Q. Did lawyers help you right that?
- 17 A. Yes, they did.
- 18 Q. And they provided a lot of information that you needed for
- 19 that report?
- 20 A. Yes.
- 21 Q. And there was a lot of videos and slides that Mr. Routh
- 22 used. Did you prepare those?
- 23 A. I gave the language to it.
- 24 Q. Who physically put those together? The lawyers did.
- 25 A. Yes.

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1
        That's what you meant in your report. Now, fair --
     Q.
              THE COURT: Hold on.
 2
              MR. ROUTH: There were no CFL 1 and 2 groups at the
 3
 4
     time of Mr. Burke's report. It makes no reference to those
 5
    and --
              THE COURT: He just said that's right, so --
 6
 7
              THE WITNESS: No.
 8
              MR. ROUTH: I think he tried to say no.
                                                       I'm sorry.
 9
              THE COURT: Answer the question.
10
              THE WITNESS: I tried to say, no, that's not quite
11
    right.
              THE COURT: What is correct?
12
13
              THE WITNESS: Could I hear the question again?
14
    BY MR. SUDER:
15
       What you identified as group 5 in your report is now
16
    referred as CFL Group 1?
17
    A. CFL Group 1 includes different stuff than what was in 5 --
    well, in that --
        Includes more.
19
20
        Includes more, yes.
    Α.
21
        You're even lumping more products in based on this one
22
    test, right?
23
        That's -- that was a different test, but the group 1 and 2
24
    will meet -- will be the same as the tests that I conducted.
25
        Now, Mr. Burke, let me ask you: You were present in
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opening statement --

2 MR. SUDER: Can I have this on, please?

3 BY MR. SUDER:

- 4 Q. This is the slide from Mr. Routh's opening statement. And
- 5 it shows that in Mr. Bobel's patent there are discrete
- 6 components within the control circuit, right?
- 7 A. Would you say the question again, please?
- 8 Q. There are discrete components in the control circuit as
- 9 described in Mr. Bobel's patent?
- 10 A. Yes. Is there there is a diode, a resistor, a capacitor,
- 11 a transistor, and a diac, right?
- 12 A. Yes.
- 13 Q. In all of the ULT products outside of the IC, there is a
- 14 | diode, right?
- **15** A. Yes.
- 16 Q. There is a resistor?
- 17 | A. Yes.
- 18 Q. There is a capacitor?
- 19 A. Yes.
- 20 Q. There is a transistor?
- 21 A. Yes.
- 22 Q. And none of those are in the integrated circuit that
- 23 Mr. Routh was asking you about?
- 24 A. That's correct.
- 25 Q. The only difference is that the integrated circuit has as

- 1 part of it zener diode, right?
- 2 A. From a component standpoint?
- 3 Q. Yes.
- 4 A. Yes, from a component stand point.
- 5 Q. It doesn't have a diac, it has a zener diac?
- 6 A. Zener diac, yes.
- 7 Q. And they do the same thing, don't they?
- 8 A. No.
- 9 Q. They don't?
- 10 A. No.
- 11 Q. Is a zener -- is a diac a suitable replacement for a zener
- 12 | diode?
- 13 A. No.
- 14 Q. Are you sure about that, sir?
- 15 A. Yes.
- 16 Q. Well, let me show you -- We spent a lot of time talking
- 17 about the 652 patent that is the patent that you said is the
- 18 one that the CFL products use and that are accused of
- 19 infringement here, right?
- 20 A. That's right, yes.
- 21 | Q. And it uses an IC. And it uses a zener diode, doesn't it?
- 22 | A. It does.
- 23 Q. And this is an ULT patent?
- 24 A. It is.
- 25 | Q. Let me show you on the bottom of column 9 it says -- let

1 me make sure I can blow this up so the jury can see it. One
2 skilled in the art will recognize that the EOLL zener diode --

- 3 and that's end-of-life, right?
- 4 A. End of lamp life.
- 5 Q. Yeah. Zener diode is acting like a voltage control switch
- 6 in the EOLL DC comparison circuit and that other types of
- 7 | voltage controlled switches, such as diacs or transistors, may
- 8 be used as well.
- 9 So, aren't -- isn't ULT saying that a zener diode and
- 10 a diac for purposes of control circuits will do the same
- 11 thing?
- 12 A. Well, that's what he's saying there, but I disagree with
- 13 | that.
- 14 Q. Okay. So, you -- and I take -- he told this to the patent
- 15 office in a patent?
- 16 A. Yes, he did.
- 17 Q. Did you ever tell Mr. -- you know -- Ruha Sheed?
- 18 A. I know Ruha.
- 19 Q. Did you say, Ruha, what are you thinking? You've got it
- 20 wrong.
- 21 A. I did.
- 22 | O. You did?
- 23 A. Yes.
- 24 Q. You take notes, what did you do, an e-mail?
- 25 A. I did it in a meeting with him.

- 1 Q. Okay. But, sir, according to this patent that every other
- 2 | witness has said exactly how these products operate, a zener
- 3 diode is an equivalent to the diac in the '529 patent, right?
- 4 A. I can't answer yes to all that.
- 5 Q. You disagree. But according to this patent, that's an
- 6 equivalent for this, isn't it?
- 7 A. That says that and that's actually what Dr. Roberts says,
- 8 too. But they aren't equivalent.
- 9 Q. Now, sir, I believe you said that the ULT products are
- 10 | sophisticated products?
- 11 A. Yes.
- 12 Q. And I think you said they are a sophisticated improvement
- 13 over the '529 patent. Those are your exact words?
- 14 A. It is, but it's significantly different.
- 15 | Q. But a significant improvement doesn't translate into
- 16 | noninfringement, does it, sir?
- 17 A. An improvement doesn't, but significantly different does.
- 18 Q. That's right. An improvement doesn't. And that's why
- 19 patents are good for twenty years, because people improve upon
- 20 them. But once they expire, you're free to use it in any old
- 21 | way, right?
- 22 A. Then it's public domain, yes.
- 23 Q. Now, sir, you have a patent that discusses Mr. Bobel's
- 24 | patent, don't you?
- 25 | A. Yes.

1 Q. And that is the 987 patent, right?

- 2 A. Yes.
- 3 Q. And in the 987 patent, you specifically disclose
- 4 Mr. Bobel's patent?
- 5 A. Yes.
- 6 Q. But you also describe it, don't you?
- 7 | A. Yes, I do.
- 8 Q. Let look at your description of what you told the patent
- 9 office about Mr. Bobel's patent. It shows a circuit that
- 10 disables an inverter in response to an over voltage condition
- 11 occurring at the lamp. Once turned off it stays off until the
- 12 defective lamp is replaced and then automatically restarts.
- 13 | It automatically restarts. It requires extra components such
- 14 as a DC blocking capacitor to allow the circuit to sense a
- 15 broken filament and turn off. Do you see that?
- 16 A. Yes.
- 17 Q. That's an accurate description of his invention, isn't it?
- 18 A. That describes some of what it does, yes.
- 19 Q. Sir, you don't say that Mr. Bobel's patent discloses that
- 20 | it doesn't power up on initial start up, because that has
- 21 nothing to do with the invention. It's about when the lamp
- 22 shuts down and restarts, and that's the focus of his
- 23 invention, and you knew it when you told this to the patent
- 24 office, didn't you?
- 25 A. No. That's not right.

1 Q. Sir, we are intended to rely your report, aren't we? And

2 | you didn't disagree with him that an energy conversion device

- 3 | is a ballast?
- 4 A. Yes.
- 5 Q. That this claim is talking about a ballast?
- 6 A. Yes.
- 7 Q. And if this is the title of the patent and everything
- 8 about this patent is about a ballast, right?
- 9 A. Yes.
- 10 | Q. What you disagreed with him was about the control means
- 11 and the DC blocking means, right?
- 12 A. That's what I was responding to, yes.
- 13 | Q. Okay. And you understand that the lawyers assisted you in
- 14 preparing this report to make sure that you covered everything
- 15 you wanted to cover and were required to cover so we would get
- 16 | notice?
- 17 A. They didn't say that. I was responding to Robert's
- 18 report.
- 19 Q. Now, sir, you understood from Dr. Roberts that all the --
- 20 that all the claim limitations are met by voltage source and
- 21 output terminals. He said that in his report, didn't he?
- 22 MR. ROUTH: I object, Your Honor.
- 23 A. I --
- MR. ROUTH: Go ahead.
- 25 BY MR. SUDER:

- 1 Q. Can I show you his report on page 29 and see if that
- 2 refreshes your recollection that Dr. Roberts said that every
- 3 accused product contains the element of output terminals
- 4 connected to the filaments of the lamp. Does that refresh
- 5 your recollection that he said that?
- 6 A. Where are you looking at here?
- 7 Q. I'm not asking you to -- I'm seeing if that refreshes your
- 8 memory, sir.
- 9 A. Let me see.
- 10 Q. All right. Sir, in his report he says, second limitation,
- 11 output terminals. In that section. And he says this
- 12 | limitation is met by all of the accused products.
- 13 A. Okay. Can I see it again?
- **14** Q. Yes.
- 15 A. Thank you.
- 16 Q. And all I'm asking, sir, is does that refresh your memory
- 17 that when you were responding to Dr. Roberts's report you
- 18 didn't disagree with him on that point, did you?
- 19 A. I did not.
- 20 Q. Thank you. Now, sir, as with any improvement, when you
- 21 restrike a lamp, attempt to restrike, after that the
- 22 oscillations shut down, don't they?
- 23 A. Eventually, yes.
- 24 Q. Yes. And you don't want to keep that on because that's
- 25 not safe.

- 1 A. No, it could be safe. No, I -- it can be.
- 2 Q. It's safe to leave this on indefinitely?
- 3 A. Yeah. If you make it low enough voltage. That is one way
- 4 instead of shutting down. You can change the operating
- 5 characteristics.
- 6 Q. You could, but Universal didn't. They may try to restrike
- 7 over a five, six second period, but then they shut down, don't
- 8 they?
- 9 A. In general, yeah. That's what happens.
- 10 | Q. So, if the lamp goes out in my garage and I can't get to
- 11 it this Saturday and I remember to do it next Saturday, I can
- 12 rest assured that's not a fire hazard because it's shut down,
- 13 | right?
- 14 A. Yes.
- 15 Q. And ULT and you as an engineer wanted to -- want to make
- 16 | sure that's the case, don't you?
- 17 A. Yes. That it's safe, yes.
- 18 Q. Safety is important, isn't it, sir?
- 19 A. Yes, sir.
- 20 MR. SUDER: I have nothing further, Your Honor.
- 21 REDIRECT EXAMINATION
- 22 BY MR. ROUTH:
- 23 Q. Let me just start where you left off. Is a ballast that
- 24 doesn't shut down necessarily a fire hazard?
- 25 A. Well, no. I men, ULT makes a lot of products that don't

a ballast that's not connected to the lamp, does it meet the 1 requirement as set forth there in the first sentence of 2 3 Dr. Roberts' report --MR. SUDER: Objection, Your Honor. This is not in 4 5 his report. We covered this and he was -- we were entitled to 6 rely on that and now they're offering testimony that's not in 7 his 80 page report. We covered that extensively. MR. ROUTH: Your Honor, I can get Dr. Robert's 8 testimony at the break but I thought counsel now just said, 9 what I said -- said in this court before, which is somehow 10 Mr. Burke's report agreed with Dr. Roberts by not responding 11 12 to this. So, I --13 THE COURT: You're going to have to show me that testimony. So, you'll just have to withhold until you can 14 find that testimony. 15 MR. ROUTH: Okay. I apologize. I thought the 16 17 impeachment that was just done opened the door to this, Your 18 Honor. But I'll wait and get the --19 THE COURT: It was not mentioned in his report which 20 is a true statement and is not impeachment. 21 MR. ROUTH: I'll move to a different topic, Your 22 Honor. BY MR. ROUTH: 23 Q. On your demonstration done in your direct testimony where 24 25 you showed the video with respect to linear lamps, I think you

- 1 started to answer a question Mr. Suder asked about what would
- 2 | happen if you removed the blue leads on the linear lamps.
- 3 | Could you explain your answer there?
- 4 A. The lamps would strike, just like they did in that -- what
- 5 I showed.
- 6 Q. So, in the demonstration you removed the yellow leads?
- 7 A. Right.
- 8 Q. And the lamp struck anyway, correct?
- 9 A. Right.
- 10 Q. Mr. Suder said why did you pick the yellow. If you had
- 11 picked the blue, you would have had the same result, correct?
- 12 A. That's correct.
- 13 Q. And the blue leads are used on both a two lamp and one
- 14 lamp configuration, correct?
- 15 A. That's correct.
- 16 Q. We've been over this, but I want to just be clear on it.
- 17 You've said that the -- claim 1 is a one shot start/one shot
- 18 stop. Is that correct?
- 19 A. That's what I said, yes.
- 20 Q. And Mr. Suder spent a lot of time pointing at this board
- 21 | saying you don't see it here. You don't see it here. But you
- 22 kept saying but it's control means.
- 23 A. Yes.
- 24 Q. I want you to explain to the jury why you view the means
- 25 of claim 1, even though the word one shot isn't there, as

1 being a one shot shut down and one shot start up mechanism.

- A. Because when you look -- it says control means. That's --
- 3 | in patent language, that means you have to go back in the
- 4 | specification to understand what he's talking about and when
- 5 you go back in the specification, what you clearly see -- he
- 6 has it all over the patent, is that he is talking about a one
- ,
- 7 shot to start the oscillations, one shot to stop the
- 8 oscillations. And not only that, that's in his preferred
- 9 | embodiment. His control -- his control 58 has one shot
- 10 control. So, I mean --
- 11 Q. Mr. Burke, let me take you to a specific part of the
- 12 | specification. The bottom of column 3, the top of column 4?
- 13 | A. Yes.

- 14 Q. The part the Court has said is the corresponding structure
- 15 for the control means.
- **16** A. Right.
- 17 Q. If you need to look at that, please do.
- 18 A. Okay.
- 19 Q. This is where he lays out the first, second, and third
- 20 | series current paths, correct?
- 21 A. Correct.
- 22 Q. Are those three series current paths, as they are laid out
- 23 in that portion of the patent, what do they show with respect
- 24 to whether it's a one shot or not?
- 25 A. It shows that one shot device and it -- it -- it is a text

- 1 description of the box in 58.
- 2 | Q. So, when you testified that claim 1 includes one shot
- 3 trigger, are you saying that's what the corresponding
- 4 | structure requires?
- 5 A. That's what I'm saying the corresponding structure of the
- 6 patent is, yes.
- 7 Q. In terms of your testimony that claim 1 also provides that
- 8 the oscillations of the ballast will be shut down and no power
- 9 drawn if you remove a lamp, were you here for Mr. Bobel's
- 10 | testimony?
- **11** A. I was.
- 12 Q. Do you recall when I asked Mr. Bobel about whether that --
- 13 those provisions of the patent could be found in any of the
- 14 claims of the patent? Let me be clear.
- **15** A. Yes.
- 16 Q. Do you remember when I asked him whether the four
- 17 different places in the patent where it talks about not --
- 18 shutting down oscillations and not drawing power, I asked him
- 19 are those four characteristics or four statements, are those
- 20 | found anywhere in the claims. Do you remember what --
- 21 A. Yes, I recall that, yes.
- 22 Q. What did he say?
- 23 A. He said oscillations -- Well, what I recall is he said
- 24 oscillations equate to no power input.
- 25 Q. Did he say it was in any particular claim?

A. He said it was in claim 1, yeah.

- 2 Q. You were shown a February 14th, 1996 document. Do we have
- 3 that? Let me look at 220. At this time, 220, what was going
- 4 to be done with the Bobel shut down circuit in terms of the
- 5 patent search that's referred to in claim 1 or in item 3?
- 6 A. Could you repeat the question again?
- 7 Q. Yeah. I'm sorry. I had something different up. Can you
- 8 turn that off? I'm looking at Joint Exhibit 220 which is up
- 9 on the Elmo. There's been much made of this. What type of a
- 10 | patent search is being referred to in item 3?
- 11 A. That's a patent -- that's a patent search that refers to
- 12 | specific shut down circuits.
- 13 Q. Is it an attempt to invalidate the '529 patent?
- 14 A. No. We were -- we were wanting prior art on shut down
- 15 circuits at that time.
- 16 Q. And when you were gathering prior art, what was your
- 17 | purpose for doing that?
- 18 A. Well, end-of-life was a critical problem for us at that
- 19 time and what we wanted to understand was what was in the --
- 20 you know, what was out there in the art so that we could -- so
- 21 we knew what we could use and what we couldn't use.
- 22 Q. You gathered all the patents that dealt with that issue
- 23 | together and looked at them. Is that correct?
- 24 A. In this case, no. What we wanted was European --
- 25 | Q. This is 1996?

Trial Transcript, Volume B, Dated June 16, 2011

- 1 finding of infringement.
- 2 Q. Okay. And do you assume then there is a finding of
- 3 | infringement?
- 4 A. I have assumed that, yes.
- 5 | Q. Is there any way that in making that assumption you have
- 6 | actually analyzed infringement and come to the conclusion that
- 7 | there is or is not infringement?
- 8 A. I have come to a conclusion that there is no
- 9 infringement, relying on the technical testimony of Mr. Burke.
- 10 Q. But for purposes of your opinion, going the next step,
- 11 | you are going to say, "Well, let's assume there is
- 12 | infringement even though I think otherwise." And now I am
- 13 going to tell you what I think about willfulness.
- 14 | A. That is correct.
- 15 Q. With that in mind, what is your opinion about, whether
- 16 | whatever infringement is assumed here, whether it could be
- 17 | found willful or not?
- 18 | A. It is my opinion that based on the control means element
- 19 | in Claim 1, and relying on Mr. Burke's testimony, and this
- 20 | control means is a so-called means plus function element, that
- 21 | there is a reasonable basis, at least a reasonable basis for
- 22 | concluding that all the ULT products lack this control means,
- 23 | and, therefore, there cannot be willful infringement.
- 24 Q. Okay. So your opinion that there cannot be willful
- 25 | infringement in light of the non-infringement position, does

1 | that go to the objective or the subjective prong?

A. That is the objective prong.

- Q. Do you have an opinion as to whether there could be willful infringement on the subjective prong?
 - A. It is my opinion, based on the testimony that I have heard and in light of hearing Mr. Goldstein's position, that there is no subjective prong of the test that is met as well.
- Q. Let me get a little more detail, then, on the opinions you just offered.

With respect to ULT's non-infringement position, why is it that you say that it is a position that you think negates any reasonable inference of objective willfulness?

MR. ROUTH: Could you bring up the next slide, slide 5?

mentioned, the specific control means that is recited in Claim 1, turning to what happened in the prosecution history of the '529 Patent, there was a September 9th, 1994 office action rejection of Claims 1 through 5 under section of the statute 35 U.S.C. 102 that all these claims were anticipated by this Zuchtriegel reference. And so what that means is that the examiner was of the view that there was a one-to-one correspondence between elements in then pending Claim 1 in the Zuchtriegel reference.

In response to the examiner's rejection, the applicants

argued that Zuchtriegel, unlike the present invention, as positively defined by Claim 1, does not disclose a specific control means that is operable to effectively initiate and stop the oscillations of the resonant converter.

In order to properly interpret that sentence, it is necessary to take a look at the Zuchtriegel reference. And if one looks at the Zuchtriegel reference, there is a control means that actually has a DIAC that operates to effectively initiate, and that control circuit also operates to effectively stop the oscillations of the resonant converter. So in Zuchtriegel there is a control means that is operable to perform the functions of initiation and stopping. But what Zuchtriegel lacks is the particular control means. Its control means is different. And in my view this portion of the prosecution history shows the importance of the specific control means with respect to Claim 1.

- Q. Okay. In your analysis of this case and of the '529

 Patent, what relevance does Zuchtriegel have? Does it require something or what does it do?
- A. The significance of Zuchtriegel is -- I think it helps point out what is inherent in a proper means plus function analysis that it is not enough to have a control means that performs the functions that are claimed. It is required that there be either identical structure or equivalent structure.

MR. ROUTH: Your Honor, with permission I am going

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to hand the witness the '529 Patent.
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- Q. (BY MR. ROUTH) You may or may not need this in responding to questions, but we are looking at Claim 1 in front of the jury and the control means. What is it about the control means limitation that you think makes the non-infringement position of ULT at least objectively reasonable?
- MR. SUDER: Excuse me, Your Honor. I would object as to the timing of this. It is not what they think today. It is what they thought and what they did in 2005-2006 that would inform Mr. Nusbaum's opinion. So to just give a general statement that is this a good deference now is improper.
- MR. ROUTH: Your Honor, I disagree with what

 Mr. Suder just said, but I think it is more important that the

 witness address it.
 - THE COURT: Overruled.
- THE WITNESS: There is actually a slide that I think would be helpful to respond to that query.
- 19 Q. (BY MR. ROUTH) Which slide is that?
 - MR. ROUTH: Let's go to the next one.
- 21 THE WITNESS: It is the one prior to that.
- MR. ROUTH: So go back to slide No. 4.
- Q. (BY MR. ROUTH) Because the question that Mr. Suder just raised is what is the appropriate time frame for conducting the objective inquiry.

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MR. ROUTH: I object. It misstates the Court's
order or the testimony, I am not sure which. But nothing
Mr. Nusbaum said was in conflict with what the Court said.
         THE COURT: Have you read the orders that I have
released?
         THE WITNESS: Sir, I have some time ago.
     (BY MR. SUDER) So, sir, you are aware, sir, that
Judge O'Connor ordered in regard to the Zuchtriegel argument
you just made to this jury that "The Court agrees with LBC
that the statement that you had quoted when read in context
distinguishes the prior art by asserting the '529 Patent
includes a particular arrangement of the control means and
direct current blocking means. This statement does not
constitute a clear and unmistakable surrender of any subject
matter or particular structure related to the control
means." You understand --
         THE COURT: Have you read that?
         THE WITNESS: Yes.
         THE COURT: Okay.
     (BY MR. SUDER) So you understand that it has already
been determined that what you said is not correct.
         MR. ROUTH: Same objection.
         THE WITNESS: I disagree with you.
     (BY MR. SUDER) With me or the Judge?
    What I testified to was that if one looks at the
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- 1 | statement regarding Zuchtriegel where it says that Zuchtriegel
- 2 | fails to disclose a specific control means that initiates and
- 3 | stops oscillations, that if you look at Zuchtriegel you will
- 4 | find that there is a disclosure of initiating and stopping,
- 5 and I concluded that that demonstrates that the specific
- 6 | control means in the '529 Patent was important. I didn't
- 7 | testify about disavow. I just said that when interpreted in
- 8 | context, that indicates that the specifics of that circuit is
- 9 important.
- 10 Q. And so you drew that conclusion, and you are not one of
- 11 | ordinary skill in the art, are you?
- 12 | A. I drew that conclusion based on talking with Doctor
- 13 | Giesselmann with respect to the operation of Zuchtriegel.
- 14 | Q. Now, with regard to Doctor Giesselmann -- I have two more
- 15 | points and I will sit down. You only discussed with him one
- 16 | Japanese reference; you said the 794. That is the only one
- 17 | that is forming the basis of your opinion that these folks had
- 18 | a legitimate basis to claim that the patent is invalid.
- 19 | Correct?
- 20 A. That is correct. Due to time constraints, that is all I
- 21 | looked at.
- 22 | Q. Thank you. So to make sure, we are just talking about
- 23 one specific reference. Right?
- 24 | A. That is right.
- 25 Q. Now, sir, on this voltage source issue, you understand

- 1 | that Mr. Patterson didn't raise this Section 112 in his letter
- 2 | to Mr. Bobel, did he? That the patent is indefinite in
- 3 | section 112, isn't it?
- 4 A. I am not aware that he raised that issue.
- 5 Q. Okay. In fact, he didn't, did he?
- 6 A. I don't believe he did.
- 7 Q. In fact, you haven't seen any letters from ULT or their
- 8 | attorneys to Mr. Bobel at that time saying that the patent was
- 9 | indefinite because of this voltage source means issue. Right?
- 10 A. That is correct.
- 11 | Q. And, in fact, you haven't seen any evidence or testimony
- 12 | from any engineer that is skilled in the art that says they
- don't understand what that means, have you? You haven't seen
- 14 | a declaration, an affidavit, or any testimony whatsoever from
- 15 | anybody other than that everyone understands this refers to a
- 16 | rectifier. Right?
- 17 | A. I haven't seen any such evidence. I don't know that that
- 18 | issue --
- 19 | Q. And you, who are not of ordinary skill in the art thinks
- 20 | that that is a good, reasonable defense. Right?
- 21 A. I do believe that.
- 22 | Q. Now, Mr. Nusbaum, you are a patent attorney.
- 23 A. Yes, I am.
- 24 | Q. You write opinions. Right? For companies?
- 25 | A. I do, yes.

Trial Transcript, Volume C, Dated June 16, 2011

we see CT is the current transformer. It senses the current. The inverter is a typical half bridge. It is Q 1 and Q 4. It's all outlined in red are the main transistors, the main switching transistors. They alternate. One turns on and one turns off.

If you want the turn it on and off, typically in power electronics, you switch. The reason to switch is to be energy efficient, otherwise you would waste energy and at the same time, if you are wasting energy, those components get hot, you have to remove the heat. This is difficult to do.

So, you see those and they are driven by the secondary windings of the CT current sensor and so this is a self-driven series oscillating converter just like in the Bobel patent. The capacitors are C 0 and C 2, and then we have some transformers T 1, T 2, and T 4 in series with the main path of the current and they have -- on the secondary side, they heat the filaments. And this is going to be more in detail in some other slides.

- Q. And I'll point out that you have a laser pointer in front of to you to the right in case you --
- A. This one?

Q. In case you want to use that at all to demonstrate what's being shown. The next part of claim 1 is having DC input signals. The next part of claim 1 is having DC input terminals producing a control signal and adapted to power at

1 least one gas discharge lamp having heatable filaments. Is
2 that disclosed in JP '799 as well?

A. Yes.

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- 4 0. Could we --
- 5 A. I think the next slide will show that.
- 6 Q. Can you explain?
- 7 In purple we have the DC input terminals. The upper 8 one is the positive one. The lower one is the negative one. 9 We have the input rectifier, that's No. 2. Number 1 is a 10 voltage source that basically represents the utility voltage 11 input that powers the circuit. That's your normal 120 volts, for example. And capacitor C 1 just simply buffers the 12 13 voltage, stabilizes the voltage. If you have about 120, which 14 is the normal voltage on all utility lines, you would get

about 170 volts on C 1, full bridge rectified.

Okay. And then we have a DC control signal that emanates -- I mean that comes from this DC input terminal. It goes -- there's a path occurring through our resistor R 8 and inductor L 2 and then it goes through the filament on the bottom filament of the lower tube, goes through R 11 through -- up and through the top filament of the lower tube, and then it goes up to the center connection between the two tubes into the bottom filament of the upper tube and then to resistor R 10. Let's see. I think this is R 10. And goes through the upper filament of the top tube and then through R

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4 and then it ends up at this thing that's called Q 5, which is a -- this is not a power transistor but is a small signal transistor and it basically turns on and thereby enables the ballast to operate.

So, we see here exactly what Bobel teaches and there is basically a small DC bias current going through the filaments of the lamp and if the filaments would be broken or if those filaments or the lamps will be removed, that path of the current would be cut, interrupted, and then transistor Q 5 would turn off and the inverter would shut down.

- I'm going to go to the next slide. The next part of the claim is -- says the device comprising voltage source means providing a constant or variable magnitude DC voltage between the DC input terminals. I think you talked about this a little bit in your last answer --
- 16 A. Right. I basically mention all of that. I mean you have your typical AC source that's labeled 1 and 2 is a typical rectifier that makes DC voltage.
- 19 The next claim limitation is output terminals connected to 20 the filaments of the gas discharge lamp. Is that shown as 21 well in this figure?
- 22 A. It's not highlighted. It's shown.
- 23 Q. Go to the next slide, please.
- 24 Now it's highlighted in -- what do you call it -- magenta? 25 Guys can't have anything but red/green in colors. You can see

1 it on the -- the color of the text, whatever you would call
2 that --

JUROR: Teal. I think it's called teal, but I'm not
sure.

- A. All right. So we can see that, yeah.
- 6 Q. What are the things that are -- the boxes that are pointed
- 7 to next to the No. 4 there? Do you see a 4 and then you see a
- 8 | line going to a box? What is the box there?
- 9 A. Okay. The box is the lamp itself. It's the -- the10 discharge tube.
- 11 Q. The next part of the claim, and we're going to start
- 12 talking about the control means part of the claim and I'm
- 13 going to break that up into pieces so it's easier. Let's look
- 14 at control means capable of receiving control signals from the
- 15 DC input terminals and from the resonant converter. Do you
- 16 have a slide that shows that?
- 17 | A. Yes.

- 18 Q. Can you go to the next slide?
- 19 A. We have control means capable of receiving control signals
- 20 from the DC terminals and that would be through the yellow
- 21 path and we talked about that. That's basically the small --
- 22 goes through the filaments and detects the presence and
- 23 integrity of the filaments, presence of the tubes and whether
- 24 the filaments are broken or not and then that red arrow is an
- 25 intermediate node from the inverter and so it gets a control

signal from the resonant converter.

- Q. I want to focus on that last piece a little bit. The from resonant converter part. Have you prepared another slide that
- 4 shows why that red signal is from the resonant converter?
- A. Yes. That is part of -- that is -- here is the resonant converter outlined again in red and you can see that this -- the node between the capacitor C 0 and C 2. That node, is a node that is inside of the converter, inside of that resonant
- 9 circuit, and so it has AC voltage on it.
- Q. Is there any question in your mind as to whether this control signal is the control signal that's coming from the
- 12 resonant converter?

- 13 A. No. It's obvious to me.
- Q. I'm going to move to the next part of the claim which is
- operable to effectively initiate oscillations. What part of
- 16 | the circuit is initiating the oscillations?
- 17 A. The element that's called -- that's numbered No. 3 is
- 18 effectively initiating the oscillations and it puts an initial
- 19 start pulse on the base of the transistor Q 2, which is the
- 20 lower transistor of that power inverter.
- Q. Now, Professor, we're looking at one figure of several
- figures in this reference, correct?
- 23 A. Uh-huh.
- Q. Did you review the entire reference when you were forming
- 25 | your opinions?

1 A. Yeah.2 O. Do vou have an understanding of what

Q. Do you have an understanding of what that start up circuit 3 is in this circuit based on the entire description of the --

A. Yes.

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Q. Does this reference start oscillations using a DC control signal that goes through the filaments?

MR. SKEELS: Your Honor, he's getting into a corresponding structure now, and we're going to object on that basis because there's no basis in his report that he did any analysis whatsoever with regard to corresponding structure control means in this reference and shown here as just a simple black box labeled 3.

MR. PEARCE: I think he said in his report this was the corresponding structure. I think it is fully disclosed.

If he thinks that analogy is not sufficient --

THE COURT: Did you say this in your written report?

THE WITNESS: I believe so, yeah.

THE COURT: Okay. Overruled.

A. It is a one shot device and it gives a -- applying the voltage to the inverter, it will give a pulse to the base of the transistor Q 2 and then the circuit will start oscillating. Basically what happens a current will start flow through Q 2 and that current will flow through the current transformer C T. Then once it starts flowing and the secondary winding of that CT, which is in this case the lower

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one, will then take over supplying the current to keep the transistor Q 2 turned on as long as the current is in the appropriate direction, which is going down to ground. is a little on the -- on the lower leg of this called the emitter of Q 2, there's a little arrow, very hard to see. that's the direction of the current that can flow through Q 2 and so once you give it initial start pulse, the transistor turns on, then that turns on the main current, and then as soon as that main current turns on, that current -- that current transformer will then provide the base current to continue to keep it on whenever it is appropriate for it to be Then for the next half cycle, it's appropriate that the upper transistor is on and so then the current will go backwards and then the upper transistor Q 1 will be turned off. Did the text of JP '799 say anything about how starter circuitry works or what functions it performs? It doesn't go into great detail. Does it tell you what it does? Α. Yes. And from the description, in your expert opinion, were you satisfied you understood how this operated? A. Yes.

effectively stop oscillations of the converter. And we have

If we can move to the next part of the claim.

1 another slide down. There you go. Can you explain that,
2 please, sir?

A. Uh-huh. So, we have a signal coming from the resonant converter and that signal also comes from the -- if the filament is broken or the lamp is defective, transistor Q 5 will turn off and if that happens -- basically, as long as the transistor Q 5 is on, it pulls -- it's -- the upper leg. I mean, so -- so you have -- maybe I need to point there or -- pointing --

MR. PEARCE: All right. Would it be appropriate for

Q. Is that working?

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11 A. It's not bright enough.

the witness to ten down? I can step down and point here on 13 the screen, if you would like. 14 A. So, again, this is the -- this is so-called emitter of Q 5 15 and, basically, this -- this transistor is essentially, it's a 16 current control current source. What it means is with a 17 little bit of current here you control a lot of current here 18 and the gain is typically maybe a hundred. So, one miliamp 19 20 here would control 100 miliamps here. It's probably 400 21 miliamps. As long as this transistor is on, some current is 22 flowing here. Then at this point would be low and then that 23 transistor is turned off. But as soon as this turns off, this resistor R 6 pulls this base terminal up which makes current 24

flow this way. It turns this transistor on which pulls this

1 point down and it basically continuously disables transistor Q 2 2 from operating, so it basically shuts down the inverter. If we can go to the next part of the claim which is the 3 4 direct current blocking means term. I won't repeat that. But 5 could I explain how this slide demonstrates that in the 799 6 patent. 7 Okay. We talked about this a little bit before and so we have this basic idea that you have a little bias current going 8 through a filament to see if it's -- if it's there or if it's 9 10 broken, and so -- and in this case where the red X is, we assume that filament is broken and so then the current can't 11 go through that filament any more and -- but what -- and, 12 13 again, maybe I should -- I should go back and point to the --14 Q. You can step down. 15 Yeah. This secondary winding is heating the filament. And a winding of a transformer -- a transformer is a magnetic 16 17 core with a wire wrapped around it and that wire is 18 essentially a short circuit for DC. So, it is essentially a 19 short circuit and it has probably lower resistance than the 20 filament itself. So, the current could go through the 21 secondary winding of this transformer and basically bypass the 22 filament and so the filament could be broken but we wouldn't 23 know that because the current bypasses it and the current is 24 not interrupted, but that's what these DC blocking capacitors 25 are doing. They will allow AC current to flow, but they will

self-resonant oscillating circuit we have here the current 1 2 transformer that drives those transistors. And we have a --3 you know, we have the control means that initiates this thing 4 here provides an initiating pulse to this transistor. 5 provides the shut off. It's -- it basically identical, if you 6 really look at it and compare it, I would say it anticipates. 7 MR. PEARCE: May I approach the witness, Your Honor? BY MR. PEARCE: 8 Q. Professor, I'm going to hand you something. Can you just 9 10 let me know if these are the copies of the slides that you talked about earlier? 11 A. Yes. 12 13 Does this summarize your opinions with respect to the 799 14 reference? A. Yes. 15 Do you think it would be beneficial for the jury to have a 16 17 copy of this? 18 A. Sure. MR. PEARCE: Your Honor, I'd like to mark this as 19 Defendant's Exhibit 346 and offer it into evidence. 20

- MR. SKEELS: No objection, Your Honor.
- 22 THE COURT: It will be admitted.
- 23 MR. PEARCE: May I publish this to the jury?
- 24 THE COURT: Yes.

21

25 (Admitted in Evidence as Defendant's Exhibit 346.

BY MR. PEARCE:

- 2 Q. Professor, let me switch -- Let's talk about a second
- 3 reference. If you could turn in your binder to Defendant's
- 4 Exhibit 129. I think it's in the front. Could you display
- 5 Defendant's Exhibit 129. And if you can't find it there, just
- 6 look at the screen.
- 7 A. It's the 997.
- 8 Q. And, again, this is not written in English, is it?
- 9 A. I got that, yeah.
- 10 Q. This reference is not in English, is it? This document?
- , 11 | A. No.
 - 12 Q. Actually, though, if you turn -- if we go to the next page
 - 13 of it -- I think this is the last page of it. Tom, if you
 - 14 would. This is from the reference. Can you understand this
 - 15 even though the reference is -- as a whole is not in English?
 - **16** A. Yes.
 - MR. SKEELS: Objection, Your Honor. We're now
 - 18 | getting into a document that's not yet in evidence to be
 - 19 published to the jury.
 - MR. PEARCE: Okay. I'd like to offer Defendant's
 - 21 Exhibit 129 which we discussed earlier and also Defendant's
 - 22 Exhibit 130 which is the translation that I will ask him
 - 23 about.
 - MR. SKEELS: I have no objection to 129. I don't
 - 25 know that a foundation has been laid for 130.

THE COURT: What is 130? 1 MR. PEARCE: The translation of 129. 2 3 THE COURT: The Japanese -- this is Japanese --MR. PEARCE: This is the English translation of 129. 4 5 I haven't asked him about it --THE COURT: Okay. 6 BY MR. PEARCE: 7 8 Professor, can you turn in your binder, if you can find 9 it, to Defendant's Exhibit 130. If you can't find it, let me 10 know, I'll walk up there and hand you a copy. 11 I see 133 right now. It's down in the bottom -- the sticker will be on the 12 13 bottom right corner of the first page. This is --14 Α. Yes. I got it. 15 You got it? Q. 16 Α. Yeah. 17 Can you tell me what DTX 130 is directed at? 18 This is a -- DTX 130 is verification of translation. And

- 19 the date is July 12th, 1986.
- 20 And do you understand this to be a translation of the JP
- 21 '997 reference?
- 22 A. Yes.
- 23 MR. PEARCE: Your Honor, at this time we would like
- 24 to offer Defendant's Exhibit 130 into evidence.
- 25 THE COURT: Okay. It will being admitted.

- A. And I might add I'll -- I went to the Japanese --
- 2 THE COURT: It's been admitted.
- 3 MR. PEARCE: It's been admitted. We can move on.
- 4 (Admitted in Evidence as Defendant's Exhibit 130.
- 5 BY MR. PEARCE:

- 6 Q. And just generally, what does JP '997 describe?
- 7 A. It describes an electronic ballast.
- 8 Q. And can you repeat, I think you mentioned, what's the date
- 9 of publication for JP '997?
- 10 A. July 12, 1986.
- 11 Q. 1986. How does that compare to the '529 patent?
- 12 A. This is many years prior.
- 13 | Q. Do you have an understanding of whether or not the patent
- 14 office considered JP '997 in determining whether or not to
- **15** | grant '529 patent?
- 16 A. It has not. It's not on the front page of '529 patent.
- 17 | Q. Have you similarly prepared some colored slide to show
- 18 your opinions as to JP '997?
- **19** A. Yes, I have.
- 20 Q. Okay. Can we go to the first one of those, please? Slide
- 21 | 12. Again, the first part of the explain energy converting
- 22 devise, employing an oscillating resonant converter producing
- 23 oscillations. Can you distribute in your opinion if JP '997
- 24 has that?
- 25 | A. Yes. Maybe --

1 You can feel free to step down, if that will be useful. 0. 2 So, just explaining that a little bit cause this is a little bit busy here. Let's -- Let me make sense of this. 3 So, the main switching transistors again are here. 4 5 same type of bi-polar switching transistors than what we had 6 before. And they have gate drive or base drive signals here 7 and here and those two terminals are actually connected to here and those two terminals are connected to here. 8 looks pretty complicated. It drives these transistors like in 9 10 the previous case it does a little bit more and what it does a 11 little bit more is it has another transistor here and it can 12 turn that transistor on upon certain -- a certain voltage 13 level here. So, this is magnetically coupled. Here it senses 14 the current. This is a current sense transformer, just like 15 in the other case in the Bobel patent, but it has this threshold detection here with a zener diode and so if the 16 17 current gets too high it will shut off. So, it has additional protection circuit here. But, basically, it does the same 18 thing. Then it has here two filaments. It has inductors, 19 20 resonant inductors, resonant capacitors. Here resonant 21 capacitors, here resonant capacitor. 22 Q. Professor, I'm going to go to the next slide which talks about DC input signals on input terminals. Could you explain 23 24 if it has this or not. 25 Here again we have and I put rectifier. This is the input

1 utility voltage. It gets rectified here. There is a few more 2 filters in here to make this thing look a little nicer toward 3 the utility. They have -- they inject less harmonics into the 4 utility. This a big thing today, especially in Europe. 5 going to come here, it's going to be more and more important. It supplies DC. This is plus, there is file news, and so then 6 7 from this we have here current going through the filaments to 8 detect if the filaments are there and going to circuitry to 9 evaluate that signal. The next slide talks about the voltage source means. 10

- Q. The next slide talks about the voltage source means. I think you already discussed --
- 12 A. Yes.
- Q. Can we go to the next slide, please? Does this show output terminals connected to the filaments of the gas discharge?
- A. Yes. Here is the -- 1 and 2 with two filaments each and so here -- here is the connection between the circuit and the fluorescent lamps.
- Q. All right. The next slide talks a little bit about

 control means. Can you explain what's going on here? You may

 have discussed this a little bit earlier.
- A. We have a signal from the DC source going through the filaments of the tubes and then we have here a signal coming from the inverter and going to a shut down circuit here. This is a circuit that is actually this is call a differential

1 transformer. Here we have two lights in parallel and this 2 transformer will detect and this -- this sort of works like have you -- do you have in -- in bathrooms today they have 3 those protection circuit, fault current interrupt tors. 4 5 is sort of the same thing. It checks for a current balance. 6 It wants to see if there's current in one tube. It wants to 7 see the same current in the other tube. These little dots 8 here, the transform here dots so they make -- they create a 9 magnetic field but if this thing decree as the same magnetic 10 fields, it cancel. If they don't get a signal it cancels and 11 then it shuts down. 12 Professor, when you say it disrupts, do you have any opinion on the interest or how interesting this particular 13 14 design was? A. There is an interesting feature that the filaments, they 15 are heated through this path here through these resonant 16 capacitors. When -- when -- this thing is almost like a 17 18 program start type of ballast, not a rapid start ballast. 19 This is nicer to the tubes. I mean, so -- basically, what 20 happens is initially you have oscillations and you have AC 21 current going through this capacitor and through this 22 capacitor, but they're in series letter with this filament so 23 this current flows through the filaments and heats them up and 24 once they are hot enough, then the lamp will strike and it 25 will turn on.

Q. Professor, I don't want to interrupt you, but I do want to
 kind of move things along a little bit.

A. Sure.

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- Q. Can we go to the next slide and can you tell us whether or not this teaches the functions of the initiating oscillations?
- A. Yes. We have basically initiating a starting pulse and this comes from here into this -- again, it put as pulse into the lower transistor, turns -- turns it on, and then you want -- you don't want this or the signal shouldn't be there for any length of time. It just should be a pulse, so it gets turned on and then the self driven current transformer takes over the operation of the circuit and turns it on and off at
- the appropriate time, maybe 20, 30 -- more often time as
 second.
- 15 Q. If we can go to -- were you finished?
- 16 A. Yeah.
- Q. If we can go to the next slide, will you describe if it shows effectively stopping the oscillations?
- A. This is what we discussed before. This will basically come from here and when there's any problem -- for example, if there's a filament broken, it will detect that since -- since there is no current in this path and there's no current here and so then there will be current imbalance, you get this signal, and then I pull this -- the base down and shut down the circuit.

1 Q. And last element of claim 1, direct current blocking
2 means. Can I describe from JP '997 shows this also?

- A. Yeah. You would have to redraw this a little bit to show
- 4 it, but so basically direct current cannot go past here.
- 5 These capacitors, they act as DC blocking capacitors.
- 6 Q. Are the two capacitors you identified, are both of the
- 7 | lamps of this ballast shown in the figure connected to a
- 8 capacitor you've identified as part of the direct current
- 9 blocks means?
- 10 A. Yes.

- 11 Q. If either of the filaments of either of those lamps is
- 12 broken, will those capacitors stop the flow of the DC signal?
- 13 | A. Yes.
- 14 Q. We move to claim 2 is the next slide. And can you
- 15 describe if this figure shows claim 2 of the 997 patent?
- 16 A. Yes. So we have here -- here capacitor for this path. We
- 17 | have two path in parallel. We have path and this inductor and
- 18 this path and the other path.
- 19 | Q. We go to claim 5 and I would actually like you, if you
- 20 could, to go back to your seat. There was some discussion
- 21 | earlier from other witnesses, you may not have heard it, about
- 22 schematics. Does a schematic diagram represent the precise
- 23 physical locations of components in the circuit necessarily?
- 24 A. Not necessarily, no.
- 25 Q. If you sit down at the microphone so they can hear you.

1 Can you take a single schematic and perhaps at times represent 2 it more than one way in a drawing? A. Yes. 3 4 Q. Is there a way of drawing the schematic somewhat 5 differently to help illustrate your opinions? A. Yes. 6 7 Can you just approach the white board and show that. MR. SKEELS: Your Honor, we would object to this. 8 This is -- there's no reference in his report to, quote, 9 10 having to redraw, close quote, this circuit in order to 11 demonstrate how it allegedly anticipates. 12 THE COURT: Why is this any different than objecting 13 to Dr. Roberts's drawing? 14

MR. PEARCE: Because this is a new opinion. I may have phrased the question inartfully. I'm asking him to draw the same I'll on and just as he draw it here he can draw on it the white board.

THE COURT: Can you draw the same -- it's got to be the same diagram as what's in your report.

MR. SKEELS: There isn't any other diagram in his report, Your Honor.

MR. PEARCE: I think I can actually do this without.

23 I'll withdraw the question and I'll ask a different question.

24 BY MR. PEARCE:

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Q. Professor, in your opinion does the figure of the 997

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1
     reference show direct current blocking means with regard to
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     claim 5?
     A. Yes.
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              MR. SKEELS: Objection, Your Honor, there's not even
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 5
     a reference in his report even if it's a speaking answer as to
 6
     a drawing answer, there's still no reference in his report as
 7
     to the fact that -- to demonstrate or show how this teaches or
 8
     anticipates claim 1 that would be have to be redrawn or --
9
              THE COURT: That's in the report.
10
             MR. PEARCE: That's just incorrect.
11
              THE COURT: Is it in the report?
12
             MR. PEARCE: It is absolutely in his report.
13
              THE COURT: Is that in your report? Professor?
14
              THE WITNESS: I just wanted -- yes. I just wanted
15
     to -- I thought about that in preparation for testimony and
16
    how to more effectively demonstrate it. I -- you know, redrew
17
    it. But it essentially leads all the connections the same the
18
    way they are.
19
              THE COURT: The question though is did you talk about
20
    this in your report? That's the question.
21
              THE WITNESS: Redrawing, no.
22
              THE COURT: Not the -- whatever the --
23
             MR. PEARCE: Your Honor, I want to -- it's clearly in
24
    his report that he identifies these capacitors as capable of
25
    meeting claim 5 and that's all I'm asking is that his opinion.
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THE COURT: Okay. Is that your opinion? 1 2 THE WITNESS: Yes. 3 BY MR. PEARCE: Q. Is that based on your experience in twenty-five plus years 4 5 as an engineer and your ability to read schematics? 6 A. Yes. 7 Q. Okay. And --MR. PEARCE: May I approach? 8 THE COURT: Yes. 9 10 BY MR. PEARCE: 11 Q. Professor, if you could look at what I'm going to hand you and let me know if these are the same slides you've just 12 13 talked about? 14 A. Oh, yes. 15 Q. Do these summarize your opinions as to the JP '997 reference? 16 17 A. Yes. 18 Q. Do I think they would be of assistance to the jury in understanding your opinions? 19 A. Yes. 20 21 MR. PEARCE: Okay. Your Honor, I would like to at 22 this time mark this as Defendant's Exhibit 347 and move to 23 admit it in evidence. 24 MR. SKEELS: Van --25 MR. PEARCE: Yeah.

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1
              MR. SKEELS: No objection, Your Honor.
 2
              THE COURT: 347?
              MR. PEARCE: 347.
 3
 4
              THE COURT:
                          Okay. It's admitted.
 5
              MR. PEARCE: May I publish to it the jury?
 6
              THE COURT: Yes.
 7
         (Admitted in Evidence as Defendant's Exhibit 347.
    BY MR. PEARCE:
 8
 9
    Q. Professor, based on what you just talked about, do you
10
    have an opinion whether JP '997 versus the claims of the '529
11
    patent?
12
    A. Yes, it does.
13
       Are you certain are you of that opinion?
       Very certain.
14
    Α.
15
        Professor, unfortunate unfortunately our time here today
16
    is short and I want to keep things moving. I want to ask, did
17
    you look at other references in your report and compare them
18
    to the '529 patent?
       Yes, I did.
19
    Α.
20
        So --
    Q.
21
             MR. SKEELS: Objection, Your Honor. Unless he's
22
    intending to go into questions about -- go through an analysis
23
    of they actually anticipate, I don't see a purpose for the
24
    question.
25
              THE COURT: Overruled.
```

- 1 Ballast Technology. Do you recognize those?
- 2 A. Yeah. It's not the ones that I discussed today.
- 3 Q. All right. So, today you discussed the 799 and the 997.
- 4 Is that right?
- 5 A. Yes.
- 6 Q. You did not discuss the 890. Is that right?
- 7 A. Right.
- 8 Q. And you did not discuss the 494?
- 9 A. Right.
- 10 Q. And you did not discuss the 794?
- 11 A. Correct.
- 12 Q. And you did not discuss U.S. patent number 013?
- 13 A. No.
- 14 Q. And you did not discuss U.S. patent No. 460?
- 15 A. Correct.
- 16 Q. All right. So, all these -- all these applications
- 17 that -- or all these references that Universal was relying on
- 18 as recently as March of 2009, you haven't discussed any of
- 19 | these with the jury today. Is that right?
- 20 A. Right. And I wasn't engaged at that time.
- 21 Q. Do you have an understanding these are the publications
- 22 that Mr. Patterson initially identified at one point in time?
- 23 A. I'm not absolutely sure about that.
- 24 Q. All right.
- 25 A. I was there for the testimony yesterday.

- 1 Q. Let me ask you about the references that you talked about.
- 2 Let me ask I first about the JP '799. Did I understand you
- 3 to -- I believe this is already in evidence as Defendant's
- 4 Exhibit 134. Did I understand you to refer to this Japanese
- 5 patent application as cover a lighting ballast?
- 6 A. Yes.
- 7 Q. Not a lighting ballast and a lamp, right? Just a lighting
- 8 ballast.
- 9 | A. Yeah.
- 10 Q. All right. And in that regard, I notice that for this
- 11 limitation I say that this limitation is met, output terminals
- 12 connected to the terminals of the gas discharge lamps and
- 13 you've identified as blue, right?
- 14 A. Yes.
- 15 | Q. You haven't identified any lamps, have you?
- **16** A. The lamps are 4 and 4 --
- 17 | Q. Yes. But you didn't highlight them in any color to
- 18 | indicate that's part of your reasoning why that limitation was
- 19 satisfied?
- 20 A. Right. I mean it's obvious 4 and 4, the elements are the
- 21 lamps and counsel asked me about it.
- 22 | Q. All right. Very well.
- 23 A. I think he asked me about what is 4.
- 24 Q. You are aware that you used the words connect to and for
- 25 connection to in your report interchangeably. Do you recall

A13223

1 that?

- 2 A. Yes.
- 3 Q. Now, let me ask you about -- still talking about the JP
- 4 '799 reference. I'm going to use a slide that -- by the way,
- **5** who created these slides?
- 6 A. They were created in my office. They were drafts provided
- 7 | by Orrick lawyers and we spent about a day and-a-half going
- 8 over this and basically I was in charge in putting -- putting
- 9 all the highlights in. I was basically looking, projecting
- 10 and --
- 11 Q. All right. Very well. So, let me ask you, because of
- 12 time constraints, as you mentioned, I'm going to go ahead and
- 13 jump to the limitation of the control means. All right?
- **14** A. Yes.
- 15 Q. And you have an understanding that the control means is
- 16 | what's called a means-plus-function limitation?
- 17 A. Yes.
- 18 Q. That's sort of a tricky legal concept, isn't it?
- **19** A. Yes.
- 20 Q. What you have to do first is identify the functions,
- 21 right?
- 22 A. Quite.
- 23 Q. Then you have to go to the specification, just the limited
- 24 portion of the specification the Court has identified and see
- 25 where the corresponding structure is, right?

- 1 | A. Yes.
- 2 Q. Then to determine infringement or invalidity, you have to
- 3 make an analysis of whether or not the structure contained in
- 4 this reference that I'm pointing to, the JP '799 is the same
- 5 as or equivalent to the structure taught by Bobel's '529
- 6 patent, right?
- 7 A. Right.
- 8 Q. This is kind of now colored in blue so I can't tell
- 9 completely if anything is covered up. Are there any
- 10 | components inside that box that I can't see because it's
- 11 | colored up in blue?
- 12 A. No, they're not shown.
- 13 Q. Are there any diacs inside of that box shown?
- 14 A. No. Not shown.
- 15 Q. Are their diodes inside of that there?
- 16 A. Not shown.
- 17 | Q. Any resistors in there?
- 18 | A. It's not shown.
- 19 Q. Are there any capacitors inside of that box?
- 20 A. It doesn't show.
- 21 Q. Is there an integrated circuit in that box?
- 22 A. Probably not. You know, looking at the data of the
- 23 patent, no. It's not reasonable to assume that.
- 24 Q. And it's fair to say there's not a microcontroller inside
- 25 that box?

- 1 Q. All right. Let me ask you about the JP '997, what the
- 2 parties have referred to as JP '997. You talked about that
- 3 | already, right?
- 4 A. Yes.
- 5 Q. And I believe you also indicated this is a patent directed
- 6 towards lighting ballasts. Is that right?
- 7 A. Yes.
- 8 Q. Not a lighting ballast and a lamp?
- 9 A. It says transistor inverter designed to --
- 10 | Q. Do you understand that to be referring to a lighting
- 11 ballast?
- 12 A. Yes.
- 13 | Q. I don't have the slide I was looking for but I'll go ahead
- 14 and use this one. I'm not going to ask you about the output
- 15 terminals. Now, Dr. Giesslemann, you discussed 997 and in the
- 16 interest of time I'm going to jump to the direct current
- 17 | blocking means limitation.
- 18 A. Yes.
- 19 Q. I'm going to blow that up a little bit. Now, I believe
- 20 you indicated that this reference teaches the DC blocking
- 21 means requirement. Is that right?
- 22 A. Yes.
- 23 Q. All right. And you understand that pursuant to the
- 24 | Court's rulings the DC blocking means must account for each
- 25 | set of output terminals?

- 1 A. Yes.
- 2 Q. All right. Now, I believe you've indicated in brown a
- 3 capacitor. Let's call it C 30 up here by the red X. Okay?
- 4 A. Okay.
- 5 Q. And --
- 6 A. It's hard to see but -- yeah.
- 7 Q. And it is connected to how many output terminals?
- 8 A. It is effectively connected to two.
- 9 Q. All right. If you don't mind, I'm going to take this blue
- 10 pen and have I accurately indicated the two output terms that
- 11 you're referring to?
- 12 A. I would -- that's why I wanted to redraw this. It
- 13 basically is connected also to -- to the -- to the other
- 14 terminals through these inductors. It's hard to see.
- 15 Q. But you said something about having to redraw. That's
- 16 what you're referring to now, right?
- 17 A. Yes.
- 18 | Q. By you didn't do that in your report?
- 19 A. No.
- 20 Q. All right. So, certainly, with respect to your report and
- 21 what you disclosed in your report, you didn't explain how this
- 22 output terminal or this output terminal was accounted for, did
- 23 you?
- 24 A. Basically, there's a path through I think choke 14 and --
- 25 where the capacitor basically connected to the other side of

1 the terminals.

- 2 Q. Let me ask you about this capacitor down here.
- 3 A. Yeah.
- 4 Q. We'll call it I think C 26. And in the same way it's
- 5 connected to this output terminal and this output terminal.
- 6 call those the lower left and lower right of lamp F 2. Do you
- 7 see those dots?
- 8 A. Yes.
- 9 Q. It's your opinion that capacitor is coupled to those
- 10 | output terminals?
- **11** A. Yes.
- 12 Q. But nothing in your drawings or your report show that the
- 13 capacitor accounts for these sets of output terminals, does
- 14 | it?
- 15 A. No.
- 16 Q. Now, let me ask you about one more thing.
- 17 A. I mean does -- those two lower --
- 18 Q. Dr. Giesslemann, I'm sorry, I don't have a question
- 19 pending at the moment. We're short on time but your attorney
- 20 can you more questions here in a moment. Let me ask you about
- 21 claim 5 that includes DC blocking means docketed across at
- 22 | least one set of output terminals. Is it your position that
- 23 this teaches that, that this JP '997 teaches at least one DC
- 24 capacitor or DC blocking means that's connected across at
- 25 | least one filament of one lamp?

Trial Transcript, Volume D, Dated June 16, 2011

7 prejudicial and cause confusion under Rule 403. 1 MR. ROUTH: Rule 403 deals with unfair prejudice, 2 3 not just prejudice. I don't know that this is all the prejudicial, but it is just basically what happened. 4 THE COURT: Okay. I will overrule the 403 5 6 objection, but I will listen to the testimony, and if I think 7 it is becoming misleading or unfairly prejudicial, I will stop 8 the questioning. MR. ROUTH: And Your Honor, I don't mean to be cute, 9 10 but if you think something is going on, give me a look. I 11 don't have any intent to go where you don't want me to go. 12 THE COURT: Okay. Let's get him up here, wherever he is. 13 14 MR. ROUTH: Mr. Hesterman. MR. SUDER: Judge, time-wise, I think we have about 15 16 an hour? They have an hour and 20 and we have about an hour. 17 THE COURT: I can tell you. Let me just put it this 18 way. Before Giesselmann the Defendant had used 12 and 35, and with Giesselmann he used an hour and 16 minutes. And before 19 20 Giesselmann you had used 13 and a half hours, and you used 27 minutes. So it is hard for me to accurately calculate time 21 22 because it is not 60s and not 100, but --

(Whereupon, the jury entered the courtroom.)

THE COURT: Go ahead and call him as your next witness.

23

24

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1
               MR. ROUTH: Mr. Hesterman will be our next witness,
 2
     Your Honor.
 3
                THE COURT: Please come up here, sir. Would you
 4
     raise your right hand and be sworn?
 5
                (Whereupon, the oath was administered by the Court.)
 6
                             BRYCE HESTERMAN,
 7
     Testified on direct examination by Mr. Routh as follows:
          Mr. Hesterman, welcome to Wichita Falls. The jury has
 8
 9
     heard your name all week so I wanted you to have an
10
     opportunity to speak to them, but our time is short. Could
     you briefly tell the jury who you are?
11
12
          Yeah. I am Bryce Hesterman. I was a design engineer for
     Α.
13
     MagneTek from 1993 through 2000, and worked in advanced
14
     development, basically figuring out where the company should
15
     be heading two to five years down the road.
16
          Mr. Hesterman, I called you approximately a month ago,
     Q.
17
     did I not, to ask you about assisting with this trial?
18
     Α.
          Yes.
19
          And when I called you, I asked you whether you might have
20
     possibly retained any documents from the days you worked at
21
     MagneTek?
22
          Yes.
     Α.
23
          And just so I am clear--I wasn't listening as carefully
     Ο.
24
     as I should have--you left MagneTek in about 2000. Correct?
25
     Α.
          Yes.
```

- 1 Q. And what you told me is that you found a hard drive on a
- 2 | computer that you had at your home that had some old MagneTek
- 3 | documents. Is that correct?
- 4 A. I had a CD ROM that I transferred to a hard drive for
- 5 searchability.
- 6 Q. Okay. And you provided me with a set of documents?
- 7 | A. I did.
- 8 | Q. And I provided them to Plaintiff's counsel, and we have
- 9 now seen at least some of those documents, sir.
- 10 A. Yes.
- 11 | Q. Was that the first you heard about this case?
- 12 A. No.
- 13 Q. When did you first hear about this case?
- 14 | A. When I was sent an email by John Suder.
- 15 Q. You were sent an email by Mr. Suder, Plaintiff's counsel.
- 16 | When was that, sir?
- 17 | A. In January of this year.
- 18 | Q. So about five months ago Plaintiff's counsel contacted
- 19 | you?
- 20 A. Yes.
- 21 | Q. And what was the nature of that contact, sir?
- 22 A. They asked me to review some patents.
- MR. SUDER: Excuse me, Your Honor. This goes into
- 24 | the issue we just talked about.
- 25 | Q. (BY MR. ROUTH) Let me ask my question and have you

1 answer precisely. What was the nature -- what did he contact 2 you and ask you to do, without getting into what you did? Just to review some documents. 3 Α. THE COURT: Hold on. I thought we were going to ask 4 5 about the documents that he turned over to you. 6 MR. ROUTH: Yes. 7 THE COURT: Now why are you going right into this? I don't understand. Can you go to what you told me you were 8 9 going to ask him? 10 (BY MR. ROUTH) Two things. One, did Mr. Suder ask you 11 for any documents when he contacted you in January? 12 Α. No. 13 MR. SUDER: Your Honor --THE COURT: He said no, so ask your next question. 14 15 (BY MR. ROUTH) Did you and Mr. Suder have further 16 discussions? 17 Our discussions were limited to the patents. 18 So you talked about --Q. 19 THE COURT: Okay. So what is your next question?

- Q. (BY MR. ROUTH) I would like my next question to be
- 21 whether Mr. Suder entered into an arrangement with you.
- MR. SUDER: Your Honor, this is exactly what he said he wouldn't do.
- MR. ROUTH: No, it is not.
- THE COURT: Here is what I think we should go to,

```
first. Okay. I thought you were going to ask him if he
 1
 2
     turned over documents to you that you had not seen before.
               MR. ROUTH: He has already told me that, and that
 3
     those were produced to Mr. Suder last month, Your Honor.
 4
               THE COURT: So are you done with that subject?
 5
 6
               MR. ROUTH: With the documents I am done.
 7
               THE COURT: Okay. And this is the last subject that
 8
     you have with him.
 9
               MR. ROUTH: No. I have got to ask him questions
     about those documents.
10
               THE COURT: Let's do that.
11
12
               MR. ROUTH: We will move to that, then.
          The first thing, may I approach the witness, Your Honor?
13
14
               THE COURT: Yes.
15
          (BY MR. ROUTH) Mr. Hesterman, I am giving you a document
     that has been marked as Defendant's Exhibit No. 327. Can you
16
     tell us what this is?
17
18
          This is an excerpt from a database that I helped develop
19
     of all of the patents relating to the field of electronic
20
     ballasts of which there were 3,548.
21
     Q. So was this a database you maintained while at MagneTek,
22
     sir?
23
     Α.
         Yes.
24
     0.
          And you had a database of over 3,500 patents?
```

Α.

Yes.

- 1 Q. Why did you maintain that database?
- 2 A. So we could avoid infringing on other people's patents
- 3 | and also to know what prior art existed.
- 4 Q. You said this document, Defendant's Exhibit No. 327, was
- 5 | an excerpt. What is it, coming out of that much larger
- 6 | database?
- 7 A. Okay. So I had key words in there, and one of the
- 8 | subjects was shutdown patents, end of lamp life patents, and
- 9 that is what this was, one of those.
- 10 | Q. Okay. How many shutdown circuit patents were you keeping
- 11 | track of in the 1990s?
- 12 A. Ninety-nine.
- 13 | Q. Ninety-nine different shutdown patents?
- 14 A. Yes.
- 15 Q. And you said Defendant's Exhibit No. 327 is one of them.
- 16 | Which one is it?
- 17 A. It is what we are referring to as the '529 Patent.
- MR. ROUTH: I would like to move the admission of
- 19 Defendant's Exhibit No. 327. It is the one I showed you.
- 20 MR. SUDER: No objection, Your Honor.
- 21 THE COURT: It will be admitted, No. 327.
- 22 Q. (BY MR. ROUTH) Mr. Hesterman, does Defendant's Exhibit
- 23 | No. 327 evidence that during the 1990s the Bobel patent was
- 24 one of the 99 shutdown patents you kept your eye on?
- 25 A. Yes.

- Q. And what would you do with respect to these patents that you kept in your patent database?
- 3 A. There were three purposes. The first purpose was to make
- 4 | sure that we did not infringe, the second purpose was to help
- 5 us understand if one patent might potentially invalidate
- 6 another patent, and a third purpose was so that when I was
- 7 | filing my own shutdown patents I would understand the state of
- 8 | the art.
- 9 Q. Was there a policy at MagneTek while you worked there
- 10 | about how to treat intellectual property or patents rights of
- 11 others?
- 12 | A. Yes. We had a stated policy that -- first, that whenever
- 13 | we came up with a new circuit, we had to have a review and to
- 14 | see, with the body of knowledge we had, if it could
- 15 | potentially infringe on any known patent; and second, if
- 16 | something looked like it could infringe on a patent, then
- 17 | before we could go further with that we would request an
- 18 opinion from a law firm and they would give us advice as to
- 19 | how to proceed.
- 20 | Q. Do you know from your records whether you ever requested
- 21 | a legal opinion in the 1990s regarding the '529 Patent?
- 22 | A. I believe that we did not request an opinion on this
- 23 | because our intent was to never infringe this patent. We
- 24 | believed that we could do things other ways.
- 25 | Q. I am going to put up on the screen a document already in

MR. ROUTH: This was the hearsay that was cut off before. I didn't ask before because it as hearsay, and I don't think it should come in as hearsay now.

THE WITNESS: That is all I can say.

- Q. (BY MR. SUDER) All I am asking, Mr. Hesterman, and I will move on, is that you left a bunch of stuff besides that one entry in your notebook with the folks for Universal.
- 8 Right?

4

5

6

- 9 A. A few pages.
- 10 | Q. And whatever else you had--notes?
- 11 A. Oh, yeah, sure. I probably left behind at least five or
- 12 | six lab notebooks similar to what was --
- 13 Q. And the lab notebooks from '99, for example, when you
- 14 | were discussing alternatives to Mr. Bobel's patent. You would
- 15 | have had notebooks about the alternative in 1999 during the
- 16 | Valdarno report. You had had notebooks from this time,
- 17 | wouldn't you, sir?
- 18 A. I don't believe that there is information, if you are
- 19 | insinuating that we left something out.
- 20 | Q. I am not insinuating anything, and I apologize if I am.
- 21 | I am just trying to help the jury understand how much
- 22 | information --
- 23 THE COURT: Just ask him another question.
- 24 | Q. (BY MR. SUDER) How much information do you think you
- 25 | left behind?

- A. Related to Bobel?
- 2 Q. Yes.

- 3 A. Probably just what has been shown.
- 4 | Q. Okay.
- 5 A. Because I did a search of my hard drive and they did the
- 6 search of the lab notebooks.
- 7 | Q. Okay. Now, sir, I do have one last question for you. In
- 8 | 1997, according to your lab notebook, you were working on an
- 9 | alternative so they wouldn't violate Bobel's patent?
- 10 A. Correct.
- 11 | Q. And I take it that design never made it into a product?
- 12 | A. Yes. A lot of my work was -- You might think of it like
- 13 | concept cars that, you know, the automakers make that never
- 14 | make it to the customers, but it is developing technology,
- 15 | pieces of which eventually do make it out.
- 16 Q. Yes. But the stuff in '97 never made it into a product.
- 17 | A. I can't say that for sure because I don't know what all
- 18 | their products are.
- 19 Q. The reason I say that, sir, is in '99 you were working on
- 20 | another way to try to avoid Mr. Bobel's patent, and I guess if
- 21 | you already figured it out you wouldn't need another way,
- 22 | would you?
- 23 A. That is not correct. Think of it this way. There are 99
- 24 | patents and patent applications on ways of doing things -- I
- 25 | say 98, because he is the 99th. So there are many different

- 1 | ways of doing it for many different applications and purposes.
- 2 Q. Sure, and I am asking, do you know if this way of
- 3 | shifting the inverter frequency instead of shutting down, did
- 4 | that make it into a product?
- 5 A. I believe so, yes. I have been told it did.
- 6 Q. Now, you don't know firsthand, do you? All you know is
- 7 | what they told you.
- 8 A. I have not purchased or observed anything produced since
- 9 that time. I have had discussions with the engineers outside
- 10 of the context --
- 11 | Q. Excuse me. It is very important that you do not tell me
- 12 | anything that they may have told you. I just want to know
- 13 | what you know firsthand. Since you left in '99, you have not
- 14 purchased any ULT product to see how it operates.
- 15 | A. No. I have been sent ULT circuits via email.
- 16 | Q. Okay. Did you study them?
- 17 | A. I did.
- 18 | Q. Okay. Did you compare them to the '529 Patent?
- 19 A. I compared them to -- I believe that I did, because I had
- 20 | my patent database with me and I explained what knowledge I
- 21 | had with respect to patents. But the '529 was not an issue.
- 22 Q. Okay. Now, sir, Mr. Hesterman, it is very important.
- 23 | Anything that you have relative to the '529 that you still
- 24 | have, you have turned over to Mr. Routh?
- 25 A. That is correct.

- 1 | Robertson for his low rate and GE for his high rate. Correct?
- 2 | A. That is what he did.
- 3 | Q. Did he testify to any of the information Mr. Suder said
- 4 | maybe you should have gotten?
- 5 A. None.
- 6 Q. Do you have any understanding whether Suder went and took
- 7 | a deposition of GE or Robertson to try to get that information
- 8 | from Mr. Gallagher?
- 9 A. If he did I haven't seen it, and Mr. Gallagher didn't
- 10 | make any reference to it.
- 11 MR. ROUTH: Nothing further, Your Honor.
- 12 MR. SUDER: One question, Your Honor.
- 13 RECROSS EXAMINATION
- 14 By Mr. Suder:
- 15 | Q. We had the benefit of Mr. Bobel explaining exactly what
- 16 | happened with Robertson, didn't we?
- 17 A. You did. I don't know that I saw that reflected in
- 18 Mr. Gallagher's report, though.
- 19 Q. Thank you.
- 20 MR. SUDER: No further questions.
- 21 THE COURT: And I tried to get out you had 28
- 22 | minutes left, but okay.
- MR. ROUTH: I have no further questions.
- 24 THE COURT: You can step down.
- 25 MR. ROUTH: Your Honor, I have a very short excerpt

```
1
     from a deposition I would like to read, and then I believe we
 2
     will have no further witnesses. We reserve the rest of our
 3
     time for any rebuttal case to put on.
 4
          May I present the deposition?
 5
                THE COURT: Yes.
               MR. ROUTH: Ladies and gentlemen of the jury, during
 6
 7
     the course of the case we were able to take depositions --
 8
               THE COURT: Just tell us who is the name.
 9
               MR. ROUTH: The name is LBC, the Plaintiff in the
10
     case, and we were able to take what is called a Rule 30(b)(6)
11
     deposition so --
12
               THE COURT: Who is the name?
13
               MR. ROUTH: The name was Clayton Haynes.
14
               THE COURT: Clayton Haynes is the corporate
     representative for LBC that testified to certain matters
15
16
     involving LBC's corporation. So please go ahead.
17
               MR. SKEELS: Your Honor, we did have cross
18
     designations on Mr. Haynes.
19
               THE COURT: Okay.
20
               MR. SKEELS: And presumably they will be made. As a
     matter of optional completeness, it may make sense to read
21
22
     them consecutively to his.
23
               THE COURT: No, you are going to read them on cross.
24
               MR. ROUTH: So I took the deposition of Mr. Haynes.
25
     I asked these questions and got these answers.
```

```
1
          Question --
 2
               MR. SKEELS: Your Honor, if he is going to read, may
 3
     I get a page and line number to follow along whether to
 4
     determine if an optional completeness issue might be
 5
     appropriate.
               MR. ROUTH: Page 32, line 8, through line 18.
 6
 7
          Question: "Is the primary function of all 50 to 60
     operating subsidiaries under the umbrella, research
 8
     corporation umbrella, the primary function of each of those to
 9
     license and enforce patents?"
10
          Answer: "The -- yeah -- operating subsidiaries, yeah.
11
12
     Primary function is to license enforcement protection of I.P.
13
     rights that it may own or control."
          "Do any of the Acacia operating subsidiaries manufacture
14
15
     anything?"
16
          Answer: "No."
17
          This is the second and last. It is page 41, line 10 to
18
     line 23, and again I was questioning and I was getting answers
19
     from Mr. Haynes.
20
          Question: "Does LBC actually employ anybody?"
21
          Answer: "LBC DOES not have any employees."
22
          Question: "Does LBC manufacture anything?"
23
          Answer: "No."
          Question: "Does LBC provide any services?"
24
25
          Answer: "No."
```

```
1
          Question: "Why was LBC organized under the laws of the
 2
     state of Texas?"
 3
          Answer: "I was not involved in that decision, so I don't
 4
     have any knowledge as to what the reasoning was."
 5
          Question: "Does LBC maintain any physical facility in
     Texas?"
 6
 7
          Answer: "Not to my knowledge."
          Your Honor that completes the reading of our deposition
 8
 9
     excerpts.
10
               THE COURT: Okay. Do you have any --
11
               MR. SKEELS: We don't have anything.
12
               THE COURT: Okav.
13
               MR. ROUTH: Your Honor, we rest our case.
14
               THE COURT: Okay. Very good.
15
               MR. SUDER: Your Honor, We have some slight
16
     rebuttal, obviously because of the time we have. We would
17
     call Doctor Regan Zane in rebuttal to Doctor Giesselmann, and
18
     may we get an update on the time?
19
               THE COURT: You have 28 minutes.
20
               MR. SUDER: Your Honor, after Mr. Zane, time
21
     permitting, which we anticipate having, we will put Doctor
22
     Roberts on briefly.
23
                (Whereupon, the oath was administered by the Court.)
24
               THE COURT: And would you just state your name for
25
     the jury?
```

1 THE WITNESS: My name is Regan Zane.

THE COURT: Okay. I am just going to ask you to speak into that microphone good and loud. Sometimes it shorts out, and it is important that we type up everything that you have to say. So if you say it loud every time, we will get it

whether it shorts or not.

THE WITNESS: Very good.

REGAN ZANE,

- 9 Testified on direct examination by Mr. Skeels as follows:
- 10 Q. Doctor Zane, you state your name already for the record.
- 11 | What do you do for a living?
- 12 A. I am a professor at the University of Colorado.
- 13 | Q. And could you identify for the jury the degrees that you
- 14 | have and the years in which you got them?
- 15 A. I received my Bachelor's degree, my Master's degree, and
- 16 | my Ph.D. all in electronic engineering. I received the Ph.D.
- 17 | in 1999.

2

3

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7

- 18 Q. All right. From the University of Colorado.
- 19 Could you tell the jury briefly about some of your
- 20 | background and experience related to electrical engineering or
- 21 | power electronics or electronic lighting ballasts?
- 22 | A. Yes. I recognize we are short on time, so I will try to
- 23 be brief.
- As I just mentioned, I received my Ph.D. in 1999. I then
- 25 | went to work for GE. I worked at their global research center

in New York. I worked there for two years. My primary role was to serve as an expert to GE Lighting. I worked on electronic ballast design --

Q. Doctor Zane we are in a hurry, but for the benefit of the court reporter we will try to keep the questions short but try to not speak too fast.

THE COURT: Or you can lead him through his qualifications if you know of what you want to pertinently establish.

MR. SKEELS: Thank you, Your Honor.

THE WITNESS: At GE I worked on electronic ballast design and integrated circuit controllers for electronic ballasts. In 2001 I was invited back to the University of Colorado as a faculty member, as a professor. And I have worked there for the last ten years where I am currently an associate professor.

I lead a research program in power electronics, and a significant portion of that is in electronic ballast design and energy efficient lighting systems. In that area, I am an author on multiple patents, and I have advised many students associated with that work. I have numerous papers, both conference papers and journal papers.

I have received many awards associated with this work, including specifically in electronic ballast design. I have received three best journal paper awards from the IEEE. I

- 1 have received international awards based on my research and my
- 2 | teaching. One is from the IEEE, the Power Electronic Society.
- 3 | I received the Richard M. Bass Young Faculty Achievement Award
- 4 | associated with my achievements in this area, and I also
- 5 | received the National Science Foundation Early Faculty Career
- 6 Award. This is a four-year grant based upon my prior
- 7 | experience and the promise of my future research. I currently
- 8 | continue doing work in this area.
- 9 Q. And does the focus of your research continue to be on the
- 10 | analysis and design of electronic ballasts?
- 11 A. It is. And that is evidenced by the Ph.D. thesis. I
- 12 | have three recently graduate, including two specifically in
- 13 | electronic ballast design and one in a related area. I
- 14 | continue to work continually in electronic ballast design.
- 15 | Q. And you have at least four patents issued naming you as
- 16 | an inventor. Is that right?
- 17 | A. I have at least four patents and multiple patents
- 18 | pending, over 80 publications in the area.
- 19 | Q. And many of those relate to electronic lighting ballasts?
- 20 A. Correct.
- 21 | Q. Doctor Zane, I know you recognize your colleague in the
- 22 | field of academia, Doctor Giesselmann, as having some
- 23 | expertise in -- lots of expertise in power electronics, but do
- 24 | you have some criticisms of his qualifications as it relates
- 25 | to his testimony in this case?

- 1 A. I didn't specifically attack Doctor Giesselmann's
- 2 personal experience, but in his testimony and in his stated
- 3 | list of an expert in the area he said that an expert should
- 4 | have experience in the field of lighting, and I argue that you
- 5 | really need experience specifically in electronic ballast
- 6 design. If you only have experience in lighting, there are
- 7 | many areas associated with that, including especially physics,
- 8 | including analysis of discharge lamps. This is a complex
- 9 | physical phenomena that many physicists study, all of whom
- 10 | would have limited, if any knowledge, of an electronic drive
- 11 | circuit to drive such a lamp. This is a physics problem.
- 12 Q. You are aware that Doctor Roberts has both a physics
- 13 | background and an electrical engineering and power electronics
- 14 | background?
- 15 A. Correct.
- 16 Q. And he has dealt with both lamps and lighting ballasts?
- 17 A. Correct.
- 18 | Q. But Doctor Giesselmann, as far as you know, has not been
- 19 | active with any sort of focus or specialty relating to
- 20 | electronic lighting ballasts?
- 21 A. As he stated, yes.
- 22 | Q. Now, as far as this case is concerned, Doctor Zane do you
- 23 | consider yourself one of skill in the art?
- 24 A. Yes, I do.
- 25 Q. And you were retained by Lighting Ballast Control in this

- 1 | case to offer opinions relating to the Defendant's defense of
- 2 | invalidity. Is that right?
- 3 A. Yes. Correct.
- 4 | Q. And have you reached any opinions in that regard?
- 5 A. Yes, I have. As specified in my report, I have looked at
- 6 each of the prior references and found that they do not
- 7 | anticipate.
- 8 Q. All right. You didn't find any basis to find Mr. Bobel's
- 9 | patent invalid in any way. Is that right?
- 10 A. That is correct.
- 11 | Q. In coming to form these opinions, did you review the '529
- 12 | Patent?
- 13 | A. Yes.
- 14 | Q. Did you study it carefully?
- 15 A. Yes.
- 16 | Q. Did you familiarize yourself with the Court's rulings in
- 17 | this case with regard to claim construction and how the claim
- 18 | terms should be interpreted?
- 19 | A. Yes, I did.
- 20 | Q. And did you apply that understanding in analyzing the
- 21 | patent, Doctor Zane?
- 22 A. Yes.
- 23 Q. And did you use that same analysis in evaluating the
- 24 | patent of the '529 as compared to the Japanese references that
- 25 | are at issue in this case?

- 1 A. Yes, I did.
- 2 | Q. All right. And we are not going to go through the whole
- 3 | list of documents that you reviewed, but you did review
- 4 | pleadings in this case. Is that right?
- 5 A. Yes.
- 6 Q. You reviewed technical documents and some of the product
- 7 | schematics for some of ULT's products. Is that right?
- 8 A. Yes.
- 9 Q. All right. And you reviewed some deposition testimony
- 10 | and other things of that nature. Did you have available to
- 11 you, Doctor Zane, all of the technical documents that you felt
- 12 | you needed to render a complete and thorough analysis in this
- 13 | case?
- 14 A. Yes; to the extent that the documents were available.
- 15 | Q. All right. Now, I want to ask you about two prior art
- 16 | references. You reviewed more than two Japanese patent
- 17 | applications in this case. Isn't that right?
- 18 A. Yes. That is correct.
- 19 Q. And did I understand your testimony correctly that you
- 20 | didn't find any of them were invalidating prior art?
- 21 A. That is correct.
- 22 | Q. All right. Now, you realize that Doctor Giesselmann only
- 23 offered evidence on two of those. Right?
- 24 A. Yes.
- 25 | Q. And did you agree with his opinions?

- 1 A. No, I did not.
- 2 Q. All right. Let's talk first about the JP '799, Doctor
- 3 | Zane, and that is in Defendant's Exhibit No. 134. Are you
- 4 | familiar with that Japanese patent application?
- 5 A. Yes, I am.
- 6 Q. All right. Now, before I get into the Japanese patent
- 7 | application, let me back up one moment and ask about the '529
- 8 | Patent a little bit. Is that a patent you studied carefully?
- 9 | I believe you already testified that you had.
- 10 A. Yes.
- 11 | Q. Can you just describe briefly the sorts of problems that
- 12 Mr. Bobel was trying to solve with his invention?
- 13 | A. Well, again to be brief, I think we have seen many
- 14 testimonies on one the key points of the patent; specifically
- 15 | looking at methods to detect a failure to shut down the
- 16 oscillations and then to reignite and start these
- 17 oscillations. And he was specifically looking at how to do
- 18 | this in the circuit, such as this ballast, that can operate in
- 19 | various configurations of lamps and can operate with the type
- 20 of, for example, filament heating that he showed these
- 21 | techniques could be used with.
- 22 | Q. All right. And have you been able to find anything,
- 23 | Doctor Zane, in the prior art that solves these problems in
- 24 | the way that Mr. Bobel saw them?
- 25 | A. No. As I stated, from the prior art components that I

- 1 | analyzed I did not find that any of them anticipated or showed
- 2 or taught these same principles that I think are key to the
- 3 | Bobel patent.
- 4 Q. All right. Now, let me put up on the screen for you,
- 5 Doctor Zane, a schematic from JP '799. And I will represent
- 6 | to you that I believe this is Figure 5 from that reference.
- 7 A. Yes.
- 8 Q. And in the interest of time, let me go ahead and direct
- 9 | you -- You have the claim language there in front of you on
- 10 one of those blow-up foam boards. And you are familiar with
- 11 | the claim language?
- 12 | A. Yes, I am.
- 13 Q. All right. Now, you recognize that this third element is
- 14 | the control means limitation?
- 15 | A. Yes.
- 16 Q. All right. And do you understand that that is a means
- 17 | plus function limitation?
- 18 | A. Yes.
- 19 Q. All right. And you also recognize that this is a tricky
- 20 | area of the law, and are you aware the jury has been exposed
- 21 | to quite an extensive discussion of means plus function
- 22 | analysis?
- 23 A. Yes, I have seen some of those discussions.
- 24 Q. All right. And you recognize that you first have to
- 25 | identify the claims functions in the claim. Is that right?

A. Yes, correct.

- 2 | Q. And then you have to go to the spec and find the
- 3 | corresponding structure. In this case the Court has assisted
- 4 | in identifying that. Do you understand that?
- 5 A. Correct. And then repeat the same for the prior art.
- 6 | Q. And then you have to compare that structure recited,
- 7 | which is Control Circuit 58, and compare that to the structure
- 8 | shown in the prior art reference. Is that right?
- 9 A. Correct.
- 10 Q. All right. Can you explain and tell the jury whether or
- 11 | not JP '799 meets the control means requirement of Claim 1 of
- 12 | the '529 Patent?
- 13 | A. I cannot. Based on the description that was just given,
- 14 | what I need to first do is go look at the Bobel patent and
- 15 look at the claim function and claim means, you know, the
- 16 | circuit that implements that, and then go and compare it to
- 17 | the function and the means or the circuit that is shown in the
- 18 799.
- 19 Now, in this case the specific means, for example, for
- 20 | initiating these oscillations is a box. It is an empty box.
- 21 | I can insinuate, I can imagine what kind of a circuit could I
- 22 | design or think through to put in there, but there is just no
- 23 | sufficient detail included in this patent to do that direct
- 24 | comparison; compare the control circuit associated with those
- 25 | means on the Bobel with the '799.

- 1 Q. All right. And did you make a determination regarding
- 2 | whether or not the Control Circuit 58 from Bobel's patent was
- 3 | the same as the structure shown in this box 3?
- 4 A. Well, there is nothing in the box. I couldn't make that
- 5 | comparison.
- 6 | Q. So it is fair to say it is not the same?
- 7 A. Correct.
- 8 | Q. And likewise, did you make a determination as to whether
- 9 or not the structure that is shown or not shown in the black
- 10 box 3 is or is not an equivalent to the structure shown in the
- 11 | Control Circuit 58 of Bobel's patent?
- 12 A. Again, there is nothing in that box. I couldn't make
- 13 | that comparison.
- 14 | Q. All right. And I am relatively new to reading
- 15 | schematics, Doctor Zane, but am I correct in my understanding
- 16 | that there are no discreet components shown in that box No. 3?
- 17 | Is that right?
- 18 A. That is correct. You know, the schematic appears to have
- 19 | a mix of circuit components and then this box.
- 20 | Q. All right. Let me move forward too Claim 2, Doctor Zane
- 21 | and just make sure I understand your opinion. Did you
- 22 | reach -- Does JP '799 teach or anticipate all of the
- 23 | requirements of Claim 2?
- 24 A. No, it does not.
- 25 | Q. And do you understand that Claim 2 is a dependent claim?

1 A. Correct.

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25

Q. And so to satisfy or anticipate Claim 2 it first has to meet Claim 1. Is that one of the bases for your opinion that

4 | it does not anticipate Claim 2?

A. That is correct. There are a couple of things happening here. First, of course, we have to look at Claim 1. And this

7 patent '799, together with the references that the author

8 cites, is based on a specific key element in the development

9 of all of these patents, and that is they sense the DC node,

10 or essentially the DC voltage on this capacitor CO in order to

11 detect all of the functions of the controller. And so that

12 | essentially shows that it does not receive a signal, a

13 | resonant signal from the converter that is in Claim 1, it

14 doesn't give me the required control means from this empty box

15 | from item 3. Those both are associated with Claim 1.

And then now as we go onto Claim 2, it is dependent, so

because it doesn't anticipate Claim 1 it doesn't anticipate

Claim 2 either. In addition, the sensing performed here, as I

19 just mentioned, is of this DC node, this capacitor CO. It is

20 not sensing down at another point. Because of this, there is

no intermediate node.

22 | Q. So do you understand your testimony that JP799 does not

23 | teach a resonant inductor and a resident capacitor connected

24 | in series via an intermediate node?

A. Correct.

- 1 Q. All right. And thank you for filling in on Claim 1. You
- 2 | mentioned that not only you were not able to find a same or
- 3 | equivalent structure. First of all, is that right?
- 4 A. Correct.
- 5 Q. And then you followed up by saying that it does -- the
- 6 | control means here does not receive a control signal from the
- 7 | resonant converter to stop oscillation. Is that right?
- 8 A. I think that is more important point. I think this is
- 9 the key difference, one of the key differences in these
- 10 patents. And it is that way throughout the series of
- 11 references in this author's description of the '799. They are
- 12 | really focused on sensing this DC node and how they can
- 13 | utilize that to detect over time whether a lamp had been
- 14 removed or not and whether it had been replaced. This is
- 15 quite different from the approach in Bobel, and that is a key
- 16 | point.
- 17 | Q. All right. Let me now ask you about the JP '997. Is
- 18 | that also a reference that you are familiar with?
- 19 A. Yes, it is.
- 20 Q. And let me put up for you a slide from one of Defendant's
- 21 presentations. Let me ask you, in the interest of time, does
- 22 | JP '997 teach or satisfy the DC blocking means limitation?
- 23 A. No, it does not.
- 24 Q. Why not?
- 25 A. It does not include a DC blocking means attached to each

- 1 of the output terminals. In this case we can see there are
- 2 | multiple terminals, each lamp having four, and we don't have a
- 3 DC blocking circuit associated with the DC blocking means
- 4 | attached to each of these terminals, and it is for good
- 5 reason. In this case it is a very different approach to the
- 6 | ballast. They are using the resonant converter --
- 7 | Q. Let me slow down just a hair, Doctor Zane Go ahead.
- 8 A. They are using a resident capacitor to heat the filaments
- 9 instead of the winding, the filament heating winding that is
- 10 | shown in the Bobel patent. Because of that, there is no need
- 11 | to put this DC blocking unit around or across or between each
- 12 of the output terminals. We can clearly see that in the
- 13 | schematic. That is why it is missing from some of these
- 14 terminals.
- 15 Q. And you understand that the DC blocking means is the
- 16 | collection of the DC blocking capacitors?
- 17 | A. Yes.
- 18 Q. And that the DC blocking means collectively must account
- 19 | for each set of output terminals?
- 20 A. Correct.
- 21 Q. All right. And, in fact -- and it is for that reason
- 22 | that this reference does not teach DC blocking means. Is that
- 23 | right?
- 24 A. That is right.
- 25 Q. Now, with respect to Claim 5, Doctor Zane, does JP '997

1 anticipate Claim 5 of Mr. Bobel's patent?

- 2 So Claim 5 is associated with having a DC blocking means
- 3 for the capacitor in this case associated with the DC blocking
- 4 means connected across the terminals. In this case that is
- not true. 5
- 6 Now, is accounting for each set of output terminals
- 7 important? And if so, why?
- Well, ves, it is important. This was specifically what 8
- is included in the claim language of the Bobel patent. The DC 9
- blocking means are connected to all of the output terminals. 10
- 11 In the case of Bobel this is because this is being used for
- heating the filaments of each of the lamps. That is important 12
- 13 in each of those cases, and so in that regard a capacitor is
- 1.4 required in each of them.
- 15 All right. And so it is your opinion that it does not
- 16 anticipate Claim 5 of the '529 Patent?
- 1.7 Α. This does not anticipate Claim 5 because it doesn't have
- 18 DC blocking means across the output terminals.
- 19 And when we say across, is your understanding of what
- 20 Mr. Bobel meant by across or between, is that informed at
- 21 least in part by Figure 3 of the '529 Patent?
- 22 Yes. We can see this. We could go back to the language Α.
- 23 as well in the patent. He is clearly designating -- If we
- 24 look on the left hand side, we have one of the DC blocking
- 25 circuits. We are showing that with a green label there. This

- 1 | is connected effectively across one of the output terminal
- 2 | pairs, as shown here. We see this at the two ends, like
- 3 | bookends, of the two lamps. So on the far left and on the far
- 4 | right they are both connected across these output terminals.
- 5 And then he talks about being connected between, as shown here
- 6 between these two lamps.
- 7 Q. All right. Now, did you hear Mr. Giesselmann refer to
- 8 | these capacitors as DC blocking capacitors in one of his
- 9 discussions?
- 10 A. Yes.
- 11 Q. All right. Now, are those called DC blocking capacitors
- 12 | because they block DC? I mean -- let me rephrase the
- 13 | question. Is that a label or a name that you assigned to
- 14 distinguish these capacitors from other capacitors?
- 15 | A. No. Maybe I caught two pieces of your question. But the
- 16 | reason I adopted that terminology is it follows what the Bobel
- 17 | patent describes it as. In a DC blocking circuit, as is
- 18 | mentioned in the Bobel patent, these capacitors are
- 19 | specifically labeled and called the capacitors in the DC
- 20 | blocking circuit, and so that is why I call them DC blocking
- 21 | capacitors. Of course, all capacitors block DC. That is the
- 22 definition. It is by function.
- 23 | Q. All right. And you can identify them in part by
- 24 | reference to the fact that they are connected in series with
- 25 | secondary windings. Is that part of how you distinguish them

```
1
     from other capacitors in the circuits.
 2
               MR. PEARCE: I am going to object I don't think that
 3
     was in his report.
 4
               THE COURT: Overruled.
 5
               THE WITNESS: I can identify them based on the way
 6
     it is described in the Bobel patent. And this is directly
 7
     from the patent figure. They are dotted with the dotted lines
 8
     around it, and it is the capacitor in series with this
 9
     filament winding connected across or between the terminals.
10
     Q. (BY MR. SKEELS) All right. Now let me ask you, Doctor
11
     Zane, we have talked about these two Japanese references. You
12
     understand that to find anticipation, the jury would have to
13
     look at each reference standing on its own two feet. Do you
     understand that?
14
15
     A. Yes.
16
          All right. And you understood that when making your
     Q.
17
     analysis of these Japanese references. Is that right?
18
     Α.
         Yes.
19
          And you concluded that neither one of them anticipate any
     of the asserted claims of the '529 Patent?
20
```

Α.

Yes.

- 22 MR. SKEELS: I will pass the witness, Your Honor.
- 23 MR. PEARCE: Your Honor, how much time do I have?
- 24 THE COURT: You have 12 minutes.
- 25 MR. PEARCE: Okay. Would you give me a two-minute

- 1 | warning?
- 2 THE COURT: I will give you a two-minute warning,
- 3 | you said?
- 4 MR. PEARCE: Two minutes. Yes, sir. Like it is
- 5 fourth quarter.

6 CROSS EXAMINATION

- 7 By Mr. Pearce:
- 8 Q. Doctor Zane, good afternoon, or maybe it is evening now.
- 9 We have met before, haven't we?
- 10 A. We have.
- 11 | Q. I took your deposition a few months ago?
- 12 A. Correct.
- 13 | Q. And I wanted to just talk about a couple of things that
- 14 Mr. Skeels asked you about. He was asking you about Professor
- 15 | Giesselmann's opinion.
- I just want to confirm for the jury that you are not
- 17 | offering an opinion that Professor Giesselmann is not a person
- 18 of ordinary skill in the art. Am I correct?
- 19 A. That is correct.
- 20 Q. You are also not offering an opinion that he is not
- 21 | qualified to testify as an expert witness in this case. Is
- 22 that correct?
- 23 A. I am not arguing that. Correct.
- 24 | Q. And you would agree that he is well respected in the
- 25 | electronics area?

- 1 A. Yes.
- Q. And isn't it true you, in fact, the two of you don't
- 3 disagree on several things when it comes to comparing the
- 4 | prior art to the '529 Patent? In other words, on several
- 5 | portions of his analysis, you didn't express any disagreement
- 6 | in your expert report. Is that correct?
- 7 A. Correct.
- 8 MR. PEARCE: And may I approach, Your Honor?
- 9 Q. (BY MR. PEARCE) If you can see -- Can you see this slide
- 10 here or this board --
- 11 THE COURT: You can step down if you need to.
- 12 Q. (BY MR. PEARCE) You can step down if you need to?
- 13 A. Let's see how far if we can go. My eyes are reasonably
- 14 good, but I am relatively tired.
- 15 | Q. Okay. Maybe I can hold it up and maybe it will be
- 16 | easier. I am going to ask about the JP '799.
- 17 | THE COURT: Just make sure he can see.
- 18 Q. (BY MR. PEARCE) So the first part about the energy
- 19 | conversion device, you would agree with Professor Giesselmann
- 20 | that JP '799 does teach that. Right?
- 21 A. Yes.
- 22 | Q. The second part about voltage source means, again you
- 23 | agree with Professor Giesselmann that JP '799 has that.
- 24 | Correct?
- 25 A. Correct.

- 1 Q. Third part, output terminals. Same thing?
- 2 A. Correct.
- 3 Q. Control means, you disagree with him. Right?
- 4 A. Correct.
- 5 Q. Direct current blocking means, you agree with him?
- 6 A. Correct.
- 7 | Q. Claim 2, you disagree?
- 8 A. Correct.
- 9 Q. And then Claim 5, you agree that that particular
- 10 | additional limitation is taught by '799. Right?
- 11 A. Correct.
- 12 | Q. Okay. Let me ask you a couple of questions about '799,
- 13 then.
- MR. PEARCE: If I could have Giesselmann slide 5 up
- 15 on the screen.
- 16 Q. (BY MR. PEARCE) I think you looked at one of Professor
- 17 | Giesselmann's slides earlier, but you didn't look at this one.
- Do you understand that in the dotted purple box here he
- 19 has outlined what he identified as the control means?
- 20 A. Yes.
- 21 Q. Do you see that?
- 22 A. I see it, yes.
- 23 | Q. Okay. And you were here for his testimony earlier.
- 24 | Right?
- 25 A. Correct. I was here for his testimony.

- 1 Q. And so he is identifying here as the control means the
- 2 | box 3 that you discussed earlier. Right?
- 3 A. Correct.
- 4 Q. And also additional discreet components, not just box 3.
- 5 Right?
- 6 A. Correct.
- 7 Q. So the control means as a whole isn't just box 3. It is
- 8 | box 3 plus other elements; other resistors and transistors for
- 9 example. Right?
- 10 | A. Correct.
- 11 | Q. And you understand -- You talked about means plus
- 12 | function analysis that you are looking at the whole structure
- 13 | as a whole. Right?
- 14 A. Correct.
- 15 | Q. Well, let me withdraw that. You have not offered any
- 16 opinion on infringement in this case. Right?
- 17 A. Repeat the question.
- 18 Q. I am sorry. You haven't offered an infringement opinion.
- 19 You haven't said whether or not any Universal products
- 20 infringed the patent. Right?
- 21 A. Correct.
- 22 | Q. So you cannot tell the jury that under your reading of
- 23 | Claim 1 that any Universal products infringed the patent.
- 24 | Right?
- 25 A. Correct.

- 1 Q. The second thing I wanted to ask you about was the second
- 2 point you mentioned on '799, which was something about the
- 3 | resonant signal. And I believe you said that the signal was
- 4 | coming from the DC node between CO and C2. Right?
- 5 A. I said that a key point of the patent is that they are
- 6 sensing the essentially DC voltage there on that right hand
- 7 | side of CO. Correct.
- 8 Q. Does the '529 Patent say that the signal from the
- 9 resonant converter in the control means has to be an AC
- 10 | signal?
- 11 | A. I think it is fairly clear throughout the Bobel patent
- 12 | that he is talking about resonant inductance resonant
- 13 | capacitance, resonant behavior of the converter, and the
- 14 | earlier part of the patent is described as one of the
- 15 | motivations for the patent just to look at the resonant
- 16 | behavior of the circuit and protection. And then in the
- 17 description of the patent he talks about an AC voltage. This
- 18 | is how I understand it, yes.
- 19 | Q. Let me make sure this is clear. So here in the actually
- 20 | text of the control means limitation. You don't see anything
- 21 | about an AC signal. Right?
- 22 A. That is why I read it from the resonant converter.
- 23 Resonant means it resonates. It goes up and down. It is AC.
- 24 | Q. And that reading is something you are getting from
- 25 | reading the patent as a whole. Right?

- 1 A. Reading through the patent as a whole, yes, and
- 2 understanding the meaning coming from the author.
- 3 Q. So you would agree that it is important to read the
- 4 | patent as a whole to understand what this control means term
- 5 | means. Right?
- 6 A. I did this. Correct.
- 7 Q. Okay. Thank you.
- 8 The last thing I want to talk about is JP '997.
- 9 MR. PEARCE: So can you go to show JP '997 and show
- 10 | the first picture.
- 11 Q. (BY MR. PEARCE) Sorry. One thing before I get to that
- 12 | quickly. So you were retained by Lighting Ballast Control in
- 13 | this case. Right?
- 14 | A. Correct.
- 15 | Q. And you understand that that is a subsidiary of an entity
- 16 | called Acacia?
- 17 A. Yes.
- 18 | Q. And you were also -- You have also been retained by
- 19 | Acacia in connection with a different patent infringement
- 20 | matter. Correct?
- 21 A. I was. That is past.
- 22 | Q. Okay.
- MR. PEARCE: JP '997, can you put that up? Can you
- 24 | go to the next slide so we can see it more easily. Actually
- 25 go to slide -- the fifth one, the fifth or sixth one, the one

- 1 | about direct current blocking.
- 2 Q. (BY MR. PEARCE) Okay. So you said here that basically
- 3 | the direct current blocking means are, for purposes of Claim 5
- 4 | at least, are not connected across the filaments, any of the
- 5 | filaments of the lamps. Right?
- 6 A. For Claim 5? Yes.
- 7 Q. You submitted an expert report in this case. Right?
- 8 A. Yes.
- 9 Q. Does this look like the first page of your expert report?
- 10 A. Yes, it does.
- 11 | Q. I will represent to you this is a copy of your report.
- 12 And when you submitted your report, you had to submit a list
- of materials that you had looked at and considered in
- 14 | determining -- in forming your opinions. Correct?
- 15 MR. SKEELS: Your Honor, I don't believe this is in
- 16 | evidence and probably should not be displayed to the jury.
- 17 THE COURT: Overruled.
- 18 Q. (BY MR. PEARCE) Okay. And here at the end there is
- 19 | something that is Exhibit B list of documents reviewed.
- 20 | Correct?
- 21 A. Correct.
- 22 | Q. It is not a very good page. But you did review documents
- 23 | and list them in your report. Correct?
- 24 A. Correct.
- 25 | Q. And one of the documents you reviewed was listed here as

. 12-1014 Document. 41-2 Fage. 307 Filed. 04/10/2012

1 "Plaintiff's infringement contentions, including attached

- 2 PowerPoint presentations." Do you see that?
- 3 | A. Yes.
- 4 Q. Do you recall looking at those documents?
- 5 A. I never really did look much at these. I listed here
- 6 | everything that I had ever been given. And when I was first
- 7 | retained, I was sent these PowerPoints, and I never did really
- 8 | look at them with any specificity.
- 9 Q. Okay. Well, you were talking earlier about the
- 10 | difference between across in the '529 Patent and connected
- 11 between. Right?
- 12 A. Correct.
- 13 Q. And you view between and across being two different
- 14 | things. Right?
- 15 A. Correct.
- 16 Q. In the context of the '529 Patent.
- 17 | A. In the context of the way Bobel described it.
- MR. PEARCE: Can you pull the first page of DTX-50,
- 19 | please?
- 20 MR. SKEELS: Is it in evidence?
- 21 MR. PEARCE: It is not in evidence right now, no.
- MR. SKEELS: Then don't show it to the jury.
- 23 MR. PEARCE: Well, Your Honor, I want to show the
- 24 | infringement. It is not in evidence, but I want essentially
- 25 | impeach the testimony he gave earlier.

```
THE COURT: Show him the document.
 1
 2
               MR. PEARCE: Okay. Can I show it on the screen,
 3
     or --
               THE COURT: Just hand him a copy of the document if
 4
 5
     it is not in evidence. And what is it you are impeaching?
 6
               MR. PEARCE: The testimony essentially that across
 7
     and between are different things.
 8
               THE COURT: Okay.
               MR. SKEELS: Your Honor, he hasn't established that
 9
10
     he relied on this document in forming his opinion.
11
               THE COURT: Let's go. Show him the document.
12
          Why don't you go down there and look at that. Can you
     turn the screen off and let him look at the document?
13
14
               MR. PEARCE: Okay. Sure.
15
          (BY MR. PEARCE) Doctor Zane --
16
               THE COURT: You can't show a document that is not in
17
     evidence unless it is going to get in evidence.
               MR. PEARCE: I understand, and I apologize for that.
18
19
               THE COURT: So go on down there.
          (BY MR. PEARCE) Okay. Doctor Zane, I apologize for
20
21
     that. I just want to confirm, this is DTX-50, and this is
     Plaintiff's preliminary infringement contentions for Universal
22
23
     Products. Correct?
24
               MR. SKEELS: Your Honor, we would object again.
25
               THE COURT: Overruled. Is that what it is?
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THE WITNESS: Yes. This is what he just read.
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- 2 | Correct.
- 3 Q. (BY MR. PEARCE) And do you remember seeing this as one
- 4 of the things you looked at?
- 5 A. No, I don't.
- 6 Q. Okay. I am going to flip to the second to last page.
- 7 | This is Claim 5, and it says, "The accused ballast" --
- 8 THE COURT: Hold on. You just can't read it. What
- 9 | is your basis for reading it into evidence?
- 10 Q. (BY MR. PEARCE) Okay. Doctor Zane, let me ask this
- 11 question.
- 12 THE COURT: You have two minutes left.
- MR. PEARCE: Thank you.
- 14 Q. (BY MR. PEARCE) Do you see the figure drawn here?
- MR. SKEELS: Objection, Your Honor.
- 16 THE COURT: Overruled.
- 17 THE WITNESS: Yes, there is a figure here, yes.
- 18 Q. (BY MR. PEARCE) Do you believe that what has been
- 19 outlined here is connected across the filaments of any lamp?
- 20 A. What are you pointing at?
- 21 Q. The thing here outlined in blue.
- 22 A. That this is connected -- this is what I just testified
- 23 | as being connected between.
- 24 Q. And what does it say here about whether that meets
- 25 | Claim 5?

- 1 A. You want me to read this statement here?
- 2 Q. I am just asking, does it say that it impedes Claim 5 --
- MR. SKEELS: Objection, Your Honor. We don't think
- 4 | this should be read into the record.
- 5 THE COURT: Overruled.
- 6 THE WITNESS: I need to read this to know.
- 7 THE COURT: Let him read it to himself. Tell me
- 8 | when you are finished reading it.
- 9 THE WITNESS: Okay. And what was the question?
- 10 Q. (BY MR. PEARCE) My question is simply is this
- 11 | interpretation of the claim here inconsistent with what you
- 12 | testified about earlier about the difference between across
- 13 | and between?
- 14 A. I don't think so. So you are asking me does this figure
- 15 | contradict my statement?
- 16 | Q. Yes, that is what I am asking, in terms of what is
- 17 | identified here as being across.
- 18 A. So here they identify the circuit that I identified as
- 19 | being between as being connected across.
- 20 | Q. Okay. Thank you.
- 21 MR. PEARCE: That is all that I have. Pass the
- 22 | witness.
- THE COURT: And you have eight minutes left and you
- 24 | have one minute left.
- 25 REDIRECT EXAMINATION

By Mr. Skeels:

. 5

1.3

- Q. Doctor Zane, I am putting for you on the screen again a schematic from JP '799. Explain to the jury why this does not satisfy the limitation of receiving a control signal from the resonant converter to stop the oscillations.
- A. So as I stated, the patent is fairly clear about the resonant converter, talking throughout it about resonant conductance, resonant capacitance, and the resonant behavior. And even in the shutdown behavior it is described as an AC voltage, which means an oscillating voltage up and down. And he talks about this AC voltage growing as a natural behavior of the converter. That is what we are trying to detect to shut down. That is what we are trying to protect. This happens very quickly when it is AC in nature.

What is being done here is different. So in the Bobel patent it specifically says we are sensing a signal from the resonant converter, which I recognize as an AC resonating signal from the converter. And by doing so, we can detect this rapid rise in voltage and protect things. Many advantages of that --

- Q. Doctor Zane --
- 22 A. And I will move on.

In this case, the voltage that we are sensing is the right hand side of CO. This is not an AC signal. This is essentially a DC signal. And now this behavior is quite

```
different. It will not detect immediately an AC rise in the
 1
     resonant signals of that converter. It will take time for
 2
 3
     that behavior to present itself on this essentially DC node.
          And, Doctor Zane, just so we are clear on Claim 2, do I
 4
 5
     understand your testimony that this JP '799 does not teach a
 6
     resonant -- with regard to Claim 2 does not teach a resonant
 7
     inductor and a resonant capacitor connected via an
 8
     intermediate node as you understand that term as one skilled
 9
     in the art?
          Correct. Based on the specific --
10
11
     0.
          Doctor, that will be fine. Thank you.
12
               MR. SKEELS: No further questions?
               THE COURT: Do you have anything else?
13
14
               MR. PEARCE: I do not. I think in light --
15
               THE COURT: You may step down.
16
               MR. PEARCE: I think in light of his testimony, I
17
     would like to move DTX-50 into evidence.
18
               THE COURT: We will take that up here in a minute.
19
               MR. SUDER: We would now call, Doctor Roberts, for I
20
     believe five minutes.
21
               THE COURT: Six minutes.
22
               MR. SUDER: Six minutes, thank you.
23
               THE COURT: You are still under oath, sir.
24
               THE WITNESS: Thank you, Judge.
25
```

VICTOR ROBERTS,

Doctor Roberts, before we begin I am going to show you

2 Testified on direct examination by Mr. Suder as follows:

- 4 | what has been marked as Plaintiff's Exhibit No. 90, and then I
- 5 am going to show you what has been marked as Plaintiff's
- 6 Exhibit No. 91, 92, and over here I have marked as Plaintiff's
- 7 Exhibit No. 93. And then, Doctor Roberts, a quick question.
- 8 When you heard Mark Poehlman testify yesterday about the
- 9 | product that he selected for the testing of the CFL product
- 10 | groups, what was your reaction?

1

- 11 | A. God, I finally understood why the analysis that I did
- 12 | wasn't matched by the testing Mr. Burke did on the
- 13 | representative product for CFL-1 and also on the testing that
- 14 I did on another sample of that same part -- two samples of
- 15 | that same product Mr. Poehlman sent me, and that is
- 16 | essentially Plaintiff's Exhibit No. 90. That is the
- 17 | particular ballast, and that is one of the two samples
- 18 Mr. Poehlman sent me.
- 19 Q. And Plaintiff's Exhibit No. 90 has the date code of
- 20 | 07/40, which is the same one Mr. Burke tested.
- 21 A. Yes, it does have a date code of 07/40.
- 22 THE COURT: Your Honor, we would offer Exhibit
- 23 | No. 90 into evidence.
- 24 THE COURT: It will be admitted.
- 25 Q. (BY MR. SUDER) Now, let's look at the other three.

```
1
     After you did your test on Plaintiff's Exhibit No. 90, did you
 2
     undertake to find different products in that group on eBay
 3
     with different date codes?
               MR. ROUTH: This was the subject of a motion we made
 4
 5
     and the Court sustained an objection for late disclosure, so I
 6
     am not sure --
 7
               THE COURT: And I struck Poehlman's testimony.
               MR. ROUTH: That is right. And so I don't think
 8
 9
     there is any basis to go into this testimony now.
10
               MR. SUDER; Your Honor, I am trying to establish and
11
     offer these into evidence. I believe one has already been
12
     tested to the jury and shown during a presentation without
13
     objection.
               MR. ROUTH: It wasn't shown with testimony from a
14
15
     witness who was required to submit a report and didn't submit
16
     a report on what he had done. It is a very different thing.
17
     The reason the Court kept out what is now being offered was
18
     because this witness --
19
               THE COURT: Overruled.
           (BY MR. SUDER) Doctor Roberts, did you find three of
20
21
     these --
22
          Yes, I understand the question. I first tested a ballast
23
     that I actually had from the prior work I did in the project
24
     which is in the same group. I then went to eBay and I bought
```

two additional models, four of one model and two of another

- model, all of which had date codes within the same generation as identified by ULT.
- 3 Q. They are not in the same batch 07/40.
- 4 A. They are different date codes. There are approximately
- 5 two years apart, or a year and a half apart in the production
- 6 for the C2642. And the other two products are entirely
- 7 different products but are identified by Mr. Burke as really
- 8 performing the same as the representative product that he
- 9 tested.
- 10 Q. Did you test them in the same manner as Doctor Burke
- 11 | indicated that he performed his test in his report?
- 12 A. I tested them the same manner as is Figure 2, which is
- 13 | the no load test, which is the same test you get when you pull
- 14 | the lamp out.
- 15 Q. Did they operate differently than the one that Mr. Burke
- 16 | tested?
- 17 A. Yes, they did. Mr. Burke's continued to run. These
- 18 particular ones ran for six seconds for the C2642, and about
- 19 | two seconds for the other ballast before they finally shut
- 20 down.
- 21 | Q. Did these other ballasts confirm your analysis from
- 22 | reviewing the schematics, the wiring diagrams, the IC code,
- 23 | the microprocessor code, and everything else you looked at?
- 24 A. Yes.
- 25 Q. And was the answer finally solved when Mr. Poehlman

```
testified?
 1
 2
        Yes, it was.
     Α.
 3
     Q. Thank you.
 4
               MR. SUDER: Your Honor, we would offer these four
     ballasts into evidence at this time.
 5
 6
               THE COURT: What are the exhibit numbers?
 7
               MR. SUDER: No. 90, 91, 92; plaintiff's 90, which is
     the one from the same batch --
 8
 9
               THE COURT: No. 90 is in evidence.
10
               MR. SUDER: Okay. No. 91, 92, and 93.
               MR. ROUTH: Object. This is the first time I have
11
12
     seen these products.
13
               THE COURT: Come look at them.
14
               MR. ROUTH: I don't have an ability to inspect them.
15
               THE COURT: Come look at them.
16
               MR. ROUTH: Had they been produced timely, we would
     decide what they were. So it is 91, 92, and is there a 93?
17
18
               MR. SUDER: It is the one right here that you saw
19
     during the demonstration.
20
               MR. ROUTH: What is the date?
21
               MR. SUDER: No. 92 has a date code of 07, this one
22
     has a date of 09, and this one has a date code of 2005; so
23
     2005, 2007, and 2009.
24
               THE COURT: They will be admitted, No. 91, 92,
25
     and 93.
```

1 (BY MR. SUDER) Now last, Doctor Roberts --2 THE COURT: You have one minute. (BY MR. SUDER) I am handing you Plaintiff's Exhibit 3 Q. No. 94. Is that a Linear Group 1 representative ballast? 4 5 Yes, it is. 6 MR. SUDER: We offer Plaintiff's Exhibit No. 94 into 7 evidence. THE COURT: It will be admitted. 8 9 Q. (BY MR. SUDER) Doctor Roberts, you have got to sit here, and everything you have heard have your opinions changed at 10 11 all from everything you have heard? 12 Only that my analysis has been reconfirmed, and now I 13 understand why those particular ballasts that Mr. Burke tested 14 did not work as they should have worked. 15 And does it confirm also that if you are going to test 16 products, you better take a representative sample? 17 You better take a variety of samples to make sure that 18 the one you select is indeed representative and not itself 19 defective. 20 MR. SUDER: No further questions, Your Honor. 21 THE COURT: You have one minute. 22 CROSS EXAMINATION

23 By Mr. Routh:

24

Q. Mr. Roberts --

MR. SUDER: Doctor Roberts.

- 1 Q. (BY MR. ROUTH) Doctor Roberts. Prior to your testimony
- 2 here about these ballasts, have you ever given us any
- 3 | disclosure of any of what you just testified to?
- 4 | A. Absolutely. The day before my first deposition -- I
- 5 | tested this ballast a couple of days before in my first
- 6 deposition, we actually talked about it at my first
- 7 deposition, I believe. We sent you a supplemental report with
- 8 | a photograph of this and the oscilloscope trace the day before
- 9 | my first deposition.
- 10 Q. The ballast you are talking about is one marked Exhibit
- 11 No. 91, and this is the one you told me on the first
- 12 deposition never shuts down. Right?
- 13 A. No. This is the one that never shuts down, the one you
- 14 | sent me that we tested. But the one I tested that I had had,
- 15 | which is in the same original CFL Group 5, and now part of CFL
- 16 | Group 1, did shut down within two seconds. We sent you a
- 17 | report with the oscilloscope trace and sent it to you before
- 18 | the first deposition.
- 19 Q. I apologize. This is the one you told me at your
- 20 deposition never shut down.
- 21 A. That is the one that I said I tested --
- 22 Q. Doctor Roberts --
- 23 A. And this is the one provided by Mr. Poehlman.
- 24 Q. This is the one that you told me run for 6.2 seconds.
- 25 A. No. That one runs for about two seconds. The ones that

- 1 | run for six seconds that we discussed I believe during the
- 2 | trial are the other date codes of this model. That is a
- 3 different model.
- 4 Q. And this one that runs for --
- 5 A. I believe that is two seconds. I looked at the report
- 6 | last night. I believe it is two seconds.
- 7 Q. Or 2.6, wasn't it. And it had --
- 8 A. 2.2, 2.6.
- 9 Q. And it had three restrike attempts. Right?
- 10 | A. During the two seconds it may have had some, but my only
- 11 | focus was whether or not it shuts dun.
- 12 | Q. It doesn't just shut down, though. It tries to restrike
- 13 | three times before it shuts down. Do you remember that?
- 14 A. Additional features are allowed. I was looking for
- 15 | shutdown.
- MR. ROUTH: Nothing further.
- 17 THE WITNESS: Shutdown. And I wasn't counting
- 18 restrikes, if they did occur. And restrikes do not mean the
- 19 | ballast is turning of and turning on. It means the ballast is
- 20 | changing frequency to restrike the lamp.
- 21 | Q. (BY MR. ROUTH) Shifting frequency?
- 22 A. Shifting frequencies to restrike the lam for a few
- 23 | seconds.
- MR. ROUTH: Nothing further.
- 25 | THE COURT: Very good. You may step down, sir.

```
1
               MR. SUDER: We rest, Your Honor.
               MR. ROUTH: I don't think we have any time.
 2
     would like to do something outside the presence of the jury.
 3
               THE COURT: All right. And that is what? More
 4
     evidence?
 5
 6
               MR. ROUTH: No; a motion.
 7
               THE COURT:
                           Okay.
               MR. ROUTH: And also I think was there a ruling you
 8
     wanted to discuss DTX-50, the exhibit Mr. Pearce offered a
 9
10
     minute ago while the jury is here, or not?
11
               THE COURT: Okay. This is likely all the evidence
12
     you will have heard. I will consider this, and to the extent
13
     it should be admitted, we will admit it to you first thing in
     the morning so we don't have to keep you here while we discuss
14
15
     this. So it is likely that, other than admitting something,
16
     you have heard all of the evidence and all of the testimony in
17
     this case.
18
          It is now time for me to discuss matters with the lawyers
19
     outside of your presence, including matters related to the
20
     jury charge, the instructions on the law that I will read to
21
     you tomorrow before closing arguments. It is likely to be a
22
     fairly long document, and it will take me some time to read it
23
     all to you. The law requires me to read it to you, but you
24
     will also be able to take the document back with you to the
```

jury room so you can look at it and read it yourself. It is

going to contain all of the law and all of the instructions that you need to decide this case.

Frequently in cases I will read the document and I will give the document to the jury and they will come back and say, "What do you mean about this," and "What do you mean by this word," and "What do you mean by that word?" Once we read that document to you, it is your job to read the document, understand the document, apply the document to the facts that you have heard. So remember that when go back there. And it will just make your time more productive and make the deliberations go more smoothly.

I think I am going to ask that you come back at 9:00 in the morning. Because we finished relatively early here this evening, we can spend time going later into this evening to hopefully get everything done so that we can get you in at 9:00 in the morning and we can get you started at 9:00 in the morning. That would be ideal. It doesn't always work that way for one reason or another. So I am going to ask you to come back at 9:00 in the morning, but if for some reason we are delayed it will be my fault. It won't be the result of anything the parties have done. It will be my fault and my fault alone. But if we are delayed, I would ask for your patience.

And please rest assured we are working as hard as we can to get these things resolved to get you back in the jury box

to get the presentation going so that you can then go and deliberate on, which at the end of the day is what we are going to need you to do. So that is the road forward from here.

So we are going to end now. Please remember all of my instructions. Just because all of the evidence, or the vast majority of it has been presented to you, still does not permit you to talk about the case with anyone outside of the court or even amongst yourselves or smaller groups amongst yourselves. Please hold off just a little bit longer. Once closing arguments are done, then you will be released from that and you will be permitted to talk about it amongst yourselves in the deliberations. That is what deliberations are.

Please do not perform any independent investigation.

Don't go looking up anything in the internet, dictionaries, or talk to anyone else about any aspect of this case. And don't post any social media stuff about this case. We are at the end of the case, and it would be, in my view, a great tragedy if you did something like that that would cause us to have to start the trial all over again, and that would be very sad on my part for a number of reasons.

So you are excused for today. Please remember those instructions, and we will see you at 9:00 in the morning, or as close to 9:00 as possible.

```
And thank you all very much. I cannot thank you enough
 1
 2
     for all the hard work you put in in this case. We will see
 3
     you all in the morning.
 4
                (Whereupon, the jury left the courtroom.)
 5
               THE COURT: Okay. So tell me the exhibit --
 6
               MR. ROUTH: It was their infringement contentions.
 7
               MR. PEARCE: A portion of the infringement
 8
     contentions marked as Defendant's Exhibit No. 50. And I was
 9
     handling that a little bit clumsily and I apologize, but I
     would like to offer and admit it into evidence now.
10
               THE COURT: Tell me what it is again. It is the
11
12
     across versus connected to?
               MR. PEARCE: Yes. It was on Claim 5. He was
13
14
     drawing a distinction in his testimony between across on the
     one hand and between on the other hand.
15
               THE COURT: Let me see it.
16
               MR. PEARCE: If you look at the last slide from the
17
     contentions it says something that he identified as being a
18
19
     connection between two lamps.
20
               THE COURT: So you want to offer this last page or
21
     all of these.
22
               MR. PEARCE: I want to offer all of it, but if not
23
     all of it, then all we really talked about was the first page
24
     and the last two pages. So that would be acceptable.
25
     need the other. And that is what was talked about.
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MR. SKEELS: I do have numerous objections, Your
 1
 2
     Honor.
 3
               THE COURT: Go ahead.
               MR. SKEELS: One is Doctor Zane never testified he
 4
     relied upon it. He was retained to look at a number of
 5
     issues. At the end of the day we only used him for invalidity
 6
 7
     purposes, so he did not rely on this for his opinions. He did
     not establish that he drafted it or had anything to do with
 8
     drafting it. And further you will notice that the last page,
 9
10
     instead of referring to a DC blocking circuit refers to DC
     blocking circuits plural, for whatever reason only one was
11
     drawn instead of three. But having it been in evidence, I
12
13
     would have had an opportunity for optional completeness, but
14
     we believe that the offer to put it into evidence was untimely
15
     and has been waived.
16
               MR. SUDER: Your Honor, these are pleadings by
17
     lawyers as infringement contentions early on in the case
     before any document production or anything.
18
               THE COURT: Okay. It will be admitted.
19
                                                         It is an
20
     admission, and that is admitted into evidence. That is
     Defendant's Exhibit No. 50. Is that right?
21
22
               MR. PEARCE: Yes.
23
               THE COURT: What else?
24
               MR. SUDER: On that point under optional
25
     completeness, in connection with that there were two other
```

```
1
     infringement contention documents that I think if you are
 2
     going to let them in. --
 3
               MR. SKEELS: If that is going to be allowed in, we
 4
     would like to put two others that do, in fact, show -- that
 5
     are properly drawn that show DC blocking circuited directed
 6
              That is the only one of three that has been
 7
     cherry-picked where instead of putting a box around all three
 8
     Do blocking circuits they put a box around one of them.
               MR. PEARCE: I don't know if I understand the
 9
10
     objection about cherry-picking. There were three sets of
11
     infringement contentions. Are you trying to offer it --
12
               THE COURT: It is overruled. There is no evidence
13
     of optional completeness nature, and so it is overruled.
     Exhibit 50 is in.
14
          What else?
15
16
               MR. ROUTH: Your Honor, I think we are ready to
17
     move -- We have a motion.
18
               MR. SUDER: I guess they objected. We offer those
19
     in. --
20
               THE COURT: That is denied.
               MR. SUDER: Okay.
21
22
               MR. ROUTH: Your Honor, we would like to move for
23
     judgment at the close of evidence.
24
          The same grounds we stated at the close of Plaintiff's
25
     case, I would add to it that we believe that the evidence
```

presented shows the patent to be invalid as anticipated by the two references.

I won't repeat all of the positions. We did hand up Cross Medical. I do think that is a case that I urge the Court to consider on the output terminals connected to term.

If the Court has any questions I am happy to address them on these issues, but I think I probably said as much as you want to hear.

THE COURT: All right. Very good.

MR. SUDER: Your Honor, we believe they are not entitled to judgment as a matter of law on any of the points. We have a brief on connected to if you want it. I think Doctor Giesselmann was the final nail in the coffin for them when he said he used them interchangeably. So the only evidence from everyone who is skilled in the art that they mean the same thing.

And on the other issues, I believe they put forward no evidence on marking. We have established that Robertson marked. We have shown it to the jury. We have evidence from Mr. Bobel that he policed it, he looked at it, and he satisfied his obligations right up until the time -- forever. Every agreement had it, and he checked. So that argument is out.

I think on all of them there is sufficient evidence, more than ample evidence to support every claim that we have

asserted. And I would also add on the Linear Group 3 products, which was an issue, we said there was evidence in the record, Mr. Burke testified by them that all three of the linear products 1, 2, and 3, all operate the exact same way, and they put up a slide for all three products that said they operate the same way and here is why I don't think all three of them infringe. So I believe there now is more than evidence that they offered from which the jury can find infringement in Linear Group 3.

THE COURT: All right.

MR. ROUTH: Your Honor, two points real quick. On the linear groups, that they operate and start the same way, we had separate slides. They don't operate the same way on everything. No. 3 is different and No. 3 goes to the DC blocking means point that there was no expert testimony on from them that says 3 is different, if you look at the slides.

And then on the marking, Your Honor, the burden is on the Plaintiff to prove substantial and continuous marking.

Putting in a ballast from the 1990s, when there is evidence that there was production by Robertson through the decade of the 2000s doesn't meet that burden.

THE COURT: Okay. Very good.

MR. SUDER: Your Honor, we do have a motion, or it is more of a jury charge. There is a whole bunch of instructions on obviousness, which are not in the case now.

```
Doctor Giesselmann did not put forth any evidence that he
 1
 2
     considered a combination or a single piece of art that is
 3
     missing something and that, therefore, he is combining
 4
     anything. So obviousness is out of the case now.
 5
               MR. ROUTH: We withdraw that instruction, Your
 6
     Honor.
 7
               MR. SUDER: Also on Latches there is no evidence on
 8
     Latches that we unreasonably delayed. But the other element
 9
     is that they have to show prejudice. And Mr. Sullivan, I was
10
     very specific in my questions, that they didn't do anything
11
     different, did everything the exact same way. We think there
12
     is absolutely no basis to submit an instruction on Latches,
     and by the same token on waiver. There is no evidence
13
14
     whatsoever regarding waiver.
15
               MR. ROUTH: I want to consider it -- First of all,
16
     Mr. Suder is wrong on prejudice. Where someone delays
17
     bringing a case, continuing to manufacture which runs your
     damages is itself prejudice. We have no problem meeting the
18
19
     prejudice prong.
20
          I want to consider the evidence on Latches as to whether
21
     we want to make that as a closing argument point.
22
               THE COURT: Well, consider that, and I will be back
     out to talk about this. We will be back in about 15 minutes.
23
24
                             (Brief recess.)
25
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1	I HEREBY CERTIFY THAT THE FOREGOING IS A
2	CORRECT TRANSCRIPT FROM THE RECORD OF
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4	I FURTHER CERTIFY THAT THE TRANSCRIPT FEES
5	FORMAT COMPLY WITH THOSE PRESCRIBED BY THE
6	COURT AND THE JUDICIAL CONFERENCE OF THE
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8	
9	S/Shawn McRoberts 06/16/2011
10	DATE
11	SHAWN MCROBERTS, RMR, CRR FEDERAL OFFICIAL COURT REPORTER
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Trial Transcript, Volume E, Dated June 16, 2011

Page 1

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                   IN THE UNITED STATES DISTRICT COURT
                    FOR THE NORTHERN DISTRICT OF TEXAS
 2
                           WICHITA FALLS DIVISION
     LIGHTING BALLAST CONTROL LLC,
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                                      )
                                          7:09-CV-0029 O
         Plaintiff,
 4
                                          Jury Trial Volume E
     v.
 5
     UNIVERSAL LIGHTING TECHNOLOGIES)
     Inc.,
 6
         Defendant.
                                          June 16, 2011
 7
                  BEFORE THE HONORABLE REED C. O'CONNOR
                       United States District Judge
 8
                          In Wichita Falls, Texas
 9
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Page 2

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1 (June 16, 2011. Late evening.) 2 THE COURT: Okay. I will defer ruling on the motions 3 for judgment as a matter of law and submit the case to the 4 jury. 5 Okay. I've sent out -- Let me just ask you, what did I decide on latches and waiver? 6 7 MR. ROUTH: I would to like to leave it in, Your Honor. 8 THE COURT: You want to leave it in. Tell me what is 9 10 it -- explain your evidence on that to me. First, let's start with waiver. Explain the evidence that Mr. Bobel has waived 11 his right to enforce the patent. 12 13 MR. ROUTH: He sent a letter in 2005, sent one 14 follow-up letter and then never did anything after that until 2009. In the interim, we sent him a letter telling him that 15 16 we didn't infringe and that his patents were invalid and he 17 left that alone. I think there's an implied waiver that he 18 intended -- that he either gave up or heard our answer and 19 said I'm not going forward with this and after four years I 20 think we can argue to the jury, I don't mean to suggest to the 21 Judge we're entitled to judgment on it, but we can argue to 22 the jury a that was an intentional relinquishment of his 23 otherwise right to sue. 24 THE COURT: Isn't your -- part of your defense is 25 that he's threatening to sue everyone, like he's on a

1 litigation warpath sending letters out to everyone. 2 MR. ROUTH: There were thirty letters sent and there 3 are twenty something people who have never heard from him. 4 That's exactly right. THE COURT: How is that an intentional relinquishment 5 of his known rights if he is -- if he is in your theory of the 6 7 case he is threatening to sue everyone. It's just unreasonably so. How is he waiving his rights when he's --8 9 MR. ROUTH: Threatening to sue everyone doesn't waive 10 his rights. Threatening to sue everyone doesn't waive his rights. Threatening to sue everyone, going away for four 11 12 years against us and so far six to eight years for lots of other people, he's not somebody who's pursuing his rights in a 13 14 way that says that he's intending to do it. He will make a 15 threat and not follow up on it. 16 So, I think the fact that he sent out thirty letters

So, I think the fact that he sent out thirty letters and he had a lawsuit -- no lawsuit for four years and four years later, actually a different company, Mr. Bobel still hasn't sued anybody, he gets a different company to bring a lawsuit against four people, that, to me, again, at least gives rise to an inference that he's relinquished his rights.

17

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21

22

23

24

25

THE COURT: Now -- Okay. Explain to me latches then.

MR. ROUTH: Latches, there's evidence from which the
jury can infer that by 1999 Mr. Bobel knew about infringement
in the industry generally from his testimony and specifically

with respect to Magnetek and ESI products. He has a letter from Robertson which asks him to return the competitive samples he was supposed to be analyzing of which included a Magnetek and ESI samples. I understand he testifies I didn't ever have them, but a jury could draw an inference he was actually looking at our products as early as 1999 and then waiting, which is not an uncommon strategy in this field, waiting for us to pile up sales over the course of the next --waited at least five years before he made a threat and nine years before he brought a lawsuit so that he would have a nice big set of damages he could seek.

If he sued us in 1999, we could have stopped manufacturing whatever he says is the infringing method or infringing apparatus and saved ourselves a lot of money or go to court and be told we infringe and save ourselves a lot of money. Instead, he did what a lot of plaintiffs have done in this area, he said let's wait, let's get six years or more of sales with what I think are the infringing products, and then I'll show up with a lawsuit.

In fact, it's interesting that there are exactly six years between the 1999 evidence of his investigating UL -- investigating Magnetek and ESI ballasts and then deciding to send a lawsuit and say now it's time for me to collect some money. You're going to be subject to treble damages over the last six years.

So, again, I'm not suggesting to the Court that this is a slam dunk, but certainly there's evidence in the record from which the jury could infer that he pursued his strategy of delay.

MR. SUDER: Your Honor, may I respond?

THE COURT: Yes.

MR. SUDER: The only evidence in 1999/2000 from Mr. Bobel was uncontroverted is that the ESI product specifically did not infringe and then they went into bankruptcy and he went off and was working in a lightbulb business with Neptun in China and it wasn't until April of 2005 when he was with his accountant and around that time he discovered it and asked his accountant for an attorney and six months later a letter was written.

That is the only evidence. I mean, if that's the case, anyone who has a patent twenty years ago should say you should have known the day you got your patent issued. There has to be -- the evidence of latches has to be some evidence. You can't just infer because -- Let's say because he has a patent I infer that you should have enforced it. He was very specific about what he did, what was going on in his life. And it wasn't until April of 2004 when he learned of the ES product because he thought they were in bankruptcy, he learned ULT bought them, contacted an attorney within six months. They could have deposed the accountant. They could have

deposed the lawyer, they could have done anything to develop that evidence. Then you have -- he waits a year and then within two years he finds Acacia. I don't think there's anything with latches. Plus, they have to show prejudice. They have to show that they did something different.

MR. ROUTH: We did.

MR. SUDER: And Mr. Sullivan, the only evidence, they can -- Routh can argue whatever he wants, but the only evidence, I asked Mr. Sullivan, we didn't think we did anything wrong. We didn't do anything differently. This is exactly what we did. So, even if there was some inference of latches, they still have to show prejudice and they just can't get there, Your Honor.

This is just a prejudicial instruction. And I don't -- and then waiver, I mean, like you said, where is there relinquishment? If anything, he did the anti-waiver and they -- like you said, Your Honor, they -- they got the letter, there was like, oh, my God, we're about to get sued. How can you say that he waived his rights when they construed a letter that he said was just an offer of negotiations.

They want to spin that and say it was a threat of litigation. They are entitled to. But that doesn't rise to the level of waiver under any circumstances. We think both those issues have no basis in this case.

MR. ROUTH: Your Honor, on the waiver, I don't think

the waiver occurred when he sent the letter. I think the 1 2 waiver occurred during the four year period between then and when he filed the lawsuit. He gave up his rights. 3 4 On the latches, Mr. Bobel has a story. Mr. Bobel 5 says I always thought those ESI products were different, so 6 that's why I didn't sue them. Well, that fits nicely to 7 defend against latches. And then he says but I later learned 8 they did infringe and so --9 THE COURT: What is your prejudice though? 10 MR. ROUTH: The prejudice is the years in which had he brought his claim forward we could have either changed 11 12 our --13 THE COURT: Where is the evidence of that? I know you're arguing that. What's is the evidence? 14 MR. ROUTH: The evidence is -- is intrinsic to patent 15 16 If he had sued us in 1999, we would not be incurring cases. 17 damages for 2003 through 2009. We didn't have the products in 18 the market until 1999 that practiced this invention, according 19 to him. 20 THE COURT: So, are you selling me that in patent 21 cases that there is a unique legal exception that --22 MR. ROUTH: I'm sorry. I don't mean to be --23 THE COURT: You never listen to my question. 24 MR. ROUTH: I apologize, Your Honor. 25 THE COURT: That there is a unique legal exception to

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1
     showing prejudice. That is you have -- you don't have to
 2
    present any facts of prejudice, you simply have to show the
 3
    dates, raise inferences regarding the dates certain events
 4
    happened, and you can always then argue we could have changed
 5
    our conduct. And that's sufficient to show prejudice?
 6
             MR. ROUTH: No, Your Honor. It's not an exception
 7
    and it's not a defense without facts. It's an application of
 8
    the traditional latches for principles to the situation in a
9
    patent case or in case where something --
10
              THE COURT: Let me just stop you there.
11
    traditional latches principles are the legal elements of
12
    latches.
13
             MR. ROUTH: I understand.
14
             THE COURT: All right. And so the legal -- an
15
    element, a legal element, is prejudice. So, what I'm asking
16
    you: Do you have evidence presented before the jury to
17
    support a finding of prejudice?
18
             MR. ROUTH:
                        Yes.
19
             THE COURT: And what is it?
20
             MR. ROUTH: The facts are that we sold products from,
21
    according to the plaintiff's case, 1999 or so until the day it
22
    infringed the patent and --
23
             THE COURT: But --
24
             MR. ROUTH: -- and had the claims been brought in a
25
    timely manner and Mr. Bobel not rested on his rights, we would
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1 not have incurred six or more years of sales. 2 THE COURT: Where is the evidence of that? 3 MR. ROUTH: Again, it's evidence --4 THE COURT: But do you have to have evidence -- Let 5 me just put it this way: Do you have to put a witness up who 6 says had he raised this issue in 1999, or whatever the date, 7 as opposed to 2005, we would have gone from the '529 patent to these Japanese patents? 8 9 MR. ROUTH: We have evidence already that there are 10 noninfringing alternatives that could be used so one form of prejudice we would have sift shifted and avoided. 11 THE COURT: Why didn't you shift and avoid in 2005 12 when he wrote -- What was the date of that letter? 13 MR. SUDER: 2005, Your Honor. 14 15 THE COURT: 2005 letter from the Chicago law firm. 16 MR. ROUTH: By 2005 we have products in the market 17 that we spent money and effort in marketing to establish. 18 It's much more expensive to shift in 2005 than it would have 19 been at the beginning of this process in 1999. 20 THE COURT: I interrupted you. Tell me your evidence 21 of the facts that you have presented to the jury that show ULT 22 has been prejudiced. 23 MR. ROUTH: The facts are that we began introducing 24 shut down circuits of the type that Mr. Bobel says practices 25 his patent about the time when we have evidence that he would

have learned of the nature of our products and would have known of his claim of infringement in 1999. At that time there would have been little difficulty shifting to a --

THE COURT: Where is the evidence of that?

MR. ROUTH: Mr. Burke has testified that there was a noninfringing alternative that would have caused 11.77 cents more and there are a lot of products we have now identified through the course of this litigation and through what plaintiff's conduct has been that could have been used instead of the products that were actually used. So, we have lots of evidence of noninfringing alternatives that existed in 1999 that could have been used instead of the '529 if it had been brought to our attention we'd seen it an as threat.

We also have I think evidence that if a claim had been brought in 1999 it would have been resolved sort short of the eight years that we now have of damages. In other words, just the nature of him bringing a claim against us, which is how you void the latches, not just by writing a letter, but by bringing a claim, if he had brought a legal claim in 1999, even if we haven't chosen the designer on route, it would have been litigated to 2003 and we would have confronted three years of damages rather than what we now face which is six years from the date of the complaint and two years of litigation; eight years of damages.

The delay of bringing claim in a patent case or in

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other cases where there's is a running fee that accrues -- If you let somebody stay in an apartment and you decide, well, I'm not going to bring a case, I'm just going to wait for Howard Hughes to live here for ten years and then I'll sue him because he's got a lot of money. Howard Hughes can say, hey, wait a minute, you knew I was here, which we would have to show was part of the latches argument, he had knowledge of a claim. You knew I was here. You had me staying here. could have been somewhere else. I could have had a house across the street. I could have been living in as an alternative or we could have worked out this rent earlier. You can't wait ten years and then come to me and say, I'm going to collect for all that time. That's what latches is. So, the prejudice comes either from the -- not adopting an alternative solution that we could have or from not getting the matter resolved at a point in time before it began in this case eight years of damages have run. THE COURT: All right. MR. SUDER: May I respond? And I think you are spot

MR. SUDER: May I respond? And I think you are spot on in your questions. First of all, it's not 1999. The earliest would be 2001. I don't know why Mr. Routh keeps talking about 1999. ULT didn't exist until 2001.

Second, on the issue of, well, we would have had it resolved earlier. We would have gotten an injunction and they would have been shut down. This -- this claim continues until

1 2013, until the patent is rendered invalid or unenforceable. 2 There simply is no evidence and -- at all. This is a nice argument and he can say all this, but the fact is there 3 is no evidence upon which you can base that kind of inference. 4 At some point you have to say, no, that's just too far. 5 6 And the last point is, Your Honor, that at the end of 7 the day latches is equitable. Even if the jury returns answers to questions on latches, at the end of the day it's 8 your decision. And if you feel that even if the jury found 9 10 this, I don't think it's there, that could be -- that's the 11 end of the analysis, because it's -- it's an equitable remedy 12 just like any other equitable remedy. It's solely in your 13 discretion. 14 THE COURT: All right. Okay. So, I'll turn the floor over to you. 15 16 MR. SUDER: On --17 THE COURT: On the charge. MR. SUDER: Yes, Your Honor. And I'll turn it over 18 to Mr. Skeels on specifics. But the biggest issue that we 19 20 have is that the Court declined to include a spoliation 21 instruction and I think the evidence is absolutely 22 uncontroverted that they treated in September 2005 a threat of litigation. That's how they construed it. That's how they 23 24 said it. They had just gotten done with litigation with 25 Lutron, so they understood the importance of preserving

documents. And I'm not saying they -- they did it. I think the way we submitted it is if the jury finds this and they find it, then this is the consequences of it.

And we submitted the spoliation instruction in accordance with Federal Circuit law that accepts Fifth Circuit law, because it's basically the same thing as any other thing, but there are specific Federal Circuit cases that deal with spoliation in a patent case. So, we don't -- we don't see how the Court cannot submit it. I mean, if anything, I could be arguing that you should tell them that it's uncontroverted and they have to presume it. We took the more cautious route and said if you find then this is what it is, and that's how we think it should be submitted.

THE COURT: Okay. Go ahead.

MR. SKEELS: Just to be -- just to be -- I think the other day, Your Honor, we submitted a -- an instruction requesting a spoliation instruction separately.

THE COURT: Okay.

MR. SKEELS: Last evening, when the parties jointly submitted an agreed charge to your inbox, we revised the language slightly and actually made it a more strongly worded you shall presume that, you know, that -- the evidence would have been unfavorable to the defendant.

If the Court's not open to that, we would, in fact, submit that at least a, you know, may may infer type of

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    instruction is appropriate.
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              THE COURT: Okay.
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             MR. SKEELS: I don't have a whole lot of comments on
    your charge, Your Honor. All right. So, if I look at your
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5
    page 3, Your Honor, that's the -- where the spoliation issue
6
    is.
             THE COURT: Okay.
7
             MR. SKEELS: I'm flipping forward to see what other
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9
    comments we have. We have been through it. I do have one
10
    concern, Your Honor, on the corresponding structure for the DC
11
    blocking means.
12
             THE COURT: Can you direct me to the page?
13
             MR. SKEELS: Yes. It's your -- Let me find your
14
    page.
             THE COURT: It's the DC blocking, did you say?
15
16
             MR. SKEELS: Yes.
17
             THE COURT: Is that page 5? On my page 5?
             MR. SKEELS: I'm looking at your pages now, Your
18
19
    Honor.
            It's at your page 8.
20
             THE COURT:
                        Okay. I'm sorry.
             MR. SKEELS: Now, I recognize the Court may not want
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22
    to adopt our terminology of quote "DC blocking capacitors,"
23
    but just as the Court did with regard to the control means
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    that refers the jury to control circuit 58, it's been a -- the
25
    control circuit has been assigned this number that people have
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referred to as control circuit 58. I think the Court should likewise refer to the DC blocking capacitors or the capacitors 08 and 25 that are referenced in column 3 of the patent because those are specific capacitors.

And the support for that, Your Honor, is in your order amended -- yeah, your amended claim -- your amended memorandum opinion and order docket No. 107 at page 27. You indicated that you made reference to a capacitor or diode connected across upper terminals of the lamp and then you said see '529 patent, column 3, lines 53 to 58.

Now, frankly, we don't much care -- we add additional language from column 4 that also refers to the alternative of diodes instead of capacitors, but I think since diodes are pretty much out of the case, it would make senses to refer to capacitors 08 and 25 as the corresponding structure. That's consistent with your order on December 2nd.

THE COURT: Okav.

MR. SKEELS: I think we only have one or two more issues beyond that, Your Honor. I'm flipping ahead. You did take obviousness out. It's still in the verdict form. I'm assuming that was an oversight.

THE COURT: Oh, I'm sorry. I will remove that.

MR. SKEELS: Right.

THE COURT: Thank you for catching that.

MR. SKEELS: Oh, yeah. We did have -- Your Honor, on

1 your page 17, towards the bottom under the subheading Prior 2 Art, you indicate that in this case the prior art is limited to the following, and you refer to the JP '997 and then the JP 3 '799 with the next sentence as follows: You must decide 4 5 whether any of they items serve to invalidate the asserted 6 claims of the '529 patent. We would simply seek to add the 7 word "separately" or something similar after the word "items" so that it reads: You must decide whether any of these items 8 9 separately or individually serve to invalidate the asserted 10 claims of the '529 patent. 11 We don't want the jury to be confused that they could combine these two references together since there's no 12 13 evidence on that and since obviousness is out of the case. 14 THE COURT: So, in other words, look at 997. Does it Does it 15 invalidate. If not, set it aside. Look at 799. 16 invalidate. MR. SKEELS: Precisely, Your Honor. I think that's 17 18 it, Your Honor. And let me look at the verdict form, but I 19 believe that's it. Yeah. You agreed to take obviousness out. 20 That's all we have, Your Honor. 21 THE COURT: All right. Thank you. So, let's start -- before I hear your comments on the charge, let me 22 23 hear you about spoliation and then we'll go through 24 Mr. Skeels' comments on adding in 08 and I think it's 25 and 25 then we'll end with his comment on individually or separately.

1 MR. ROUTH: I'm going to turn over some of that to 2 Mr. Pearce. 3 THE COURT: Okay. 4 MR. ROUTH: I'll address spoliation. THE COURT: 5 Okay. Your Honor, I apologize for not having 6 MR. ROUTH: been able to look at this as carefully as I would like. 7 8 my understanding is that spoliation would not be a Federal Circuit issue. Even though this is a patent case, it's a 9 traditional nonpatent specific issue I think should be 10 11 governed by Fifth Circuit law. THE COURT: All right. 12 MR. ROUTH: Under Fifth Circuit -- I don't know that 13 14 there's a difference. I'm not making that point other than intellectually I believe that's how the case should be 15 16 analyzed. 17 THE COURT: Okay. 18 MR. ROUTH: Under Fifth Circuit law I do know that a 19 spoliation instruction is only appropriate where there's a 20 showing of bad faith, the destruction of bad faith. 21 What we have here, despite all the trumpeting of it 22 during cross-examination, is Mr. Berry saying I think I may 23 have made some notes and circled a few things on the patent. 24 I don't have them any more. This isn't reports that were 25 written and shredded. This isn't evidence of somebody who did

anything conscious or deliberate. In fact, if anything, watching Mr. Berry testify, maybe I -- I know him and so that may -- I've come to know him, but he didn't say anything that would suggest I got rid of my notes or my notes were a problem. In fact, everything he concluded when he looked at this issue and his responsibilities was we don't have a problem. We're in good shape. And so I made, you know, some squiggles on the patent, he said, and some notes on them and things. There's nothing there to suggest he has anything that he would want to destroy, much less the bad faith that you would have to show to merit an instruction here.

The final thing I noted that, you know, the case law is there isn't the duty to preserve everything from the -from the first indication of a litigation, and the law can go a different way on things. But there's nothing that says when you get the first warning letter you can't throw anything away even intentionally. There's no evidence of intentional destruction here or bad faith. But this is very early. This is 2005 he says this happened. We're at a lawsuit that was bought in 2009.

THE COURT: All right.

MR. ROUTH: In-between there's a lot of time during which somebody could -- Quite frankly, Your Honor, I don't decide to throw away my notes. At some point you get so much that things -- things that you feel I've not had to look at

1 this in two years, I've got to go get rid of it, get disposed 2 of, with absolutely no bad faith whatsoever. That's, I think the worst case scenario, what happened. 3 4 THE COURT: All right. MR. SUDER: Your Honor, may I respond to that 5 specific point and we can move on? 6 THE COURT: 7 Okay. 8 MR. SUDER: I think the -- Areba -- the Union Pump 9 Company v Centrifugal Technology, Inc., which is a Fifth 10 Circuit case. 11 THE COURT: What circuit? MR. SUDER: Fifth Circuit. 404 Fed Appx 899. It was 12 last December. It's unpublished, Your Honor. 13 14 THE COURT: 404, 899? MR. SUDER: Yes. Your Honor, there's no issue of bad 15 16 faith. The issue is foreseeability. And it's not intentional 17 destruction. It's whether as we submitted and as in that case 18 whether it's foreseeable and whether they material altered or 19 did not put up the proper safeguards. 20 And Mr. Routh can argue that it was just a little 21 scribble or this and that. I believe the Court heard the 22 evidence from the CEO down that there was nothing and these 23 are people that it was in their DNA and there's just no 24 documents. And I think in light of the evidence that 25 Mr. Routh, that this was the threat of litigation, we were on

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     a litigation warpath, and that they knew it and didn't do it,
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     the question is, is whether it was foreseeable, and not
 3
     whether they intentionally shredded but whether they -- you
 4
     know, they just allowed documents to no longer be available.
 5
    And that's why we think it's entirely appropriate.
 6
              THE COURT: Okay. Let me hear from you on that.
 7
             MR. ROUTH: Let me just make a point there. I had
 8
     understood Mr. Suder and Mr. Skeels to be arguing about the
 9
     destruction of documents. Now what I hear them saying is
10
     there was a failure to create documents. You know, there are
11
    people who by DNA are notetakers --
12
             THE COURT: No, that's not what he's arguing.
13
             MR. ROUTH: If that is the case, there is no --
14
              THE COURT: He is arguing that there are witnesses
    who attended meetings and said they took notes and made notes
15
16
    on documents and they no longer exist. Okay.
                                                    Whatever it
17
    is --
18
             MR. ROUTH: One witness who had something that said
19
    doesn't exist.
20
             THE COURT: There you go.
             MR. ROUTH: That's fine.
21
22
             THE COURT:
                         Very good.
23
             MR. PEARCE: Your Honor, on the DC blocking means,
24
    the reference to 08 or 25, I'm not sure it matters, quite
25
    frankly. I don't --
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1 THE COURT: Well, then we'll just insert that. 2 MR. PEARCE: Okay. THE COURT: Okay. And then the other -- What about 3 4 the -- No, come back. 5 MR. PEARCE: Oh, I'm sorry. THE COURT: And then on my page 17, on the prior art, 6 7 he was arguing that the jury should be instructed to consider 8 those prior references individually, not cumulatively and so 9 he was arguing that the word either separately or individually 10 ought to be inserted after items. What is your view on that? MR. PEARCE: It's -- you must decide -- you must 11 decide whether any of these items serve separately to 12 13 invalidate the asserted claims of the '529 patent. I think it's made clear in the verdict form, so I don't know that's 14 15 necessary. And also it -- I don't know if I totally understood 16 17 Mr. Skeels's comment that -- I think he -- It sounded to me 18 like he was saying you consider one and if you don't find that 19 you can consider the other reference and I don't think that 20 would be appropriate. But, again, I'm not sure that make a huge -- In terms of adding the word "separately" in there I'm 21 22 not sure that makes a huge difference. 23 THE COURT: All right. We'll put in it there and 24 then the verdict form. That will make the jury understand 25 clearly they're to consider 997 separately, 799 separately.

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    And answer "yes" or "no." Okay. So, now that's the response.
 2
    Now, let me hear from you on your -- If you need a minute,
 3
    that's okay.
             MR. PEARCE: Sure. All right. Just a few comments,
 4
 5
    I guess on page -- the control means.
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             On page 8, the control means in terms of how the
    functions are defined. Again, I'm not sure -- I think this
7
 8
    may be a distinction without a difference in terms of how it's
9
    listed, but we do think it will be more appropriate to list it
10
    the way that it was in the claims construction order, I think
    it's on page 25 of Your Honor's opinion, where it said the
11
    parties agree that there are three functions that correspond
12
13
    with the control means, so in light of that agreement and that
14
    statement in the claims construction order, we think it would
15
    be more appropriate to list it with three functions.
16
             Again, this seems like an issue where there's not a
17
    huge difference between what we proposed but we do think our
18
    instruction is better and consistent with your prior order.
19
             THE COURT: What do you say to that, Mr. Skeels?
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             MR. SKEELS: We disagree. We think -- The jury's
    already seen evidence. We made a chart of the four functions.
21
22
             THE COURT: Okay. That's overruled. Okay.
23
    your next -- Your point is overruled.
24
             MR. PEARCE: Okay.
25
             THE COURT: What's your next point?
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MR. PEARCE: The next point was we get to pages -starting I guess on page 12 of Your Honor's order, the control
means, and there's a -- or, I'm sorry, not control means,
related to that, on infringement in terms of equivalent
structures for means plus function. We submitted a lot of
language. They submitted a lot of language. Our preferred
position would be that everything we submitted on that, they
submitted on that, would come out. The model jury
instructions are pretty uniformly much simpler than what we
have here.

To the extent that they want to add their stuff, we want to have our stuff as well and what's -- Our preferred position is that essentially that stuff wouldn't be all in there and just stick to something closer to what's in the pattern jury instructions.

MR. ROUTH: I going to state it a little stronger.

We actually object to putting in all this language. Some of it is ours, some of it is theirs. I just think the jury is going to have too much to try sort through on the one hand.

On the other hand, it's a simple Pattern Jury Instruction will give them what they need.

MR. SKEELS: We agree wholeheartedly, Your Honor, with the way you put it in. I think the Pattern Jury Instructions are model jury instructions for just that reason, to cover a wide breath of cases, and they are always modified

to cover a particular case. In this case their main noninfringement defense is taking control circuit 58, tracing the first second path, the second circuit path, third circuit path, doing what, in our opinion, is a component by component analysis which the Federal Circuit has said repeatedly said is absolutely improper. I think, respectfully, Your Honor, they're scared of this instruction because it guts a lot of their case. I think it's absolutely appropriate.

They've added some law about how the instructions works. We've added some law. We think it's appropriate to add it here. The way you've done it brought it all in and gives both sides a chance to argue their points.

MR. ROUTH: Judge, we think what they've done to try to show infringement is that they take a big blue box and say it's control means. That's an argument --

THE COURT: Do I have the law wrong here?

MR. ROUTH: What you have is a collection of statements from different Federal Circuit cases each of which was addressing a unique circumstance and in that unique circumstance the statement of law is always right. They're almost all quoted from the Federal Circuit. When the Federal Circuit said this summary judgment ruling is by district court is reversed because he gave an improper component by component analysis, that doesn't mean that you can universalize that kind of a statement.

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Similarly, we have taken statements that I think you can say don't apply in every situation. The patent jury instruction, Mr. Skeels is right, is for cases, only cases with means-plus-function terms. You would never give that instruction if there wasn't a means-plus-function issue. What the pattern jury says is when you have a means-plus-function issue, you give a simple, straightforward, this is what corresponding instructions mean, not a collection of their favorites from cases and, quite frankly, we did it later and probably not as thoroughly our favorites to try to balance each other off and read like four paragraphs of on the one hand, on the other hand. Those instructions, like I said, are every misstatement comes out of a case and so I'm not saying they can't find a cite for it. The same with ours. They just don't apply generally. THE COURT: Okay. What's next? That's okay. MR. PEARCE: Okay. I think the next -- the next thing we wanted to mention was damages and I'm going to defer to one of my colleagues --THE COURT: I didn't hear you. MR. PEARCE: Oh, I'm sorry. THE COURT: Something about damages. MR. PEARCE: Yes. The next thing we wanted to bring up related to the damages instructions and I am going to defer

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     to one of my colleagues who knows something about that area of
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     law more than I do.
 3
              THE COURT: All right.
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              MR. SUDER: Judge, I don't think either one -- I
 5
     think you put damages exactly as we submitted it.
 6
              THE COURT: Question No. 4 and then you added -- you
 7
     wanted some -- a proposed question about lump sum -- What was
 8
     that, lump sum and a date?
         (Off-the-record discussion with law clerk.)
 9
10
              THE COURT: Okay. Go ahead.
11
              MR. ROUTH: The only other thing, Your Honor, on page
12
     30, we get to the damages on the verdict form.
                                                     I'm concerned
     that the way this is stated if a number is written in there --
13
14
     Let's say you write in 1.5 million dollars. I'm going to
15
     think they've accepted the lump sum from Mr. Milani. They may
16
     think it's a running royalty rate. I think we should have
     some way for the jury to tell us what type of award they're
17
18
    giving.
19
              I think we had submitted something with a proposal,
20
    but I've seen it done a number of different ways. Sometimes
21
    you say lump sum or reasonable royalty and then you let -- I'm
22
    not suggesting anything other than a modification that gives
23
    some option to the jury because they've heard two forms of
24
    reasonable royalties, lump sum and running royalty, that we
25
    know which one they're awarding.
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THE COURT: Okay.

MR. SKEELS: I don't think that point is confusing at all, Your Honor. The way you have it worded is appropriate. The suggested question by defendant refers to past and future practices of the asserted claims. If we get an award and then we get a judgment and then, you know, whatever the appellate timetables run, you know, from that point forward, we have additional damages. This patent does not expire until 2013 and this is arguing -- very confusing about whether or not future damages should be included or brought into this portion of the damages charge.

MR. SUDER: Your Honor, we cannot bring a claim for future damages. That's why it was as of April 30th. That's it. So, the idea to suggest that they can get a finding from this jury on future damages is unprecedented.

MR. ROUTH: Your Honor, we're ships passing in the night. I'm looking at the language here. I'm not looking for something about future damages. I'm looking for an indication allowing the jury to make a choice, tell us their choice, actually, because they're going to make one, as to whether they're selecting a lump sum award for a reasonable royalty or -- something of a running royalty or percentage royalty.

THE COURT: Okay.

MR. SKEELS: Your Honor, the final point will be we intend to go through the charge very carefully with the jury

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     and instruct them that they'd better notice that it says
     dollars and cents. If they right in 7.5, we're in trouble.
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 3
              THE COURT: No, he -- I think what he is asking is do
 4
     you want the jury to say we have awarded $10 million dollars
 5
     in damages and we believe that is based on 6 -- 6.5% for Mark
 6
    Gallagher or Mr. Gallagher or we've awarded 1.5 million
     dollars and that's a lump sum amount that we credit to Milani,
 7
    or whatever his name is.
 8
              MR. SKEELS: We do not, Your Honor. We think that
 9
10
     only invites problems. The question is clear as worded.
11
     State your number in dollars and cents and we will live with
12
     it.
13
              THE COURT: Okay.
              MR. SUDER: The jury can come in anywhere from zero
14
    to 15 million 650,000 and it is within their province to pick
15
16
    a number there and however they decide it is their business.
17
              THE COURT:
                          Okay.
18
              MR. ROUTH: I don't disagree. It's also within their
19
    province when they pick the number to say whether it's for a
20
    running royalty or a lump sum.
              THE COURT: No. I think I understand now. Do you
21
22
    have any other --
23
              MR. ROUTH: No, Your Honor.
24
              THE COURT: Okay. I would ask that you give me about
25
    five or ten more minutes to think about this --
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MR. SUDER:
 1
                          One thing.
2
              THE COURT:
                          Yes.
3
              MR. SUDER: On spoliation, there are two alternative
     versions that we have submitted. The first one was -- and it
 4
5
     really goes to failure to preserve property.
6
              THE COURT:
                          I'm going to go read the case.
7
              MR. SUDER: And I'll be -- I'll be honest, we gave
8
    the one that we think is the strongest because the case law
9
     supports it but we initially, as my partner, Mike Hood, that's
    the first one he submitted and sent us another one.
10
                                                           The first
    one we submitted was a little softer. The second one was --
11
12
    the Court has been satisfied that they have destroyed or --
13
     failed to preserve material documents.
              THE COURT:
14
                          Okay.
15
              MR. SUDER: So we have two different potential
    submissions.
16
17
              THE COURT:
                          Okay.
                                      Very good.
                                 Yes.
18
              MR. ROUTH:
                          I was just going to speak -- I have a
19
    couple of Fifth Circuit cites if you want those --
20
              THE COURT:
                          Okay.
21
              MR. ROUTH: -- on the bad faith requirement.
22
              THE COURT:
                          Give me about ten or fifteen minutes.
23
    I'll be right back.
                          Thank you.
24
         (Recess.)
25
              THE COURT:
                          The request to have latches and waivers
```

1 included in the charge, an instruction on latches and waiver There --2 will be denied. 3 MR. SUDER: I'm sorry. Will not be in the charge? THE COURT: Will not be in the charge. There will be 4 5 no evidence -- that I find there's no evidence that ULT has 6 been -- submitted that ULT has been prejudiced. The argument 7 that Mr. Routh made at the charge conference is not supported 8 by factual evidence, in my view. 9 In addition, I don't find that there's any evidence 10 that Mr. Bobel waived; that is, he intentionally relinquished 11 his known rights to the patent. 12 In addition, with respect to the prejudice argument, 13 I find that the argument that the time period that would be 14 applied to -- that Mr. Routh argued should apply to that 15 argument, that being 1999, is too flimsy and speculative. 16 Therefore, his argument would rest on the argument between the 17 2005 letter and the filing of the lawsuit in 2009, and I 18 believe there's no evidence that there's been any prejudice 19 established factually to submit this issue to the jury that 20 there's been any prejudice to ULT. So, for those reasons it 21 will not be submitted. 22 Your objection is noted, obviously, but it will not 23 be submitted to the jury. 24 I will not submit a spoliation instruction. 25 Fifth Circuit permits an adverse inference if there's a

showing of bad faith or bad conduct. That's cited in the case at 431 F.3d 191. The test is whether the Court from the facts that a party has destroyed evidence could draw an inference that the party did so in bad faith or with bad conduct and I find that there's been no evidence of that in this case.

I have read the *Union Pump* case at 404 Fed Appx 899 and it does not change my view on whether this should be submitted.

I deny ULT's request to add language to the damages question.

Of course, the objection on all these arguments are preserved because you've already presented them after considering them back -- giving it some thought after your argument, I'm just making my rulings here.

So that will not be submitted.

I've also only submitted -- Hold on a second. Ken. (Off-the-record discussion with law clerk and Court.)

THE COURT: Okay. I also am submitting just what is contained in the Pattern Jury Charge on the equivalents and means-plus-function language. I'm doing that because I believe adding the additional language -- and I believe this on both the request for damages and on the request for this language. I believe adding the additional language would be confusing to the jury and so it should be not included in the charge that is submitted to the jury. Other than that, ULT

has agreed to the request by Mr. Skeels and that has been 1 2 included in the final copy. 3 I took the obviousness language out of the last 4 couple of pages there from the form. I took out the last 5 paragraph before the final sentence that talked about jury notes since I did not allow them to take notes, so this is the 6 7 charge I propose to submit. 8 So, other than the objections you've already stated, 9 which you read into the record, are there any further 10 objections? 11 MR. ROUTH: No, Your Honor. I do have a question. 12 THE COURT: Okay. 13 MR. ROUTH: On the damages -- On the verdict form 14 then -- I understand the Court's ruling on damages -- they have been presented with two different types of royalties. 15 16 assume we can argue for that and just tell them if you have a 17 lump sum you should specify lump sum when you write in a 18 dollar amount, because otherwise we won't know that. 19 THE COURT: They're going to write -- The instruction 20 says provide the amount, if any, in dollars and cents. 21 MR. ROUTH: Right. 22 THE COURT: So that's what they are to provide in the blank, the amount in dollars and cents. 23 24 MR. ROUTH: Again though, whether the amount is an 25 amount for total of a running royalty or the amount of the

lump sum is something that won't be known to us that --

THE COURT: And I've overruled that.

MR. ROUTH: I understand. I'm no longer asking --

THE COURT: If you want -- In other words, don't contradict the instruction. Don't tell them to write something when the instruction tells them to write only something else. The instruction says provide the amount, if any, in dollars and cents and you're saying you want to tell them to write the amount in dollars and cents and to write lump sum or royalty or whatever.

 $\mbox{\bf MR. ROUTH:}$ Okay. If I -- I'm going to argue for lump sum.

THE COURT: That's fine.

MR. ROUTH: There's no way that I can see for them to know -- I suspect they would be confused at another case in which the jury sent out a note and said how are we supposed to set out a lump sum. The judge said write lump sum. How would they know as jurors we would like a lump sum? Should we write the number down? If they do, it results in argument among counsel as to -- I'm not trying to arguing the point. I'm trying to decide how to argue it the jury and I don't want to contradict Your Honor's decision. But I also don't want to leave the jury sitting there saying they tell us to say lump sum -- I mean, we have a running royalty that would be one number and a lump sum that would be another number.

1 THE COURT: Okay. 2 MR. ROUTH: I'm just not sure how they are supposed to indicate their decision here, given the nature of the form, 3 and I would want to be able to tell them, but I quess I can't. 4 5 THE COURT: What do you say to that? MR. SKEELS: I don't think it's -- I think Mr. Routh 6 can tell them to write down \$1.5 million or \$900,000.00 --7 8 THE COURT: Representing a lump sum or -- Okay. 9 That's overruled. The -- I'm sticking with what I've got 10 here. 11 MR. ROUTH: I understand. 12 THE COURT: And you can argue that they should find 13 lump sum of 1.5 or lump sum of zero and ask them to write in 14 the blank zero or write in the blank 1.5. 15 MR. ROUTH: But if they write in the blank 1.5, they 16 will argue that's a running royalty of 1.5 and I will argue 17 it's a lump sum of 1.5 when he we finish this and that's what 18 I'm trying to avoid. 19 MR. SUDER: That's for another day. 20 THE COURT: All right. 21 MR. ROUTH: Because the way it's worded, you can 22 argue this is how much we should get today, 1.5. I would be 23 saying, no, no, they said 1.5 which is what you should get, 24 period. That's where the hypothetical negotiation would have 25 led you. And then we're not going to know.

```
And, again, I -- I think we're -- I understand the
1
2
    Court's not going to accept my position on it, but -- how are
3
    we to get a jury to see that a lump sum of 1.5 will just -- it
    won't be -- it will be disputed --
 4
5
              MR. SUDER: Your Honor, it's the same thing as
6
    control means. You went with the model jury instructions.
7
    This is how they say you should do it. This is how it's
8
    always done in all cases.
             MR. ROUTH: No, it's not done in all cases.
9
10
    had it where we did it separately and another case where we
11
    didn't and the jury came out with a note. If they are
12
    presented with both models, which one or two. Again, if you
13
    don't want to put it on there, I wonder if we can say, two
14
    models, you've got the royalty, you've got the lump sum. You
    need to choose one.
15
16
             MR. SUDER:
                         That's for argument, Your Honor.
17
    submitted a royalty. They can say, no, listen to our expert.
18
             MR. ROUTH:
                          I agree that's an argument as to --
              THE COURT:
19
                         Okay. Okay.
20
         (Off-the-record discussion between Court and law clerk. )
21
              THE COURT: Okay. It's denied. It's staying as is.
           So -- Yes, sir.
22
    Okay.
23
             MR. SKEELS: May I just make sure our record is clear
24
    because you pulled out a lot of the language regarding the
25
    means-plus-function and specifically we have a question, an
```

```
1
     instruction component by component analysis is improper and
     that this notion it should be compared as a whole, control
 2
 3
     circuit 58 as a whole should be compared to the controlled
     circuitry of the accused product as a whole.
 4
 5
              THE COURT: Yes. The earlier draft, that should
 6
     preserve your record, like that's the language you wanted.
 7
              MR. SKEELS: Okay.
 8
              THE COURT: And so on appeal you will be able to
 9
     point them to the specific verbiage you wanted that I have
     refused.
10
11
              MR. SKEELS: And we have submitted an instruction for
     spoliation.
12
13
              THE COURT: Correct. And the same would hold true.
14
             MR. SKEELS: I submitted that charge to your e-mail
15
     inbox last night. I don't believe we've filed it as a matter
16
    of record. If that's okay with the Court, we'll go ahead and
17
    do that tomorrow.
18
              THE COURT: Yes. And I have the -- this copy,
19
     actually, I have it and I'm going to have it put on the docket
20
    so that -- but it doesn't have spoliation, so you'll need
21
     to --
22
             MR. SKEELS: The one we sent last night does have a
23
    spoliation instruction.
24
             THE COURT: Correct. But this one doesn't.
                                                           If you
25
    will file a docket entry with both your spoliation
```

```
1
    definitions -- just so you have it preserved. That's all I'm
2
    saying.
             MR. SKEELS: Very good. Thank you, Your Honor.
3
              THE COURT: And I'm going to put on the docket what
4
    we talked about a moment ago. Okay? It has our language on
5
    latches and waiver and whatever else and it has your long form
6
7
    language on --
             MR. SKEELS:
                          Right.
8
9
              THE COURT: -- all of that. So you've got -- so you
10
    all should have preserved what you've asked for and what I've
    refused except for spoliation.
11
             MR. SKEELS: Very good. Thank you, Your Honor.
12
13
             MR. ROUTH:
                          Thank you, Your Honor.
14
              THE COURT:
                          Actually, you need to file your damage.
             MR. ROUTH: The -- the form -- we will -- you're
15
16
    going to file something as we did last night, if you could let
17
    me add a line for ULT --
18
              THE COURT: You know what we're talking about, the
19
    damage -- you know what I'm talking about that I took out.
20
    The damage line. It was in the agreed document you submitted
21
    to the inbox.
22
             MR. SKEELS: Right.
23
              THE COURT: Do you know what I'm talking about or
24
    not?
25
             MR. SKEELS:
                           I thought we did have a spoliation
```

```
1
     instruction --
 2
              THE COURT: No. No. No. You're going to take care
 3
     of that.
              MR. SUDER:
                         We've got that.
 4
              THE COURT: You're good on that. I'm just talking
 5
 6
    about I took out -- he had an extra question for damages that
 7
     I'm not submitting.
 8
              MR. SKEELS: Right.
 9
              THE COURT: If it goes to what we've been talking
10
     about.
11
              MR. SKEELS: Right.
12
              THE COURT: He needs to file that like you need to
13
    file spoliation.
              MR. SUDER: We understand.
14
              THE COURT: Do you?
15
16
             MR. SUDER:
                         Yes.
              THE COURT: Okay. The last -- Yes?
17
                        No, I think I'm -- you're about to speak
18
             MR. ROUTH:
19
    to what I want to hear.
20
              THE COURT: No, I'm not. The last thing is --
21
             MR. SUDER: One last time.
22
              THE COURT: The only other thing that will be
    different there is I'm going to add a signature block and a
23
24
    date for me.
25
             MR. SUDER: Okay.
```

```
THE COURT:
                         And then I'm going to add the same thing
1
2
    for the foreperson.
3
             MR. SUDER: Yes.
             THE COURT:
                         On the very last page.
 4
5
             MR. ROUTH:
                          Very good.
6
             MR. SUDER:
                          Your Honor, I guess this is our formal --
7
             THE COURT:
                         This is it.
             MR. SUDER:
                         So we don't have anything in the morning.
8
9
    Obviously, the last question is time.
10
             THE COURT:
                         Yes. Right. Okay. So, what do you
    want?
11
12
             MR. SUDER: I think forty-five minutes -- I was going
13
    to ask for an hour. I think forty-five minutes is plenty a
14
    side.
             MR. ROUTH: I prefer an hour. I think, given the
15
    evidence, you know, given that the half hour was pretty tight
16
17
    on opening, we've got a lot of evidence to summarize.
              THE COURT: Okay. Forty-five minutes a side. Are
18
    you doing the whole thing or are you splitting? Are you all
19
    splitting -- you will open and close, right?
20
             MR. SUDER: Yes. We'll see.
21
22
             THE COURT:
                         Okay. Well, then you tell me tomorrow --
23
             MR. SUDER:
                         Yes.
24
              THE COURT: -- how you want to split it up. Well,
25
    first off, do you know how --
```

```
1
              MR. SUDER:
                          Probably be thirty and fifteen.
 2
              THE COURT:
                          Thirty and fifteen. And, obviously,
 3
     you -- What kind of warning do you want?
              MR. ROUTH:
 4
                         Five minutes.
              THE COURT: A five minute warning. And then you'll
 5
 6
     tell me tomorrow --
 7
              MR. SUDER:
                          Yes.
 8
              THE COURT:
                          Okay. So, when we come back -- Yes, sir?
              MR. SUDER:
                         No, I -- I think you were going to --
 9
10
              THE COURT:
                          I was just going to say when we come back
11
     in the morning, I need you all the close.
12
              MR. SUDER: Yes. I assume you -- I assume we'll
13
     start at nine, this will take about thirty, forty minutes,
14
    maybe some other stuff, do our option. Probably pick a
15
     foreperson and go to lunch --
16
              THE COURT: I'm going to give them -- I think -- I'm
17
     checking on this tonight but I think I can pay for sandwiches.
18
     Didn't they order sandwiches in one day?
19
         (Off-the-record discussion.)
20
              THE COURT: I'm hoping they will work in, work
21
    through lunch, and just have food brought in.
22
              MR. SUDER: Yes, sir.
23
              THE COURT: But, yes, we'll start at nine. And I'll
24
    read the charge first. I know some people swap that, but --
25
              MR. SUDER: No, you -- I saw that in the
```

```
1
    preliminaries.
 2
              THE COURT: Did I not --
 3
              MR. SUDER: Yes, we did. When were reading along --
              THE COURT:
 4
                          Right.
              MR. SUDER: This is about the easiest charge
 5
    conference I think I've ever been in.
 6
 7
              THE COURT: Good. Not for me. I've been struggling
8
    with all this.
 9
              MR. SUDER:
                          I've been in Judge McBride's Court --
10
              THE COURT:
                          That's on the record.
11
              MR. ROUTH:
                          We have nothing else.
              THE COURT: Nothing else? So, you have your final
12
13
           The only difference will be the signatures, signature
14
    box.
15
              MR. ROUTH:
                          See you in the morning.
16
              THE COURT: We will close in the morning and we will
17
    get started.
                  Thank you all very much.
18
         (Recess.)
19
20
21
22
23
24
25
```

I, DENVER B. RODEN, United States Court Reporter for the United States District Court in and for the Northern District of Texas, Dallas Division, hereby certify that the above and foregoing contains a true and correct transcription of the proceedings in the above entitled and numbered cause. WITNESS MY HAND on this 16th day of June, 2011. /s/ Denver B. Roden DENVER B. RODEN, RMR United States Court Reporter 1050 Lake Carolyn Parkway #2338 Irving, Texas 75039 drodenrmr@sbcglobal.net Phone: (214) 753-2298

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS WICHITA FALLS DIVISION

LIGHTING BALLAST CONTROL LLC, §
Plaintiff, §

CIVIL ACTION NO. 7:09-CV-00029-O

v.

JURY TRIAL DEMANDED

UNIVERSAL LIGHTING TECHNOLOGIES, INC.,

Defendant.

AGREED CHARGE

LADIES AND GENTLEMEN OF THE JURY:

You have heard the evidence presented by the parties and the argument of their respective attorneys. It is now my duty to give you the charge in this case. It will be an oral charge and is given in an effort to assist you in your deliberation in deciding the issues you must decide in order to reach a fair and impartial verdict in this case. Perhaps this function of the Court is the most important one that the Court performs in the trial, so I ask you to pay close attention to my remarks.

You will remember that, at the beginning of this trial, I gave you some general instructions and definitions. Rather than repeat them, I ask you to recall them now in deciding the facts and issues that you are to decide. As I instructed you at the beginning of trial, you are the exclusive judges of the facts, the credibility of the evidence, and the weight to be given the testimony of the witnesses.

You are to perform your duty without bias or prejudice to any party. The law does not permit jurors to be governed by sympathy or prejudice. Corporations and all other persons are equal before the law and must be treated as equals in a court of justice. The

Also used in Element A of Claim 1, the phrase "voltage source means providing a constant or variable magnitude DC voltage between the DC input terminals" shall mean "a rectifier."

Also used in Element D of Claim 1, the phrase "whenever at least one gas discharge lamp is removed from the output terminals or is defective" shall <u>ULT</u>: be given its ordinary meaning. <u>LBC</u>: mean "whenever the DC control path is broken due to the lamp removal or a broken filament."

Some of the requirements of Claim 1 are written in a different format called "means-plus-function," which I will explain in a few moments.

"COMPRISING" CLAIMS

I also will explain how to consider a situation where an asserted claim uses the term "comprising." In this instance, Claim 1 of the '529 patent uses the word "comprising." When a claim uses the word comprising, it means including or containing. A claim that uses the word comprising or comprises is not limited to products having only the elements that are recited in the claim but also covers products that add additional elements.

<u>LBC</u>: Let's take as an example a claim that covers a table. If the claim recites a table comprising a tabletop, legs, and glue, the claim will cover any table that

³ ULT's position: The Court ruled in its Amended Memorandum Opinion and Order on claim construction [ECF #107] that the phrase "whenever at least one gas discharge lamp is removed from the output terminals or is defective" needs no further construction and shall be construed according to its ordinary meaning. Pages 32, 34. That ruling was consistent with the construction requested by LBC. ULT's proposed instruction follows the Court's Order. On the other hand, LBC proposes that the jury be instructed on a new and different construction of this phrase that does not follow the ordinary meaning of the phrase in the art, and is contrary to LBC's own proposed construction. See ULT's Brief in Support of its Motion for Summary Judgment [ECF #127] at pages 29-33 and Reply [ECF #138] at pages 12-15. It would be improper to instruct the jury that it must follow an argument developed by LBC's counsel and experts on the ordinary meaning of a term when that argument is disputed and is not part of the Court's claim construction opinion and order.

Case: 12-1014 Document: 41-2 Page: 576 Filed: 04/16/2012

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that on this 16th day of April, 2012, 2 copies of the foregoing NONCONFIDENTIAL JOINT APPENDIX were served by sending same via FEDERAL EXPRESS, PRIORITY OVERNIGHT postage prepaid, addressed to:

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